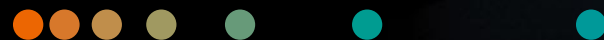


# ACUSON Sequoia 3.5 Customer Presentation

**Clarify with Confidence**

July 2025



Our long story of success



Röntgen



Von Behring

1901  
Nobel prize winners  
(Physics and Medicine)

1896




First industrially manufactured medical X-ray unit

1909



The fastest X-ray device of its time

1933



Our first rotating anode X-ray tube

1953



First device for echocardiography

1956



First ever dry chemistry testing for glucose in urine

1957



First fully automated discrete chemistry analyzer for whole blood or serum

1958



First nuclear medicine scanner from Siemens

1964



First glass electrode for blood-gas analysis

1967



World's first real-time ultrasound scanner

1975



Our first CT scanner

1983



First Siemens MRI scanner

1990



World's first spiral CT scanner

1991



First point-of-care HbA1c analyzer

1998



Our first track-based laboratory automation system

1999



First intuitive medical IT platform from Siemens

2001



Our first PET/CT system

2005



World's first Dual Source CT scanner

2008



Robotic-assisted angiography system

2009



Multi-modality 3D imaging software

2011



First integrated, simultaneous whole-body MRI and PET

2012




Wireless transducers for ultrasound

2014



“Free breathing” CT scanning with dual X-ray sources and detectors

2014




Cloud-based network: teamplay

2015



Wide-angle image Acquisition breast tomosynthesis

2015



The first research 7T MRI: MAGNETOM 7T

2015



First Twin Robotic X-ray for better patient care and productivity

2016



Liquid biopsy

2016



Cinematic rendering for 3D medical imaging

2017



Lab diagnostics solution for immunoassay & clinical chemistry: Atellica® Solution

2017



A whole new world of precision: Biograph Vision

2017



Mobile operations for closer patient interaction: SOMATOM go platform

2017



MRI technology adapting to human nature: BioMatrix

2017



FAST 3D Camera – automated precise patient positioning

2017



Blood gas testing available at the patient's side

2018




More than 40 AI-enriched offerings

2018




AI-Rad Companion Chest CT to mark and measure potential abnormalities

2018



Software for remote scanning assistance: syngo.Virtual Cockpit¹

2018



Innovision: Planned to redefine the MRI experience²

2018



epoc system: first handheld blood gas analyzer powered by Android

2019



AI-enabled user guidance system: myExam Companion

2019



MR Fingerprinting³: Leverage quantitative data to understand more precisely a patient's condition

2019




ARTIS icono enables a wide procedure mix and multi-disciplinary usage

2019



CT imaging of the head at the point of care: SOMATOM On.site

2019



Multi-modality imaging decision support with AI-Rad Companion⁴

2019



AIDAN Artificial Intelligence for Molecular Imaging

2020



Breaking barriers to expand the reach of MRI: MAGNETOM Free.Max

2020



Syngo Carbon⁵: New software environment for enterprise imaging and reporting

2020



In-vitro diagnostic assays⁶,⁷ for SARS-CoV-2 detection

2020



Biograph Vision Quadra™ 106 cm axial PET field of view for simultaneous whole-body imaging

2021



NAEOTOM Alpha⁸: The world's first photon-counting CT

2021




8-minute finger-stick test for high-sensitivity troponin I⁸

2021



Addition of an integrated portfolio for fighting cancer through joining forces with Varian

2021



Partners in cancer care: Value Partnerships | Oncology

2021



Disruptively simple approach to MRI: MAGNETOM Free.Star

2025




MAGNETOM Cima.X & MAGNETOM Terra.X⁹

2025



MAGNETOM Viato.Mobile⁹

2025



Halcyon® and Ethos™ radiotherapy system featuring HyperSight™ imaging solution

2023



Self-driving mobile 3D C-arm: CIARTIC Move – Move like never before¹⁰

2023



SOMATOM Pro.Pulse¹¹: Unlock Dual Source technology. Everywhere.

We pioneer breakthroughs in healthcare. For everyone. Everywhere. Sustainably.

Innovating personalized care

Achieving operational excellence

Transforming the system of care

Future

The products/features (mentioned herein) are not commercially available in all countries. Due to regulatory reasons, their future availability cannot be guaranteed. Please contact your local Siemens Healthineers organization for further details. | 1 syngo.Virtual Cockpit is not commercially available in all countries. Due to regulatory reasons its future availability cannot be guaranteed. Precondition: Expert-I enabled modality from Siemens Healthineers. | 2 Innovision is still under development and not commercially available yet. It is not for sale in the U.S. Its future availability cannot be ensured. | 3 The product / feature is not for sale in the U.S. Its future availability cannot be guaranteed. | 4 Several devices of AI-Rad Companion are planned and under development, not commercially available in all countries, and their future availability cannot be ensured. | 5 Syngo Carbon consists of several products which are (medical) devices in their own right. Some products are under development and not commercially available. Future availability cannot be ensured. | 6 These SARS-CoV-2 molecular and serology tests have not been FDA cleared or approved. These tests have been authorized by FDA under an EUA for use by authorized laboratories. The molecular test has been authorized only for the detection of nucleic acid from SARS-CoV-2, not for any other viruses or pathogens. The serology test has been authorized only for detecting the presence of antibodies against SARS-CoV-2, not for any other viruses or pathogens. These tests are only authorized for the duration of the declaration that circumstances exist justifying the authorization of emergency use of in vitro diagnostics for detection and/or diagnosis of COVID-19 under Section 564(b)(1) of the Act, 21 U.S.C. § 360bbb-3(b)(1), unless the authorization is terminated or revoked sooner. | 7 The Siemens Healthineers lab and POC antigen assays are not available for sale in the U.S. Product availability may vary by country and is subject to regulatory requirements. | 8 The product / feature is not for sale in the U.S. Its future availability cannot be guaranteed. | 9 The products are still under development and not commercially available yet. Their future availability cannot be ensured. Siemens Healthineers neither intends, nor assumes any obligation, to update or revise these forward-looking statements in light of developments which differ from those anticipated. | 10 CIARTIC Move is pending 510(k) clearance, and is not yet commercially available in the United States. | 11 SOMATOM Pro.Pulse is pending 510(k) clearance, and is not yet commercially available in the United States.

# Our unique capabilities

## Reflected in our broad and deep portfolio

### Patient Twinning<sup>1</sup>

#### Imaging

A market leader in diagnostic imaging with systems for

- Computed Tomography
- Magnetic Resonance
- Molecular Imaging
- Ultrasound
- X-Ray/Fluoroscopy
- Mammography Systems
- Digital Health Solutions
- Imaging Software and IT

#### Key clinical specialties

- Radiology
- Nuclear Medicine



#### Diagnostics

Accurate and timely test results plus, workflow excellence for lab and point-of-care settings

- Reagents, consumables and analytical instruments for testing
- Automation and IT systems
- Consulting and project management

#### Key clinical specialties

- Laboratory, molecular, and point-of-care diagnostic tests for nearly every disease and every healthcare setting



### Precision Therapy

#### Varian

Cancer treatment ecosystem for streamlined, comprehensive patient-centric care

- Radiation Therapy
- Brachytherapy
- Proton therapy
- Radiosurgery
- Interventional Solutions

#### Key clinical specialties

- Radiation Oncology
- Interventional Oncology
- Radiosurgery



#### Advanced Therapies

Empowering advanced therapy concepts

- Angio Suites
- Cath Labs
- Hybrid ORs
- Mobile C-arms
- Multi-modality imaging solutions

#### Key clinical specialties

- Interventional Radiology
- Cardiology
- Surgery



### Digital, Data and AI

#### Customer Services

Digitally-enabled and available in customizable service plans

- UpTime Services
- UpSkill Services
- UpTeam Services
- UpSpeed Services
- UpLift Services
- UpScale Services

#### Value Partnerships

Long-term, performance-oriented, collaborative commitments, focusing on

- Technology
- Operations
- Workforce
- Facility
- Strategic Transformation
- Digital Innovation

**Note:** The products mentioned above are not commercially available in all countries. Due to regulatory reasons their future availability cannot be guaranteed.

Please contact your local Siemens Healthineers organization for further details.

<sup>1</sup> Patient Twinning is currently under development. It is not for sale. Its future availability cannot be guaranteed.

# Global market dynamics – Staff shortage



The world is projected  
to be short of

**10 million**

**healthcare workers by 2030<sup>1</sup>**



**Growing world population**

**Staff retiring**

**Internal and international migration**

**Staff leaving** for better paid jobs

**Not enough** young people enter  
profession/being adequately trained



**1.6**

**practicing doctors per  
1,000 population globally<sup>2</sup>**



**Consequence:** Sourcing, attracting, and retaining experienced employees are among the top challenges globally. From a healthcare provider perspective, there are two ways to address these topics: With concepts to increase labor efficiency and by improving the attractiveness as employers, e.g., through education programs.

<sup>1</sup> WHO: [https://www.who.int/health-topics/health-workforce#tab=tab\\_1](https://www.who.int/health-topics/health-workforce#tab=tab_1) viewed November 22<sup>nd</sup>, 2023

<sup>2</sup> WHO: [https://www.who.int/data/gho/data/indicators/indicator-details/GHO/medical-doctors-\(per-10-000-population\)](https://www.who.int/data/gho/data/indicators/indicator-details/GHO/medical-doctors-(per-10-000-population)) viewed November 2<sup>nd</sup>, 2025



# We are shaping the sustainability journey of the healthcare industry together



people lack coverage of essential health services<sup>1</sup>



global GHG emissions generated by healthcare<sup>2</sup>



of senior and middle management positions globally occupied by women<sup>3</sup>

## We are taking action by

### Improving **healthcare access** for all

- Empowering healthcare providers to reach underserved communities
- Diagnosing diseases early and shifting to preventive care
- Strengthening healthcare workforce capacity and capability by providing education and training

### Preserving our **planet's resources**

- Becoming net zero by 2050 by driving decarbonization across our value chain
- Transitioning to a circular economy and adopting sustainable design
- Supporting healthcare providers to achieve their sustainability targets

### Developing **diverse & engaged Healthineers**

- Increasing the proportion of women in senior leadership roles as well as other forms of diversity
- Continuing to strive for highest levels of engagement and being recognized as one of the best places to work

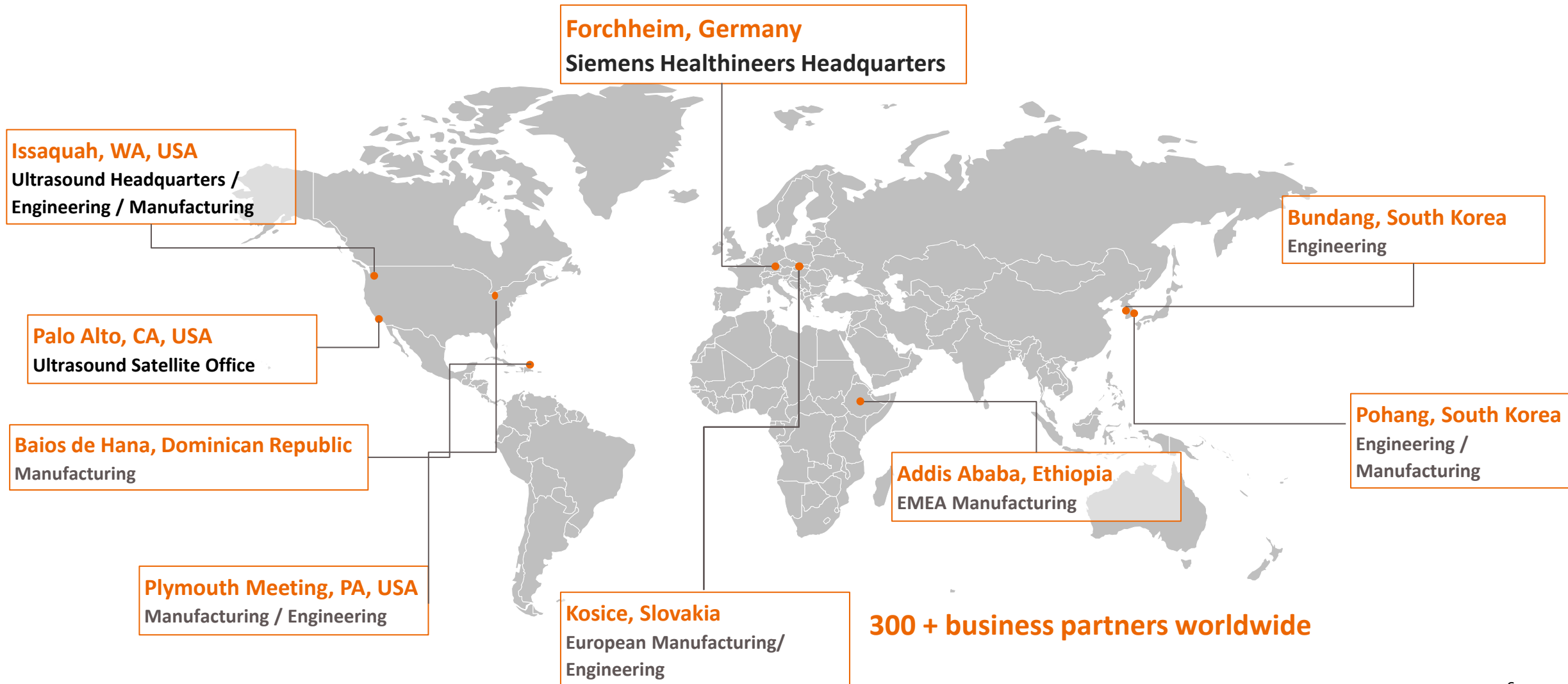
- Combining local expertise at global scale with employee-led initiatives, and global and regional partnerships
- Creating sustainable value through responsible business, transparent reporting and leadership

<sup>1</sup> WHO: <https://www.who.int/news/item/13-12-2017-world-bank-and-who-half-the-world-lacks-access-to-essential-health-services-100-million-still-pushed-into-extreme-poverty-because-of-health-expenses>

<sup>2</sup> Karliner J, Slotterback S, Boyd R, Ashby B, Steele K, Wang J. Health Care's climate footprint: the health sector contribution and opportunities for action. European Journal of Public Health, volume 30, issue supplement\_5, September 2020

<sup>3</sup> UN Economic and Social Council (2017). [Progress towards the Sustainable Development Goals: Report of the Secretary-General \(E/2017/66\)](#)

# Ultrasound has a wide, sustainable footprint across the globe



# Siemens Healthineers has the youngest ultrasound portfolio



With a commitment to continue purpose-driven innovation

Cardio-vascular (CV)



ACUSON Origin



ACUSON Redwood CV



ACUSON Juniper CV



ACUSON NX Series



ACUSON P500 ICE



ACUSON Freestyle

General Imaging (GI):  
RAD/Shared Service



ACUSON Sequoia Series



ACUSON Redwood Series



ACUSON Juniper Series



ACUSON Maple



ACUSON Freestyle

ACUSON P500



ACUSON Freestyle

Ultra Premium

Premium

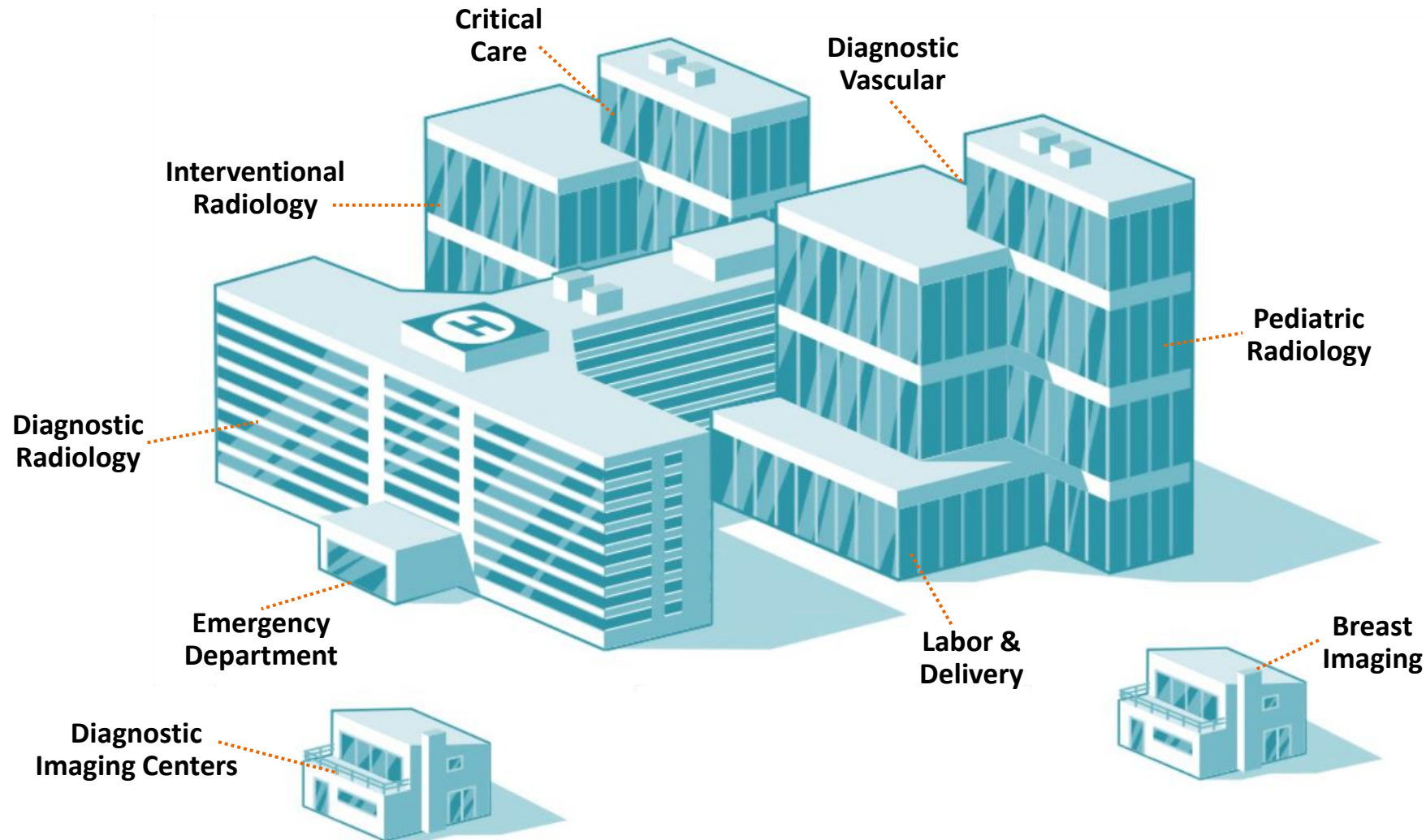
High Performance

Performance


Portable

Wireless


# Demand for ultrasound is growing across every healthcare system




# We are focused on solving big clinical challenges



Liver Disease

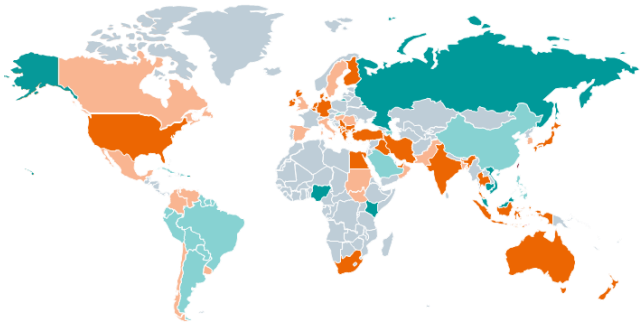


Breast Cancer



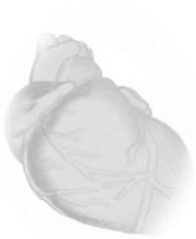
Cardiovascular

30%  
global MASLD prevalence<sup>1</sup>



>2 million

Worldwide, over 2.25 million **new breast cancer cases** were diagnosed in 2025<sup>2</sup>



Heart Failure



Structural Heart Disease (SHD)



Coronary Artery Disease (CAD)



Arrhythmias/EP

<sup>1</sup> YipTC, VilarGomezE, PettaS, YilmazY, WongGL, AdamsLA, et al. Geographical similarity and differences in the burden and genetic predisposition of NAFLD. Hepatology 2023; 77(4):1404–27. doi:10.1002/hep.32774.

<sup>2</sup> Breast cancer care (siemens-healthineers.com)



# Our focus on AI in ultrasound is rooted in addressing our customers' pain points

## Customers are facing increasing shortage of trained workforce

Improving **workflow**, automation and quantitative measurements to leverage a broader workforce and lower dependency on declining sonographer base.



## 90% of ultrasound users are scanning in pain<sup>1</sup>

Embracing automation and Artificial Intelligence to help **reduce exam time** while improving ergonomics and diagnostic confidence.



## Standardization is key to drive better outcomes, consistently

Implementing procedure specific protocols and out-of-the-box advanced quantification enables **standardization**; simplified software maintenance allows for better fleet management.



<sup>1</sup> Evans K, Roll S, Baker J. Work-Related Musculoskeletal Disorders (WRMSD) Among Registered Diagnostic Medical Sonographers and Vascular Technologists

ACUSON Sequoia

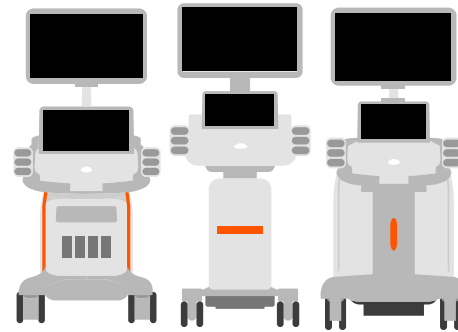
**Clarify with  
Confidence**



# Ultrasound's potential has been limited by unwarranted variability



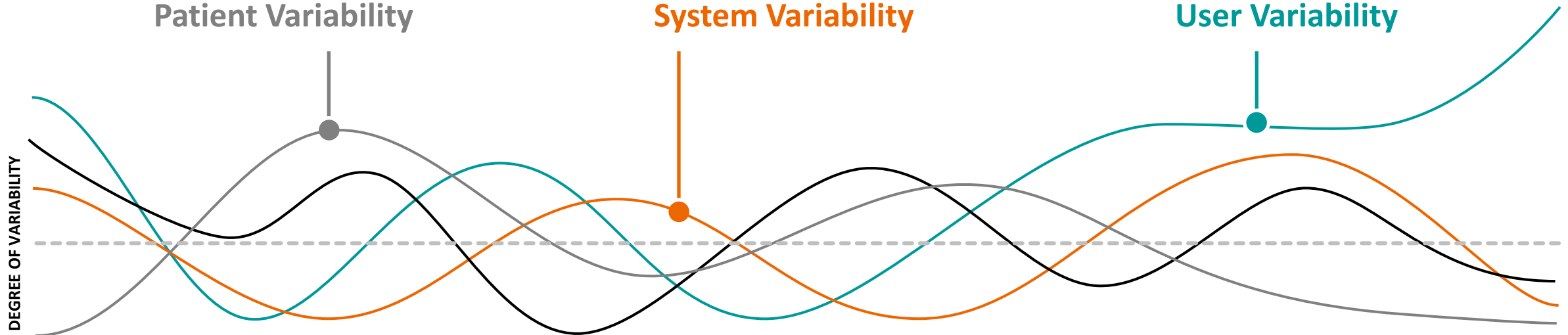
Patient Variability



System Variability



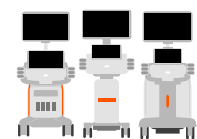
User Variability



# Reduce unwarranted variations for continuous improvement

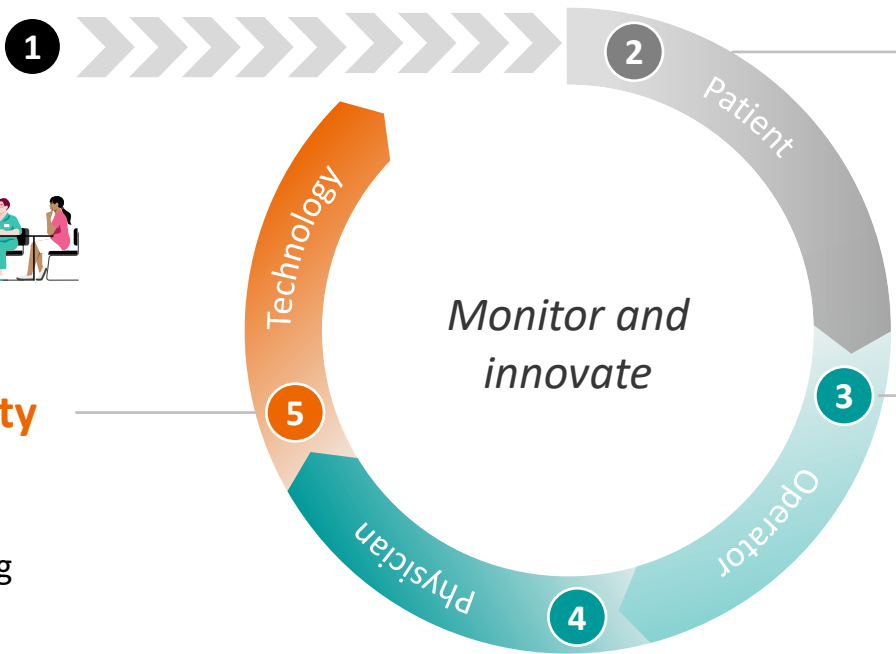
## Consensus on best-practice standards

Achieve consensus on best-practice standards while implementing continuous improvements.



## Enable reproducibility of technology

Reduce unwarranted variations by implementing reproducible technology.



## Adapt to patients' individual needs

Reduce unwarranted variations by adapting technology to patients' individual needs.



## Support operator through automation

Reduce operator variations by increasing levels of automation.



## Assist decision-making of physician

Reduce variations in care paths by assisting decision-making of physicians.





# ACUSON Sequoia is the youngest premium system in the market

significantly improving addressability over time

Investment  
Security

Expanding clinical excellence across use cases

				+AI Deep Learning Tools
				+ GI/Abdomen
			+ Cardiology	+ Cardiology
		+ OB	OB	OB
		+ MSK	MSK	+ MSK
		+ Breast	Breast	+ Breast
	+ Hepatology	Hepatology	Hepatology	Hepatology
	+ Pediatrics	Pediatrics	Pediatrics	Pediatrics
	+ Vascular	Vascular	Vascular	Vascular
+ Radiology	Radiology	Radiology	Radiology	Radiology
Sequoia 1.0	Sequoia 1.1/1.2/1.3	Sequoia 2.0/2.5	Sequoia 3.0	Sequoia 3.5





# ACUSON Sequoia is designed to help you improve diagnostic confidence and patient outcomes



## Intelligent Imaging

Experience powerful imaging and reduced variability with automation in each major mode and a wide selection of advanced transducers.

- InFocus Imaging
- UltraArt
- Freehand 3D
- Advanced transducers



## Expanded Insights

Expand your expertise with advanced tools and AI innovations designed to improve diagnostic confidence and patient outcomes.

- AI Abdomen
- AI Cardiology
- 2D Next-Gen SWE
- UDFF



## User-Driven Design

Embrace advanced productivity with AI powered tools and an intuitive design for the ultimate user experience.

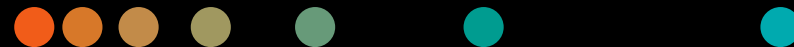
- Walk-up Usability
- Workflow
- Gesture Detection





# Intelligent Imaging

Experience powerful imaging and reduced variability with automation in each major mode and a wide selection of advanced transducers.



