

Cover Letter  
Nicolae Soloviov

- **Ref:** *Terms of Reference for personnel within the project management unit (PMU) of GCIP Moldova.*
- **Post Title:** *National Project Technical Expert and Coordinator.*
- **Project title:** *Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova” (GCIP Moldova).*

Dear Sirs,

This Cover Letter is regarding the Terms of Reference for the National Project Technical Expert and Coordinator within the project management unit (PMU) of the Clean technology innovation programme for SMEs and start-ups in the Republic of Moldova” (GCIP Moldova) project.

The role is very appealing to me, and I believe that my strong technical experience and education make me a highly competitive candidate for this position.

Regarding my **Education** and requirements of the Terms of Reference:

1. I have completed two master's degree programs, the basic master's degree is the “Master in Multilateral Project Management”, in 2017 and the second, additional master's degree is the “MBA in Internationalization of the companies”, in 2019. *(the copies of the diplomas are attached)*. I am also currently studying for a master's degree at the University of Groningen on the Energy Transition.
  
2. My **professional experience** for about 19 years is focused on the project and portfolio management of the project funded by Multilateral Organizations and Governmental Agencies in different countries. Regarding the activities in Moldova, these were focused on:
  - a) In the period of 2010 - 2014 (for around **5 years**), I managed the project "Feasibility assessment and recommendations for a DNA Laboratory of forensic investigation for the Ministry of Internal Affairs of Moldova". The main donor of this project is the Government of Spain and the main beneficiary of this project is the Government of Moldova represented by the Ministry of Internal Affairs of Moldova.
  - b) In the period of 2014 - 2020 (for around **7 years**), I'm worked in the Energy Efficiency Agency of Moldova, starting as a Consultant, I implemented the projects funded by international donors, specially funded by the Government of Lithuania, the Government of Italy, the Government of Poland, and UNIDO.
  - c) Starting in 2021, I'm working as a technical expert of the energy sector at UNDP responsible for Conducting Adaptation Technology Needs Assessment (TNA). I'm involved in the activities of evaluating the needs, conditions, and problems in developing countries, in special in Moldova.
  
3. My **extensive knowledge** of business and administration, environmental management, engineering, and project management is confirmed by courses and training attended during the last period.
  - a) My expertise in the field of business and administration is confirmed by the Master of Business Administration in **Internationalization of the Companies**. Also, I attended some training courses on "**Critical Perspectives on Management**" of IE BUSINESS SCHOOL.
  - b) The expertise in the field of environmental management is confirmed by courses of UNITAR on "**Green Industrial Policy: Promoting Competitiveness and Structural Transformation**" and by the course of Technical University of Denmark (DTU) on "**Global Environmental Management**".
  - c) The expertise in the field of engineering is confirmed by Stanford University by the course "**Energy Innovation and Emerging Technologies Program**" and the Special American Business Internship Training Program (SABIT) by the course on "**Energy efficiency and renewables in buildings in construction**".

- d) My expertise in the field of project management is confirmed by my “**Master in Multilateral Project Management**” and, also, I attended some courses on Advanced Professional Certification on **Project Management** of Metropolitan School of Business & Management. Also, I finalized the Google Project Management course and obtain Professional Certificate in **Project Management**.

4. Relating to the experience on the similar assignment as National Project Technical Expert and Coordinator of the project funded by UN Agencies:

- a) I worked as Coordinator (external consultant) on the project "Enhance local manufacturing capacity of solar thermal energy systems in the Republic of Moldova". This project was funded by UNIDO and the Government of Poland and was implemented in the Energy Efficiency Agency of Moldova in the period of 2016 - 2018. In this project, I coordinated all activities at the national level, from the initiation phase of the project to the preparation and presentation of the final report.
- b) As a Technical Expert, I worked on a range of projects funded by UN Agencies and implemented in Moldova. I worked in the base of the following contracts:
- UNDP: Individual Service Agreement (ISA) 1532 (PO: 28871): Technical expert for the energy sector.
  - UNDP: Individual Service Agreement (ISA) 1556 (PO: 28935): Technical expert for the energy sector.
  - UNIDO: Individual Service Agreement (ISA) 00512439: Technical expert.

5. My experience in the field of innovation and/or energy project development and commercialization can be demonstrated by the activities of the project "Enhance local manufacturing capacity of solar thermal energy systems in the Republic of Moldova".

By this project, I coordinated activities to install in Moldova the first assembling facility of solar thermal collectors. This is the first innovative facility in Moldova that produces renewable energy products ready for commercialization. I coordinated all activities: identification of equipment and components for assembling line, identification of the components for solar thermal panels, train of the technical personnel, install in Moldova the assembling line according to the local rules and requirements of the safety policy, preparation of the product for commercialization, etc.

6. To demonstrate the track record of relevant paperwork/studies in the mentioned area (publications, project documents, reports), I want to inform you that I'm the author of relevant studies funded by international organizations and donors as:

- a) **Author**: The World Small Hydropower Development Report 2019 of the United Nations Industrial Development Organization (UNIDO). Republic of Moldova;
- b) **Author**: The World Small Hydropower Development Report 2021 of the United Nations Industrial Development Organization (UNIDO). Republic of Moldova;
- c) **Author**: Climatescope 2020, 2021, 2022 of Bloomberg New Energy Finance (BNEF). Republic of Moldova;
- d) **Contributing Author**: The contribution of solar thermal collectors for the production of hot water to the improvement of the energy performance of buildings. Institute of Power Engineering.

7. In the studies that I realized during my activity in Moldova, the Gender Assessment is one of the main components. I made analyses of Gender Equality and Gender Issues in the renewable energy field and I'm aware of the situation relating to this thing in the country.

- I have also attached a diploma of English language course which confirms my writing and communication skills in English (CEFR B1).

Kind regards,  
Nicolae Soloviov

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2/24/2022