

Адкрытае акцыянернае таварыства  
«БАБРУЙСКІ ЗАВОД  
ТРАКТАРНЫХ ДЭТАЛЯЎ І АГРЭГАТАЎ»  
(ААТ «БЗТДиА»)

вул. Бахарова, 225, 213805,  
г. Бабруйск, Могилёўская вобл.  
Тэлефон: 8(0225) 48 56 48, тэлефакс: 8(0225) 48 55 22,  
тэлегайп: «Разец» 316115  
E-mail: bztdia@minprom.by, kassandra2@tut.by  
Р/р 3012993806066  
у філіяле 703 ААТ ААБ «Беларусбанк» г. Бабруйска  
МФА 153801760, УНН 700075556, АКПА 05750852



Открытое акционерное общество  
«БОБРУЙСКИЙ ЗАВОД  
ТРАКТОРНЫХ ДЕТАЛЕЙ И АГРЕГАТОВ»  
(ОАО «БЗТДиА»)

ул. Бахарова, 225, 213805,  
г. Бобруйск, Могилёвская обл.  
Телефон: 8(0225) 48 56 48, телефакс: 8(0225) 48 55 22,  
телегайн: «Резец» 316115  
E-mail: bztdia@minprom.by, kassandra2@tut.by  
Р/с 3012993806066  
в филиале 703 ОАО АСБ «Беларусбанк» г. Бобруйска  
МФО 153801760, УНН 700075556, ОКПО 05750852

---

OJSC "Bobruisk Plant of Tractor Parts and Units", Republic of Belarus, 213805, Mogilev region,  
Bobruisk city, Bakharova street, 225, phone/fax +375 225 474742, e-mail: [tdatractor@gmail.com](mailto:tdatractor@gmail.com)

## Commercial offer

### OJSC “Bobruisk Plant of Tractor Parts and Units”

OJSC “Bobruisk plant of tractor parts and units” (“BZTDiA”), as a part of the “Minsk Tractor Works” (MTZ) holding, offers partnership for companies working on the world market of agricultural machinery.

#### Shortly about us

Compact-sized tractors “BELARUS”, manufactured by OJSC “BZTDiA”, and municipal machines based on them are designed for performing various agricultural and municipal works in servicing greenhouses, poultry and cattle-breeding farms, private farms, homesteads and urban facilities. OJSC “BZTDiA” started serial tractor production in January, 2007. First shipment was carried in April, 2007. Since that time more than 10 000 tractors were released and delivered in more than 50 countries throughout the world.

Our main occupation is production of compact-sized tractors “BELARUS” (30–62 h.p.).

In addition we offer:

- spare parts for the whole scale of self-produced and MTZ-branded tractors
- wide assortment of wheels for agricultural machinery
- trailed and hinged agricultural equipment (it’s also possible to attach implements of various manufacturers to our tractors)

Goods are shipped under FEACN codes:

8701902000 – for tractors

8700000000 – for spare parts

8716000000 – for implements

Basic technical specifications of our products are represented in the attached documents. Full information is available on our website <http://www.bztda.com/en/>.

#### The unique combination of reliability and reasonable prices is proved by:

- 1) The technical terms of OJSC “BZTDiA”;
- 2) Design documentation of “MTZ” holding including quality certificates and technical passports;
- 3) European certification (homologation) based on CE standard conformity;
- 4) Euro-3A engine standards;
- 5) Plant’s quality management system corresponding to the international quality management system ISO 9001 and confirmed by the appropriate certificate.

## The requirements of STB



High-performance automatic and semi automatic production lines and special multihead machines provide large-scale production of high quality parts that meet the requirements of STB ISO 9001-2009.

The Works is an award winner, with Nike-2000 and Golden Standard-2002 prizes captured under the Partnership for Progress International Program. The quality of products was praised quite a few times as they obtained diplomas from Russian and international exhibitions, golden medals in the nominations “For the High Quality of Products” and “Best Products for the Agricultural Sector”.

