# Екатерина Рябая

14.08.1985

# Образование

2003-2008

Высшее экономическое образование

2010-2011

Художественная школа «Семь цветов»

2015-2017

Мастерат клиническая психология

Тренгинги и практические курсы в брэндинге, дизайне для смм, презентаций.

# Опыт работы

Sairosdesign (графический дизайнер) 2006-2008

Missyou2 – web project (дизайнер) 2008-2009

Crazy teabag (главный дизайнер) 2009-2012

Self-employed designer 2012-2019

# Навыки

Adobe Photoshop

Adobe Illustrator

Adobe After effects

CorelDraw

Рисование

Рисование на планшете

# CĂLIN URSU

#### 21 Februarie 1980

MOLDOVA, HÂNCEŞTI, STR. CHIŞINĂULUI 17A/7 TEL. +3736 9723661 • E-MAIL DATATUTASHKIN@GMAIL.COM

#### <u>STUDII</u>

1997-2002 Universitatea de Stat a Artelor
 Facultatea Arte Dramatice şi Management Artistic
 Regizor Teatru Dramatic

#### **EXPERIENȚĂ PROFESIONALĂ**

lanuarie 2018 - prezent- Agenția PRofile, "BusinessTV Media" SRL,

department PR și comunicare, copywriter

Noiembrie 2015 - Decembrie 2017

Agenția de Publicitate GOOD Media Copywriter

**August 2013 - August 2015** 

Teatrul Spălătorie, Administrator

Octombrie 2012 - Aprilie 2013

Casa de Idei Imago, Copywriter

Martie 2012 - Iulie 2013

Jurnal TV, Scenarist

Martie 2012 - Iunie 2012

Media Productions, Producător "Fabrica de Staruri 3"

Ianuarie 2010 - Septembrie 2011

JurnalTV, Producător Executiv

#### Noiembrie 2008 - Aprilie 2009

Media Productions, Producător "Fabrica de Staruri"

#### Martie 2008 - Noiembrie 2008

Agentia de Publicitate Rolsi Media, Copywriter

#### Aprilie 2008

Scenarist şi Regizor film documentar «SILENTIO»

#### Septembrie 2007 - Martie 2008

CLC studio, Scenarist

#### Ianuarie 2007 - Septembrie 2007

Agenția de Publicitate Rolsi Media, Copywriter

#### 2006

Festivalul de Teatru BITEI Membru Staff-ul Festivalului

#### Noiembrie 2006

Workshop of Culture Animations WINGS, Varşovia, Polonia Co-organizator

#### 2004 - 2006

Agenția de Publicitate N-Aer Group, Copywriter

#### 2001 - 2004

Teatrul Eugene Ionesco, Regizor, Actor

#### 2001

Festivalul Internațional de Teatru ONE MAN SHOW, Director Tehnic

#### 2001 - 2002

Centrul de Cultură COLISEUM, Asistent de Regie

#### Curriculum Vitae

#### Informații personale

Numele, prenumele

Pădureț Mihai

Data și locul nașterii

01.03.1994, or. Chişinău

Vârsta

23 ani

Naționalitatea

Moldovean

Telefon

+37369699266

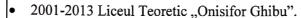
E-mail

mihaipaduret7@gmail.com

Permis auto

Categoria "B" din 10.04.2012

Studii



 2013-2016 Academia de Studii Economice din Moldova, specialitatea Merceologie, Comerț și Alimentație Publică. Licențiat în științe economice.

#### Informații profesionale

### Decembrie 2017 – prezent Agenția Profile, event manager.

Proiecte realizate: Organizator și responsabil tehnic la festivalul Underland Wine and Music Fest și Gerar Fest.

- Septembrie 2015- Mai 2016. Membru al CNT "iYoung", conducătorul departamentului "Cetățenia Activă".
- Voluntar și organizator în cadrul festivalelor Civic Fest, Caravana Sănătății, Eco Run, festivalul muzical "Gustar", festivalul de muzică Rap și Hip-Hop "Hip-Hop ș-așa"
- Mai 2014-Septembrie 2014. Dining Room Attendant în Harbor View Hotel, Martha's Vineyard, Massachusetts, Statele Unite ale Americii.
- Octombrie 2016-Noiembrie 2017. ÎCS 'Orbico MA' S.R.L. Manager vânzări, departamentul Food.

#### **Aptitudini**

- Reprezint o persoană responsabilă, tind spre valorificarea tuturor obiectivelor impuse anterior și o fac cu multă creativitate și pasiune.
- Abilități de comunicare și socializare excelente, fire ambițioasă, dinamică și muncitoare.
- Uşor mă adaptez într-un nou colectiv şi la locul de muncă.
- Posibilitatea de a lucra în weekend şi peste program.

#### Limbi străine

- Româna-nativă,
- Rusa- la nivel de comunicare şi scriere.
- Engleza- la nivel de comunicare şi scriere.



mob: +373 6914 33 70

e-mail: Alina.Fortunatova@gmail.com

## Alina Fortunatova

Date of birth

27.05.1973. Place - Chisinau, Moldova

**Employment History** 

01 June 2017 - present PRofile agency

Chisinau

Head of communications department

January 2015 – February 2017 National Office for Vine and Wine

Chisinau

#### Senior Marketing Expert

Development, co-ordination and execution of initiatives aimed at increasing the awareness, image and profile of the Moldovan wine category.

Management of the Wine of Moldova country brand.

