



# Sergiu Tonu

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## QUALIFICATIONS

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### Education

1. Technical University of Moldova, Master Degree in Information Technologies, 2006
2. Technical University of Moldova, Licensed engineer in Information Systems and Computers, 2002-2005

## EDUCATION AND TRAINING

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### Cisco CCNA

**DNT** [ 10/01/2009 – 10/06/2009 ]

**Address:** str. Al. Puşkin 50, Chisinau (Moldova)

**Website:** <http://dnt.md/>

## WORK EXPERIENCE

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### Individual projects

[ 01/01/2019 – Current ]

**Country:** Moldova

1. Council of Europe / The provision of consultancy services for the procurement of electronic monitoring equipment for the National Probation Inspectorate (14.10.2021 - 07.012.2021)
2. UNDP/EU4Moldova / Primary infrastructure analysis and primary solutions
3. for the organization of the One Stop Shop (01.12-2020 - 01.10.2021)
4. USAID / Comunitate Mea/ Preparing of ToR for an IT vendor to develop the software for GPS tracking and reporting fro the transpotation fleet opf the loacal puclic transit service in Ungheni and neighboring LPAs, members of IMC cluster (25.05.2020 - 20.08.2020)
5. UNDP/ Migratiție și Dezvoltare Locală / Development of technical specifications for providing 15 town halls with technical solutions for the online transmission of council meetings (01.01.2018 - 01.08.2018)

### Activities during the project

1. Examination and evaluation of business processes and requirements.
2. Evaluation of business goals, objectives, and performance indicators.
3. Analysis of market pricing.
4. Examination and assessment of proposals, bids, or offers.
5. Analysis and comparison of different options or alternatives.
6. Evaluation of offer feasibility, viability, and risks.
7. Review and assessment of pricing, terms, and conditions.
8. Analysis of value proposition, benefits, and potential return on investment.
9. Assessment and analysis of technical solutions, products, or services.
10. Creation and development of detailed technical requirements and specifications.

### Director

**SIA Technology** [ 16/12/2009 – Current ]

**City:** Chisinau

Country: Moldova

1. Research, analysis and evaluating of companies IT systems, software, hardware, and security measures;
2. The maintenance activities of computers, servers, networks, and peripheral equipment, including monitoring, diagnosing, and resolving technical problems;
3. Planning, designing, and implementing the installation of WAN and LAN networks, including configuration, testing, and documentation;
4. Installation and administration of security, voice, and video systems, including video surveillance, access control, and computer and network security measures;
5. Specialization in providing comprehensive solutions as a system integrator, offering expertise in the design, implementation, and management of complex IT systems;
6. Integration of diverse technologies to meet specific business requirements, delivering optimized solutions that enhance operational efficiency and productivity for our clients;
7. Software development, specializing in the design, development, and customization of cutting-edge Customer Relationship Management (CRM) and Geographic Information System (GIS) solutions;
8. Web development;
9. Database (MS SQL, mysql, etc) development and administration.

### **ICT system administrator, software developer**

**Infosapr** [ 01/08/2005 – 16/12/2009 ]

City: Chisinau

Country: Moldova

1. Software developer with expertise in multiple programming languages, frameworks, and methodologies.
2. Database (MS SQL, mysql, etc) developer and administrator
3. Information Systems administration and maintenance
4. ICT system administrator

## **MANAGEMENT AND LEADERSHIP SKILLS**

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### **Abilities**

1. Administrative skills.
2. Organizational and planning skills
3. Analytical skills
4. Strategic Planning
5. Decision-making
6. Creativity
7. Responsibility
8. Motivated
9. Critical thinking
10. Reliability
11. Team-work oriented
12. Good listener and communicator
13. Written and Verbal skills
14. Stress resistant

## **LANGUAGE SKILLS**

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Mother tongue(s): **Romanian**

**Other language(s):**

**Rusian**

**LISTENING C1 READING C1 WRITING C1**

**SPOKEN PRODUCTION C1 SPOKEN INTERACTION C1**

**English**

**LISTENING B2 READING B2 WRITING B2**

**SPOKEN PRODUCTION B2 SPOKEN INTERACTION B1**

## CLIENTS

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### Government institutions

1. Cahul City Hall
2. Cahul District Council
3. Edinet City Hall
4. Comuna Pascani City Hall
5. Dubăsarii Vechi City Hall
6. Criuleni District Council
7. Congaz City Hall
8. Consiliul Național pentru Asistența Juridică Garantată de Stat
9. Poliția de Frontieră
10. Serviciul Vamal
11. Inspectoratul National de Investigatii al IGP al MAI
12. Molddatsa
13. Serviciul Hidrometeorologic de Stat
14. etc.

### International

1. UNDP MOLDOVA
2. USAID
3. US Embassy
4. European Council
5. Consulate of Kazakhstan

### Private

1. MoldovaGaz
2. International Airport Chisinau
3. ExFactor Group
4. Ecolux
5. TransGrup Service
6. ȘarguTrans
7. Valvitrasn
8. Euroasig
9. Fitness Flacăra
10. WePlay Fitness & Sports Brașov
11. Nordstern Invest Brașov
12. Emovebus Brașov
13. Air Moldova
14. Hotel Berds
15. Hotel Zentrum
16. Glastroesch
17. NorthSide Textile
18. Meat House
19. etc.

## PROJECTS

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### Relevant

1. Modernisation of the International Airport Chisinau - installation of security systems (video surveillance, access control), LAN, WAN, Wi-Fi networks
2. US Ambasy - installation of LAN, telephone networks
3. Comuna Pascani - installation of security systems (video surveillance), LAN, WAN, Wi-Fi networks
4. Cahul District Council - development and adjustment of the geospatial database for Cahul district
5. Fitness Flacăra - installation of security systems (video surveillance), audio system, LAN, Wi-Fi networks
6. Hotel Berds - installation of security systems (access control)
7. Hotel Zentrum - installation of security systems (access control)

## **PARTNERS**

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### **International**

[ 16/01/2009 – Current ]

1. GFP Lab (Italia)
2. dormakaba (Switzerland)
3. GHM Messtechnik GmbH (Germany)
4. Analit Pribor (Ukraine)
5. Screentech (China)
6. Kazakhstan Gharysh Sapary Space Company (Kazakhstan)

### **Local**

1. Doxyterra
2. BTS Pro
3. Accent Tehno
4. Habsev Grup
5. Lantaur
6. Lanitron
7. Odescablel

## **DIGITAL SKILLS**

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Microsoft Offcie / Social media/social Networks