### Conformity certificate

This Certificate has been issued to the OJSC “Bobruisk Plant of Tractor Spare-Parts and Units” and certifies that the quality management system for production of BELARUS tractors of drawbar category 0.6 and 0.9, designing and manufacturing of harvesting and loading machines on a base of BELARUS tractors, trailers, towing implements and rigs for BELARUS tractors, components and assemblies for mobile techniques conforms to the requirements of STB ISO 9001-2009.



Technical and service maintenance commitments during warranty and after-warranty period are assigned to buyer. Our company provides spare parts, service specialists and refunding of the labor costs for defects removal and transporting costs according to standards. Questions about engine maintenance may be solved by the actual manufacturers: “LOMBARDINI” (Italy), “Laidong Engines Co. Ltd.” (China) and “Minsk Motor Plant” (Belarus) companies, which have service networks in more than 90 countries around the world.

The company practices direct sales, participation in tenders through the dealers and trade agencies. Delivery is mostly carried on FCA Bobruisk conditions (INCOTERMS 2010) and the terms of 100% price prepayment. The letter-of-credit form of payment is also possible. OJSC „BZTDA” has its own vehicle park to make the delivery faster and less expensive.

Delivery is performed within 30 working days from the date of prepay receipt. The Terms can be changed depending on the batch-size of the products.

Our plant has established own product distribution network in European countries, including the joint venture of machines assembling and sales „Belarus Traktor Slovakia” (Slovakia, Shamorin) and cooperative production with „ZUB Dzeirana” company (Lithuania).

Prices, catalogues and other information are attached to this letter.

We hope for successful development of our international business relations.

OJSC “BZTDiA” deputy director  
in commercial issues

A handwritten signature in blue ink, appearing to be "V.V. Kisel".

V.V. Kisel

Ph./fax: +375 225 474742 (Alexei Gaishun, sales specialist)  
website: <http://www.bztda.com/en>  
e-mail: [tdatractor@gmail.com](mailto:tdatractor@gmail.com)

# Our products

All prices are calculated on FCA Bobruisk conditions and 100% prepay (advance payment) **for basic tractor configuration.**

PHOTO	NAME OF TECHNICS	RETAIL PRICE (USD)	DEALERS' PRICE (USD)	OPTIONS' PRICE (USD)
	BELARUS-311 without cabin (Laidong engine, 29.9 hp, 4WD)	7600	6950	Front weights - 260 \$. Drawbar -190 \$ (with vertical adjustment - 230\$) Front hitch + PTO - 935 \$. Crossbar - 60 \$. Towing fork - 10\$. Wheels 210/80R16 and 11.20-20 - 70\$. Plastic roof - 300 \$.
	BELARUS-311 without cabin (Laidong engine, 29.9 hp, 2WD)	7200	6500	
	BELARUS-311 without cabin (Minsk Motor Plant engine, 35 hp, 4WD)	8400	7650	
	BELARUS-311 without cabin (Minsk Motor Plant engine, 35 hp, 2WD)	7950	7200	
	BELARUS-321 without cabin - Minsk Motor Plant engine - 35 hp - 4WD	9400	8500	Front weights - 260\$. Drawbar -190 \$. (with vertical adjustment - 230 \$) Front hitch + PTO - 935 \$. Signal beacon - 40 \$. Crossbar - 60 \$. Towing fork - 10 \$. Wheels 210/80R16 and 11.20-20 - 70\$.
	BELARUS-321 without cabin - Lombardini engine - 36 hp - 4WD	10100 (7650 EUR)	9200 (6950 EUR)	
	BELARUS-320.4 - Lombardini engine - 36 hp - 4WD	11200 (8500 EUR)	10200 (7700 EUR)	Pneumatic system - 355 \$. Front weights - 260 \$. Rear weights - 215\$. Drawbar - 190 \$ (with vertical adjustment - 230 \$). Front hitch + PTO - 935 \$. Signal beacon - 40 \$. Crossbar - 60 \$. Towing fork - 10 \$. Wheels 210/80R16 and 11.20-20 - 70 \$.
	BELARUS-320.4M - Minsk Motor Plant engine - 35 hp - 4WD	10500	9500	
	BELARUS-320.5 - Lombardini engine - 36 hp - 4WD - panoramic cabin	13400 (10150 EUR)	12150 (9200 EUR)	Pneumatic system - 430 \$. Front weights - 260 \$. Rear weights - 215 \$. Drawbar - 190 \$ (with vertical adjustment- 230 \$). Front hitch + PTO - 895 \$. Signal beacon - 45 \$. Crossbar - 60 \$. Towing fork - 10 \$.