Communication campaigns in support to local and international wine event, both B2B and B2C

Organizing press-visits for foreign journalists

Supervision of Department of Markets development general evaluation

January 2006 - March 2014 "TBWA\SMART" advertising agency

Chisinau

#### **Managing Partner**

Organizing the whole work process of the agency ab origin

Team building

Negotiation with clients

Building communication with the network, as a result - affiliation contract signing

Bridging with subcontractors, suppliers in different areas of business

Main clients:

Beiersdorf - Nivea Visage, Nivea Deo, Nivea for Men, Nivea Cream

Henkel - Persil, Perwoll, Pur, Silan, Bref

KRKA - Duovit, Pikovit, Septolete

**PMI** 

Several big local Moldavian accounts

June, 2004 - Dec, 2005 "McCann Erickson Moldova" advertising agency Chisinau

#### **Client Service Director**

Discovering the Client's needs, identify further opportunities and grow the business of both the Client and the Agency

Supervising the work of Client Service Department

Strong relationship with the major clients

Ensuring the quality of the products going out from the Client Service Department

Working closely with all departments to guide and coordinate efforts to satisfy clients' needs. Main clients:

JTI - Camel, Winston, Monte Carlo

NESTLE - Nescafe Classic, Nescafe Gold, Maggi, Torchyn, Kit Kat, Nuts, Lion

Coca Cola

Evyap- Arko, Duru

L'Oreal Professionnel

Dr. Oetker

Documentation, incl. invoicing, status reports, financial reports, etc.

2001-June, 2004

"ADV" advertising agency

Chisinau

#### Leading account manager

Work in strong cooperation with the client to develop the best advertising strategy.

Strategic and media planning

Creating briefs for the agency' departments. Monitoring the work of the departments.

Main clients:

Reemtsma/Imperial Tobacco – Davidoff, West, Prima Lux

Van Melly - Meller, Mentos

Evyap - Duru

Documentation, incl. invoicing, financial status reports evaluation, competitors' reports

2000-2001

**British American Tobacco** 

Chisinau

#### Brand executive

Planning, implementing and control for different advertising and marketing activities incl. ATL and BTL campaigns, promotions and sponsorship events.

Competitors' activities monitoring.

Evaluation and instant implementing the reporting system to Country Manager.

1998-2000

"ADV" advertising agency

Chisinau

#### Media planner

Strategic and media planning.

Working with marketing researches

1997-1998

"ADV" advertising agency

Chisinau

#### Sales manager

Signing contracts with such clients as Cussons, Nokia, Bosch/Siemens.

Contacts with clients (phone and private negotiations).

Education

1990–1997

Moldavian State Medicine University

Chisinau

Faculty: Pediatric. Profession: Pediatrician.

2015 WSET Wine and Spirits Certified

Special knowledge

Languages proficiency

Russian - native.

English - fluently

Romanian - average

Spanish - initial level



Ecaterina Curmaeva
Date of birth: 06.09.1983

From: Chisinau, Republic of Moldova Contact number: +373 79402333 e-mail: ginger.katya@gmail.com LinkedIn profile: <u>Ecaterina Curmaeva</u>

Facebook profile: https://www.facebook.com/ecaterina.curmaeva

Social status: Divorced, no kids

#### **Current position**

August 2017 – present

Project manager at Profile Agency

Coordination of clients and events promotion: 2017 Gustar (Orheiul Vechi), Seara pe covor (Butuceni), 200 ani Spitalul Clinic (Capitoles), Deschiderea fabricii SEBN (r-nul Orhei), Sus Paharul (Ziua Vinului La Mileștii Mici)

2018 - Gerar Fest (Mileștii Mici), Underland (Cricova)

#### Previous experience:

### Client Service director, Umbrela Studio

1 March 2017 - 31 iulie 2017 (5 month)

Coordination more than 60 projects for Moldovan and international companies of production of motion design spots, presentations, designs, infographics etc.

Daily work as client service support, presentation of sales and creative offers.

# Marketing Expert at National Office for Vine and Wine, Wine of Moldova

15 December 2014 – 01 February 2017 (2 years and 2 month)
Coordination of B2C events for promotion of national wine brand of Republic of Moldova "Wine of Moldova. A legend alive". Supervising, promotion, budget reports of the events:

1. Vernisajul Vinului editions XIII, IX, X, XI,

Link photo albums: https://www.facebook.com/pg/vernisajulvinului/photos/?tab=albums

- 1. Wine Friendly (editions 1-4, more than 50 events in restaurants),
- National Wine Day 2015 and 2016, links: <a href="https://www.facebook.com/pg/moldovawineday/photos/?tab=albums">https://www.facebook.com/pg/moldovawineday/photos/?tab=album&album</a> id=562983663 912007

https://www.facebook.com/pg/wineofmoldova/photos/?tab=album&album id=564730013737372 https://www.facebook.com/pg/wineofmoldova/photos/?tab=album&album id=570526009824439

 supervising of master classes for HoReCa guided by vice-president of Association of European Sommeliers Mrs. Briggite Leloup (2 visits), press-trips of international journalists, bloggers project Descoperă Moldova (oct 2015), Fabricat în Moldova 2015, Instameet Descopera Moldova (Mai 2016), organising participation of wine-companies at Lavender Fest (June 2016), IaMania (July 2016), Bostaniada (September 2016) and tens of partnership projects.

Social media: monitoring anfd placement for pages on Facebook (Wine of Moldova, Vernisajul Vinului, Moldova Wine Day), Instagram @wineofmoldova.

Support for master classed and logistics for exhibitions "ProWein Dusseldorf" (March 2015), "Good Wine, Bucuresti" (November 2016).

Member of work-groups for promotion of Wine Tourism in Moldova projects and activities, participation at international conferences and forums "IWINETC 2016 Barcelona, Spain" (April 2016), "1st UNWTO Global Conference on Wine Tourism, Tbilisi, Georgia" (September 2016).