# Technologies designed to help improve patient outcomes

## InTune

Transducer  
Technology



## InFocus

Fully Focused  
Imaging



Color  
Automation  
Artifact  
Reduction



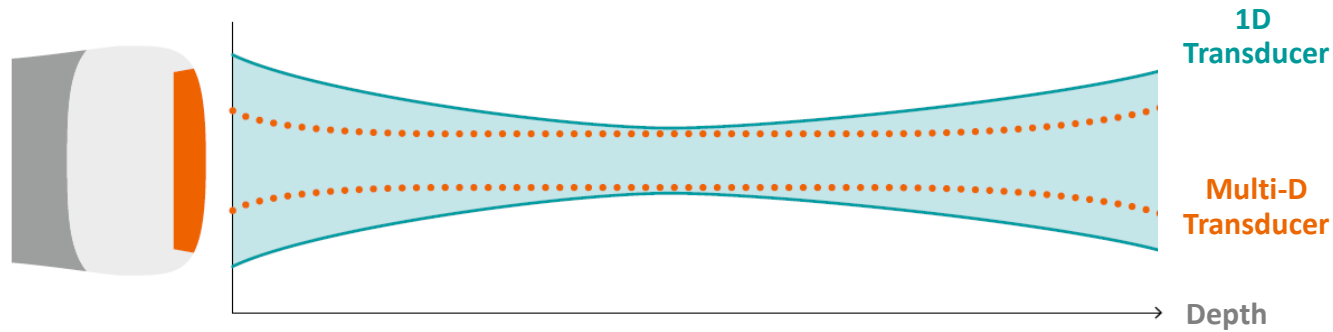
## Slow Flow

Micro Vascular  
Enhancement



# Employing an advanced form of Multi-D beam formation

## Eliminating limitations in difficult patients with DAX



**The advanced Multi-D beam formation of the DAX** controls the beam thickness and beam formation providing a new standard in deep abdominal imaging.

### DAX Transducer

#### Reducing excessive transducer pressure

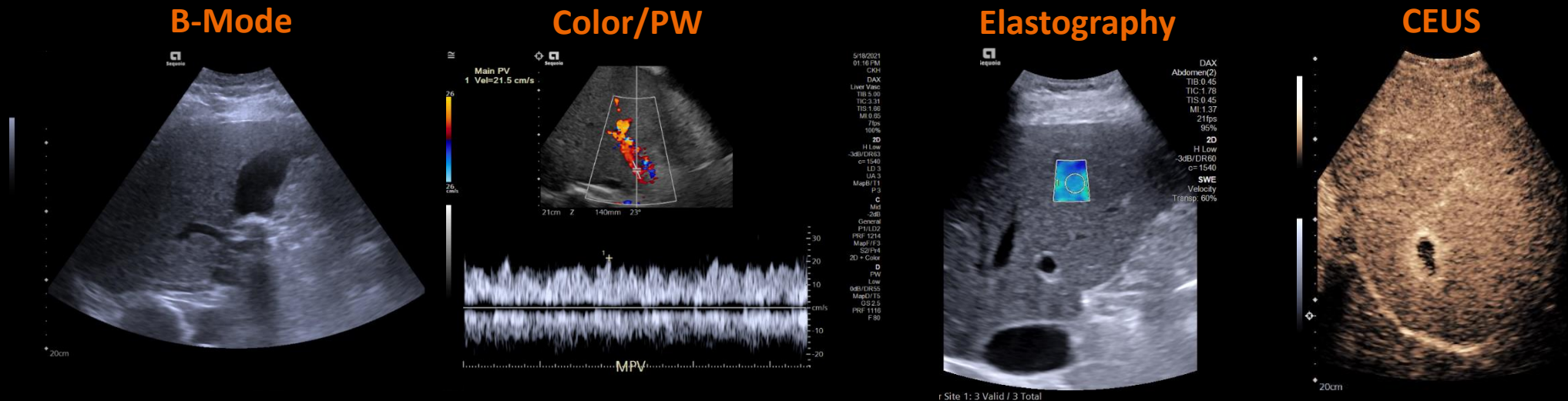


**70%**  
Less force required

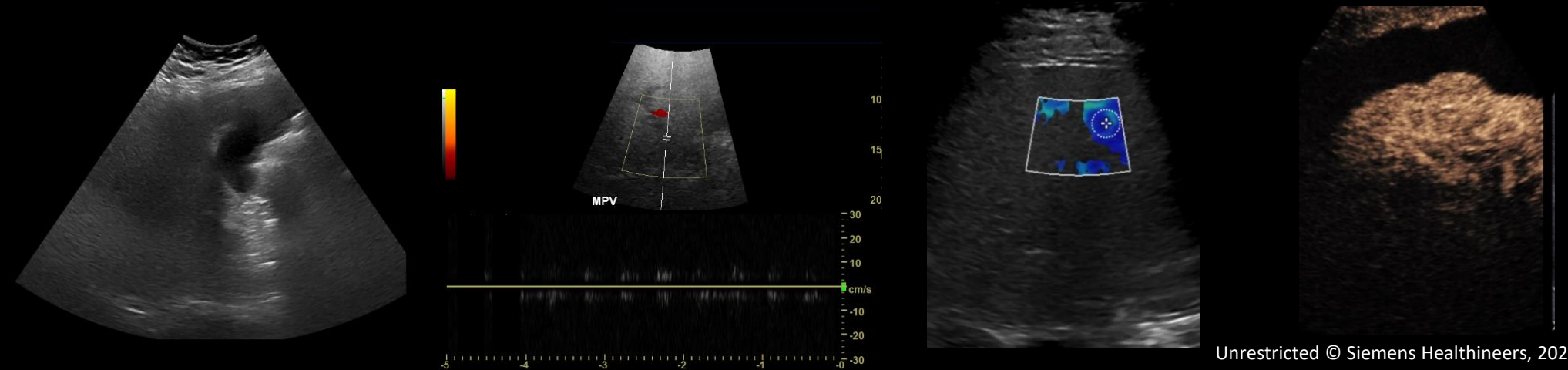


# DAX transducer improving diagnostic confidence and reducing unnecessary follow-up in challenging exams

ACUSON  
Sequoia  
with DAX



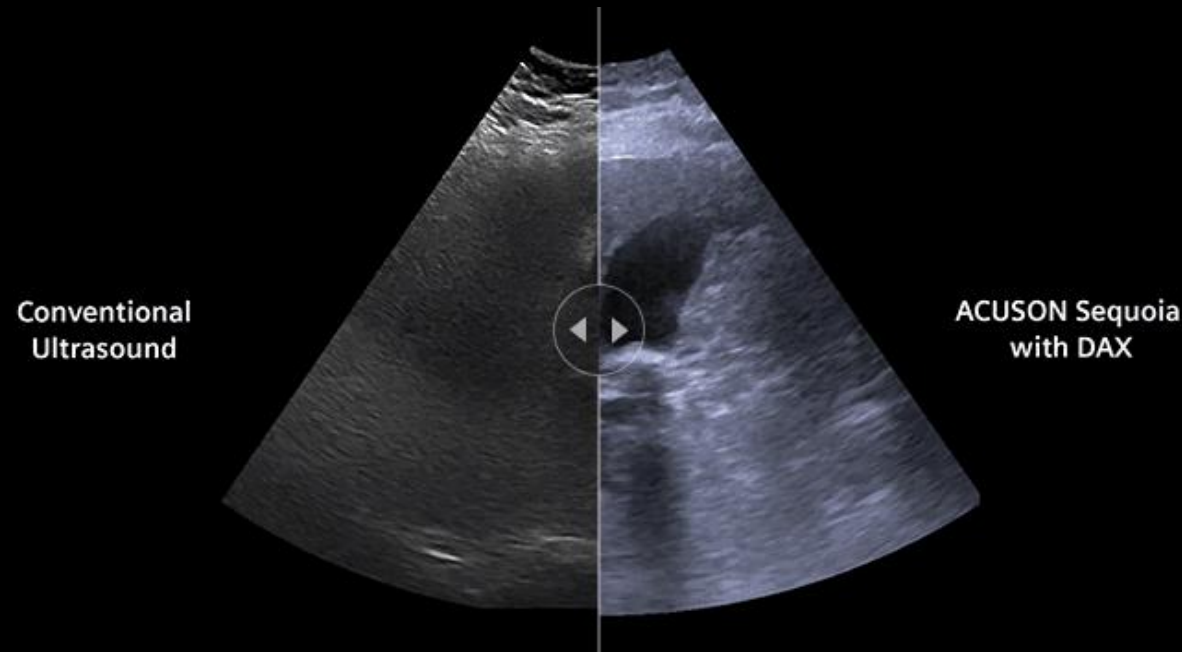
Conventional  
Technology





# Benefits of DAX transducer 69-year-old male – BMI 41.6

Indication – Abdominal pain (severe obesity)



## Conventional Ultrasound Results

- Limited due to body habitus
- Unable to obtain quality color in portal vein or hepatic veins

---

## ACUSON Sequoia Results

- Full qualitative liver evaluation
- Good color Doppler Portal & Hepatic Veins
- Multiple mobile gallstones

ACUSON Sequoia identified multiple mobile gallstones not visualized on the conventional ultrasound technology

# RUQ pain, Hx Cirrhosis, transplant list

29-year-old female – BMI 30

## Conventional ultrasound findings:

- Occlusive thrombus in main portal vein
- Technically limited exam

## Follow-up imaging:

CT showed patent portal vein consistent with Sequoia

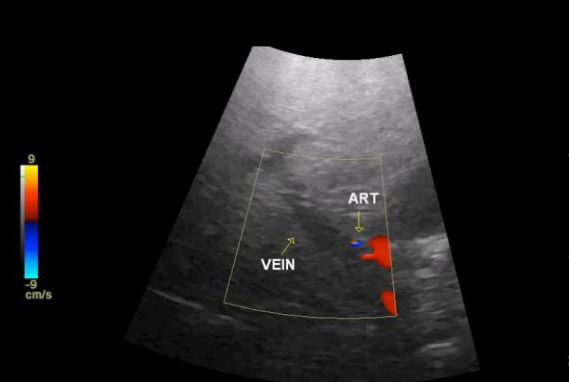
## ACUSON Sequoia results:

- Patent portal vein
- Complete abdominal exam

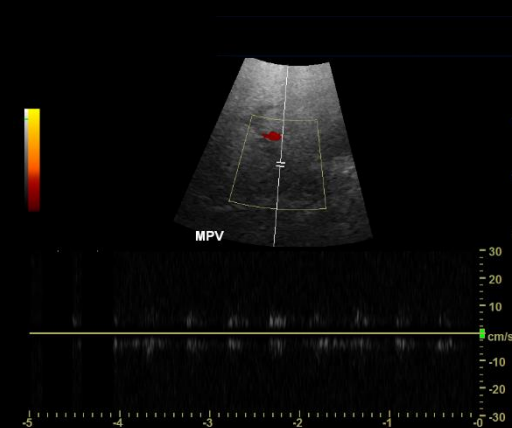
## Clinical impact:

Sequoia with DAX would eliminate the need for follow-up exam to CT

### Conventional Transducer

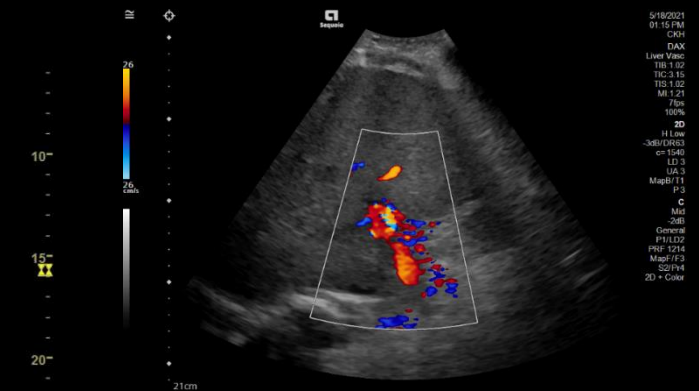


LIVER LONG



MPV

### ACUSON Sequoia with DAX



MPV



MPV



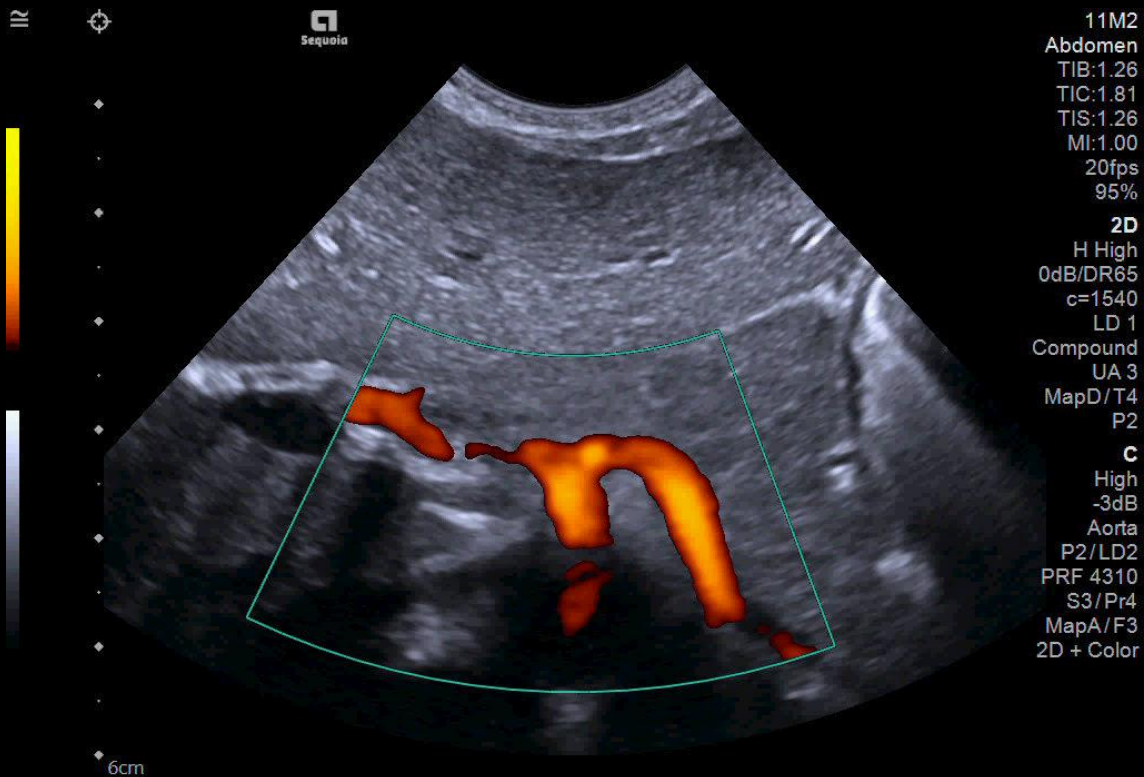
## Achieve visual precision

- Our highest frequency linear transducer
- Delivers resolution and penetration in one high frequency transducer—so you no longer have to sacrifice one for the other
- Optimized for imaging Breast, MSK Superficial, Thyroid, Testes, and Vascular

---

## Designed to help reduce strain & pain

- Small footprint allows access to tight spaces
- Ergonomic grip allows for constant light pressure
- Gesture Detection Technology



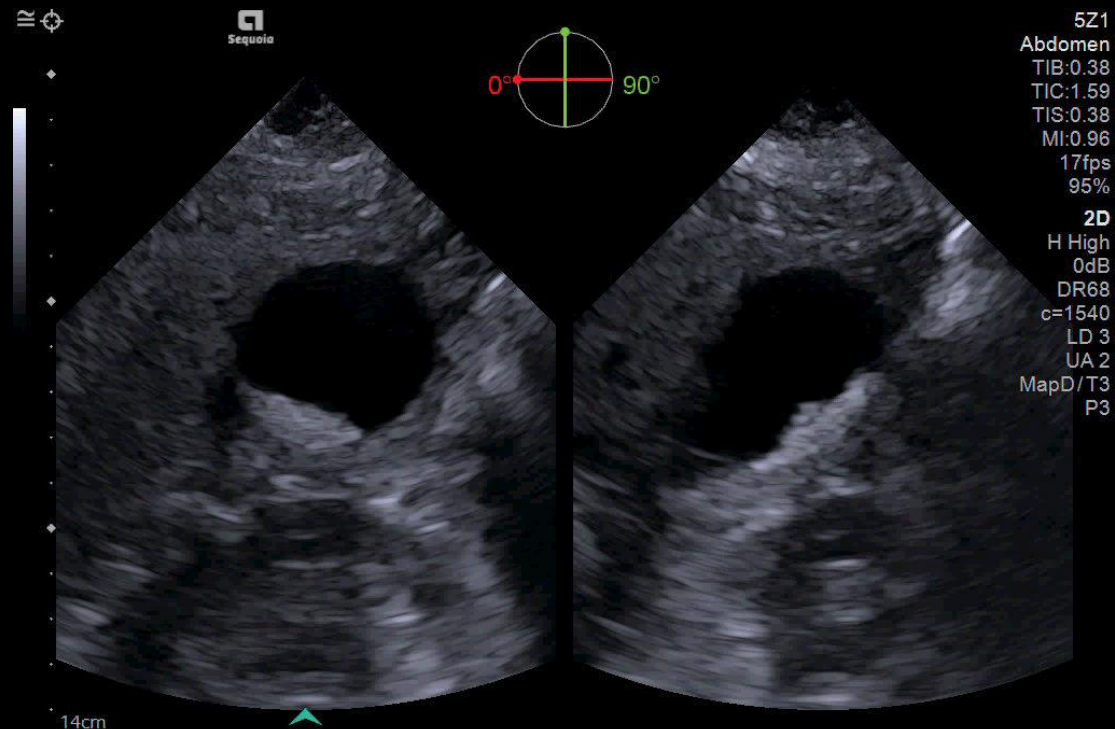
## MicroConvex transducer

- Optimized for Abdomen and Neonatal Head
- Offers field of view from 85 degrees, up to 130 degrees to support visualization and measurements of extended anatomy

## Designed for ergonomics

- Small footprint for small areas and small bodies
- Gesture Detection Technology

# Benefits of 5Z1 Matrix Array transducer



## Versatility for General Imaging and Cardiology

- Optimized for adult and pediatric imaging for Abdomen, Gynecology and Cardiology exams
- The ergonomic design with a small footprint supports challenging patient windows

## Matrix Array transducer

- 2D Bi-Plane+, 2D Bi-Plane Color, 4D Volume, and 4D Color imaging
- Active electronics for instantaneous full volume imaging
- Gesture Detection technology



# InFocus imaging technology for fully focused imaging with faster frame rates than conventional systems

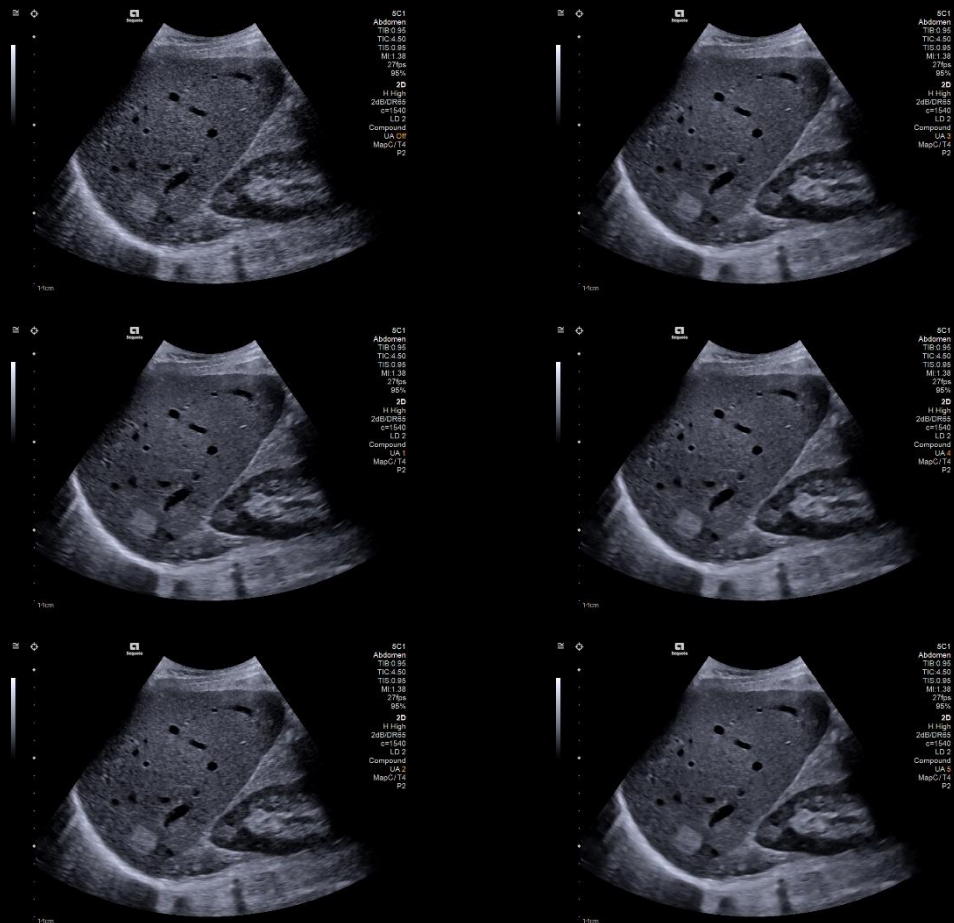
## Conventional Ultrasound



- Near, mid, and far fields are always in focus
- Eliminates manual focal zones for improved imaging with no user interactions
- Adaptive gain processing eliminates frequent adjustments by user
- High resolution imaging at high frame rates, even in mixed modes

**3x**  **More sensitivity at faster frame rates\***

\* Compared to the ACUSON S3000 ultrasound system

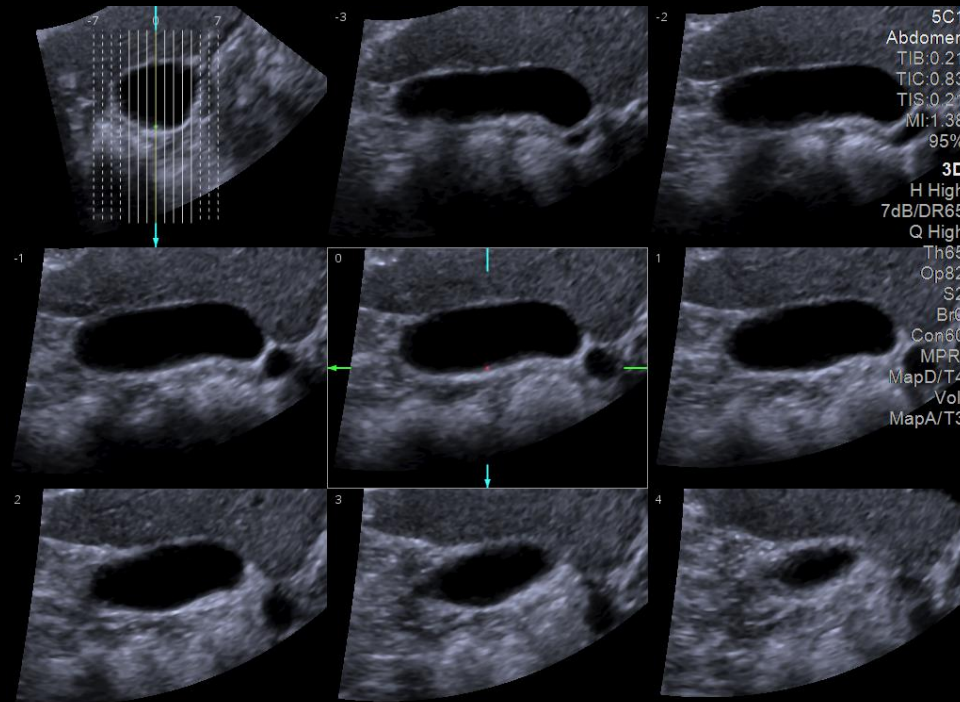


## Delivers your image aesthetic preference

- Ultrasound the way you want it with a real-time, six-choice display of imaging aesthetics at the touch of a button
- Select the image look you prefer, more or less processed, more or less speckle
- Like using a social media filter
- Helps reduce user eye fatigue

## Realistic tissue presentation at near, middle and far fields

- Reduces speckle, enhances edges and contrast
- Includes motion compensation to reduce flickering artifacts
- Available in B-mode, PW, and Contrast modes
- Can be performed on real-time or frozen images



## Efficient volume rendering with standard transducers

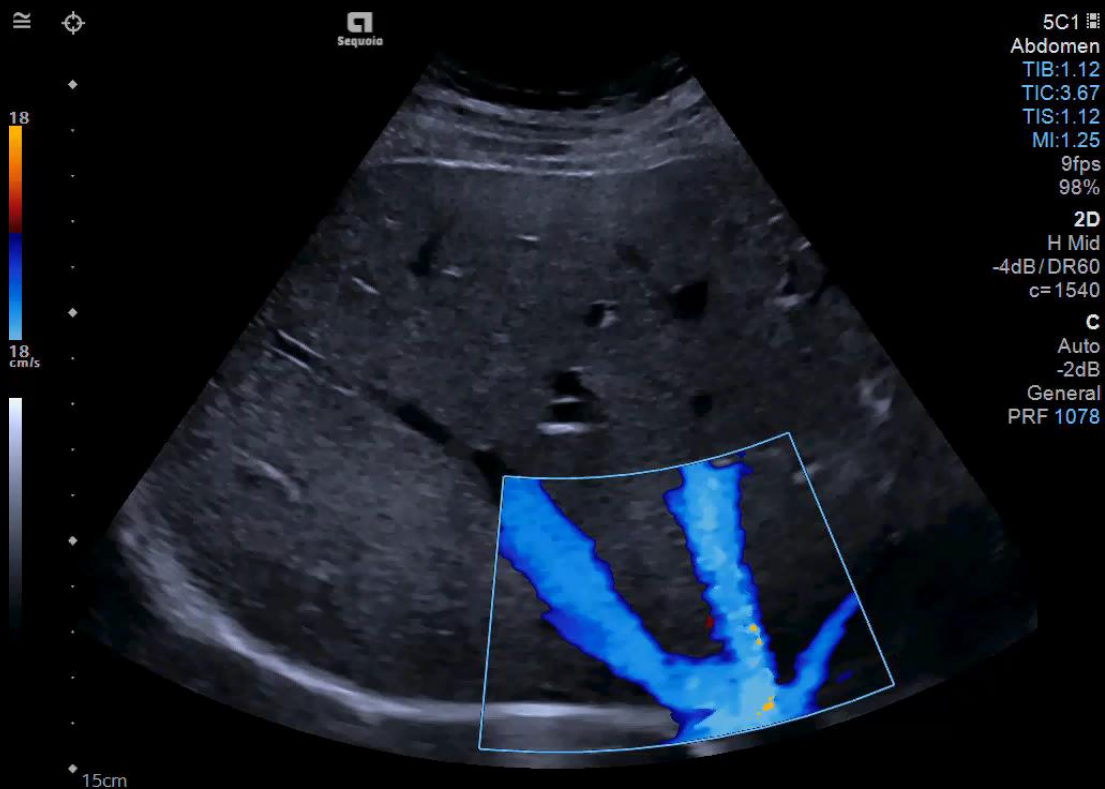
- No need to stop the exam to change to a specialized probe
- Saves costs of purchasing mechanical or matrix transducers
- Available on curved, linear, and endocavity transducers

---

## Seamless workflow with volume manipulation tools

- Rocked and linear acquisitions
- Compatible with FlexPlane draw-through manipulation and reconstruction tool
- Compatible with LightSource tints for depth perception