	<p><b>BELARUS-421</b> (aka BELARUS-422.1K) - Lombardini engine, 49.8 hp - 4WD - cabin excluded</p>	<p><b>15350</b> (11600 EUR)</p>	<p><b>13950</b> (10550 EUR)</p>	<p>Front weights - 260 \$. Rear weights - 320\$. Drawbar - 190 \$ (with vertical adjustment - 230 \$). Front hitch + PTO - 965 \$. Crossbar - 60 \$. Towing fork - 10 \$. Plastic roof - 300 \$.</p>
	<p><b>BELARUS-421</b> (aka BELARUS-410) - Lombardini engine, 49.8 hp - 2WD - cabin excluded</p>	<p><b>14250</b> (10800 EUR)</p>	<p><b>12950</b> (9800 EUR)</p>	<p>Pneumatic system - 370 \$. Front weights - 260 \$. Rear weights - 320 \$. Drawbar -190 \$ (with vertical adjustment - 230 \$). Front hitch + PTO - 880 \$. Signal beacon - 40 \$. Crossbar - 60\$. Towing fork - 10 \$.</p>
	<p><b>BELARUS-422.1 with cabin</b> - Lombardini engine - 49.8 hp - 4WD</p>	<p><b>15600</b> (11800 EUR)</p>	<p><b>14150</b> (10750 EUR)</p>	<p>Pneumatic system - 425 \$. Front weights - 260 Euro. Rear weights - 320 \$. Drawbar -190 \$ (with vertical adjustment - 230\$). Front hitch + PTO - 950 \$. Signal beacon - 45 \$. Crossbar - 60 \$. Towing fork - 10 \$.</p>
	<p><b>BELARUS 422</b> - Lombardini engine - 49.8 hp - 4WD - panoramic cabin</p>	<p><b>17300</b> (13100 EUR)</p>	<p><b>15700</b> (11900 EUR)</p>	<p>Pneumatic system - 425 \$. Front weights - 450 \$. Rear weights - 320 \$. Drawbar (horizontal adjustment) - 415\$. Drawbar (lift type) - 390\$. Hydraulic hook - 395\$. Front hitch + PTO - 950 \$. Signal beacon - 45 \$. Crossbar - 195 \$.</p>
	<p><b>SEMITRAILER PMT-330</b></p>	<p><b>3500</b></p>		

# Available Options (NEW)

<p><b>Pneumatic system</b> (BELARUS-320.4/ 320.5/422/422.1/622)</p> 	<p><b>Towing fork</b></p> 
<p><b>Front/rear loads</b> up to 360 Kg</p> 	<p><b>Trailing device</b></p> 
<p><b>Front/rear hitch</b> with power take-off shaft</p> 	<p><b>Loading equipment</b></p> 
<p><b>Light beacon</b></p> 	<p><b>Brush</b></p> 
<p><b>Awning</b> (BELARUS- 311/321/421)</p> 	<p><b>10. Wheels:</b> - rear 11.20-20 (BELARUS-311/320.4/321) - front 210/80R16 (BELARUS-311- 4x4/320.4/321) - lawn tyres (BELARUS-311-4x4/320.4/321)</p> 
<p><b>Crossbar</b></p> 	

## Municipal machinery

BELARUS-MU series



BELARUS-MP series



BELARUS-MPU series



# Attachable Implements

Our company also offers the following assortment of optionally attachable implements for almost all kinds of agricultural work.