#### Marketing manager at MeatHouse. "Cardiax-Plus" SRL

01 april 2014 - 03 November 2014 (7 month)

Coordination of placement advertising of "Meat House" brand, Promotion in Social media. Merchandising issues, package updating for sausages, promotion of product "crenvusca.md", partnership events with "Просто Вкусно» magazine, VATRA – touristic complex, cooking parties etc

### Marketing & Sales representative at Leogrand Hotel and Convention Centre

November 2013 – March 2014 (5 month)

Coordination of placement advertising, partnerships with event agencies, branding, promotion, budget reports, internal events, General Manager's assistant etc.

"Midnight in Paris" New Year party in Convention Center and New Year Dinner in Hotel' Restaurant.

Details on www.2014.md and https://www.facebook.com/events/1390410467872700/

#### MarCom Senior specialist at Moldcell

January 2004 - August 2013 (9 years 8 months)

Media planning and placement advertising on TV channels, Radio channels, newspapers/magazines, analysis, budgets consolidations. Negotiations with suppliers, contract signing, payments, reporting and other internal procedures.

Collaboration with production houses of video-spots, sales houses of placement advertising, printing houses etc.

#### Leading the Projects:

**2013** – "Moldova are talent" (April- June), events during the castings in 14 cities in regions of Moldova. Coordination of placement advertising with partners, event agency, branding, contests etc.

#### Some photos:

Assistance to other projects during the year.

#### 2009 - 2012

- December 31st Concert"New Year Eve on central square of Chisinau"
- December 31st New Year party "Disco heaven with GypsyKings band", Leogrand.
- Branding of press conference "Moldcell presents Xmas offers".
- April-May. "Eurovision 2012", Baku.
- Moldcell PurpleParty birthday concert on Central square, Chisinau. Branding, scenario, promotion, pre- and postPR. Artists: Fabrica de staruri 3 edition 2012, Mandinga (Romania), Smiley (Romania) Timati (Russia), Oceana (USA).Info: www.purpleparty.md
- PurpleParty with DJ Markus Schulz and Jochen Miller, Moldexpo
- Bemol Motocross event, co-partnership branding.
- Gustar festival 2011. Special branding (big track) with internet zone, charger for mobile phones for the visitors of open air festival.
- Launch of parking for bicycles near Moldcell Centers, supported by Mayor of Chisinau.
- April 28th. Moldcell birthday PurpleParty concert on Central Square, Chisinau.
   Branding, scenario, promotion, pre- and postPR. Artists: Fabrica de Staruri 2, Arsenium,
   RadioKiller (Romania), DeepCentral (Romania), Puya (Romania), DJ Alex Gaudino (Europe)
- Concert of Tokio band (Russia), Barbarella Club.
- NewYear Party 2010"Heaven Resort", Leogrand.
- Moldcell Birthday 2010 and re-branding Concert on Central square, Chisinau.
   According to the official information to this event attended 120k people. Branding, scenario, promotion, pre- and postPR.
- Purple Party with DJ Tiesto 2010, Stadium of technical university. Branding, scenario, promotion, pre- and postPR. Schema of selling tickets using Moldcell loyalty points and dealer's network. Attended around 10k people.
- Fabrica de Staruri 2 project. Also Fabrica de Staruri 1 (2009) Other projects:
- Support in launch of products and services, internal parties for employees, openings of Shops in Regions.

- Sponsorship of concerts of Moldovan music bands: Alternosfera (Artileria Munhhausen project), Gandul Matei, FurioSnails etc
- Magia Premiilor (2009), monthly meetings with winners of Moldcell Record Book project (2011-2012), contests and trips for customers Premia MuzTV (2007-2009), BestFest (Bucuresti, Romania, 2007-2009), MoldStar (2005) etc.

Waitress in "NewYork restaurant", Leogrand Hotel and Convention Center February - December 2003 (11 months)

#### **Education:**

**2000-2005** "Academy of Culture, Theatre, Art and Management", Chisinau. Speciality: Advertising management. General mark of the Licence: 9,30.

2000 - Hertzl' Technological Lyceum #22, Chisinau.

Languages: Russian (native), Romanian (good), English (good).

Computer skills: good knowledge of MS Office, PowerPoint, Social Media tools, SAP (basic level).

Driving license: B cat. (Experience 7 years, automat). Personal car.

Hobbies & interests: photography, knitting/crocheting, traveling, soccer, reading.

Other diplomas: Certified WSET (Wine and Spirits Education Trust), level 2, 2015; Certified

"Qualitative service in restaurants" guided by Bridgitte Leloup, vice president of ASE

(Association of European Sommeliers), 2015; Roman Rybaleov' photo school (2009), Chisinau.

Thank you!