# Dynamic MultiHertz technology supporting automation and efficiency

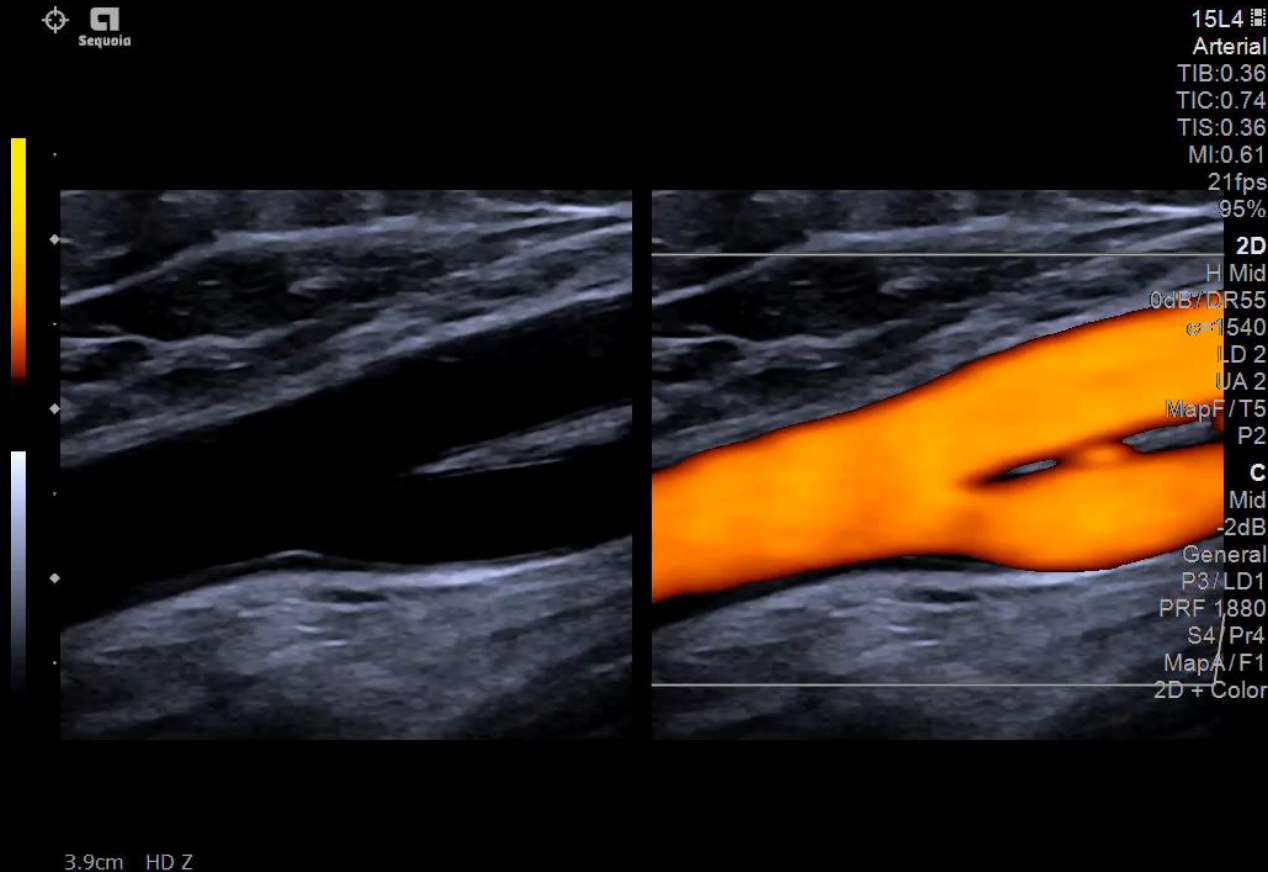


Color frequency changes based on ROI depth

Higher frequency for shallow depth

Lower frequency for deeper depth

# Automatic motion suppression for improved image quality and consistency



Limits flashing and ghosting color artifacts

Conventional image processing restored when motion stops

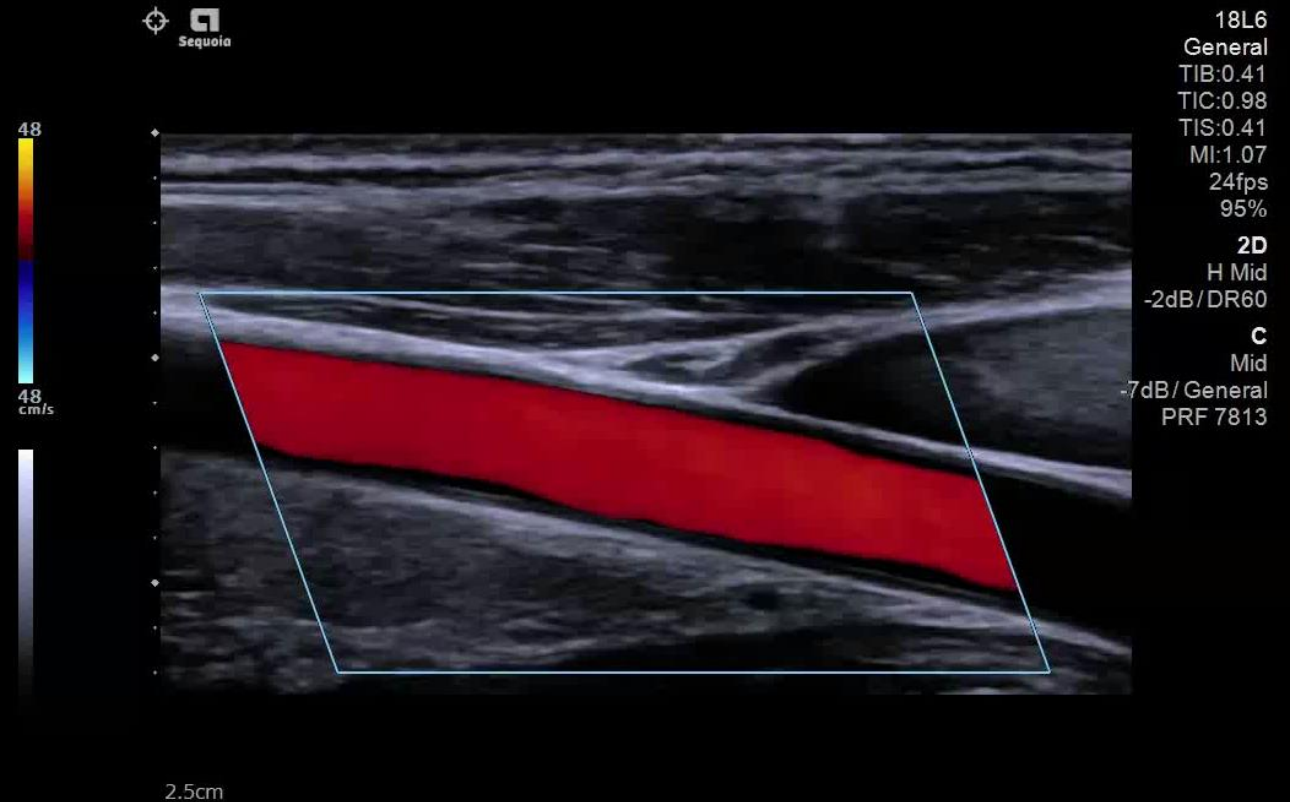
No user interaction needed



# Address variability in Doppler with Auto Doppler TEQ

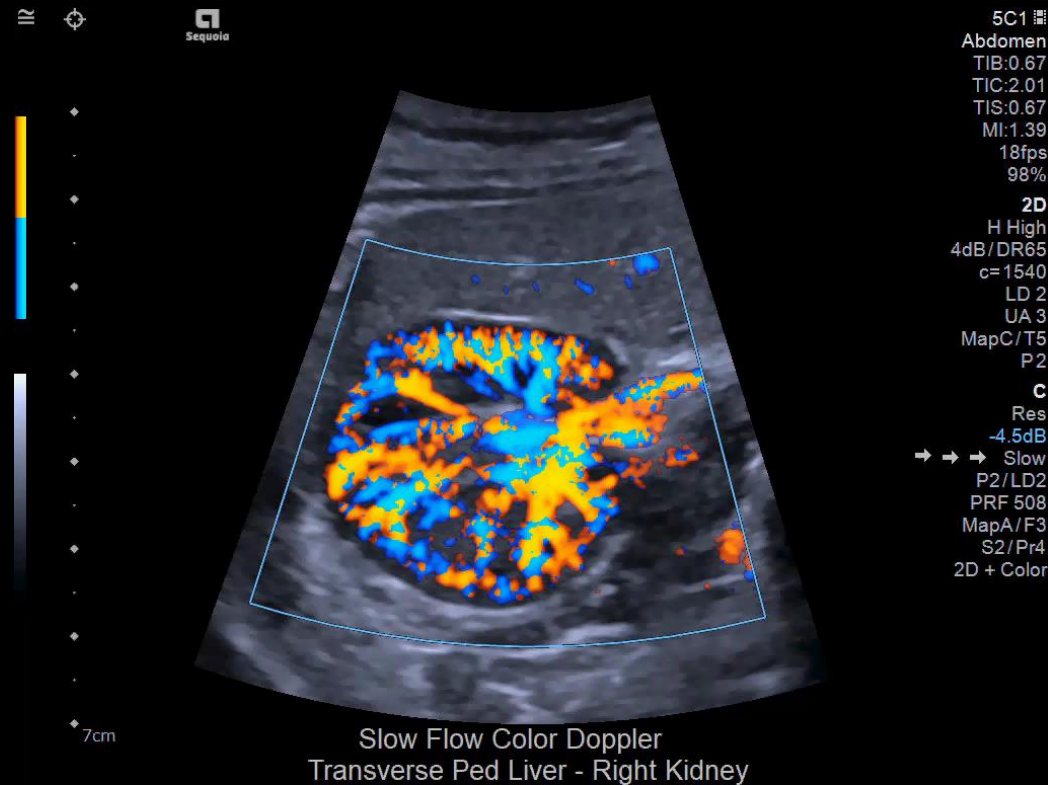
Automatically optimizes relevant Doppler parameters upon freeze with minimum user interaction for increased consistency, improved spectral quality and seamless workflow.

Allows for post processing of Doppler parameters if needed including Baseline, Scale, Dynamic Range and overall Gain.





# Slow flow technology to visualize smaller, deeper, low-flow vessels



## Intelligent smart filter

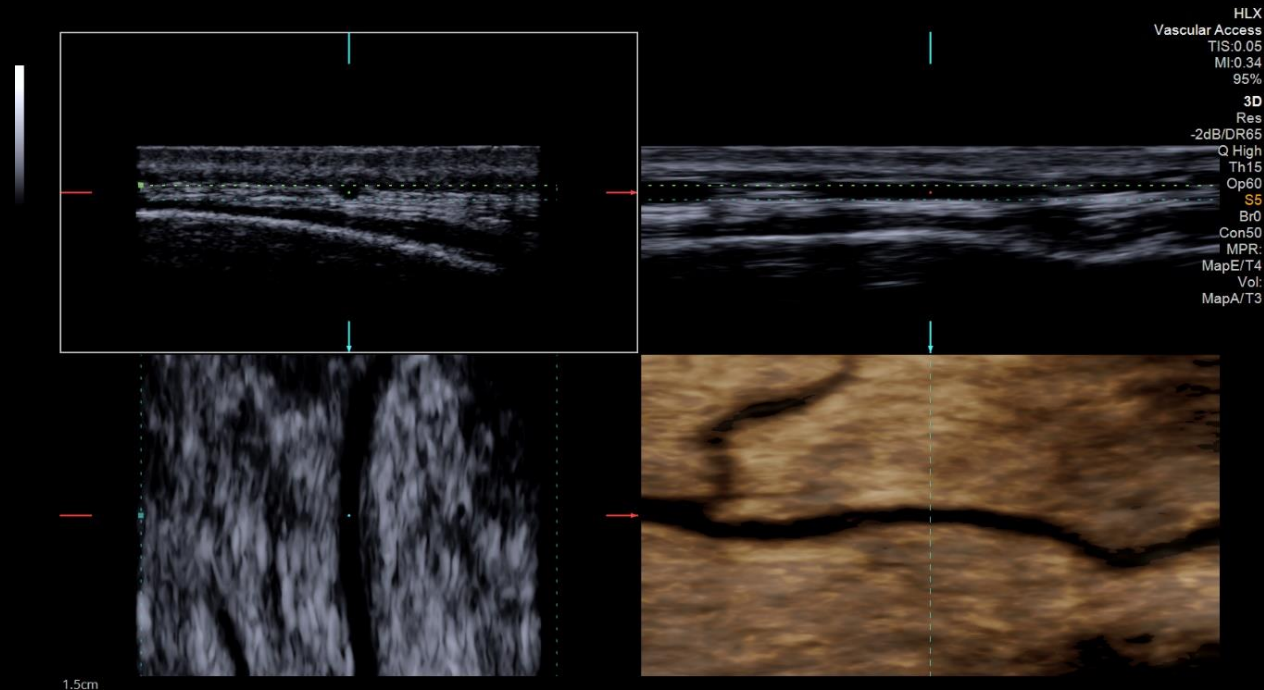
- Filter computed from data
- Detect all levels of decorrelation from flow by identifying the best filter bases

## Temporal flash suppression

- Adaptively suppress flash while keeping low flow signal

## Slow flow demonstrates

- More vessel branches than conventional doppler
- Smaller vessels than conventional color doppler
- Vessels further into tissue than conventional color Doppler



## Optimized for superficial vascular applications

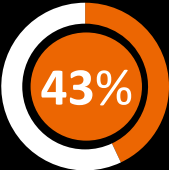
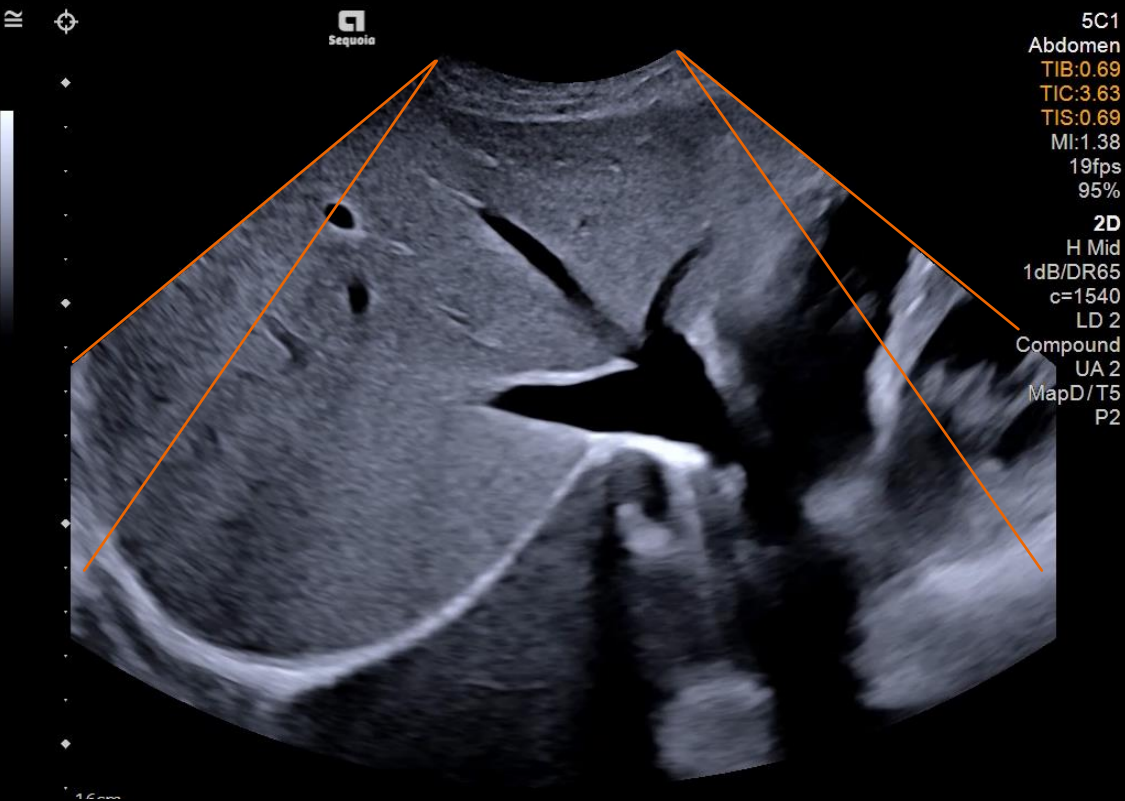
- Our highest frequency linear transducer
- Superior near field imaging of superficial vessels (radial, temporal)
- Slow Flow technology to visualize smaller, slower flow vessels
- Freehand 3D compatible to see vessel branches you cannot see in 2D

## Designed to help reduce strain & pain

- Small footprint for tight access
- Ergonomic grip and narrow shape for constant light pressure
- Complements the vascular portfolio with the 15L4, 14L5 and 10L4 probes

# Improve visualization and ability to measure structures that extend beyond the field of view with Wide FOV

## Wide FOV



Increased Field of View\*

Simple Touch Screen control to extend beyond the traditional FOV

Reduce time and effort compared to Panoramic Imaging

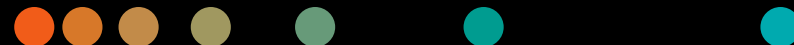
\* Data on file



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# Expanded Insights

Expand your expertise with advanced tools and AI innovations designed to improve diagnostic confidence and patient outcomes.



# Boost your clinical confidence with a system designed to enhance your expertise

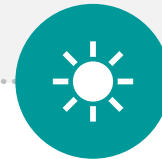
AI Abdomen



Quantitative  
Ultrasound

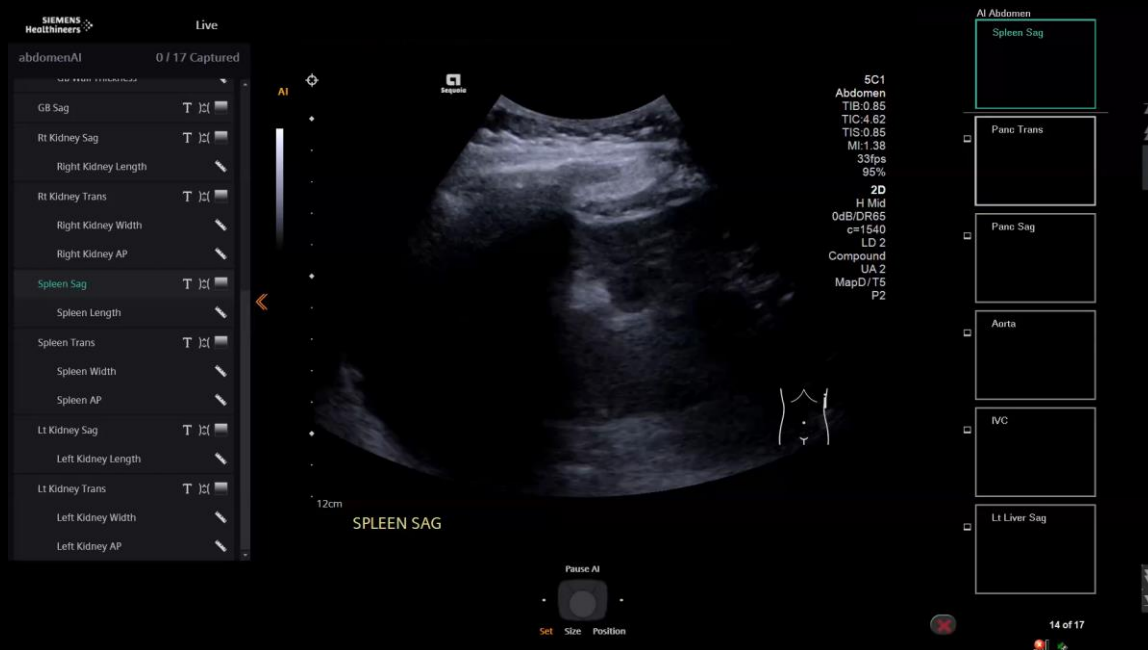


Multi-planar  
Imaging



AI Cardiology





## Empower faster, smarter abdominal exams

- Automatically recognizes and labels 17 anatomical views and calculates 12 key measurements in milliseconds
- Improves exam throughput and workflow efficiency
- Driven by a proprietary AI algorithm available exclusively on ACUSON Sequoia

## Standardize imaging across users

- Semi-automated measurements standardize imaging across users
- Automatic reordering of protocol scans and alerts for missed views

## Reduce user strain & pain

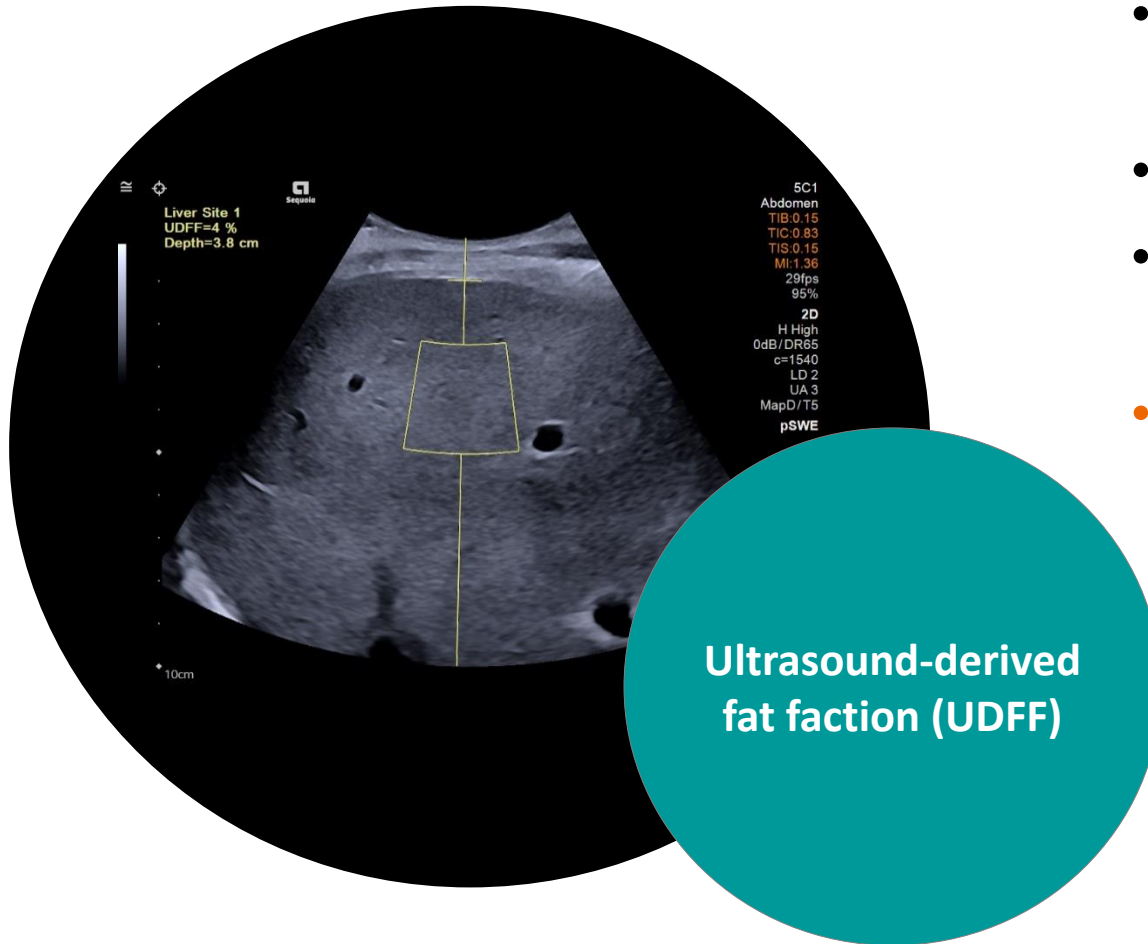
- Reduces hand motion by 47% and keystrokes by 55% compared to the manual labeling and measurements of a routine complete abdomen exam\*
- Mitigates fatigue and injury that result in pain for 90% of ultrasound users<sup>1</sup>

<sup>1</sup> Evans K, Roll S, Baker J. Work-Related Musculoskeletal Disorders (WRMSD) Among Registered Diagnostic Medical Sonographers and Vascular Technologists

\*Data on file



# Ultrasound-derived fat fraction (UDFF)



- UDFF incorporates both **attenuation** & **backscatter** coefficients to measure fat content
- UDFF shows good agreement with **MRI-PDFF**
- UDFF helps **manage** patients with hepatic steatosis
- **% fat** value is easy to interpret for clinicians & patients



