#### Contact

www.linkedin.com/in/gutuion (LinkedIn) rivosmart.com/ (Company)

### Top Skills

Strategii de marketing digital Optimizarea magazinelor online Consultanță personalizată

### Languages

Russian English

### Certifications

Partner Gomag Moldova Introduction to Social Media Marketing

Fundamentals of Social Media Advertising

Advertising with Facebook

AmoCRM Certification

# Ion Gutu

E-commerce & Digital Marketing Expert

Chișinău, Moldova

### Summary

My name is Ion, and I am proud to be an official partner of Gomag in Moldova. Since 2024, we have helped over 30 online stores improve their digital presence, and we are continuously growing.

In addition to that, I am one of the first 50 individuals in the world to be certified as a Messenger Marketing Expert by ManyChat. Today, I have built a small Digital Marketing Agency that helps small and medium-sized companies enhance their online presence.

I am passionate about dedicating 100% of my time, energy, and resources to effective marketing on platforms such as Facebook Messenger, Instagram Direct, Telegram, and WhatsApp. We help businesses connect with global audiences personally, ultimately improving customer service and response rates to encourage more sales.

I am always motivated to bring results to my clients.

Get in touch with us today - https://rivosmart.com/

# Experience

Rivosmart

Founder

September 2017 - Present (7 years 8 months)

Chişinău, Moldova

Rivosmart is a project focused on developing online stores in the Republic of Moldova through the Gomag application, as an official partner of Gomag Romania.

We offer comprehensive e-commerce and digital marketing solutions for online stores, including:

Creation and optimization of online stores

Advanced digital marketing strategies to attract and retain customers In addition, Rivosmart also develops chatbot automation solutions to enhance customer experience and optimize conversions:

Messenger marketing funnels

Automation and conversion optimization through chatbots
Rivosmart helps local and international businesses generate qualified leads
and increase sales through digital marketing and e-commerce solutions.
Currently serving over 20 local and international clients
Helping businesses reduce advertising costs by 30%, while achieving 60%
better results.

Alliance of Small and Medium Enterprises from Moldova E-commerce Expert December 2024 - Present (5 months)

Chișinău, Moldova

Consultațiile oferite de AIM sunt dedicate exclusiv membrilor săi, fiind concepute pentru a răspunde nevoilor specifice ale IMM-urilor din diverse domenii-cheie. Acest serviciu pune la dispoziția antreprenorilor soluții practice și eficiente, oferite de o echipă de experți profesioniști.

JCI Chişinău Vice President January 2018 - December 2018 (1 year) Chisinau, Moldova

JCI is a nonprofit organization of young active citizens age 18 to 40 who are engaged and committed to creating impact in their communities. Active citizens are individuals invested in the future of our world. JCI gathers active citizens from all sectors of society.

Business Networking Event
Project Manager
January 2015 - December 2018 (4 years)
Chisinau, Moldova

A "fast networking" event: For 2 hours, 16 to 24 business people, from different domains, interact to identify business opportunities.

Founder Institute
Founder
June 2016 - September 2017 (1 year 4 months)
Chisinau, Moldova

Mos Craciun Chisinau

Founder

November 2014 - January 2016 (1 year 3 months)

Chisinau, Moldova

I created a Santa Claus Agency - https://www.facebook.com/mos.craciun.chisinau/

Cravate.md

Founder

October 2012 - January 2016 (3 years 4 months)

Chisinau, Moldova

Business Networking Event (BNE)

Project Manager

2015 - 2016 (1 year)

Institutul IDEA

**Project Coordinator** 

February 2014 - August 2014 (7 months)

**BizPowerMD** 

Sales Manager

April 2014 - June 2014 (3 months)

**USAID** 

Data Analyst

February 2014 - March 2014 (2 months)

Chisinau, Moldova

AIESEC Moldova

**HR** Dapartament

October 2010 - October 2013 (3 years 1 month)

Human resources management

## Education

Academy of Economic Studies of Moldova

Bachelor's degree, Banking and Financial Support Services · (2010 - 2013)

Waldorf School from Chisinau