HELLO. I'm Felicia graphic designer 19.01.1975

## **O ADDRESS**

27 V.Kovtun str. MD 2070 Chisinau Moldova

## & PHONE

+373 69136777 (022) 28 52 94

### **⊠** EMAIL

wisterniceanuldgmail.com

## & FACEBOOK

Felicia Visterniceanu

## REFERENCES

Natalia Puhleakova LIBER INSIGHT GROUP AGENCY CEO

+373 60300602

Lidia Scarlat UMBRELA STUDIO Creative Director +373 68447253

# FELICIA VISTERNICEANU

graphic designer



## work experience

JANUARY 2018 PROFILE AGENCY

designer

FEBRUARY 2016 UMBRELA STUDIO

art director, designer

2015-2016 KUB.MD

designer

2012 - 2015 LIBER INSIGHT GROUP AGENCY SRL

art director

2007 - 2010 INSIGHT ADVERTISING

designer

2004 - 2007 MCCANN ERICKSON MOLDOVA

designer, art director

2001-2002 VOX DESIGN STUDIO

designer

2000-2001 OWHTV STUDIO

graphic artist



# education

1998 ACADEMY OF MUSIC, THEATRE AND ART\$

graphic artist



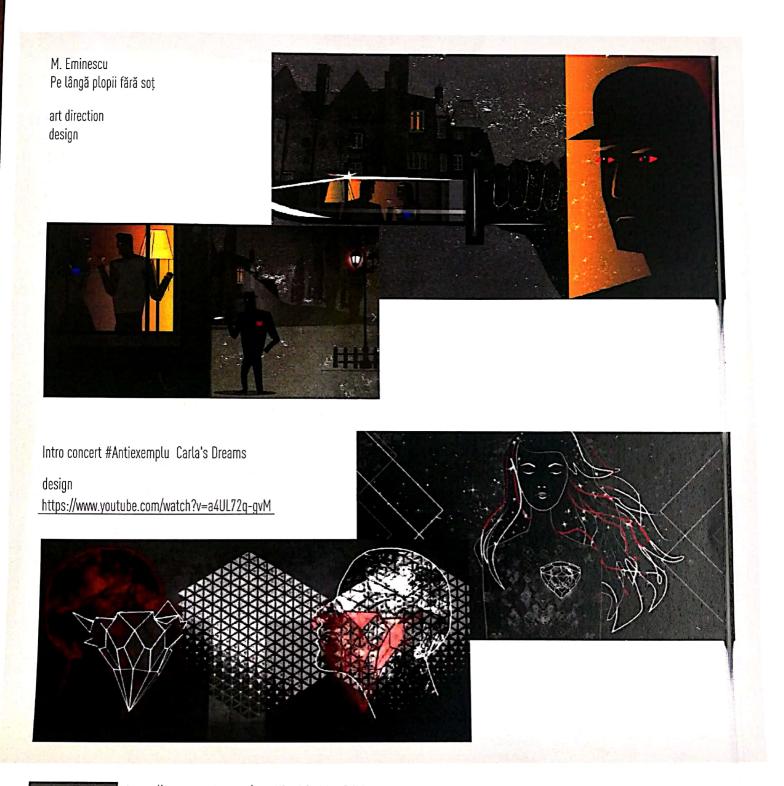
skills

ADOBE ILLUSTRATOR
ADOBE PHOTOSHOP

languages

romanian, russian, english

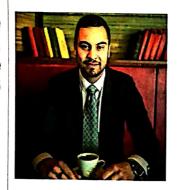
# **MOTION DESIGN**



more videos

https://www.youtube.com/watch?v=kQs4rhn-DdM

## Curriculum vitae PRofile agency, Coordinator projecte Din 01 octombrie 2016



#### Informații personale

Nume / Prenume

Adresă(e)

Telefon(oane)

E-mail(uri)

Naţionalitate(-tăţi)

Data naşterii

Sex

Educaţie şi formare

Perioada

Calificarea / diploma obţinută

Disciplinele principale studiate /

competențe profesionale dobândite

Numele și tipul instituției de învățământ / furnizorului de formare

> Nivelul în clasificarea naţională sau internațională

> > Perioada

Calificarea / diploma obţinută

Disciplinele principale studiate / competente profesionale dobândite

Numele și tipul instituției de învățământ / furnizorului de formare

> Aptitudini și competențe personale

> > Limba(i) maternă(e)

Limba(i) străină(e) cunoscută(e) Autoevaluare Nivel european (\*)

> Rusă Engleză

#### Artiom Ursoi Sergiu

Muşatinilor, nr. 3A, or. Ungheni, Republica Moldova

Mobil: +37369230909

artiom.ursoi@gmail.com

Moldovean - Român

02.01.1993

Masculin

2012 - 2015

Stiinte Politice si Relații Internaționale

Dreptul International Public

Politologie

Geopolitic

Universitatea de Studii Europene din Republica Moldova (USEM)

Licența în Stiinte Politice si Relații Internaționale

2012 - 2015

Drept - Urmează a fi primită în anul 2017

Drept Civil

**Drept Penal** 

**Drept Administrativ** 

Universitatea de Studii Europene din Republica Moldova (USEM)

#### Română

Înțelegere		Vorbire		Scriere		
Ascultare	Citire	Participare la conversaţie	Discurs oral		Exprimare scrisă	
C2	C2	C2	C2		C2	
C2	C1	B2	B1		B1	

Proiecte realizate în cadrul PRofile Agency

2016 –Lansarea Proiectului Free Tour Chişinău, Gala Tinerilor Super Eroi Ediția I (Radisson), Festivalul DescOperă (Butuceni), Gustar (Furceni), Eco Run(Nisporeni), Must Fest Ediția I (Cricova), Vernisajul Vinului (Palatul Republicii)

2017 – Underland (Cricova), Vernisajul Vinului (Capitoles), Mai Day (Asconi), Gala Tinerilor Super Eroj Ediția II (Radisson), Cucuteni, Sparkling Night (Cricova), Gustar (Orheiul Vechi), Festivalul DescOpera (Butuceni), Seara pe covor (Butuceni), 200 ani Spitalul Clinic (Capitoles), Deschiderea fabricii SEBN (ronul Orhei), Sus Paharul (Ziua Vinului La Mileştii Mici)

2018 - Gerar Fest (Mileștii Mici), Underland (Cricova)

Competențe și abilități sociale

Spirit de lider

Capacitate de organizare in scris si discurs oral

Capacitate de a lua decizii sub stres Capacitate de analiza si sinteza,

Capacitate de asimiliare noi informatii si abilitati

Disponibilitate pentru implicare in activitati socio-culturale

Aceste aptitudini au fost dobandite si imbunatatite in cadrul activitatilor de partid, in cadrul numeroaselor

evenimente culturale si sociale la care am participat

Competenţe şi aptitudini organizatorice Capacitate de a analiza sarcini si a distribui responsabilitati