5C1

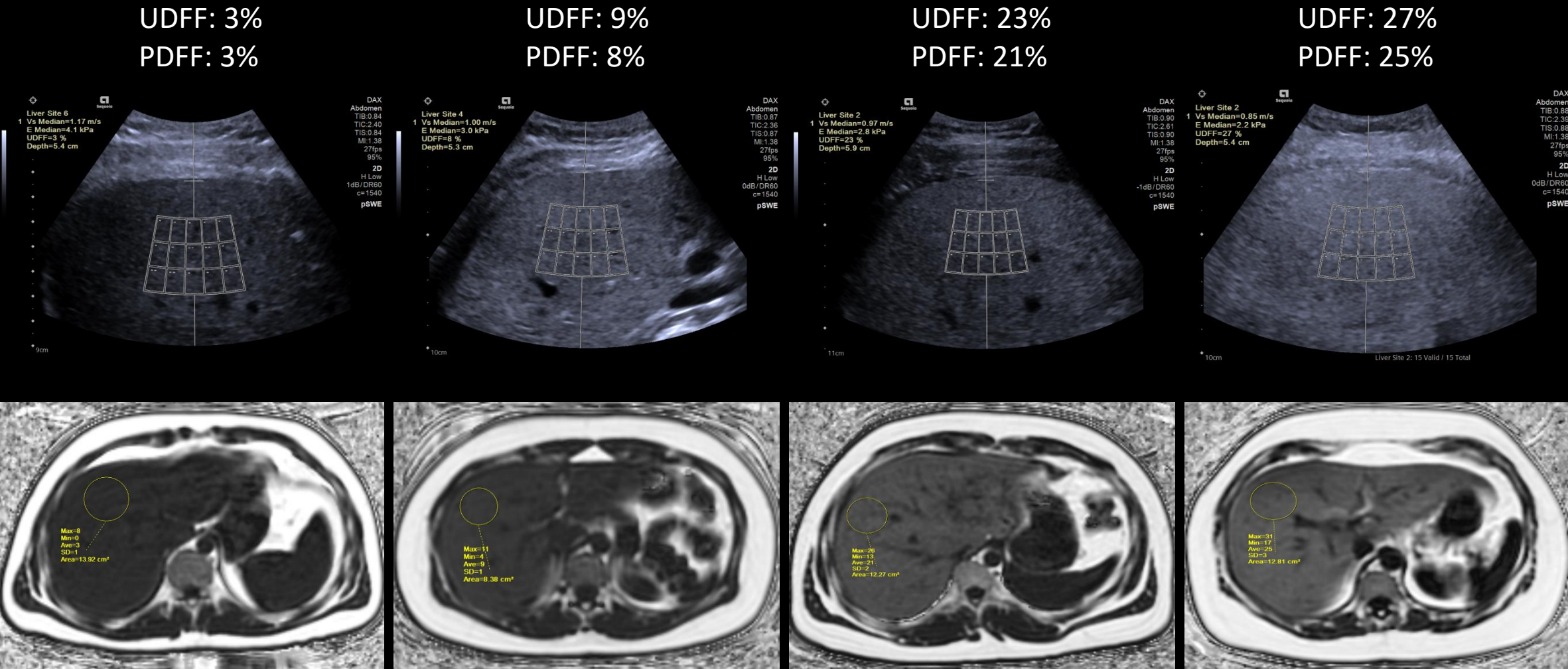


DAX

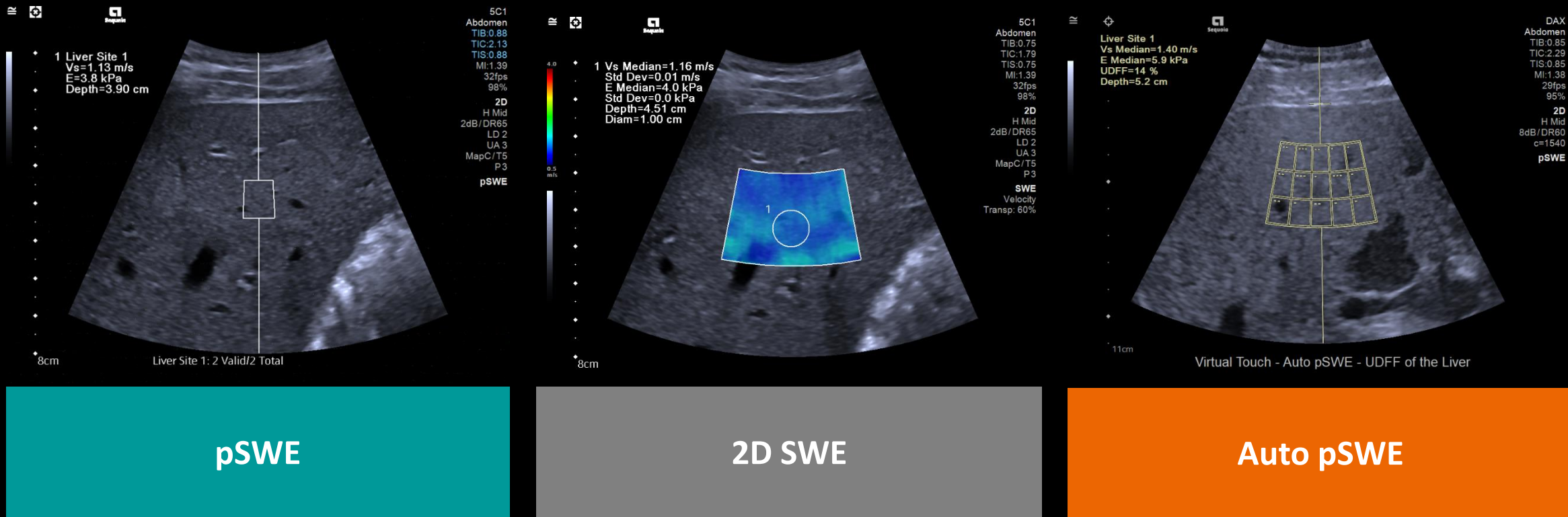


9C2

# Ultrasound-derived fat fraction (UDFF) A new benchmark for quantifying hepatic steatosis



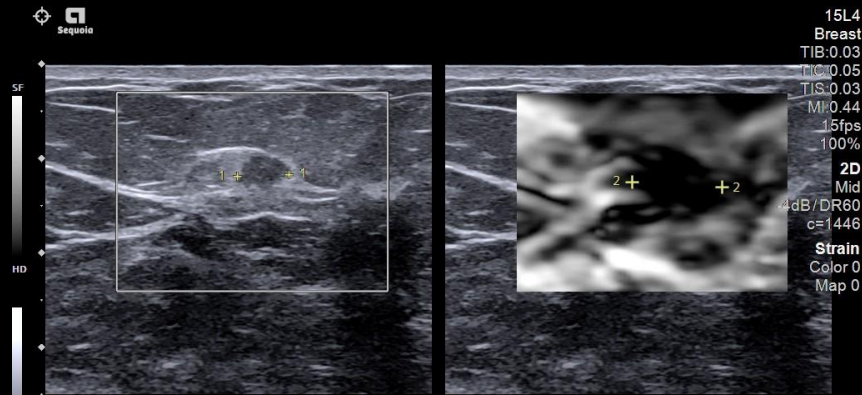
# Liver elastography is a proven tool in ultrasound tissue evaluation



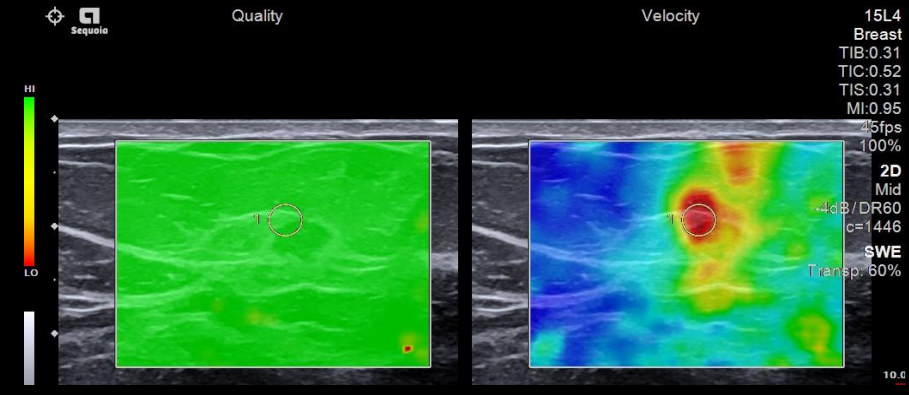
Reduce  
Unnecessary biopsies

Monitor  
Disease progression

# Ultrasound elastography (UE) for breast lesion characterization has been utilized for over 20 years



Strain Elastography  
(SE)



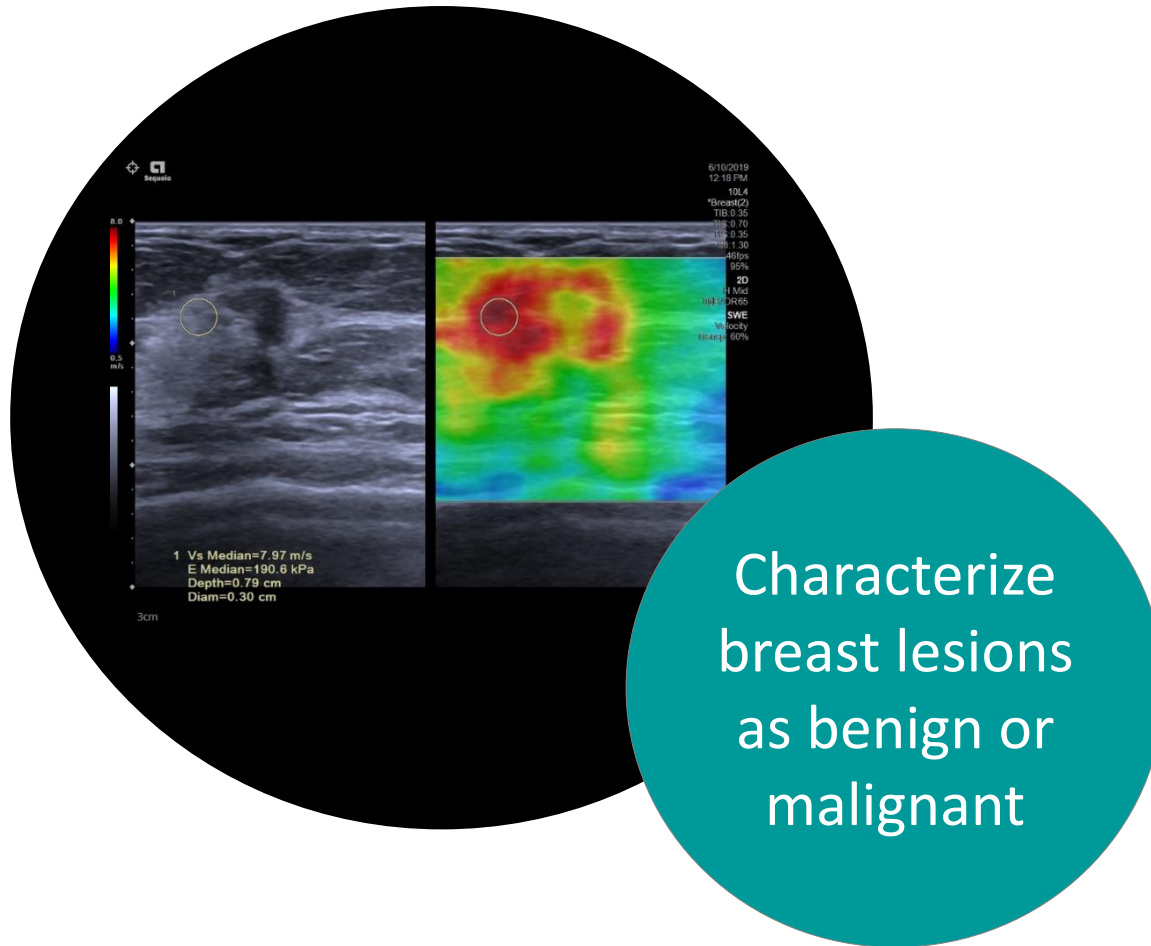
Shear Wave Elastography  
(2D SWE)

## Aid in the Characterization of Breast lesions



# Next Generation Breast 2D SWE

## Overcoming the industry challenge of dense breast on 2D SWE



Recent study states<sup>1</sup>:

Substantially **eliminates the false negative** cases on SWE

Cut-off value of >5.0 m/s - malignancy

Many BI-RADS **4A – 4C lesions could be downgraded to BI-RADS 3 lesions**

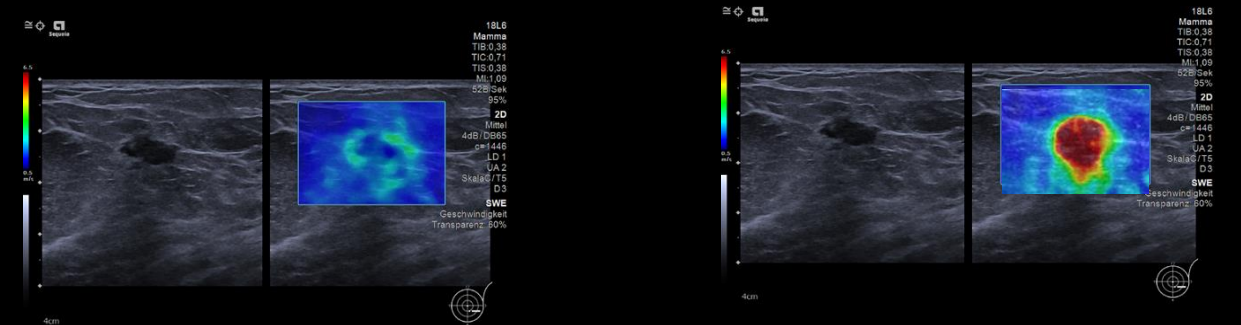
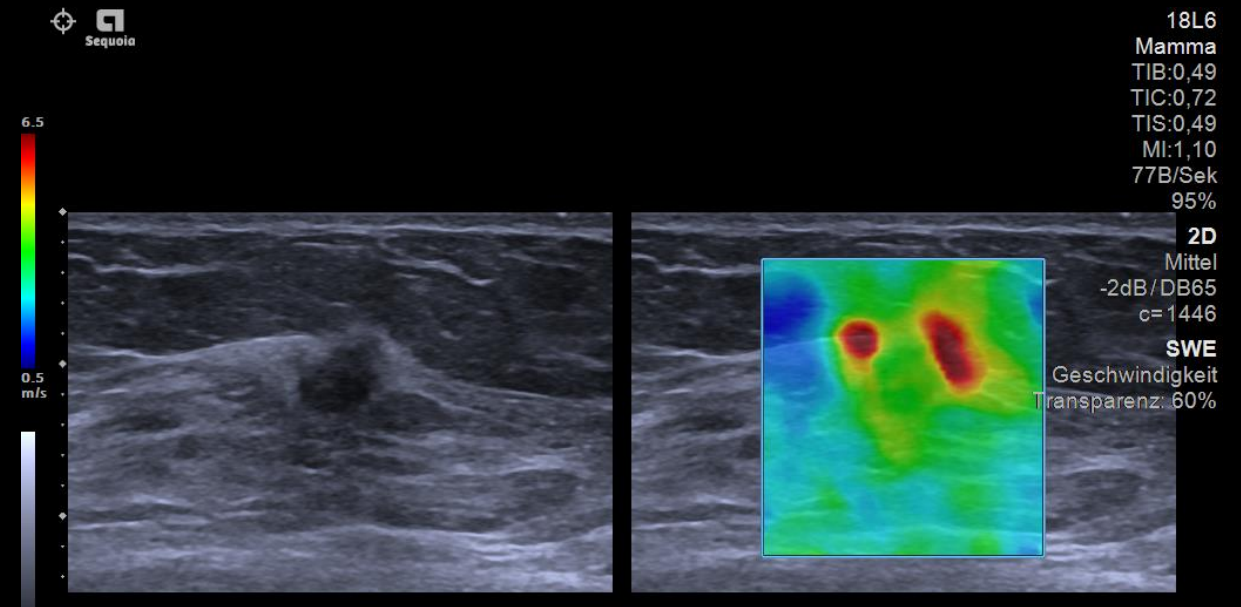
Could markedly **decrease** the number of **benign biopsies**

<sup>1</sup> [https://journals.lww.com/investigativeradiology/Fulltext/9900/Improved\\_Breast\\_2D\\_SWE\\_Algorithm\\_to\\_Eliminate.100.aspx](https://journals.lww.com/investigativeradiology/Fulltext/9900/Improved_Breast_2D_SWE_Algorithm_to_Eliminate.100.aspx)

# Next-generation 2D SWE, expanded insights features, and technologies designed to aid clinical confidence

Improved SWE linear lesion visualization  
which helps to reduce variability of patients  
with dense breasts

- Non-invasive assessment
- Unique quality map ensures data integrity
- Uniform shear wave velocity estimate throughout lesion
- Quantitative data adds more confidence when making interventional decisions



Previous Visualization

Next Gen Shear Wave

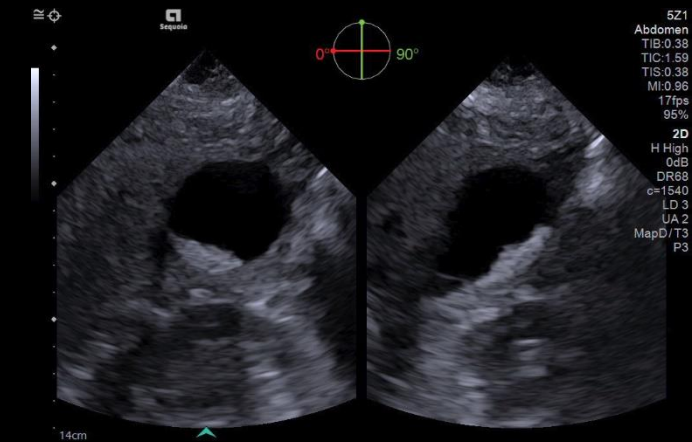


# BiPlane Imaging with the 5Z1 Matrix Array & Z6T Volume TEE transducers

## 5Z1 Matrix: Versatility for GI, GYN, and Cardiology

- Small, lightweight transducer optimized for adult and pediatric imaging for Abdomen, Gynecology and Cardiology exams
- 2D BiPlane+, 2D BiPlane Color, 4D Volume, and 4D Color imaging

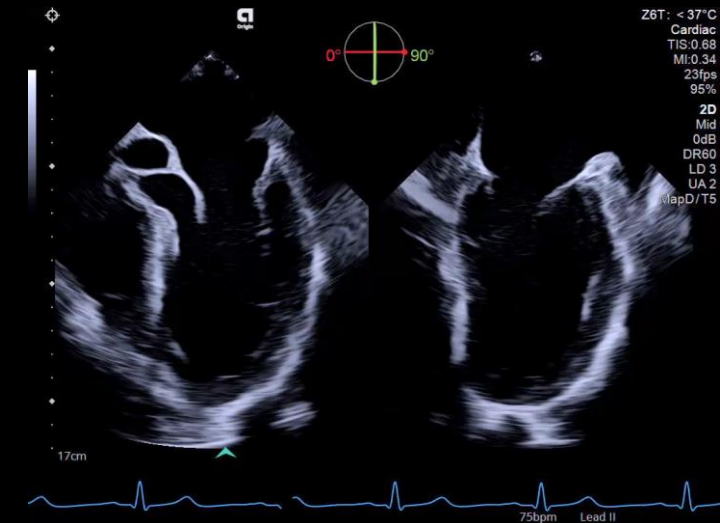
5Z1

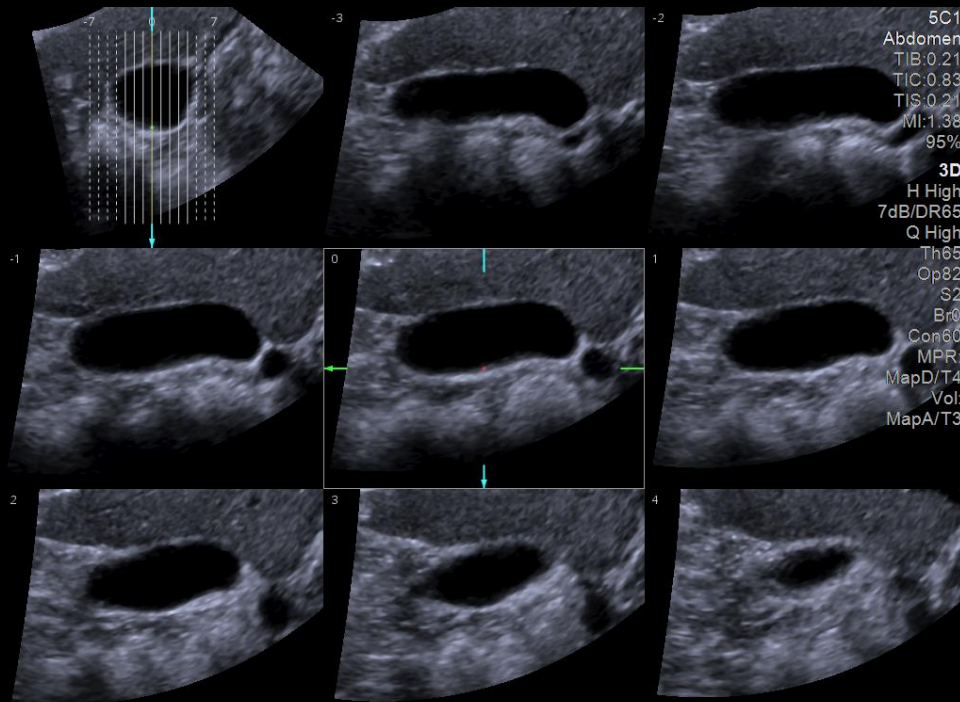


## Z6T TEE: Expand your Cardiology capabilities

- Support pre-op imaging and interventional guidance for left atrial appendage closure and mitral valve repair procedures
- Single crystal matrix array
- 2D, 4D, BiPlane+, B-mode, color flow Doppler, M-mode, pulsed and continuous wave spectral Doppler

Z6T





## Efficient volume rendering with standard transducers

- No need to stop the exam to change to a specialized probe
- Saves costs of purchasing mechanical or matrix transducers
- Available on curved, linear, and endocavity transducers

## Seamless workflow with volume manipulation tools

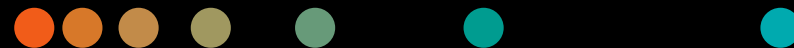
- Rocked and linear acquisitions
- Compatible with FlexPlane manipulation and reconstruction tool
- Compatible with LightSource tints



---

# User-Driven Design

Embrace advanced productivity with AI-powered tools and an intuitive design for the ultimate user experience.



# Boost your clinical confidence with a system designed to enhance your expertise

Industrial Design



Workflow



Automation



= Productivity



# Our focus on AI in ultrasound is rooted in addressing our customers' pain points

## Customers are facing increasing shortage of trained workforce

Improving **workflow**, automation and quantitative measurements to leverage a broader workforce and lower dependency on declining sonographer base.



## 90% of ultrasound users are scanning in pain<sup>1</sup>

Embracing automation and Artificial Intelligence to help **reduce exam time** while improving ergonomics and diagnostic confidence.



## Standardization is key to drive better outcomes, consistently

Implementing procedure specific protocols and out-of-the-box advanced quantification enables **standardization**; simplified software maintenance allows for better fleet management.



<sup>1</sup> Evans K, Roll S, Baker J. Work-Related Musculoskeletal Disorders (WRMSD) Among Registered Diagnostic Medical Sonographers and Vascular Technologists



# Reducing variability and operator burden

170  
workshop sessions  
with 365  
ultrasound users<sup>1</sup>

*Designed with :*



**1-Click registration**



**Gesture detecting  
transducers**



**UltraArt Universal  
image processing**

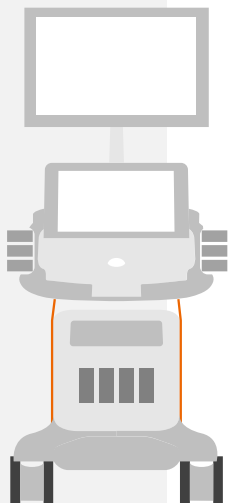
Resulting in:

**+** **Reduced** variability  
between users

**+** **Reduced**  
scan time

**+** **Automated**  
protocols

**+** **Reduced** Repetitive  
Strain Injuries (RSI)



# Workflow standardization

Practical automation to improve  
**exam consistency**

↓ Up to **40%**  
reduced scan times\*

---

**Standardize exams**  
across users

---

**Dedicated**  
**protocol controls**

---

**Advanced**  
**skip options**

---

**Export**  
**order management**



# Virtual Workstation

## Uninterrupted workflow, greater efficiency across departments

Establish connection to a remote computer or server to access remote applications directly from the ultrasound system.

- **Modality Worklist (MWL)**
- **PACS**
- **EMR**



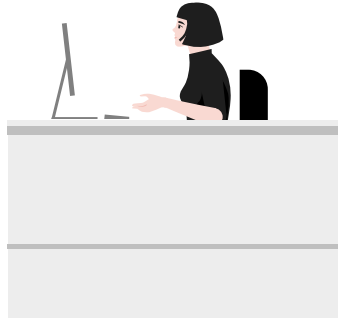
### Improve post-exam workflow efficiency

Access PACS straightaway following an exam, upload and verify all necessary images are stored correctly.



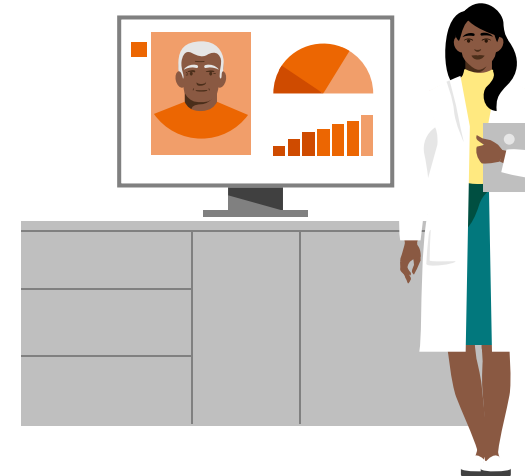
### All the data in one place for full transparency

Review patient history and access past exams<sup>1</sup> uploaded to EMR to deliver the most accurate diagnosis and quality patient care.



### Mitigate errors and raise patient experience

Review patient schedules and download and manage patient demographic data; know what exam is needed for the patients' visit.



<sup>1</sup>Not limited to ultrasound; view all historical imaging data like CT, X-ray, MRI, etc.

# Ergonomic design enables the highest level of ultrasound imaging anywhere in your institution



## 24" (60.9cm) Barco monitor

Medical imaging display brings image consistency from the exam room to reading room

## Large intuitive touch display

13.3" (33.7cm) high-definition touch display with variable tilt angle from 30 to 60 degrees

## Integrated gel warmer

An integrated gel warmer which can be placed on either side of the system

## Multiple storage areas

Integrated storage bins with large container for easy storing of accessories

## Floating control panel

System adapts to the user to maximize ergonomic scanning and user comfort

## Central locking & steer pedals

Allows simple access to steering and breaks for an optimal transport experience



# Boost productivity with user-driven design and workflow protocols



**Standardizes exams across users**

**Reduces keystrokes**

**Enables flexibility when needed**



# Boost productivity with Auto Doppler

## User-driven design automated features

Auto Doppler can reduce exam keystrokes by >25%\*

Further expansion of automated features

Reduced operator variability

Auto Doppler can improve scan times compared to conventional workflows

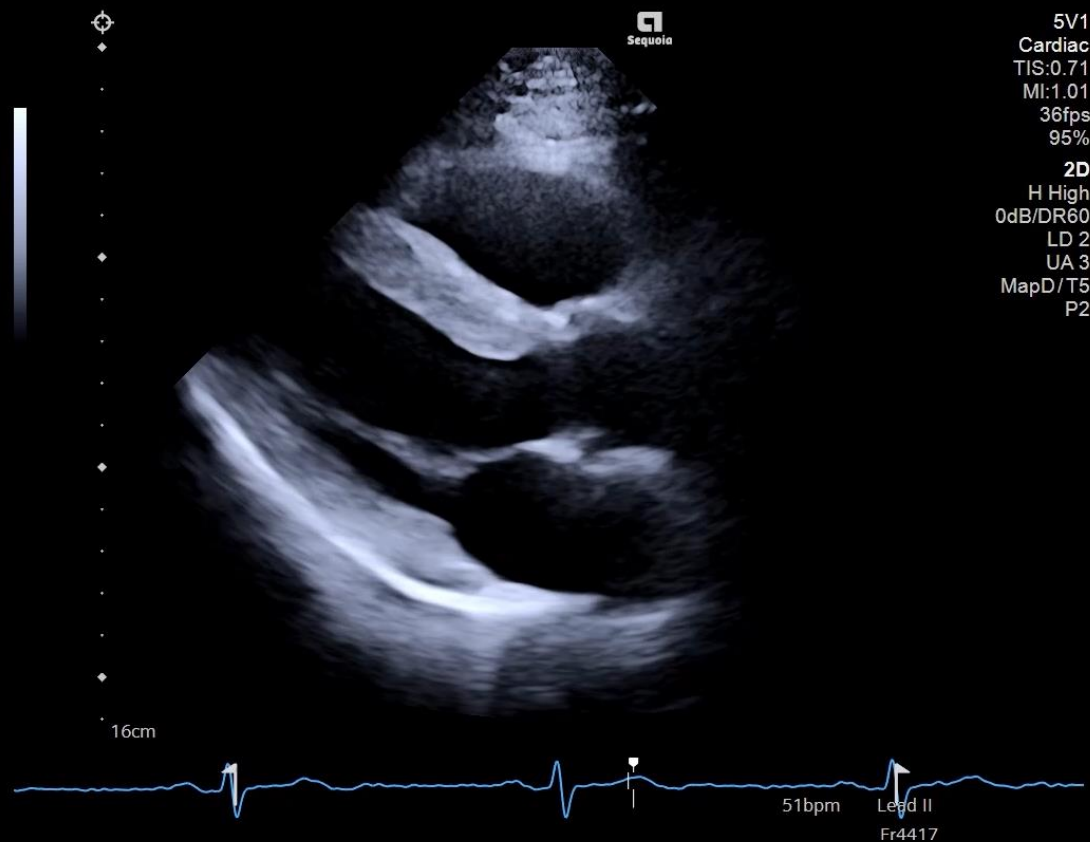
\* Data of file

# AI-powered measurements alleviate tedious, time-consuming and variable routine Echo calculations

## AI Measure



Deep Learning



Semi-automated measurements for Routine Echo exams for 2D, M-Mode, and PW measurements

Improve the patient and user experience by reducing routine echo exam time

Reduce user variability to improve diagnostic confidence on follow-up exams

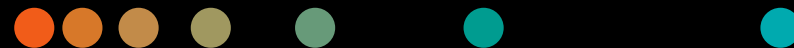
120

Offers 120 AI calculations

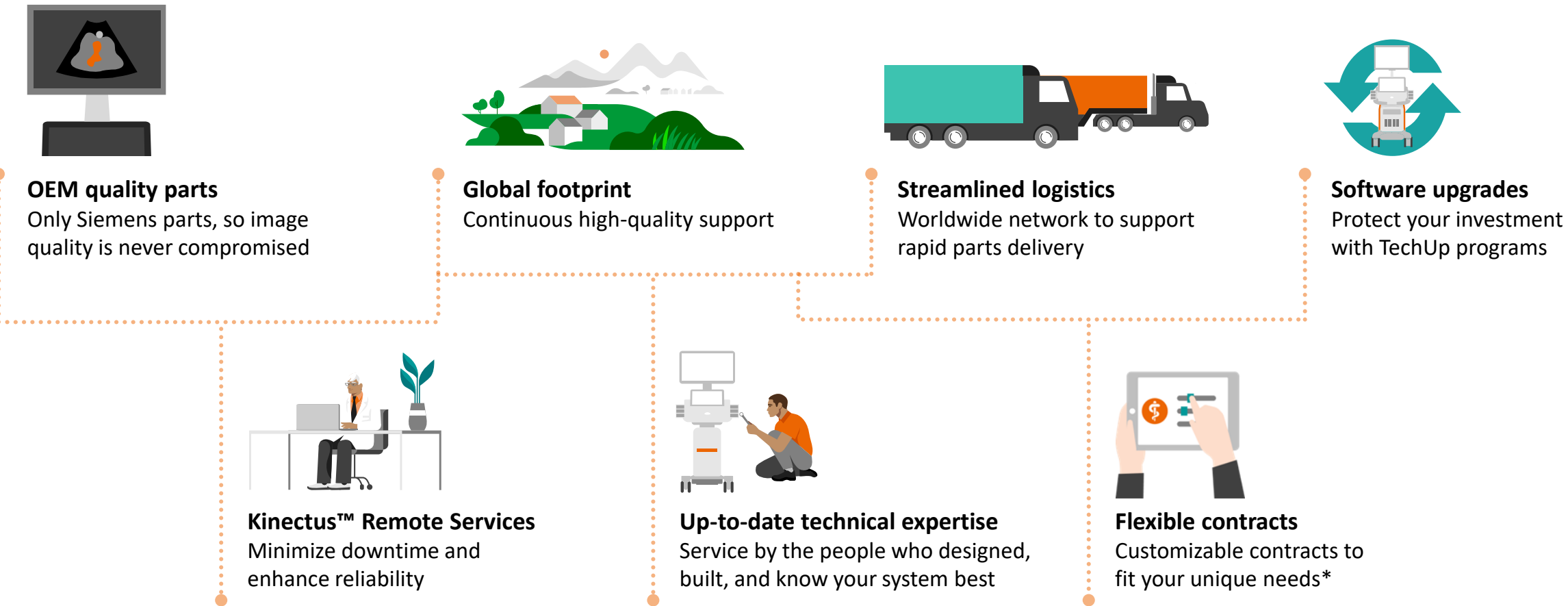


# Customer Service

When lives depend on the right diagnosis, you need the confidence that you can deliver. That calls for a trusted partner to help ensure systems are performing properly, staff are trained and processes optimized.