<b>Hinged equipment for housing municipal services</b>
Semi trailer ПМТ-330
Trailer dumping ПСТ-3,5
Spreader of sand/solid fertilizers Л-116-01
Sand trailer spreader Л-415
Mower КРС-1,4
Harvester-shredder КРС-1.7
Mower КРС -2
Mowing machine КС-Ф-1,6
Hinged loading equipment ОП300
320-20.00.00.000.0 brush equipment
320-10.00.00.000.0 bulldoser equipment
ОП-300.12.00.000 replaceable bulldoser dump
ОП-300.11.00.000 replaceable loading pitchfork
Bulldoser equipment Б-18
Self-contained park vacuum cleaner ППА-320
Lift-type park vacuum cleaner ППН-330
Excavator equipment ЭТМ-320.01.00.00
Snowthrowing СТ-1500
<b>Hinged equipment for agro-industrial complex</b>
Mounted Cultivator-ridger КОН-1,4
Hinged cultivator КНС-1,7
Chisel hiller ОЧ-1,4
Hinged potato-planting machine,2-line, automatic,Л-201
Hinged potato digger 1-line КТН-1В
Semi mounted potato digger 1-line barrel-roller Л-651
Hinged disc harrow БДН 1,6 disk Ø 510
Hinged disc harrow БДН 1,8 disk Ø 510
Mounted chain link harrow БС-4
Garden carriage for container transportation ТТК-3
Garden cart ТС-3-1000
Mounted two furrow plough Л-101
Mounted two furrow plough Т-101
Hinged bar sprayer ZUBR НШ04.21.21
Hinged sprayer ZUBR НШ04.21G/DS-2
Hinged ventilatory sprayer ZUBR HB04.32.P1
Hinged ventilatory sprayer ZUBR ПБ10.47.P1
Drilling rig БС -500
Baler ПТ-165
Garden rotary cultivator ФС -1,2
Garden rotary cultivator ФС -1,4

Prices are formed depending on the presence of the machinery in stock.

### Basic technical characteristics of the products

FEATURES	BELARUS -320.4/320.5	BELARUS - MU320	BELARUS – 320MP	BELARUS – MPU320	BELARUS- 321	BELARUS -422/422.1/421/410	BELARUS -622	BELARUS -311	
Dimensions	2900	4830	4160	5380	2900	3115/3200/3200/3200	3450	3050	
	1550	1800	1500	1800	1550	1570	1700	1300	
Height, mm	2150	2320	2300	2300	2150	2245/2220/2220/2220	2310	2280	
Least Turning Radius, mm	3700				3500	3800	3900	3600	
Operating Weight, kg	1720	2100	1800	2225	1310	2205/1885/2205/2205	2410	1450	
Engine: type, model	Diesel, four-stroke, LDW1603/B3								
Power, KW (h.p.)	26,5(36)					36.6 (49.8)	46(62,5)	22(29,9)	
Number of Cylinders, pc	3					4	4	3	
Aggregate Capacity of Cylinders	1,649					2.068	2.068	1.617	
Fuel Tank Capacity, l	32					64	64	26	
Clutch Coupling	Dry, single-disk, friction-type								
Gearbox	Mechanical, step-by-step, constant-mesh				Mechanical, easy engaged clutch				
Number of Gears	Forward 16 (4-speed), backward 8 (2-speed)								
Rear Power Take-Off Shaft									
Dependent 1, rpm	540			540					540
Dependent 1, rpm	1000			1000					
Speed, Km/H forward	1,0-25,0			1,0-31,7		1,2-36,6			3,1-25,2
backward	1,8-13,3			2,1-15,4		2,1-19,5			5,5-13,3