Capacitate de evaluare abilitati profesionale ale colaboratorilor si alocare a task-urilor

Spirit analitic

Lucru in echipa Spirit de evaluare si imbunatatire

Monitorizarea lucrului echipei

Aceste aptitudini au fost dobandite si imbunatatite in cadrul activitatilor de partid, in cadrul numeroaselor

training-uri si seminarii la care am participat

Competențe și aptitudini tehnice

Experienta si intelegerea sistemului de lucru al Uniunii Europene

Competenţe şi aptitudini de utilizare a calculatorului

Utilizare MS Office (Word, Excel, Power Point), Windows, Internet explorer

Competențe și aptitudini artistice

Muzică și dans

Vice-coordonator al projectului "Banca pentru Tineri din Ungheni" Editia I perioada 2010. Practic Voluntariat din anul 2007 - 2015 la " CRRT" – Facila Ungheni.

Participant la training international in Georgia perioada 2010, tema: Crearea unel platforme

Coordonator de proiect si Presedintele Capitalei Tineretului Ungheni 2011: Timp de un an am

3

Talk-show "Tinerii si Valorile Europene" Organizator 2011 Vestivalui intercultural de dansuri populare "Hora de la Prut" – Organizator 2**011** Activitate de salubrizare "Hai, Moldovat Hai, Unghenii" – Organizator 2011 Forumul Instituțiilor de învățamînt Superior și Mediu de specialitate "Alegerea meseriei potrivi "Noi am început voi alăturațiva" – Asistent de proiect 2011.

Am participat in calitate de Avocatul Tinerilor in cadrul Proiectului "Munca decenta pentru - cheia bunăstării sociale a tinerilor - organizator eveniment 2011.

Voluntar-Membru al echipei mobile pentru promovarea drepturilor socio-economice ale tineril**a**f

Participat la Stagiul de formare. Munca Decenta si drepturile socio-economice ale tinerilor" 1 -Participarea la scoala de formare "Tinerii decid în privința democrației" la Institute for Youth

ter

Development KULT

18 – 21 Septembrie 2013-Modul III 06 - 09 noiembrie 2013-Modul IV. 12 – 16 iunie 2013-Modul I 17 – 20 Iulie 2013-Modul II

Participare la stagiul de formare "Drepturile socio-economice ale tinerilor si dialogul social" organizat in cadrul proiectului "Munca decenta pentru TINEn" 25 – 26 septembrie 2014. Participant la Program de dezvoltare personala "AVINT" (editia I). 4 - 6 august 2014.

Coordonatorul proiectului "Hai la Film cu Liga Tineretului" la cinematograful Gaudeamus Coordonatorul projectului "Atentie alegeri" perioada 02 septembrie – 29 noiembrie 2014. Presedintele Clubului Diplomatilor din cadrul Ligii Tineretului 2014. Membru al Ligii Tineretului in clubul Diplomatilor 20 Ianuarie 2013.

Participant la Youth Political School and Regional Debates 17 – 27 mai 2015, organizat de IR (International Republican Institute perioada 01 – 30 aprilie 2015.

Permis(e) de conducere | B, C1

Informații suplimentare

Persoane de referinta

Tari străine vizitate cu sau fără interes de serviciu 2011-2015. Georgia, Ukraina,Rusia, România, Polonia, SUA, Italia.

Ion Curmei – Presedintlele Ligii Tineretului din Moldova, Director General Panda Tur Tel: +373 69954444 e-mail: curmei01@gmail.com skype: ivanrm87

Angela Ciocirlan – Director Asociatia Obsteasca pentru Copii si Tineret "Faciia" Tel: +373 69724815 e-mail: angela.muncadecenta@gmail.com

Scanned by CamScanner

# **CURRICULUM VITAE**

## Viorel Barhănouă (15/12/1987)

		EDUCATION
Period	2011 - 2012	•
<ul> <li>University/ Faculty</li> </ul>	University of Maastricht	
Name	Faculty of Arts and Social Science	
	European Public Affairs Master's Programme	
	4-27 July 2011	
<ul> <li>Period</li> </ul>	OSF Scholarships' Pre-Academic Summer Programme	
<ul> <li>University/ Faculty</li> </ul>	Istanbul Bilgi University	
Name	2005- 2009	
	State University of Moldova	
<ul> <li>Period</li> </ul>	Faculty: International Relations, Political and Administrative Sciences	
<ul> <li>University/ Faculty</li> </ul>	Specialty: International Relations	