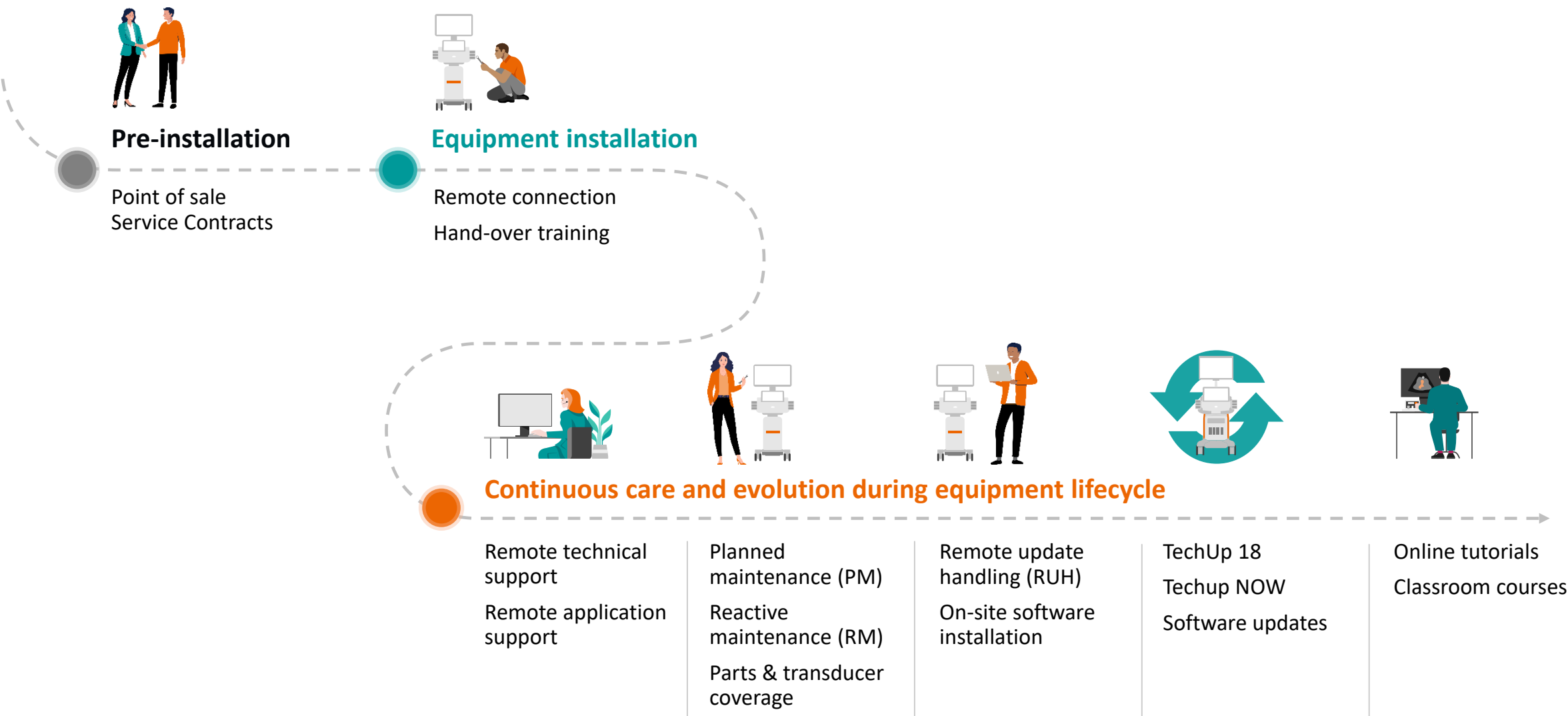


# Expert support for seamless workflows, enhanced imaging and confident diagnosis



\*Service offerings vary by country

# Ensuring confidence in care throughout your ultrasound lifecycle



The products/features and/or service offerings (here mentioned) are not commercially available in all countries and/or for all modalities. If the services are not marketed in countries due to regulatory or other reasons, the service offering cannot be guaranteed. Please contact your local Siemens Healthineers organization for further details.



# Reliable system performance, flexibility to fit your needs

## Full Service

### Complete coverage to maximize your system's uptime

Our full-service solution provides you the peace of mind, with reliable expert support, ensuring your systems are running at peak performance.

## Flexible service

### Choices that fit your budget

Our flexible service offers you options that fit your service needs and budget, while still providing expert support.

## Shared service

### Collaboration that helps expand your team

Our partnership empowers your in-house biomedical engineers with training, parts coverage, and labor support, giving you control while ensuring success with our expert backing.

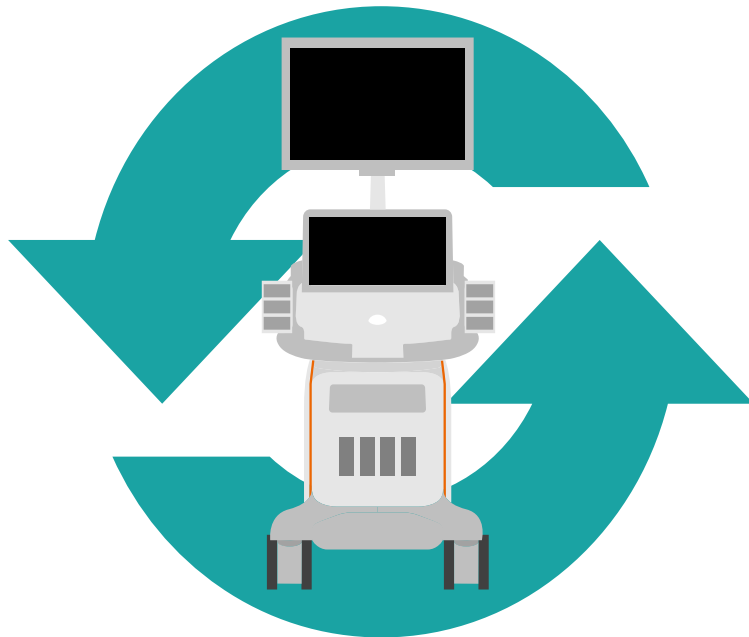
*All plans  
supported by  
Kinectus Remote  
Service where  
available*

The products/features and/or service offerings (here mentioned) are not commercially available in all countries and/or for all modalities. If the services are not marketed in countries due to regulatory or other reasons, the service offering cannot be guaranteed. Please contact your local Siemens Healthineers organization for further details.



# TechUp 18 service contract option protects your investment

Our new software upgrade program designed to help keep your systems up to date



**Enhance your Siemens Healthineers ultrasound system investment**

**Keep your team up-to-date**

**Optimize your daily operational efficiency**



**Multiple software upgrades** during the life of your ACUSON service contract\*



**New software release at least once every 18 months** when available



**Access to the latest enhancements of existing features** to help improve your workflow and productivity

\*Depending on the duration of your service contract

The products/features and/or service offerings (here mentioned) are not commercially available in all countries and/or for all modalities. If the services are not marketed in countries due to regulatory or other reasons, the service offering cannot be guaranteed. Please contact your local Siemens Healthineers organization for further details.

# Kinectus Remote Service

Always connected. Always advancing. Always ahead.

## STREAMLINED SUPPORT



### SECURE CONNECTIVITY



Reduce the risk of unauthorized access with built-in security features\*

Connect with just a single outbound port

\*Single Sign-on (SSO), Multi-factor Authentication (MFA), and device whitelisting

**Access real-time technical and applications support without delay**

**Minimize downtime and enhance reliability with remote diagnosis and repair**

**Protect your system from cyber threats with remote updates**

### SUSTAINABLE SOLUTION



**Lower carbon footprint**  
Reduce need for onsite support

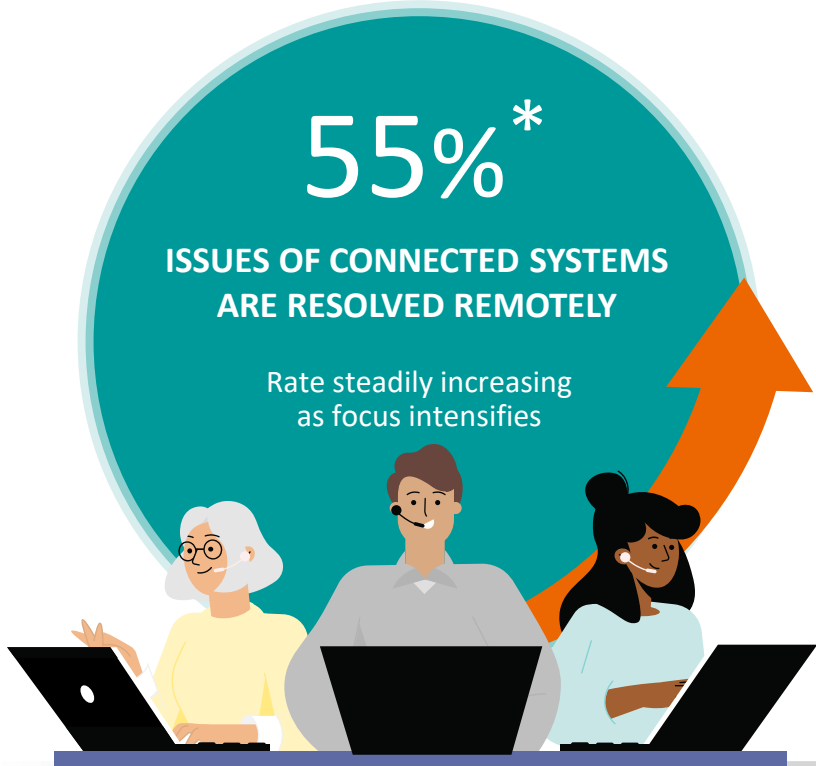
Reduce transportation and travel need

**Reduce e-waste**

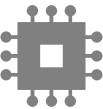
No additional equipment required to connect

# Kinectus

## Remote technical support



Remote error identification, diagnosis and repair using advanced software troubleshooting tools



**Immediate access to technical support**  
Our experts can quickly clarify system questions



**Error diagnosis**  
Our advanced tools help resolve issues with fewer onsite visits



**Error repair**  
We can quickly correct errors and restore operations

VALUE

Minimize impact of a failure in your daily routine

Optimize uptime while waiting for onsite support

Enhance equipment stability and reliability

\*Global Site Visit Avoidance rate (December 2025)  
Prerequisites: stable Kinectus connection with adequate bandwidth.

# Kinectus

## Remote applications support

**Real-time interaction between clinical staff and clinical application experts, whenever support is needed**



**Real-time image quality troubleshooting** for increased clinical confidence



**Expert guidance for optimizing scan protocols and other customized needs** to keep up to date with advances in clinical procedures



**Workflow enhancements and support** with step-by-step guidance through clinical applications

**VALUE**

**Get immediate, secure access to clinical application experts**

**Maximize the full potential of your clinical applications**

**Optimize your daily operational efficiency**

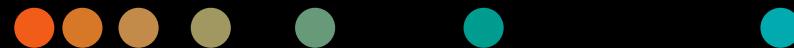




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# AI Leadership

With innovative solutions, we directly address your challenges using practical AI that enhances the quality of care by reducing variability among patients, users, and systems.



# Our 4 strategic priorities in ultrasound



## Improving access to care

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We are pioneering breakthroughs in healthcare to everyone, everywhere, sustainably.



## Networked care and digitally enabled services

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Ultrasound is pushing outside of the hospital walls, with AI tools and platforms (e.g., Kinectus) are designed to make ultrasound exams easier and faster with a confident diagnosis.



## Cardiovascular and neurovascular care

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We have a legacy of cardiovascular ultrasound leadership, and our new ACUSON Origin reinforces our place atop the industry



## Comprehensive cancer care

---

We are helping customers take on the challenges of two of the most challenging cancers: breast and liver cancer pathways and leveraging ultrasound technology to monitor the effects of chemotherapy.



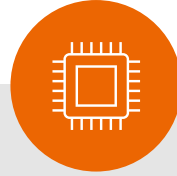
## AI that leads change

We are focused on delivering faster, easier exams that deliver important clinical insights or enable decision making



## It's Personal

The premise of our AI strategy is to give humans more time to connect, excel, and thrive



## AI that helps lift the load

Our AI solutions reduce manual movements, speed up the right insights to expedite care, and personalize care



## Practical AI

Our intellectual property in AI drives real-world results



## Supercomputing our way into the lead

No other manufacturer has the investment, talent or resources we've committed to AI

# A pioneer in diagnostic artificial intelligence

We are the **global leader** in AI patent applications in medical imaging

We've been a pioneer in AI development for **more than 20 years**

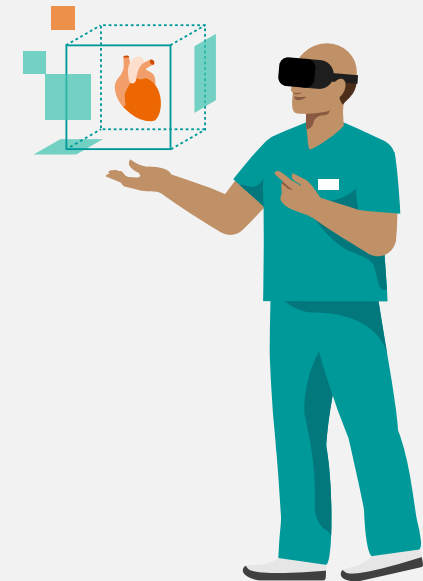
**More than 650**  
patent families related  
to machine learning

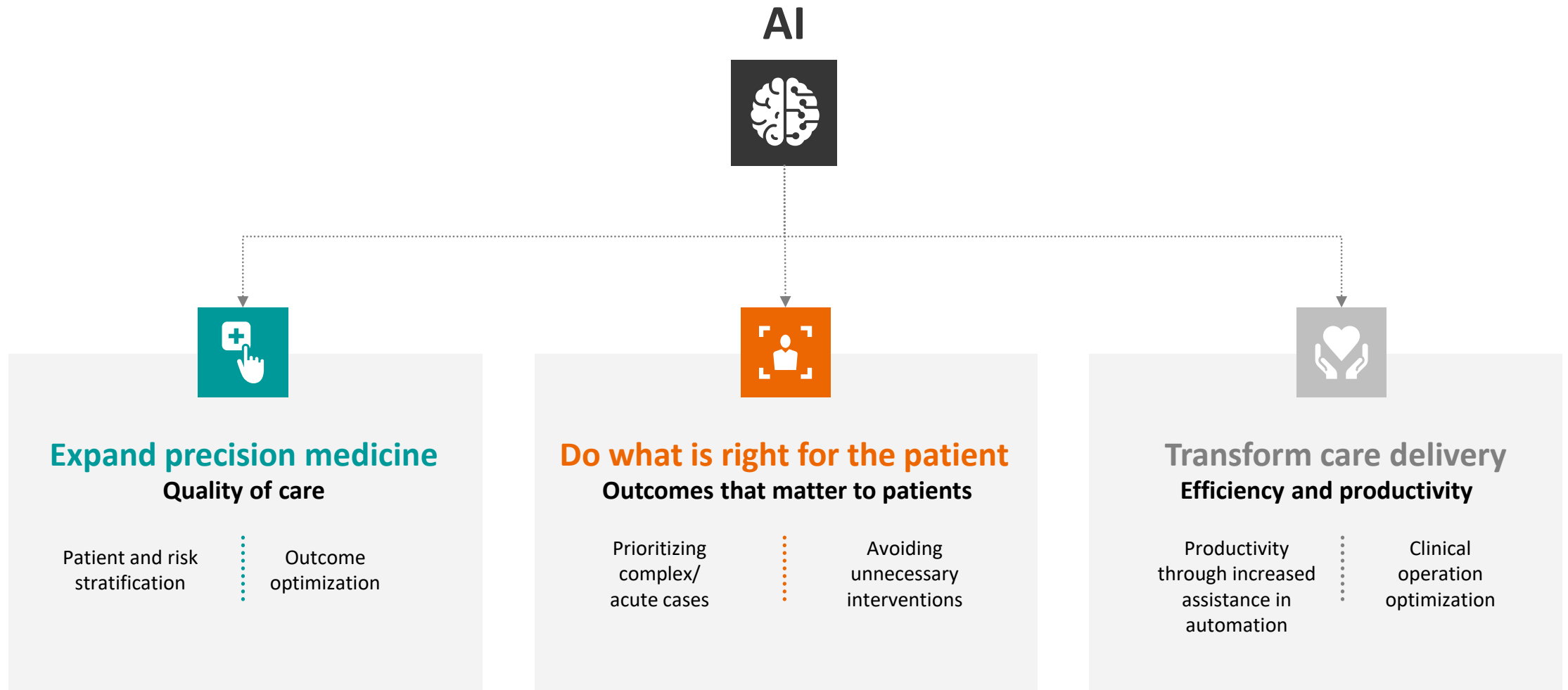
Of which,  
**more than 250**  
are rooted in deep learning



We are **shaping the future** of digital health with AI-powered solutions

We will improve clinical decision-making by **increasing the number of AI-supported product** offerings significantly over the next 5-7 years







# We develop AI applications to improve efficiency and productivity, optimize workflow, and enhance clinical insights

## Efficiency and Productivity

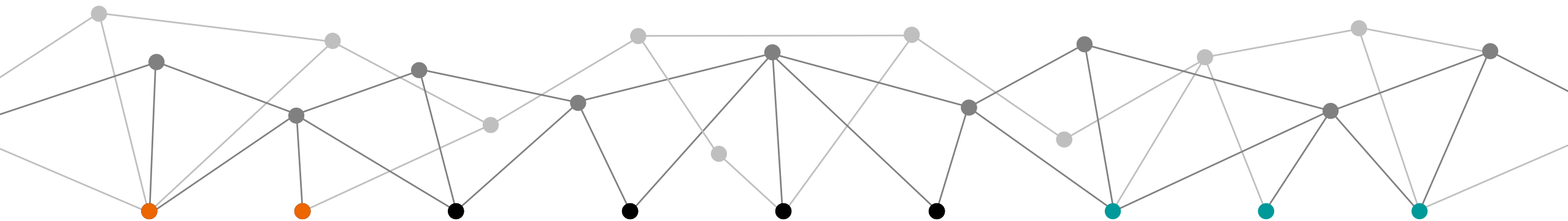
Simplify tasks, increase patient throughput

## Workflow

Optimize and automate the exam

## Clinical Insights

Streamline and support decision-making



Patient History  
and Protocol  
Selection



Service Efficiency

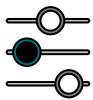


Image  
Optimization



View Identification



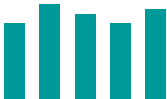
Measurement  
Support



Ergonomic  
Improvement



Detect/Score  
Findings



Procedure  
Planning

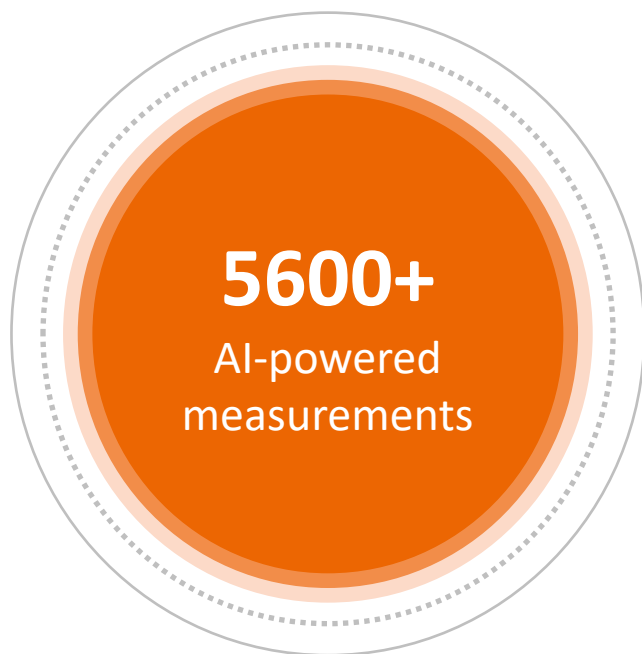


Virtual Second  
Opinion

# AI Technologies onboard ACUSON Sequoia

## 5600+ AI-powered measurements

Improve diagnostic confidence and reduce time to treatment by decreasing task complexity, standardizing exam quality, and resolving resource shortages through implementation of practical artificial intelligence solutions.



