



Date: July 01, 2024

Re: Recommendation for Esempla Systems, SRL

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I am pleased to offer a strong recommendation for Esempla Systems, SRL, based on our collaboration on a large-scale records management system project. Our company, GRM Information Management Services, Inc., engaged Esempla under contract #20210909-30, dated September 9, 2021, to develop, implement, and maintain a comprehensive cloud-based document management solution.

The project involved the development and integration of sophisticated software components, including the VisualVault Platform, eAccess Records Management Portal, PrecisionPlus Document Tracking System, and Intelligent Data Capture functionality. Key features of the system include data consolidation, workflow automation, data accessibility, intelligent data analysis, and advanced security measures.

The GRM ERP system, integrated with the VisualVault platform, has significantly enhanced our management of critical business processes. Its functionalities extend beyond document management, encompassing financial management, supply chain management, and human resources, as well as CRM capabilities. The ERP's billing module further streamlines invoice issuance and revenue calculation, while automated workflows and AI-powered analytics improve operational efficiency.

Esempla's team demonstrated exceptional expertise, leveraging a wide array of technologies and integrations, including:

1. Cloud-based infrastructure
2. Artificial Intelligence and Machine Learning
3. Business process automation
4. Advanced data analytics
5. Secure document storage
6. Automated workflow management
7. Intelligent data capture
8. Version control systems
9. Agile project management
10. IaaS: AWS
11. PaaS: LoadBalancer, EC2, S3, SQS, API Gateway, Route53, RDS, Postgres
12. Programming: Java 19, Spring Boot, JHipster, Python, .Net core, Angular, Kafka, Minio, ElasticSearch

Their adherence to Agile methodologies, particularly the Scrum framework, ensured a collaborative and efficient development process. The team consistently delivered high-quality work within agreed timelines. While the project is ongoing, Esempla has successfully developed and implemented several key modules, which are operational and well-maintained.

Esempla's excellence extends to documentation and knowledge transfer, providing comprehensive technical documents and training that facilitated smooth system adoption.

Under the leadership of CEO Dorin Gritcan, Esempla exemplifies professionalism and expertise. Their mastery of Agile methodology and technical prowess has seamlessly integrated cutting-edge technologies into our business processes. Key team members instrumental to the project's success include:

1. Daniela Motpan - Project Manager
2. Sergiu Garaba - System Architect
3. Rodislav Moldovan – Team lead
4. Dumitru Virtosu – Team lead
5. Victor Tudor - Developer
6. Nicoleta Ionas – Quality Assurance
7. Olga Nagaeva – Business Analyst
8. Gabriela Tulbu - Developer
9. Rafic Barseghean - Developer
10. Tudor Duca - Developer
11. Rubin Ursu - Developer
12. Daniel Marandici - Developer
13. Andrei Marcu - Data analyst
14. Andrei Rusu - Developer
15. Tudor Budu - Developer
16. Dumitru Dordea - Developer
17. Rodion Dacin - Developer
18. Ion Calmîș - Developer
19. Valeriu Bolocan - Developer

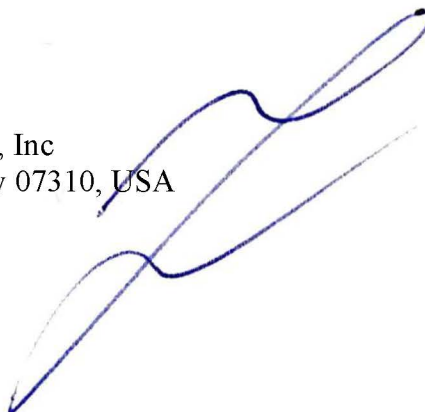
Their collective expertise and commitment to quality have been evident throughout the project, consistently meeting sprint goals and maintaining clear communication with GRM Information Management Services, Inc. Their collective expertise spans software development, cloud infrastructure, AI/ML, business analysis, and project management, enabling them to deliver a truly comprehensive and innovative solution.

I'm pleased to commend Esempla Systems, SRL, for their demonstrated expertise, reliability, and innovative approach. They have proven to be a valuable partner, fulfilling contractual obligations with precision and foresight. For potential clients seeking a developer that excels in technical performance and adds substantial value to projects, we unequivocally recommend Esempla Systems, SRL.

Should you require any additional details or wish to discuss our experience further, please feel free to contact me.

Sincerely,

Dmitry Usvetov
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A handwritten signature in blue ink, appearing to read 'Dmitry Usvetov', written over a faint, light blue horizontal line.