是有一个人的。 第二个人的是一个人的是一个人的	WORK EXPERIENCE
<ul> <li>Period</li> </ul>	4 June 2015 - present
Employer, Function	Profile Agency; PR & Event Manager
<ul> <li>Period</li> </ul>	28 November 2014 – 05 December 2014, 19 – 25 January 2016
Employer, Function	Al Jazeera, Fixer (Moldova)
<ul> <li>Period</li> </ul>	1 June 2014 - present
<ul><li>Employer, Function</li></ul>	Outbox Entertainment Creative Agency; Founder
<ul> <li>Period</li> </ul>	15 February – 1 June 2014
<ul> <li>Employer, Function</li> </ul>	Berlizzo Events; Accont Manager
<ul> <li>Period</li> </ul>	13 February 2013 – 13 February 2014
•Employer, Function	Diaspora Relations Bureau, State Chancellary, Government of Republic of Moldova; Senior Diaspora Events Management Consultant.
<ul> <li>Period</li> </ul>	1 October 2012 – 30 January 2013
<ul><li>Employer, Function</li></ul>	Youbesc Entertainment Company; Events Manager
<ul> <li>Period</li> </ul>	1 November 2010 – 1 June 2011
Employer, Function	Soros Foundation Moldova; researcher fellow, member of "Human Rights Resource Group"
<ul> <li>Period</li> </ul>	1 October 2010 – 1 June 2011
Employer, Function	NGO "PromoLEX"; Project Assistant "Resource and Development Centre for Transnistria"
<ul> <li>Period</li> </ul>	1 September 2010 – 1 June 2011
<ul> <li>Employer, Function</li> </ul>	NGO "National Youth Council of Moldova", Trainer in Non-Discrimination issues
<ul> <li>Period</li> </ul>	May 2010 – April 2011
Employer, Function	Secretary of "National Coalition for International Criminal Court" (on volunteer basis)
<ul> <li>Period</li> </ul>	15 June 2009 – 27 September 2010
<ul> <li>Employer, Function</li> </ul>	NGO "Amnesty International Moldova"; Campaigns Coordinator
<ul> <li>Period</li> </ul>	2 June 2008 – 15 June 2009
<ul> <li>Employer, Function</li> </ul>	NGO "Amnesty International Moldova"; Mobilization and Administrative Assistant
<ul> <li>Period</li> </ul>	15 July 2007 – 15 May 2009
<ul> <li>Employer, Function</li> </ul>	NGO "CTAM – STEAUA"; Administrative and Project Assistant
<ul> <li>Period</li> </ul>	15 November 2006 -10 July 2007
Employer, Function "Telmarc Group Sales"; Call Centre Operator	
<ul> <li>Period</li> </ul>	1 November 2005 -1 November 2006
• Employer, Function	Day Care Centre "Centre for Youth and Childhood"; Guitar teacher for children un to 14

San Share St.	PUBLIC ACTIVITIES
<ul> <li>Period</li> </ul>	03 October 2014
<ul> <li>Activity</li> </ul>	"#Orasulmeu", Musical and social event in support of reconstruction of Cehov square; Organizer

- Daried	
<ul> <li>Period</li> </ul>	June – July 2014
<ul> <li>Activity</li> </ul>	"Change Up Session" Concerts; Organizer
<ul> <li>Period</li> </ul>	May 2014
<ul> <li>Activity</li> </ul>	"Up Great" Project for young leader; Event Management Trainer
<ul> <li>Period</li> </ul>	26 May 2012
<ul> <li>Activity</li> </ul>	European Cultural Festival in Moldova "Tandem"; Regional Coorganizer
<ul> <li>Period</li> </ul>	24 December 2012
<ul> <li>Activity</li> </ul>	Charity concert "Pidijingle Bells"; Organizer
<ul> <li>Period</li> </ul>	August 2011 – February 2012
<ul> <li>Activity</li> </ul>	Four live music events "Offline Pidijeaba"; Organizer
• Period	June 2011
Activity	Music platform "Cântec Pidijeaba"; Founder
• Period	June – August 2011
Activity	"Campaigning for Local NGOs –web Media tools" module, Trainer
• Period	18-28 June 2010
Activity	Campaign dedicated to "UN International Day of Support for Victims of Torture",  Coorganizer
• Period	16 March 2010
Activity     Desired	Round Table "The Importance of Rome Statute of ICC Ratification", Organizer
Period     Activity	31 March 2010
Activity     Period	"Republic of Moldova: Between progress and impunity" Public Action for promotion of Rome Statute of International Criminal Court (ICC) ratification, Coordinator
Activity	3-7 August 2009 International Summer School "Campaigns implementing through human rights
Activity	groups of youth" Coordinator, Facilitator
<ul> <li>Period</li> </ul>	16-26 June 2009
<ul> <li>Activity</li> </ul>	"Together against torture" Campaign, Coorganizer
<ul> <li>Period</li> </ul>	9 February 2009
<ul> <li>Activity</li> </ul>	"Civil society workshop on transparency", Coorganizer
<ul> <li>Period</li> </ul>	8-16 September 2007
Activity	International Training "Building European Citizenship and Democracy"; implemented by "European Youth Centre for Training and Information" and "ProjectAreUS.org" (Estonia); Local Coordinator.
<ul> <li>Period</li> </ul>	22-24 April 2006
<ul> <li>Activity</li> </ul>	Conference "Model United Nations", Counsellor
<ul> <li>Period</li> </ul>	December 2005 – July 2007
<ul> <li>Activity</li> </ul>	NGO "CNG-Moldova" (Challenge for New Generation); Member of Bureau
<ul> <li>Period</li> </ul>	October 2004 - August 2005
<ul> <li>Activity</li> </ul>	ONG "Centre for Prevention of Women Trafficking"; Volunteer
<ul> <li>Period</li> </ul>	2002-2005
Activity	Member of National League for Pre-university Debates
	03 October 2014 – 14 December 2014
	UK OCTOBER 2014 – 14 December 2014
Period, Place	** /*/
• Event	"Business Factory" Coaching trainings; Angry Business and MBC
<ul><li>Event</li><li>Period, Place</li></ul>	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova
<ul><li>Event</li><li>Period, Place</li><li>Event</li></ul>	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z
<ul><li>Event</li><li>Period, Place</li><li>Event</li><li>Period, Place</li></ul>	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova
• Event • Period, Place • Event • Period, Place • Event	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova
• Event • Period, Place • Event • Period, Place • Event • Period, Place	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova  19 July 2010, Chisinau, Moldova
• Event • Period, Place • Event • Period, Place • Event • Period, Place • Event	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova  19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO
• Event • Period, Place	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova  19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO  22-25 March 2010, Bratislava, Slovakia
• Event • Period, Place • Event • Period, Place • Event • Period, Place • Event	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova  19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO  22-25 March 2010, Bratislava, Slovakia "Strategic Campaigning Course"; Amnesty International, International Secretariat,
• Event • Period, Place	<ul> <li>"Business Factory" Coaching trainings; Angry Business and MBC</li> <li>October 2012 – November 2012, Chisinau, Moldova     Training "Initiation in music industry"; Youbesc Entertainment, Studio Z</li> <li>November 2010 -17 February 2011, Chisinau, Moldova</li> <li>Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova</li> <li>July 2010, Chisinau, Moldova     Training "Monitoring of Public Assemblies", CREDO</li> <li>March 2010, Bratislava, Slovakia     "Strategic Campaigning Course"; Amnesty International, International Secretariat,</li> <li>26-27 January 2010, Brussels, Belgium</li> </ul>
• Event • Period, Place	"Business Factory" Coaching trainings; Angry Business and MBC  October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z  November 2010 -17 February 2011, Chisinau, Moldova Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova  19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO  22-25 March 2010, Bratislava, Slovakia "Strategic Campaigning Course"; Amnesty International, International Secretariat,  26-27 January 2010, Brussels, Belgium "Non-Discrimination Campaigns Meeting"; Amnesty International, International Secretariat
• Event • Period, Place • Event	<ul> <li>"Business Factory" Coaching trainings; Angry Business and MBC</li> <li>October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z</li> <li>2 November 2010 -17 February 2011, Chisinau, Moldova</li> <li>3 Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova</li> <li>19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO</li> <li>22-25 March 2010, Bratislava, Slovakia "Strategic Campaigning Course"; Amnesty International, International Secretariat,</li> <li>26-27 January 2010, Brussels, Belgium "Non-Discrimination Campaigns Meeting"; Amnesty International, International Secretariat</li> <li>16-19 November 2009, London, Great Britain</li> </ul>
• Event • Period, Place • Event	<ul> <li>"Business Factory" Coaching trainings; Angry Business and MBC</li> <li>October 2012 – November 2012, Chisinau, Moldova Training "Initiation in music industry"; Youbesc Entertainment, Studio Z</li> <li>2 November 2010 -17 February 2011, Chisinau, Moldova</li> <li>3 Trainings on "Documentation, Writing and Reporting to International Organizations", Soros Foundation Moldova</li> <li>19 July 2010, Chisinau, Moldova Training "Monitoring of Public Assemblies", CREDO</li> <li>22-25 March 2010, Bratislava, Slovakia "Strategic Campaigning Course"; Amnesty International, International Secretariat,</li> <li>26-27 January 2010, Brussels, Belgium</li> <li>"Non-Discrimination Campaigns Meeting"; Amnesty International, International</li> </ul>