### **AI Abdomen**

Real-time view labeling & measurements

### **Trace<sup>AI</sup>**

Volume rendered measurements

### **AI Assist**

Real-time view classification

### **4D Heart<sup>AI</sup>**

Strain, ejection fractions, & volumes

### **2D Heart<sup>AI</sup>**

Strain, Ejection Fraction

### **AI Measure**

Automated Routine Echo, B-mode, M-mode, PW

### **Auto Calcs**

Comprehensive measurements of complex masses

### **Auto OB**

Fetal Biometry, EFW

# Key drivers for an abdominal exam



## Abdominal Pain<sup>1</sup>

Evaluation of unexplained abdominal pain to assess for organ pathology



## Biliary Disorder<sup>1</sup>

Detection of gallstones (cholelithiasis) and inflammation of the gallbladder (cholecystitis)



## Pancreatic Pathology<sup>1</sup>

Detection of pancreatitis, pancreatic masses, or cysts



## Kidney Disorders<sup>1</sup>

Evaluation of kidney stones, cysts, tumors, and hydronephrosis



## Liver Disease<sup>2</sup>

Assessment of fatty liver, cirrhosis, hepatitis, and liver masses



Estimate of % of clinicians who request abdominal exam<sup>2</sup>

<sup>1</sup> Abdominal Pain evaluation of unexplained abdominal pain to assess for organ pathology

<sup>2</sup> Data on file



## Empower faster, smarter abdominal exams

- Automatically recognizes and labels 17 anatomical views and calculates 12 key measurements in milliseconds
- Improves exam throughput and workflow efficiency
- Driven by a proprietary AI algorithm available exclusively on ACUSON Sequoia

## Standardize imaging across users

- Automated measurements standardize imaging across users
- Automatic reordering of protocol scans and alerts for missed views

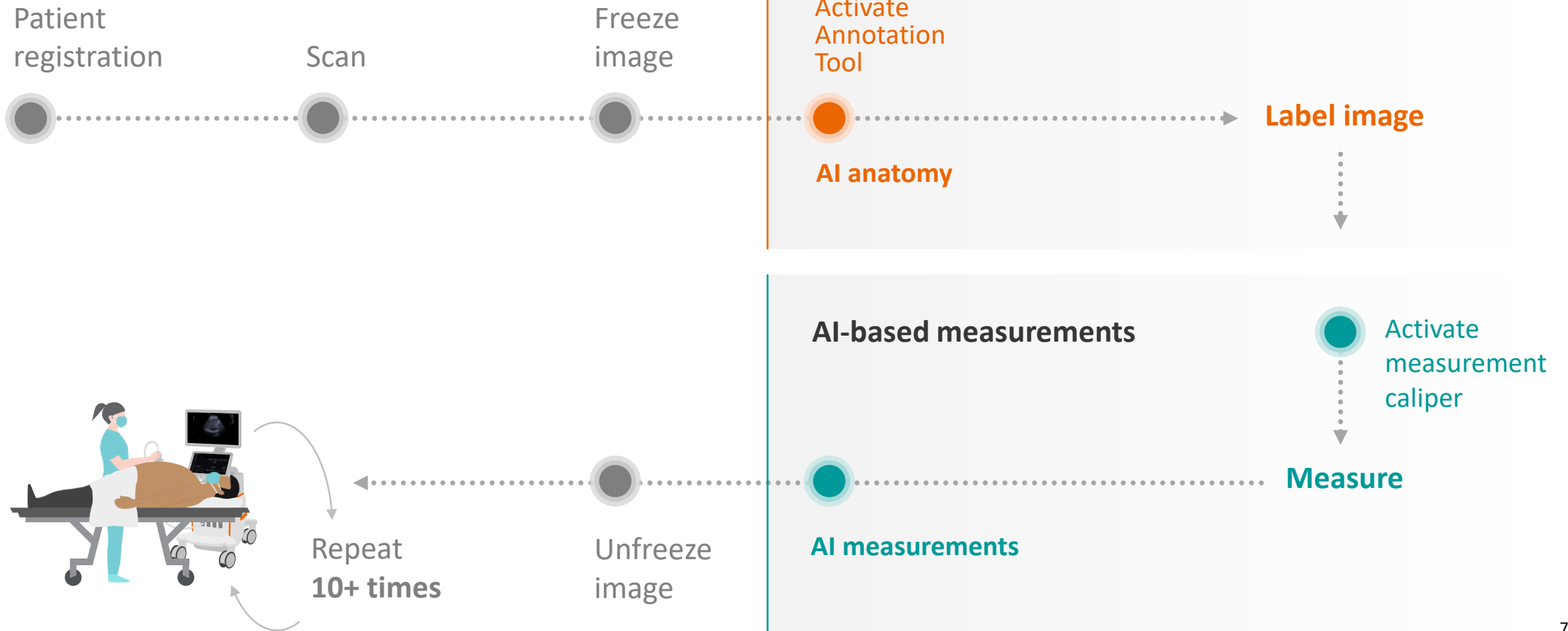
## Reduce user strain & pain

- Reduces hand motion by 47% and keystrokes by 55% compared to the manual labeling and measurements of a routine complete abdomen exam
- Mitigates fatigue and injury that result in pain for 90% of ultrasound users<sup>1</sup>

<sup>1</sup> Evans K, Roll S, Baker J. Work-Related Musculoskeletal Disorders (WRMSD) Among Registered Diagnostic Medical Sonographers and Vascular Technologists

# AI Abdomen

Automating abdominal ultrasound workflow with AI



# Sonographer ergonomic stress

The reduction in hand movement is visible when compared with other methods



## AI Abdomen

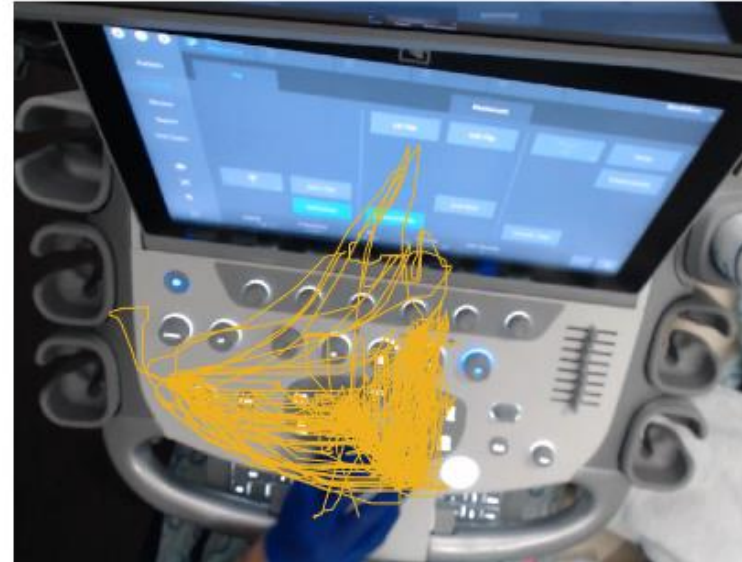


Reduced hand motion



**47%**  
vs manual<sup>1</sup>

## Protocol



Reduced hand motion

**24% vs manual**

## Manual



<sup>1</sup> Data on file



## AI Abdomen workflow in action



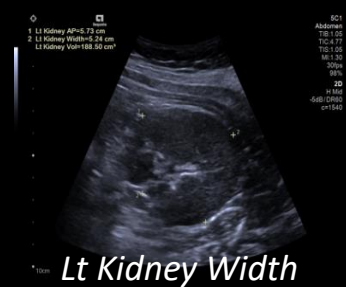
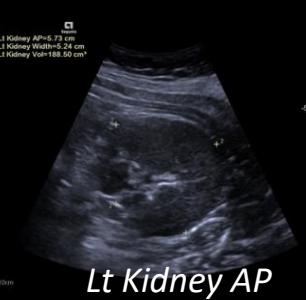
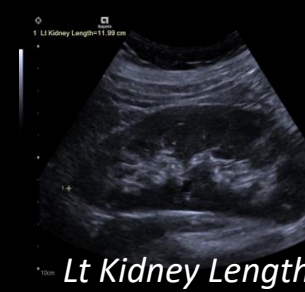
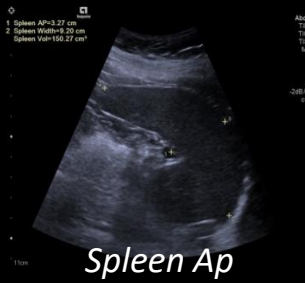
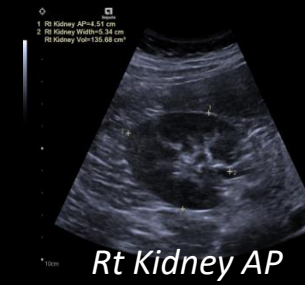
# AI Abdomen

## 17 Essential views for complete exams



# AI Abdomen

## 12 Key measurements for complete exams

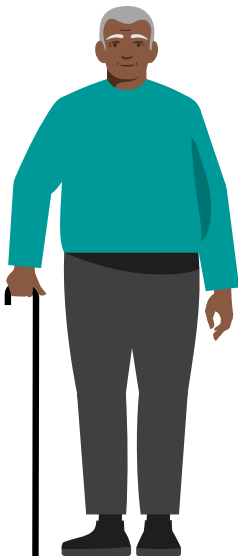


# Lifestyle choices impact cardiovascular diseases

Cardiovascular diseases (CVDs) are the leading cause of death globally.<sup>1</sup>



An estimated  
**17.9 million**  
people died from CVDs in 2019,  
representing **32%** of all global deaths.  
Of these deaths, 85% were due  
to heart attack and stroke.<sup>2</sup>



Out of the **17 million**  
**premature deaths**  
*(under the age of 70)*  
due to noncommunicable  
diseases in 2019,

**38%**  
were caused  
by CVDs<sup>3</sup>



**Over three quarters**  
**of CVD deaths**  
take place in **low-and**  
**middle-income countries.**<sup>4</sup>



**Most cardiovascular diseases**  
**can be prevented**  
by addressing behavioral risk factors such  
as **tobacco use, unhealthy diet and**  
**obesity, physical inactivity and**  
**harmful use of alcohol.**

1-4. Data on file. Recent Vascular information from The World Health Organization.

# ACUSON Sequoia delivers a comprehensive package of AI-powered cardiology features to improve workflow



## AI Assist

Automatic identification and classification of cardiac structures



## 2D Heart<sup>AI</sup>

AI-powered quantification for Cardiac Strain analysis



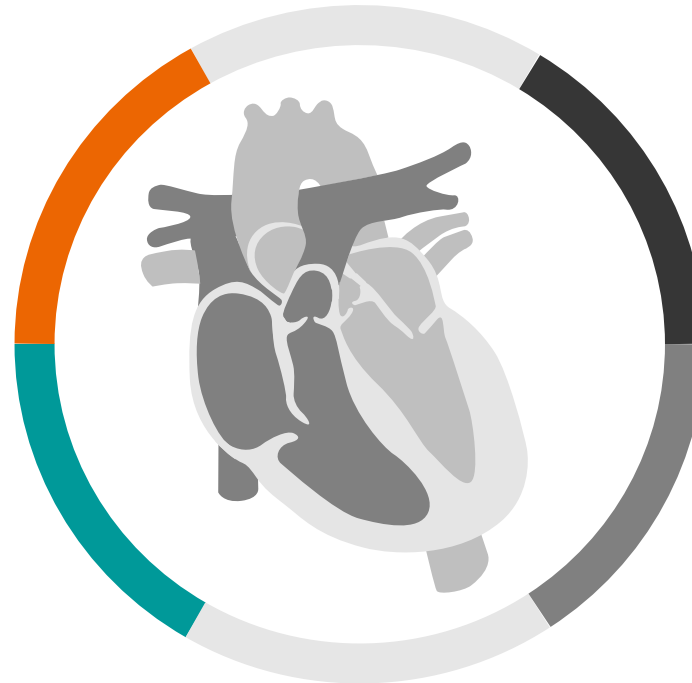
## 4D Heart<sup>AI</sup>

Metrics across all four heart chambers – strain, global longitudinal strain (GLS), ejection fractions, and volumes



## Trace<sup>AI</sup>

Measurement tool for Volume rendered images for cardiac and structural heart imaging



## Stress Echo

Comprehensive and intuitive heart wall motion scoring software



## AI Measure

Semi-automated measurements for Routine Echo exams



## Z6T 4D TEE Transducer

Supports pre-op imaging and interventional guidance with volume transesophageal echo



## 5Z1 Transducer

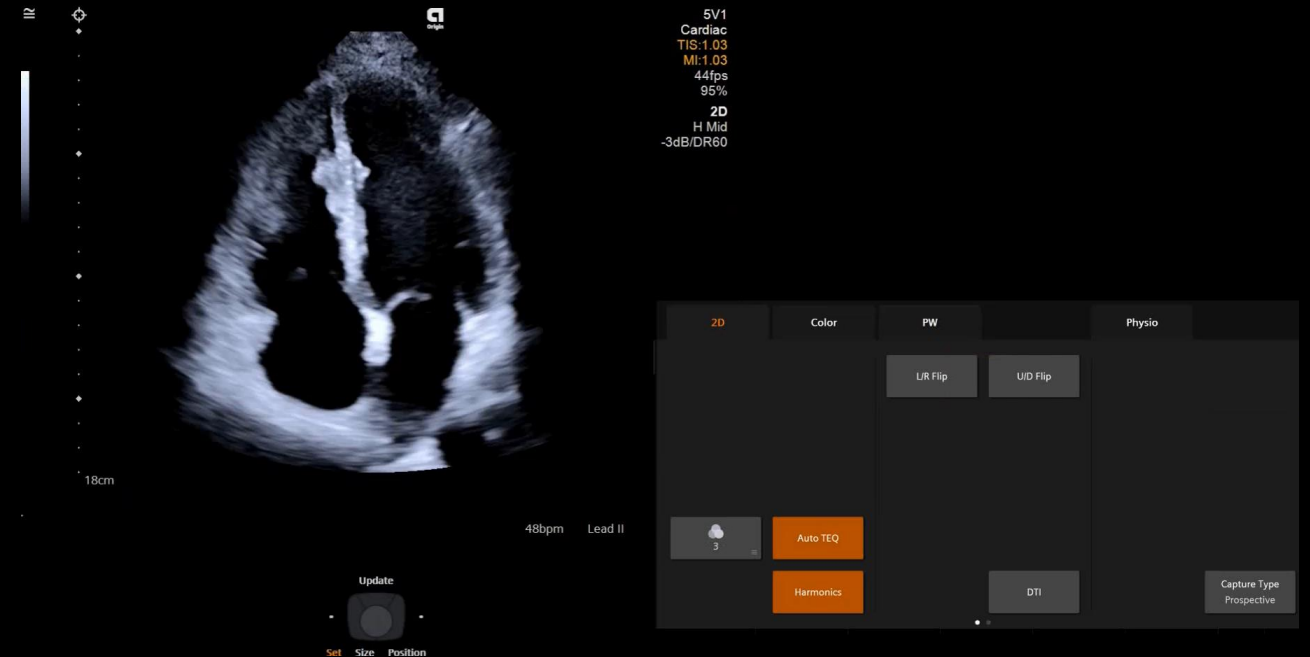
Matrix 4D and BiPlane optimized for Cardiac, Abdomen and Gyn

# AI Assist

- AI Assist has real-time AI view recognition
- AI view classification streamlines the imaging process

## Enhanced efficiency

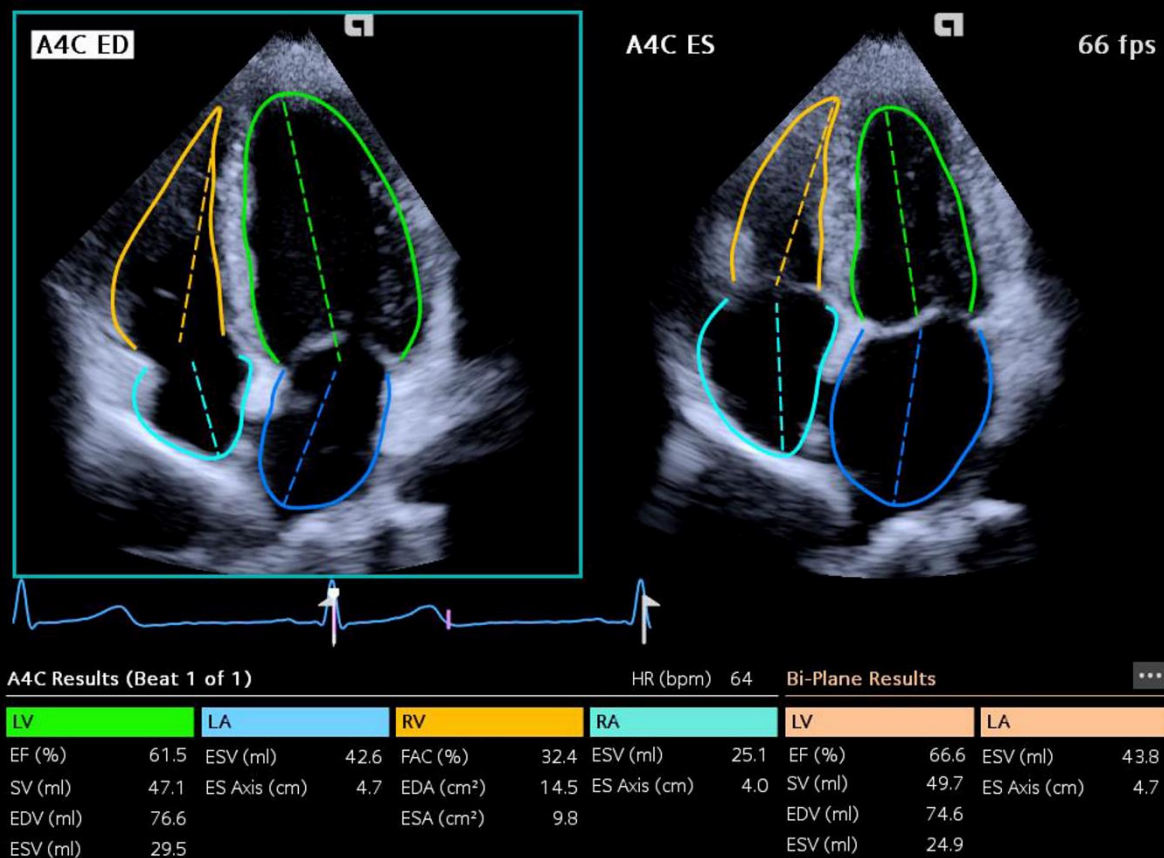
- Flexibility to override auto placement and easily switch between auto and manual
- Semi-automated placement of color Doppler ROI and spectral Doppler sample
- Available on cardiac TTE transducers for complete routine echocardiogram



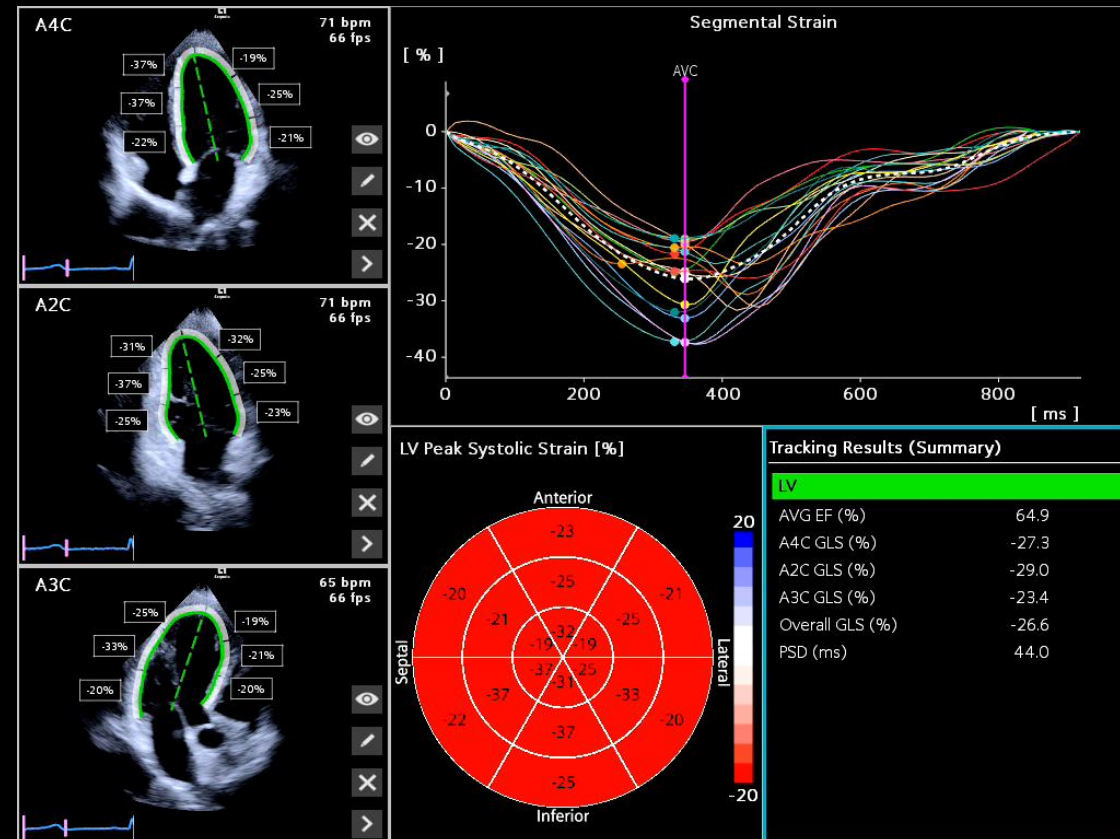


# 2D Heart<sup>AI</sup> strain analysis

## Ease of use, reproducibility, and standardization

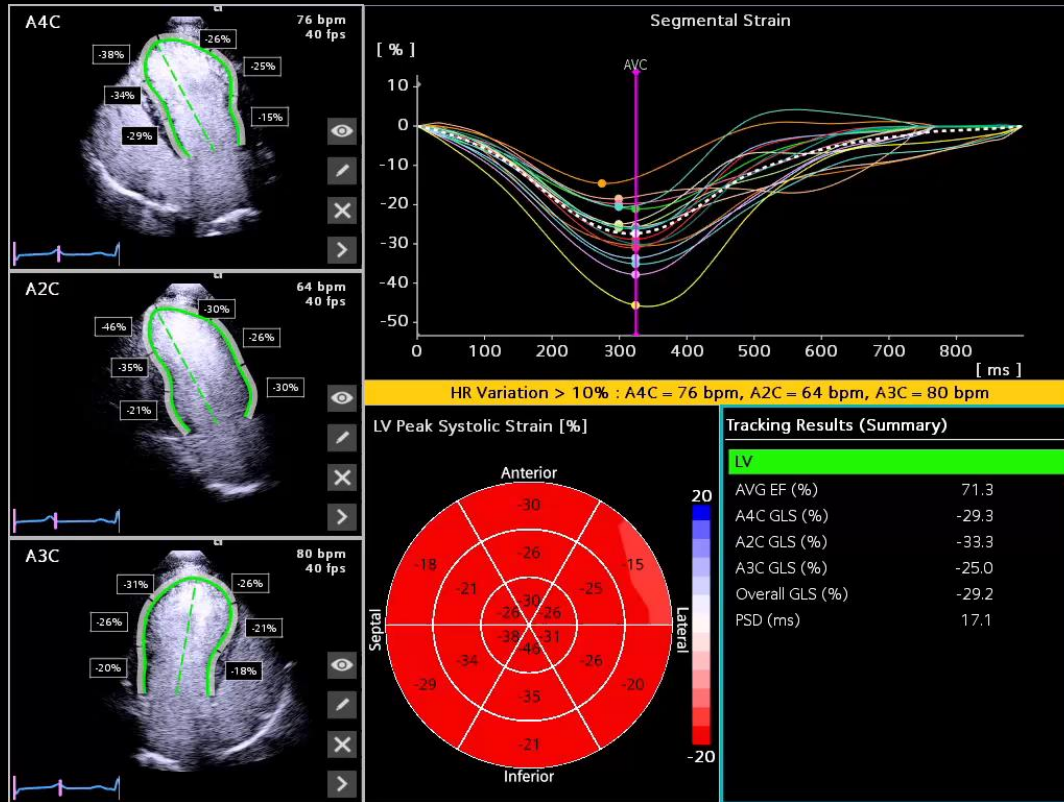


Four-Chamber Biplane Assessment



GLS and Segmental Analysis

## Strain with contrast



## Swift and precise cardiac assessments

- AI-powered quantification for Ejection Fraction and Strain
- Comprehensive measurements across all 4 heart chambers in seconds
- Improves speed and precision over manual tracing
- Auto view detection and contour placement
- Provides immediate insights for informed decision-making

### Industry

1<sup>st</sup>

Strain analysis with or without ECG for rapid assessment

### Industry

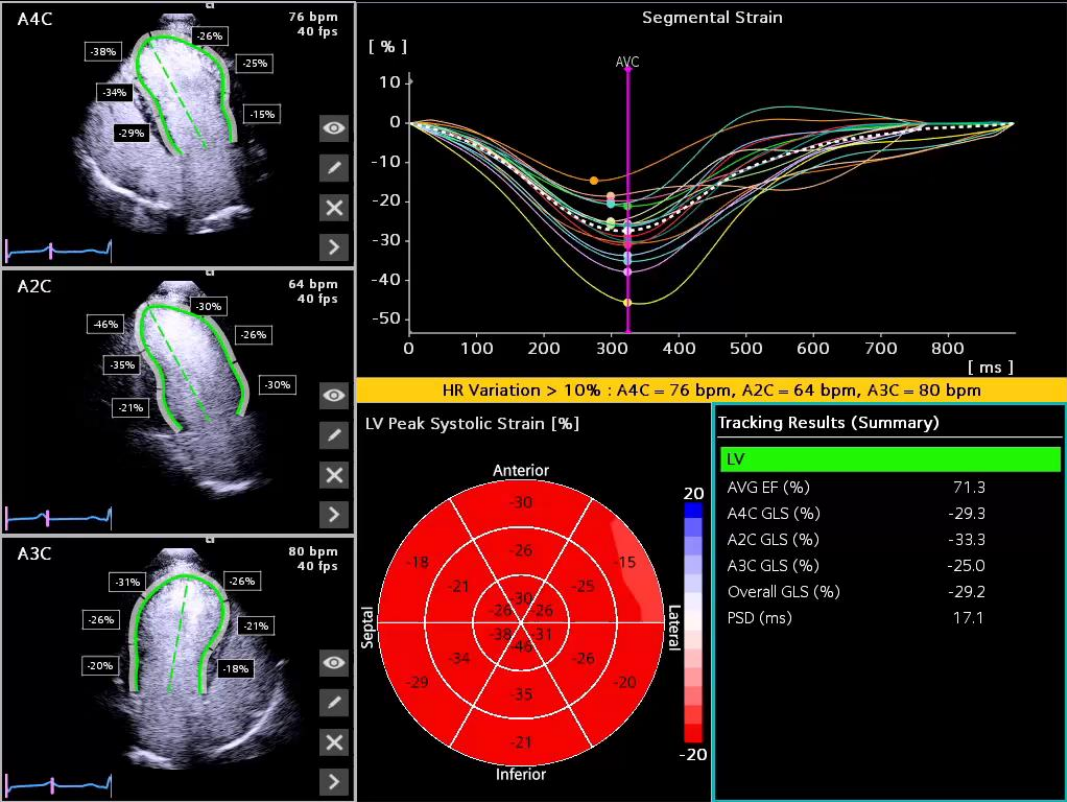
1<sup>st</sup>

Strain analysis with or without Contrast to expand assessment to technically difficult exams

# AI-powered quantification for ejection fraction and strain

## Improved speed and precision over manual tracing

2D Heart<sup>AI</sup>



Auto view detection and contour placement

Easy editing and ability to change ED/ES and AVC timings

Industry

1<sup>st</sup>

Strain analysis with or without ECG for rapid assessment

Industry

1<sup>st</sup>

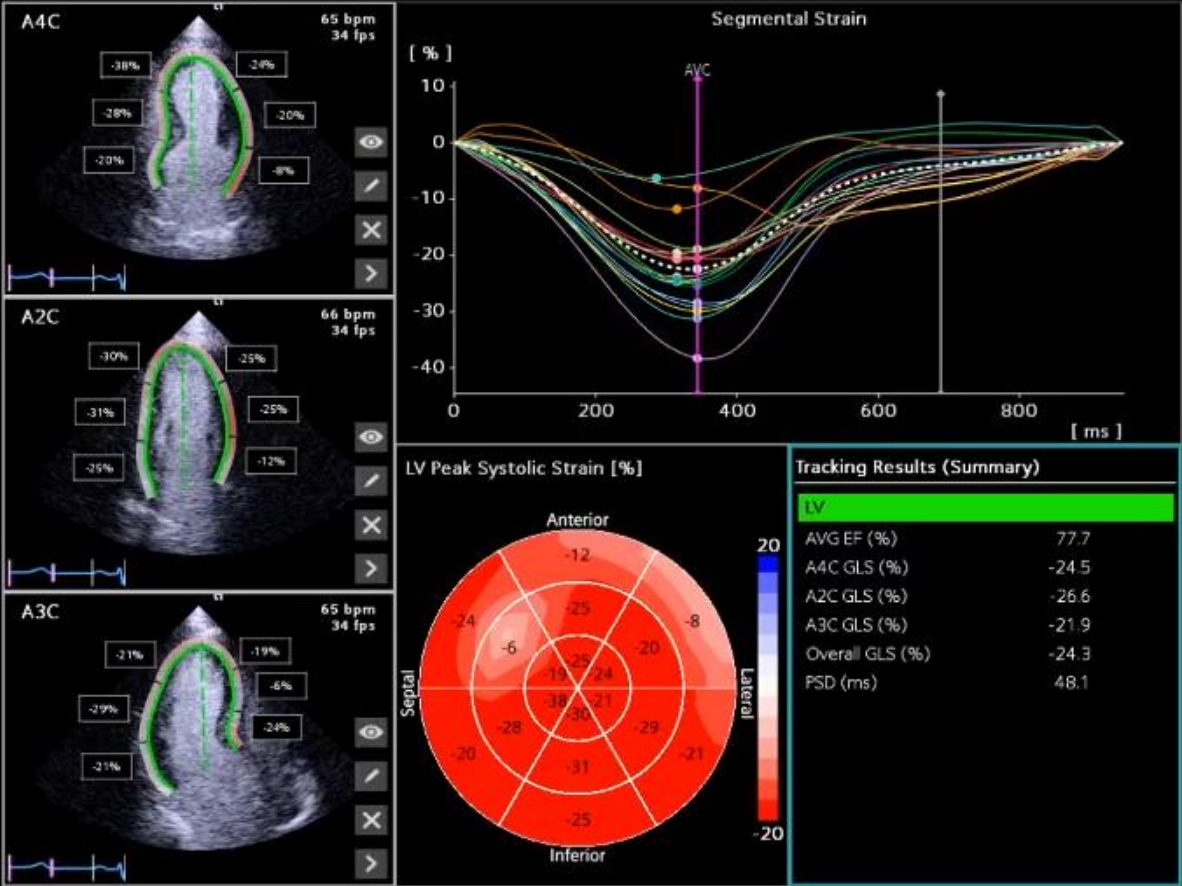
Strain analysis with or without Contrast to expand assessment to technically difficult exams