• Event	"The School of Young Politician"; edition VIII 2008-2009. ADEPT		
<ul> <li>Period, Place</li> </ul>	9 September-21 November 2008, Chisinau, Moldova		
Activity Three modules of training "Lobby and Advocacy for Moldovan NGO's"			
Period 13-18 November 2008, Hague, Netherlands			
<ul> <li>Activity</li> </ul>	Amnesty International "Campaigning on International Justice" Conference		
Period, Place     6-11 July 2008, Vienna, Austria			
<ul> <li>Event</li> </ul>	"Balkan Case Challenge" Competition (Model European Council division)		
Period, Place     18-23 April 2008, Chisinau, Moldova			
<ul> <li>Event</li> </ul>	International Training "Management of International Projects"		
<ul> <li>Period, Place</li> </ul>	18-20 February 2008, Chisinau, Moldova		
<ul><li>Event</li></ul>	International Training "Training of Trainers: European Democracy and Citizenship"		
<ul> <li>Period, Place</li> </ul>	07-09, 22-24 October, 2005 Chisinau, Moldova		
<ul><li>Event</li></ul>	Seminar "Project Writing and Fundraising"		
<ul> <li>Period, Place</li> </ul>	13-15 April 2005, Chisinau, Moldova		
<ul> <li>Event</li> </ul>	Conference "Model United Nations"		
<ul> <li>Period, Place</li> </ul>	22-25 October 2004, Chisinau, Moldova		
<ul><li>Event</li></ul>	Training "Training of Trainers: Prevention of Human Trafficking"		

<ul> <li>Type</li> </ul>	Reports:		
• Title	Submission prepared by the Human Rights Resource Group from Moldova for the Universal Periodic Review of Republic of Moldova by the UN Human Right Council		
•Description of topic Analysis of human rights situation in Republic of Moldova during 20 responsible for reporting of the situation in field of discrimination			
<ul> <li>Details of</li> </ul>	Submitted to Un Human Rights Council in March 2011		
publication			
• Type	Book contribution:		
• Title	"Introduction in Intercultural Dialog"		
<ul> <li>Description of topic</li> </ul>	Overview on history, evolution and forms of cultural diversity in Republic of Moldova		
<ul> <li>Details of</li> </ul>	Elaborated in frame of "Intercultural Dialog in Moldova", a project of National Youth		
publication	Council of Moldova and Pestalozzi Foundation.		
• Type	Articles:		
• Title	PromoLex Newsletter, Special Edition: "Forgotten Prisoners – Ernest Vardanian"		
Description of topic     Examination of the human rights violation in case of imprisoned Vardanean			
<ul> <li>Details of</li> </ul>	Special Edition: Forgotten Prisoners - Ernest Vardanyan, RDCT Bulletin, NO. 38,		
publication	(20.12.2010 PromoLEX)		
<ul> <li>Type</li> </ul>	Book contribution		
• Title	"NGO Partnerships and Coalitions"		
<ul> <li>Description of topic</li> <li>Overview on what are partnerships and coalitions and how to built them within No civil society.</li> </ul>			
<ul> <li>Details of</li> </ul>	"Guidebook for NGOs from Moldova and Transnistria", elaborated within		
publication	"Strengthening of Transnistrian and Anenii Noi region NGOs skills" project implemented by "Woman, Hope, Future" NGO		