# First AI based auto LV tracking with LVO

Strain with contrast

Industry

1<sup>st</sup>



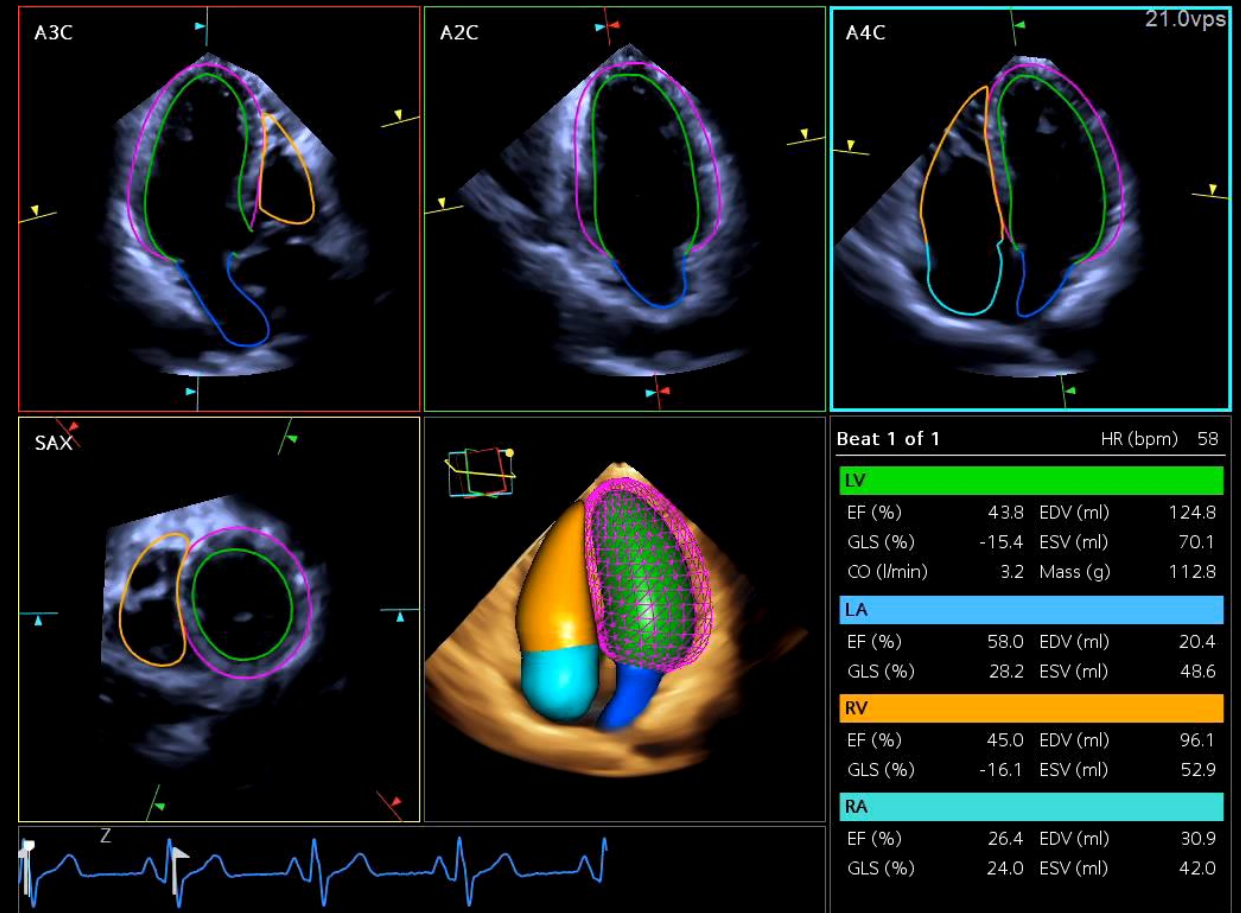


## One-click cardiac assessment

- Utilizes proprietary AI to process complex cardiac data instantaneously, in seconds
- Measures essential cardiac metrics across all 4 heart: strain, global longitudinal strain (GLS), ejection fractions, and volumes

## Instant insights, real-time results

- Real-time quantification ensures timely and accurate decision-making
- 4D analysis
- Imaging capabilities across both TTE and TEE modalities for versatile usage and expanded clinical applications



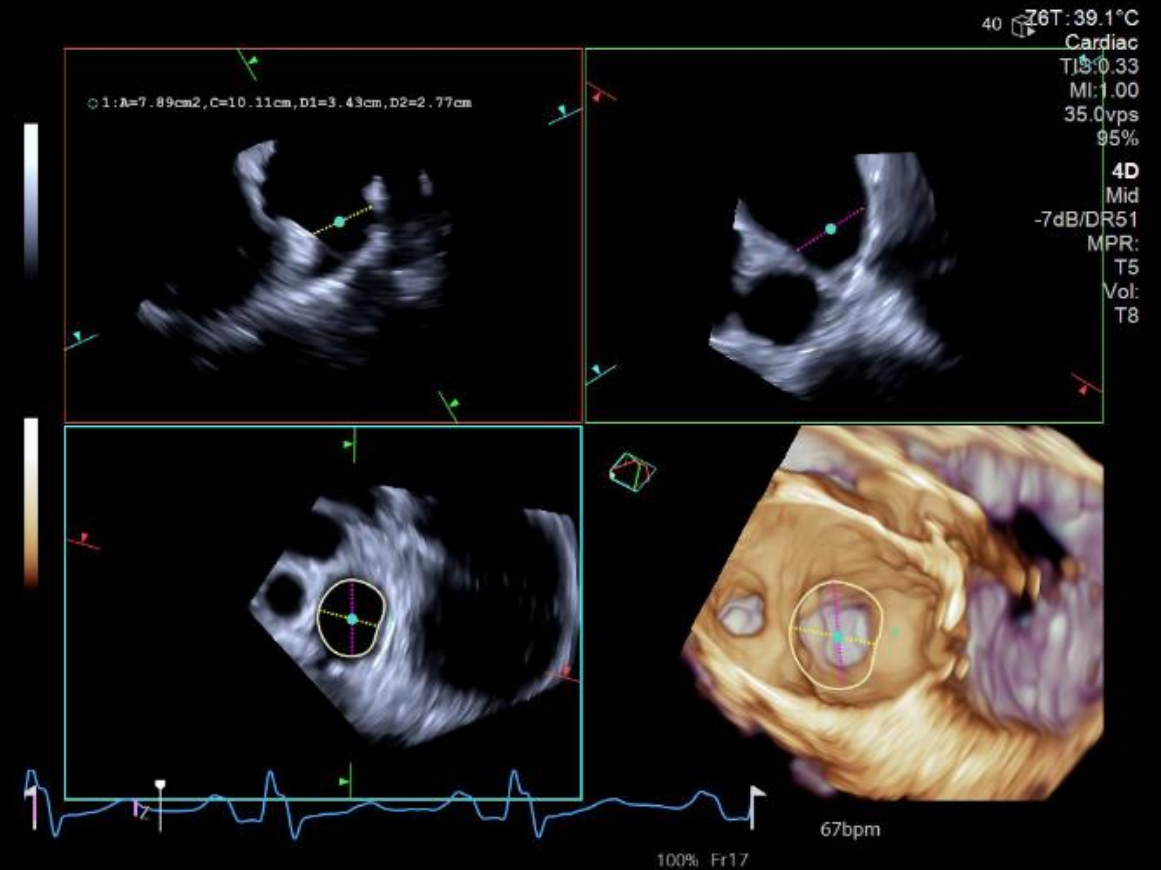
## Quick, semi-automated calculations

- AI-powered measurement tool for volume rendered images for cardiac and structural heart imaging
- Detects the borders of an orifice to quickly measure the anatomical structures on 2D MPRs

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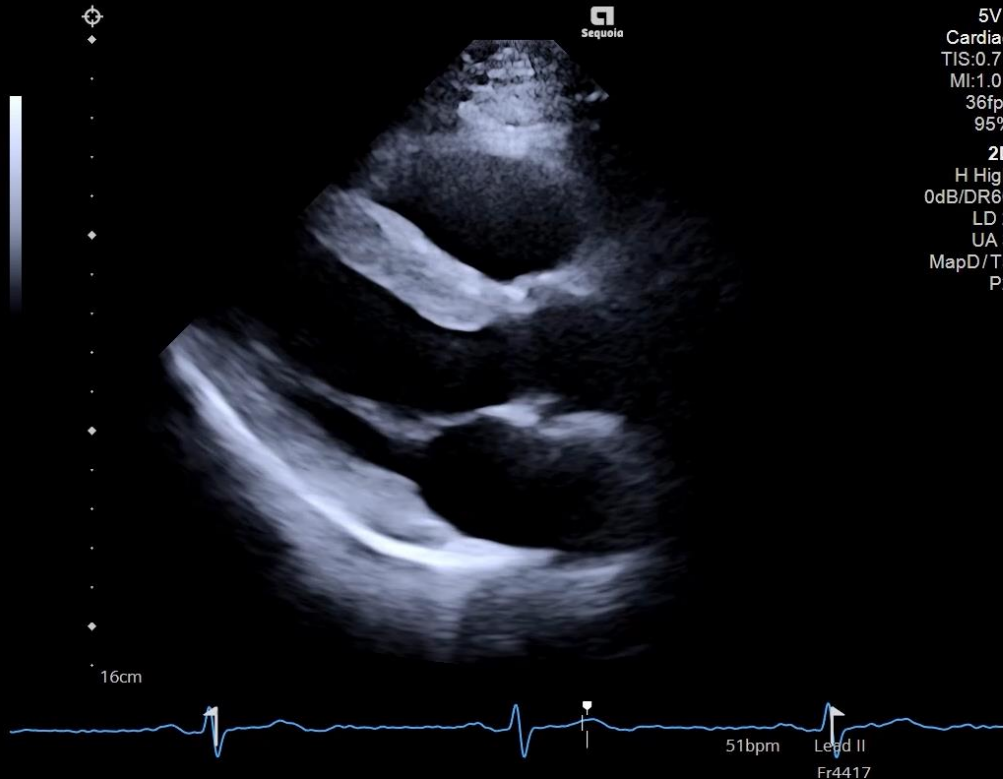
## ‘Snap to’ workflow

- Snaps to ovoid structures to automatically measure minimum/maximum diameter, circumference, and area
- See the measurement graphics rendered in the VR image





# AI Measure



## Alleviate time consuming calculations

- AI-powered measurements alleviate tedious, time consuming and variable Routine Echo calculations
- Semi-automated measurements for 2D, M-Mode, and PW measurements

---

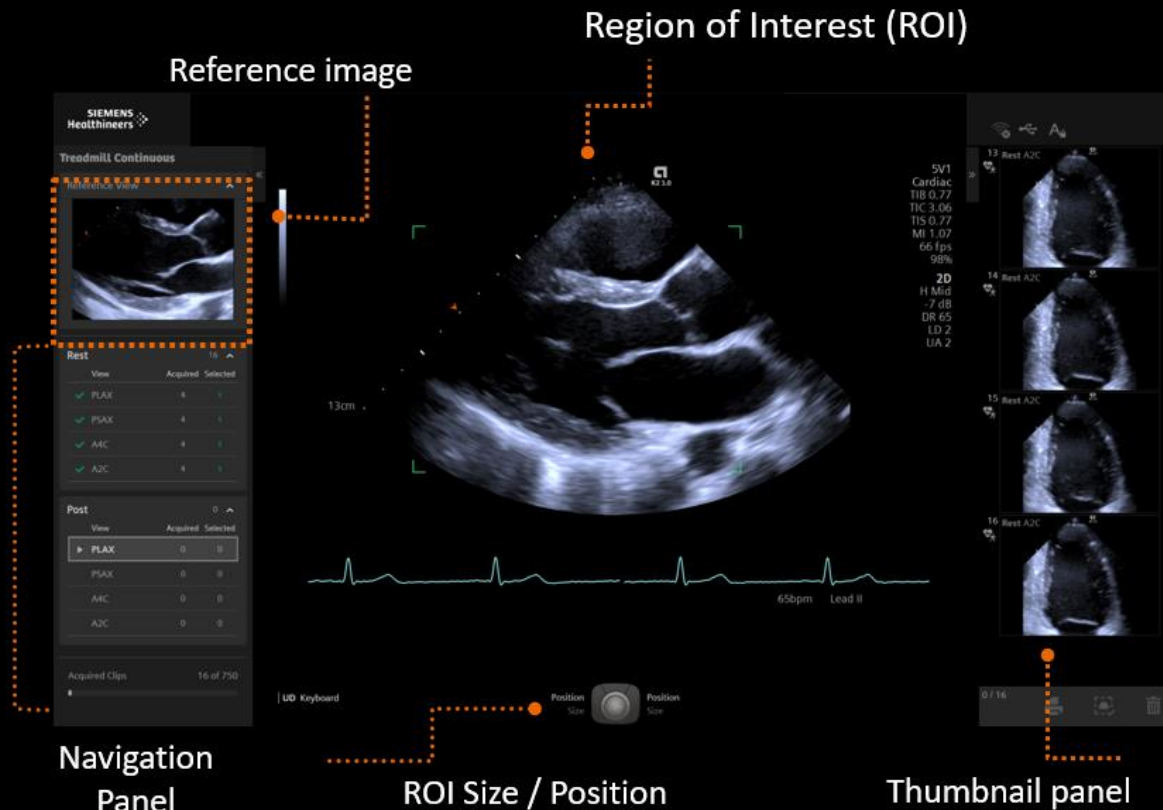
## Standardize exams across users

- Reduces variability and standardizes across users to improve diagnostic confidence on follow-up exams
- Improves the patient and user experience by reducing routine echo exam time

120

Offers 120 AI calculations

# Stress Echo



## Deeper cardiac assessments

- Provides tools for ECG-triggered acquisition, display, selection, comparison, evaluation, and archiving of multiple cardiac loops during various stages of a Stress Echo examination
- Comprehensive heart wall motion scoring evaluates cardiac function at levels of stress
- A deeper cardiac assessment supporting pre-surgical workups

Simple and intuitive workflow

7

User-definable default protocols

# Support pre-op imaging and interventional guidance with 4D TEE

## Z6T Volume TEE Transducer

Expand Cardiology capabilities with high volume rates with high resolution for valvular analysis

Support pre-op imaging and interventional guidance for left atrial appendage closure and mitral valve repair procedures

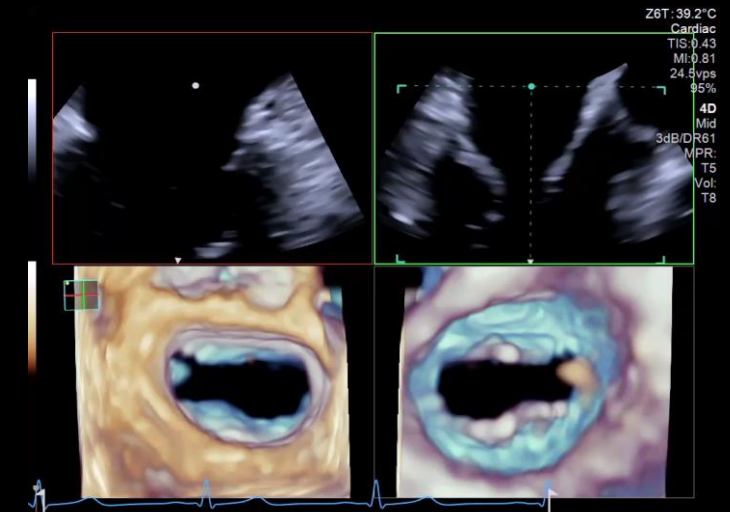
- Single crystal matrix array
- 2D, 4D, BiPlane+, B-mode, color flow Doppler, M-mode, pulsed and continuous wave spectral Doppler



## Bi-Plane



## Real-time 4D

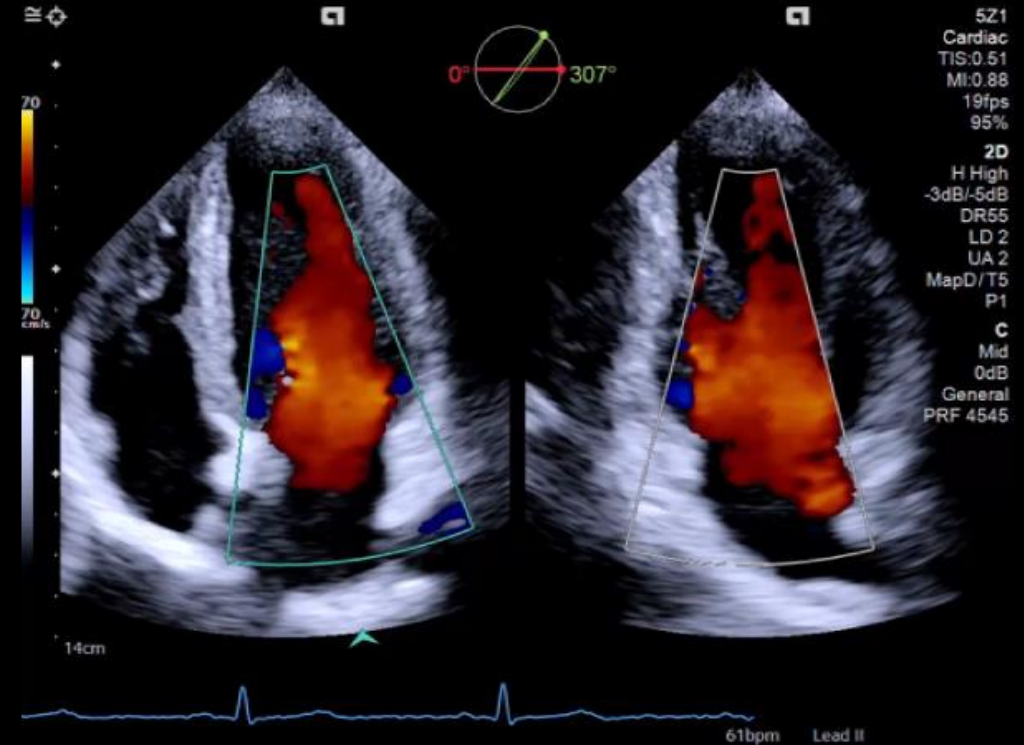


# 5Z1 Matrix Array transducer

## 5Z1 Transducer – Cardiac Imaging

Matrix Array transducer for Adult and Pediatric cardiac imaging with active electronics for instantaneous full volume transthoracic echo

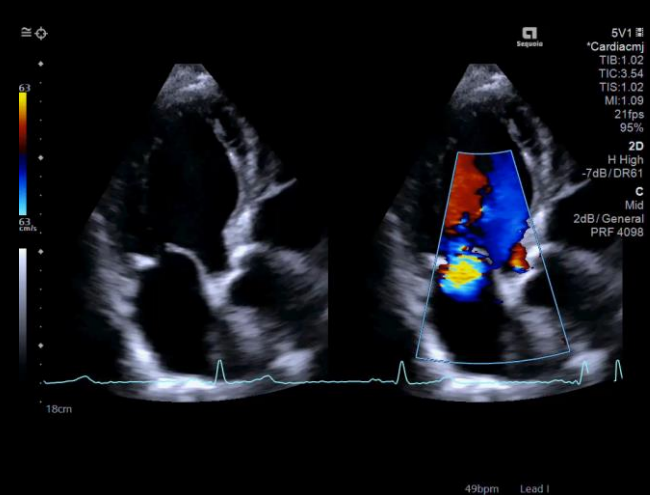
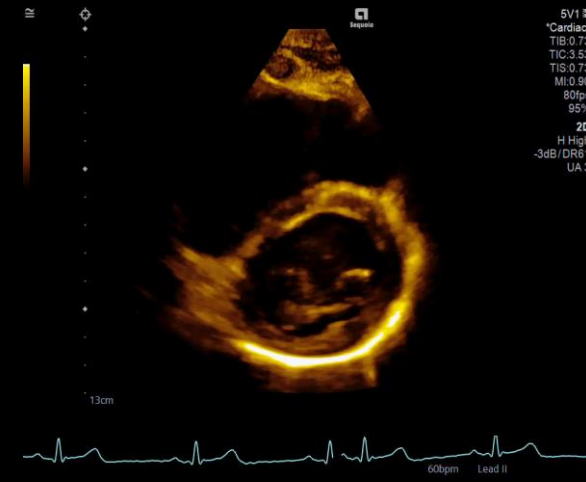
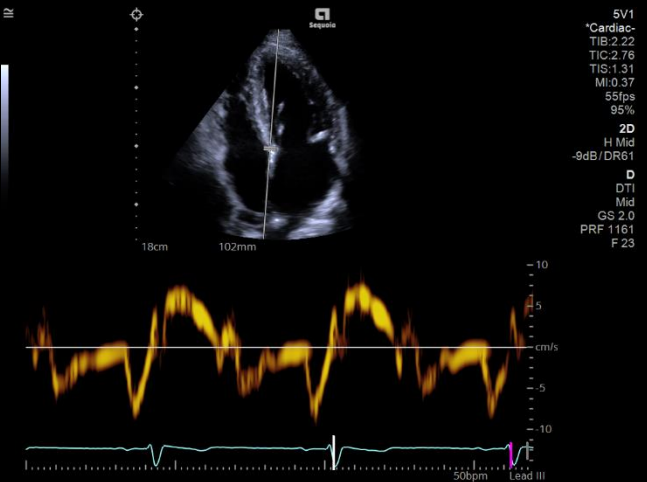
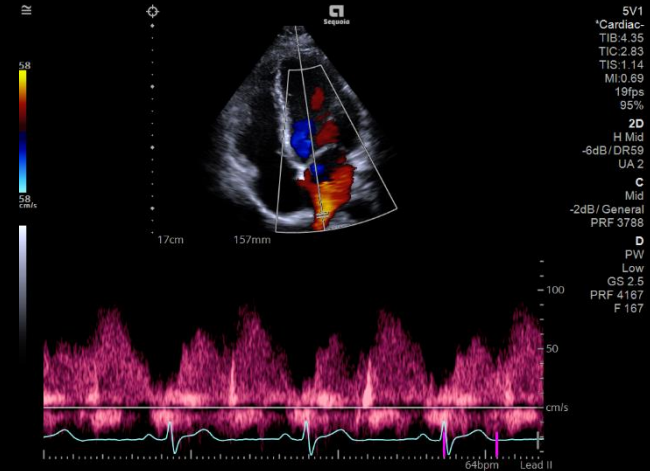
- Ergonomic design with a small footprint supports challenging patient windows
- 2D BiPlane+, 2D BiPlane Color, 4D Volume, 4D Color
- Gesture Detection Technology





# Addressing variations image fully focused from near field to far field

## Highest resolution color flow, sensitivity and penetration



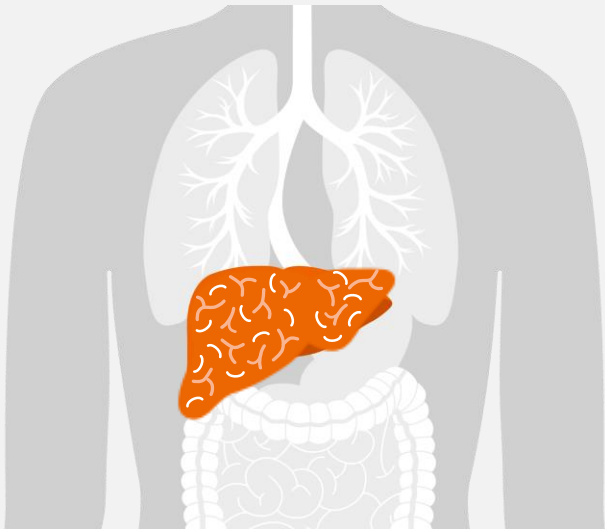
# Liver disease

## Silent Killer

### MASLD

Metabolic dysfunction-associated  
steatotic liver disease

*Formerly known as Non-Alcoholic Fatty Liver Disease  
(NAFLD)*



# 30%

of the world's population  
is affected by MASLD<sup>1</sup>

# #2

leading cause of  
years of working life lost  
in America and Europe<sup>2</sup>



## 1,436, 744 new cases<sup>1</sup>

Increased from 905.766 since 2020



## #3 in mortality

> 830.000

Liver Cancer deaths per year,  
~2.300 deaths per day<sup>1</sup>



## <16% survival rates

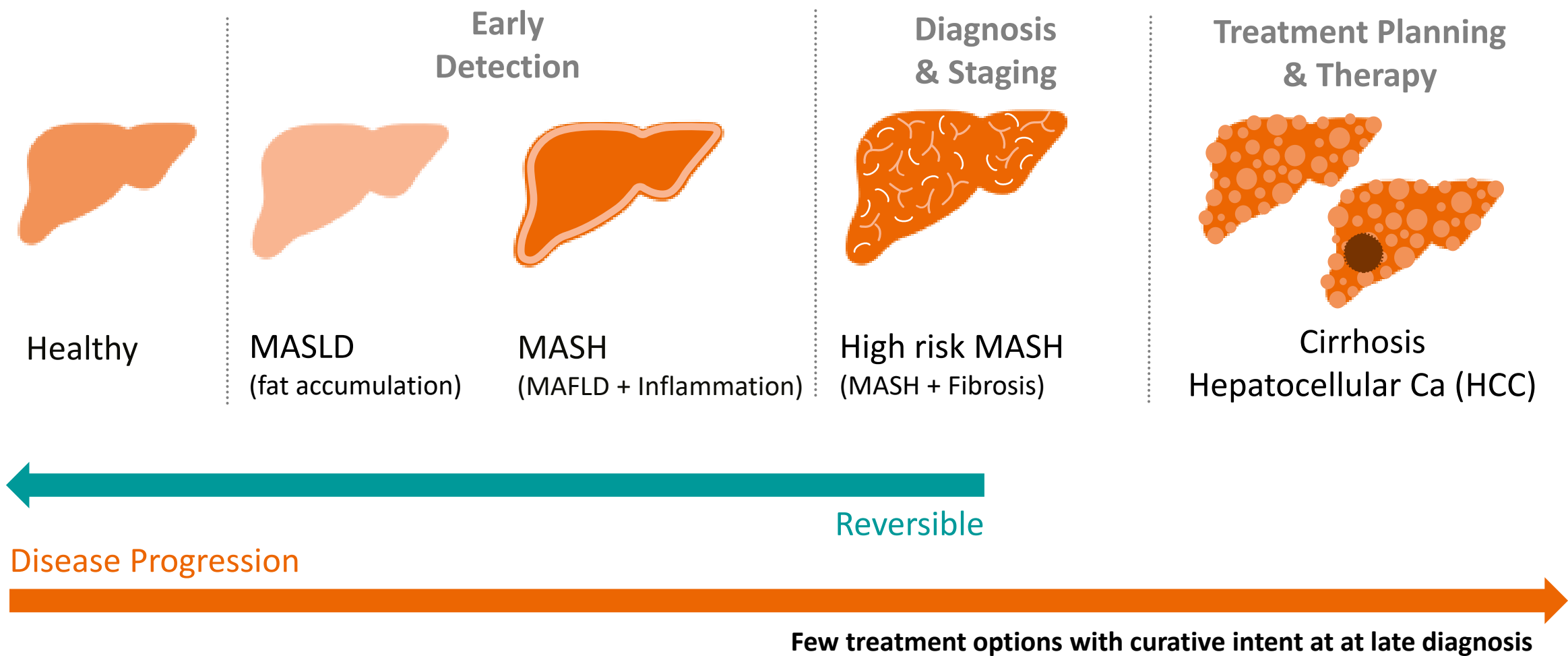
Consistently low average 5-year survival  
rates for last decades<sup>2</sup>

1. Yip TC, Vilar-Gomez E, Petta S, Yilmaz Y, Wong GL, Adams LA, et al. Geographical similarity and differences in the burden and genetic predisposition of NAFLD. *Hepatology* 2023;77(4):1404–27. Doi: 10.1002/hep.32774.