	AWARDS / SCHOLARSHIJA
<ul> <li>Award</li> </ul>	"Open Society Foundation" scholarship for 18 month at Maastricht University;
	European Public Affairs program.
<ul> <li>Award</li> </ul>	"Into European Union through originality and innovations" Students Conference.
	Place Award for presentation on "Moldovan Politics on EU integration from
	Human Rights perspective"
	"Balkan Case Challenge Moldova" Competition. II Place Award and Guarante of
	Qualification for Final Competition in Vienna, Austria // April 2008
<ul> <li>Award</li> </ul>	"Young Patriot of Republic of Moldova" Award given by the Department of Youth,
	Education and Sports for active civic involvement in the community, Călăraşi //
	October 2005
<ul> <li>Award</li> </ul>	"Model United Nations" Conference. I Place Award for "The best Speaker" // April
	2005
	——————————————————————————————————————

# ORGANIZATIONAL AND SOCIAL SKILLS. COMPETENCES.

Ability to handle practical and analytical tasks, coordinate and implement differe activities, events and projects. Competence of working in a multicultural toar Competence of efficient and frank communication. Sociable, Communicative Possessible

## **CURRICULUM VITAE**

1. Family name:

Zemtsovskaya

2. First names:

Alexandra

3. Nationality:

Moldovan

4. Civil status:

Married

5. Education:

Institution	Degree(s) or Diploma(s) obtained:
Lomonosov Moscow State University (Moscow, Russia), Faculty of Journalism 1999 - 2004	BA - journalism, public relations

6. Language skills: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing	
	1	1	1 1	
Romanian	1	1	1 1	
English	1	1	1	
Russian	1	1	l	
	2	3	3	
Italian	3			

- 7. Other skills: Advanced Computer literacy MS Office 2000 (MS Word, Excel, PowerPoint), Internet Explorer, Outlook Express, Multimedia software applications
- 8. Present position: Founder, Managing Partener PRofile Agency www.profile.md
- 9. Years within the firm: 13
- 10. Key qualifications:

Exceptional organizational skills; 13 years of experience in entire project cycle from planning until project implementation: event management, media relations, PR, awareness and advertising campaigns, event planning and organization

- 11. Specific experience in the region: Moldova
- 12. Professional experience:

Date	Location	Company	Position	Description
March	Chisinau	PR-agency	Director,	- Agency work organization
2005 -	/Moldov	PROFILE,	Founder	- Improving workplace functions and production
present	a			- Preventing workplace conflicts
				- Delegating the tasks
				- Control of deadlines and quality of work
				- Development and implementation of long-term
				communication strategies
				<ul> <li>Managing communications projects and events for national and international contractors:</li> </ul>
	-			Project Director:
				- UNDERLAND Wine&Music Festival,
				- GUSTAR Festival,
	=			- Sparkling Night (Cricova),
				- Must Fest (Cricova),
				- May Day (Ascony Winery)
		·		- More than 70 events organized for commercial brands, governmental and non-profit structures
			-	
2002- 2005	Russian Federati on, Moscow	Company RUservice	Director of Advertising and Public Relations.	Development and implementation of advertising and PR-strategy, including: - Segmentation of services and products of the company in line with the target audience, the definition of optimal communication channels for each product type,
				<ul> <li>Work with the media, arranging interviews, publications in the print media, the participation of the Company in the television show, according to the general PR-strategy,</li> <li>Administration of the corporate website: external content - customer-oriented and internal content - employees-oriented</li> <li>Implementation of advertising campaigns, including - on television, print media, outdoor.</li> </ul>
2001- 2002	Russian Federati on, Moscow	AST-Press publishing house	Editor- corrector	Stylistic processing, correction and editing of fiction and popular science texts in line with the standards and requirements of the stylistics and grammar of Russian language.
2000 2005	Russian Federati on, Moscow	National news agency ITAR- TASS	freelance corresponde nt of foreign newsge 2	Review and processing of information feeds of foreign news agencies. Translation and adaptation of foreign news in Russian, accommodation and report on the main news feed ITAR-TASS.

# Alexandra Sedlețchi-Terinte

Project Manager

alexandrasedletchi@gmail.com Date of birth 08/06/1992 ## Moldovan 🏳 +37379104769 Married 📽

"Our greatest weakness lies in giving up. The most certain way to succeed is always to try just one more time." (Thomas A. Edison)

Education

From September 2013 to

Theory and Practice of Translation, English Language USEM University of

June 2016 European Studies of Moldova

Work experience

From June 2017 to May 2018

Project Manager/Event Manager Draft - Retea de Berarii Chisinau, Moldova

Project Manager, overall coordination and planning of events, creating marketing strategies, budget and tactics, brand promoting and supervising the

marketing team.

From May 2016 to April 2017

Event Coordinator Tatra-bis, turism & organizare evenimente Chisinau, Moldova

Project Manager; overall coordination of activities; project progress monitoring

& evaluation; final report drafting and presentation.

From June 2014 to April

Manager Draft - Retea de Berarii Chisinau, Moldova

2016

Restaurant Manager; art-manager; hostess responsabilities; train, prepare, coordinate and supervise the working staff; bookkeeping; develop marketing plan including strategy, goals, budget and tactics; organize events and

report results: financial, crisis-related (if any), guests interest level, etc.

From December 2012 to

Sales Representative Casting360 Chisinau, Moldova

February 2014 Sales Representative and consultant, sell "Casting360" products, work with

clients from abroad.