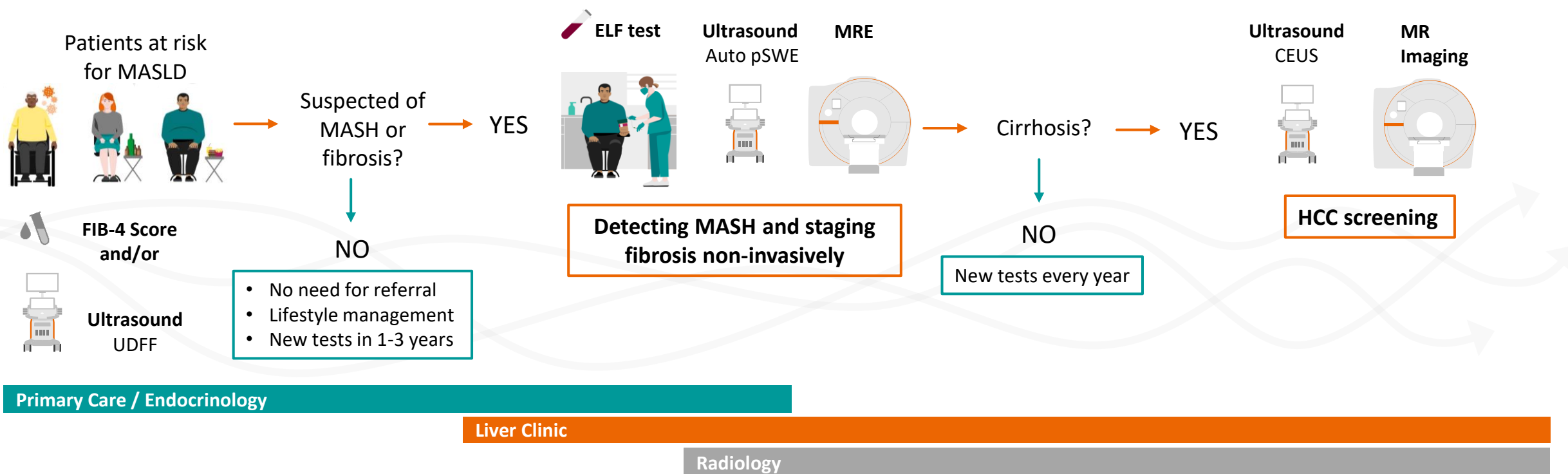
2. Karlsen, et al. *Lancet* 2022; 399: 61–116



# Liver disease is reversible if caught early enough



# Siemens Healthineers helps to accelerate the path from risk stratification, diagnosis and survivorship



# MRI Proton Density Fat Fraction (MRI-PDFF)

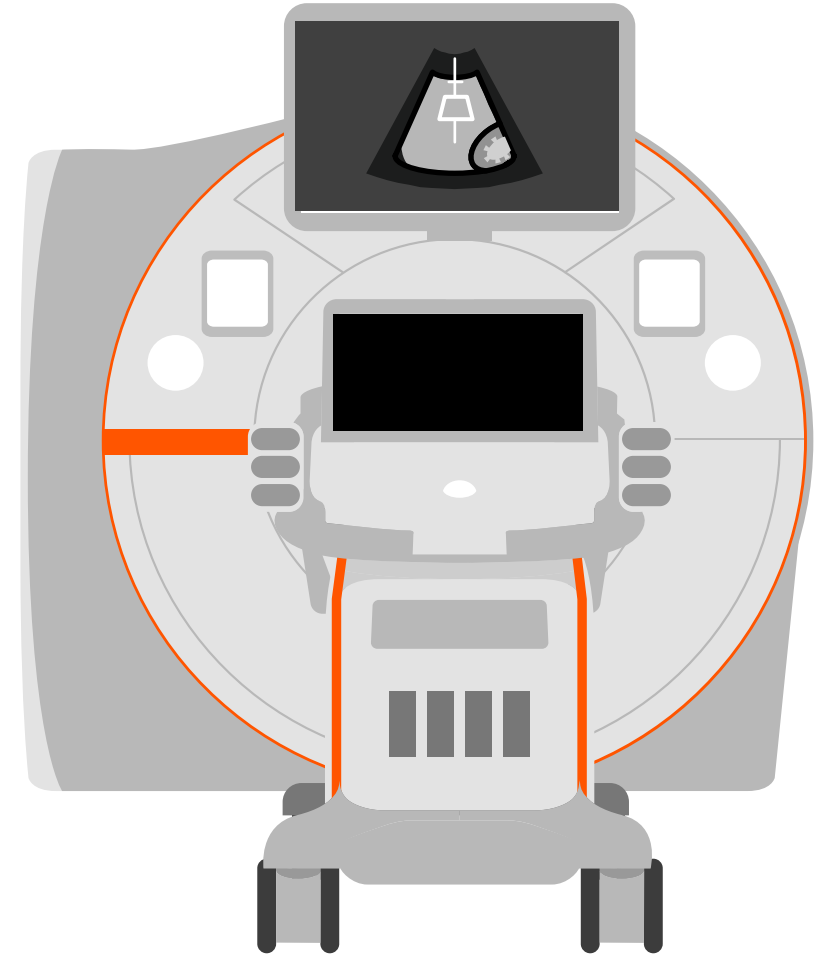
MRI-PDFF closely correlates with the histologic assessment of liver fat content, thus it is currently thought of as a “surrogate” to liver biopsy

There are, however, pitfalls:

- Expensive
- Not everyone can get access
- Time consuming
- Need for sedation in some cases

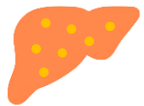
As a result, there is a need for new noninvasive, easily available/accessibile, cost-effective test such as...

**ultrasound-derived fat fraction (UDFF)**



# Ultrasound-derived fat fraction (UDFF)

## What is it and how do we determine it?



Ultrasound-derived fat fraction (UDFF) **non-invasively** quantifies fat in the liver



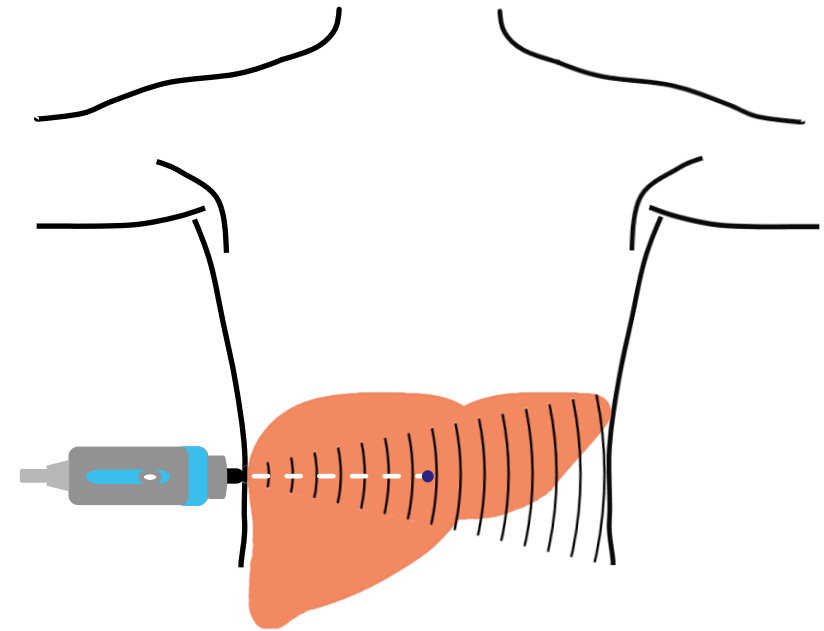
UDFF index is estimated from both **attenuation coefficient (AC)** and **backscatter coefficient (BSC)**



A proprietary algorithm **maps AC and BSC to MRI-PDFF**; UDFF shows good agreement with MRI-PDFF in adults and children

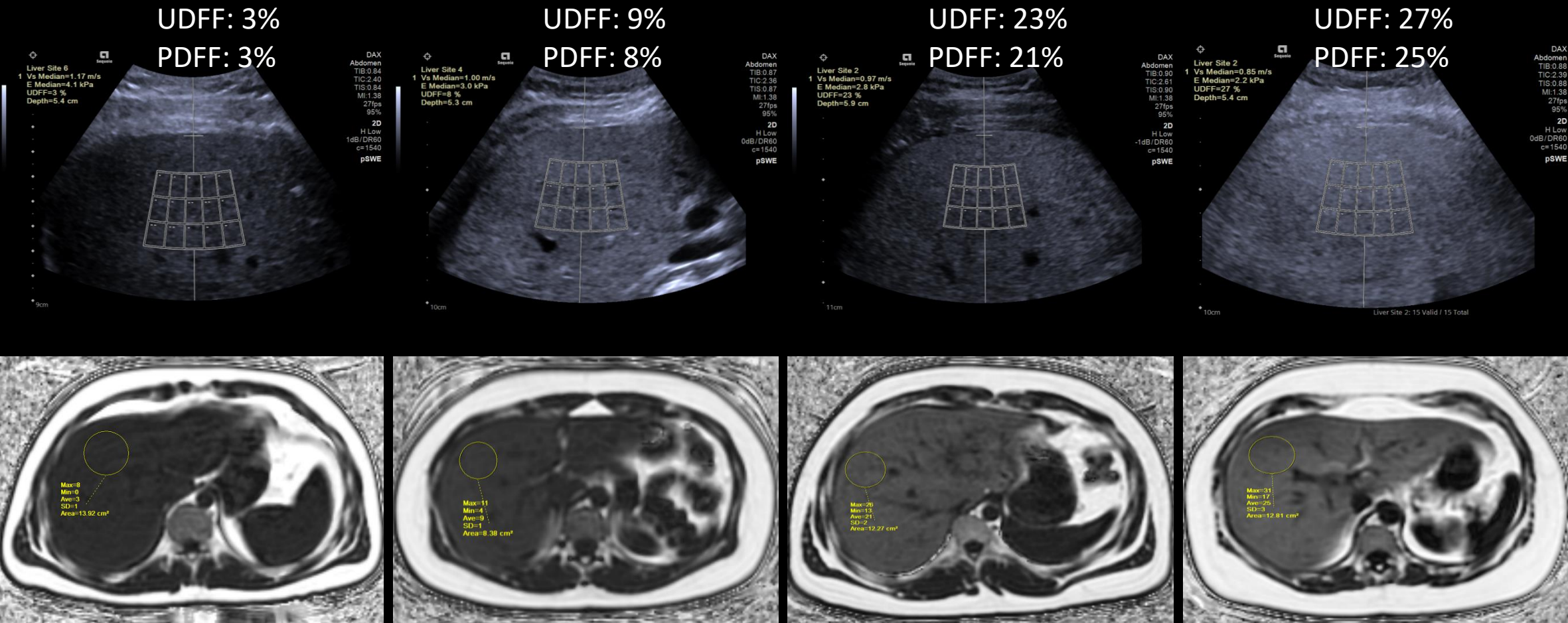


Like MRI-PDFF, UDFF is **displayed in percent (%)**



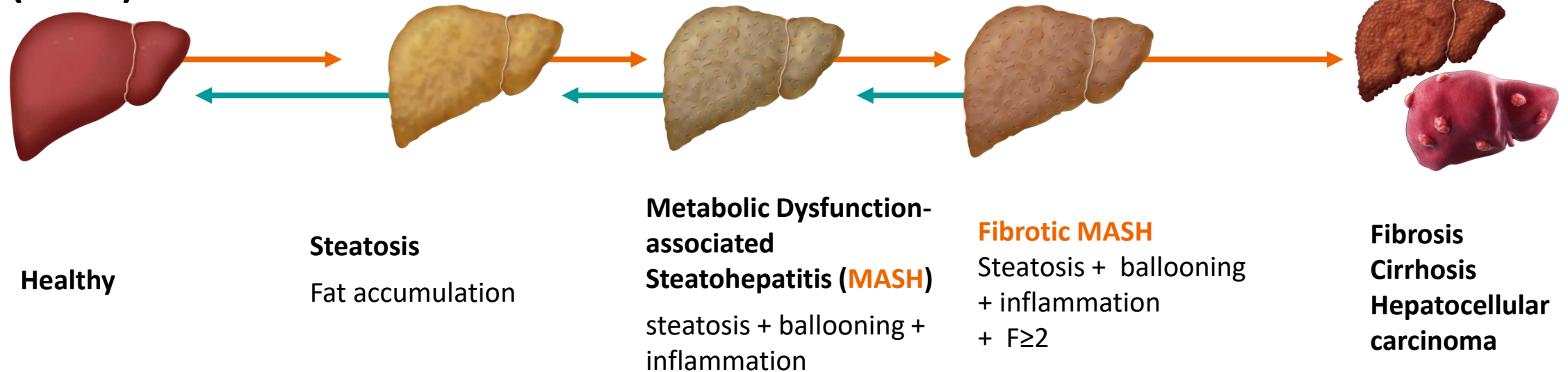
# Ultrasound-derived fat fraction (UDFF)

## A benchmark for quantifying hepatic steatosis



## Ultrasound-derived fat fraction (UDFF)

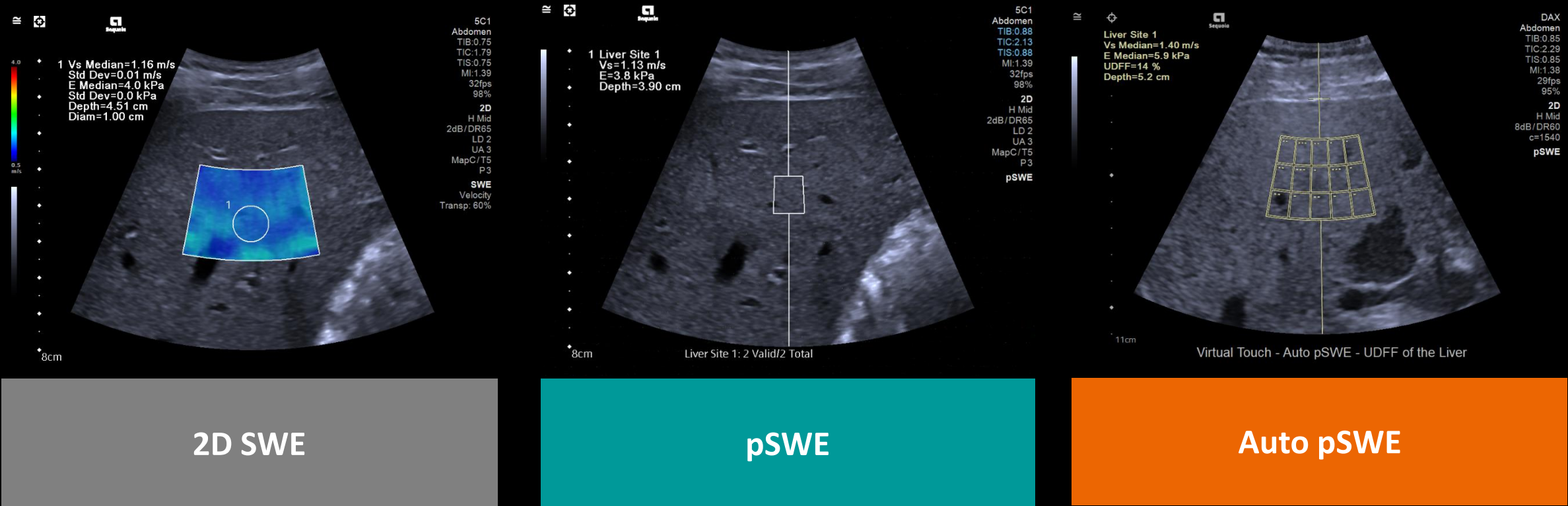
## Shear Wave Elastography (SWE)



- **Comprehensive liver assessment**
  - UDFF quantifies fat content
  - SWE quantifies stiffness
  - CEUS for lesion characterization



# Liver Elastography is a proven tool in ultrasound tissue evaluation



**Reduce**  
Unnecessary biopsies

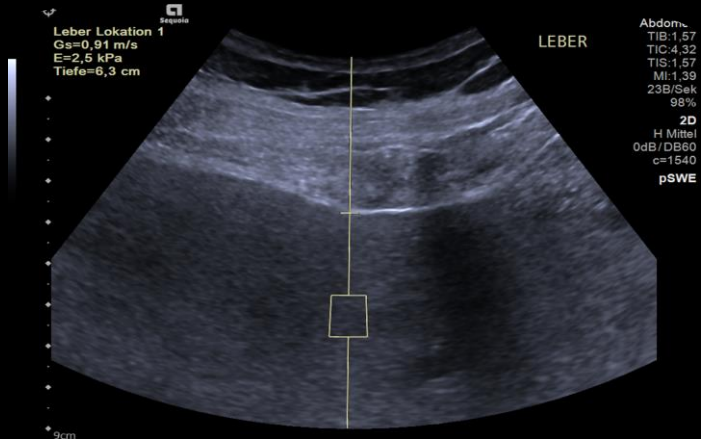
**Monitor**  
Disease progression

# 57-year-old female, BMI 46.5 kg/m<sup>2</sup>

## Evaluation for bariatric surgery, liver steatosis on routine US

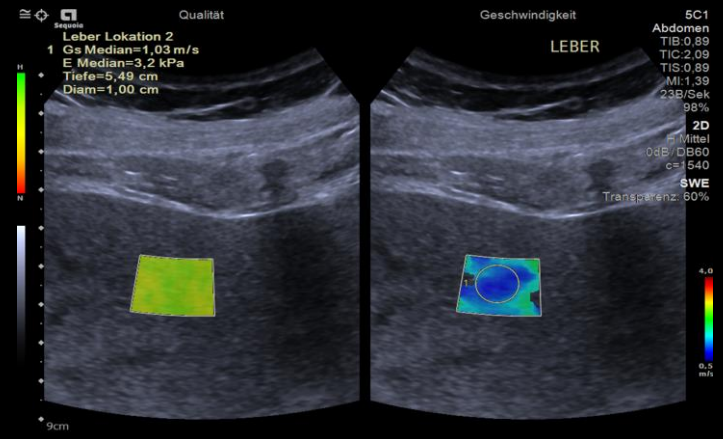
### pSWE

Median: 2.6 kPa (no stiffness)



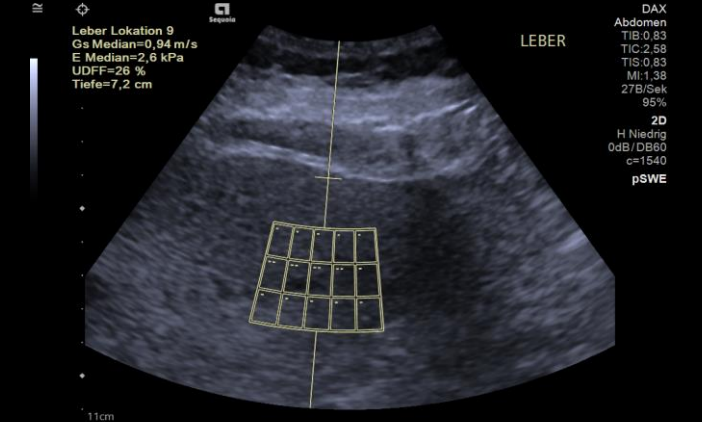
### 2D SWE

Median: 2.9 kPa (no stiffness)



### Auto pSWE + UDF

Median: 2.6 kPa (no stiffness)  
UDF 26% (Steatosis)



### Liver Biopsy Results

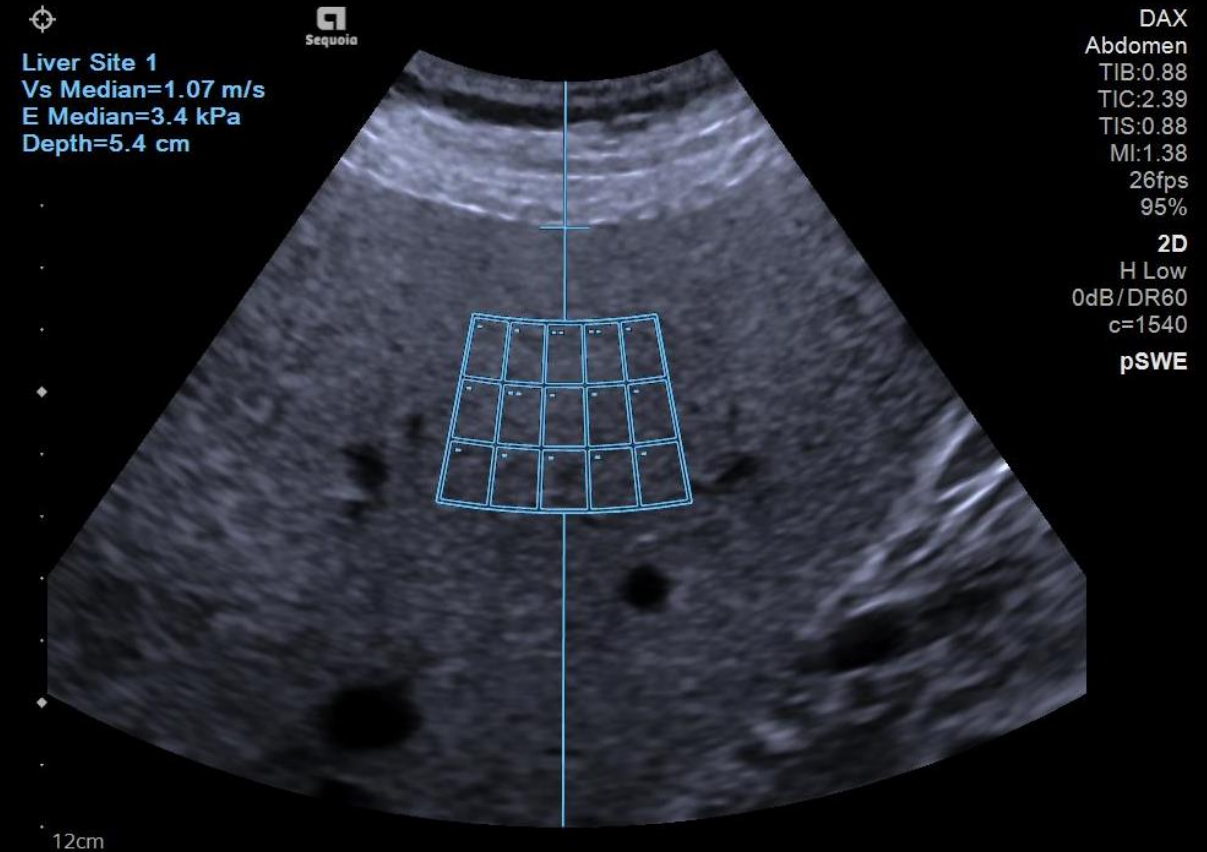
- F0 (No fibrosis)
- S2 (Moderate Steatosis)

Auto pSWE + UDF demonstrates concordance with liver biopsy and other elastography methods

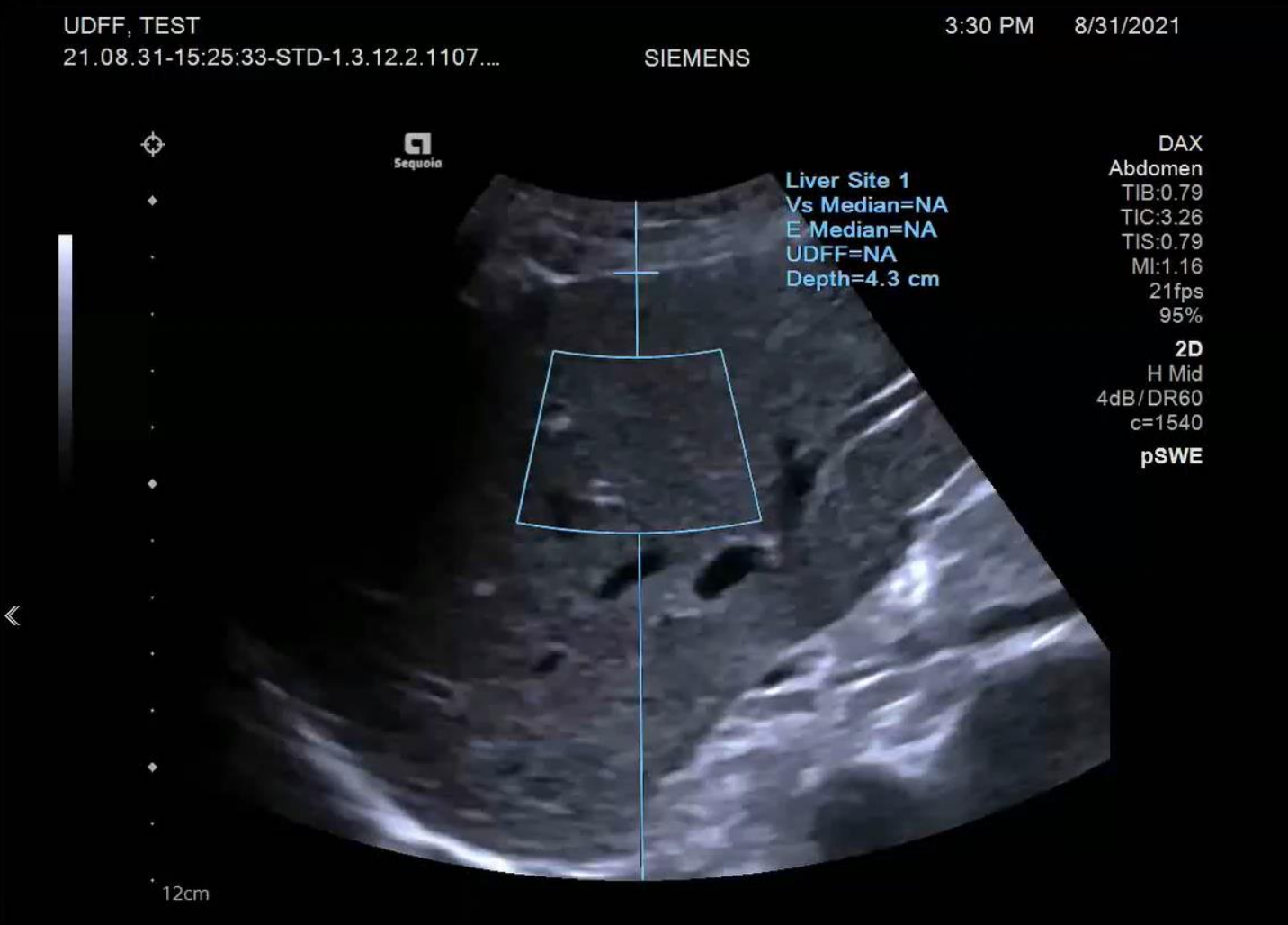
# Auto pSWE – Liver elastography workflow enhancement

- Same physics and principals as pSWE
- Acquires up to 15 individual pSWE measurements in a single acquisition
- Automatically removes any invalid measurements
- Dots visually indicate stiffness value in each sub-ROI

# Dots	Stiffness
1	< 5 kPa
2	5-9 kPa
3	9-13 kPa
4	> 13 kPa



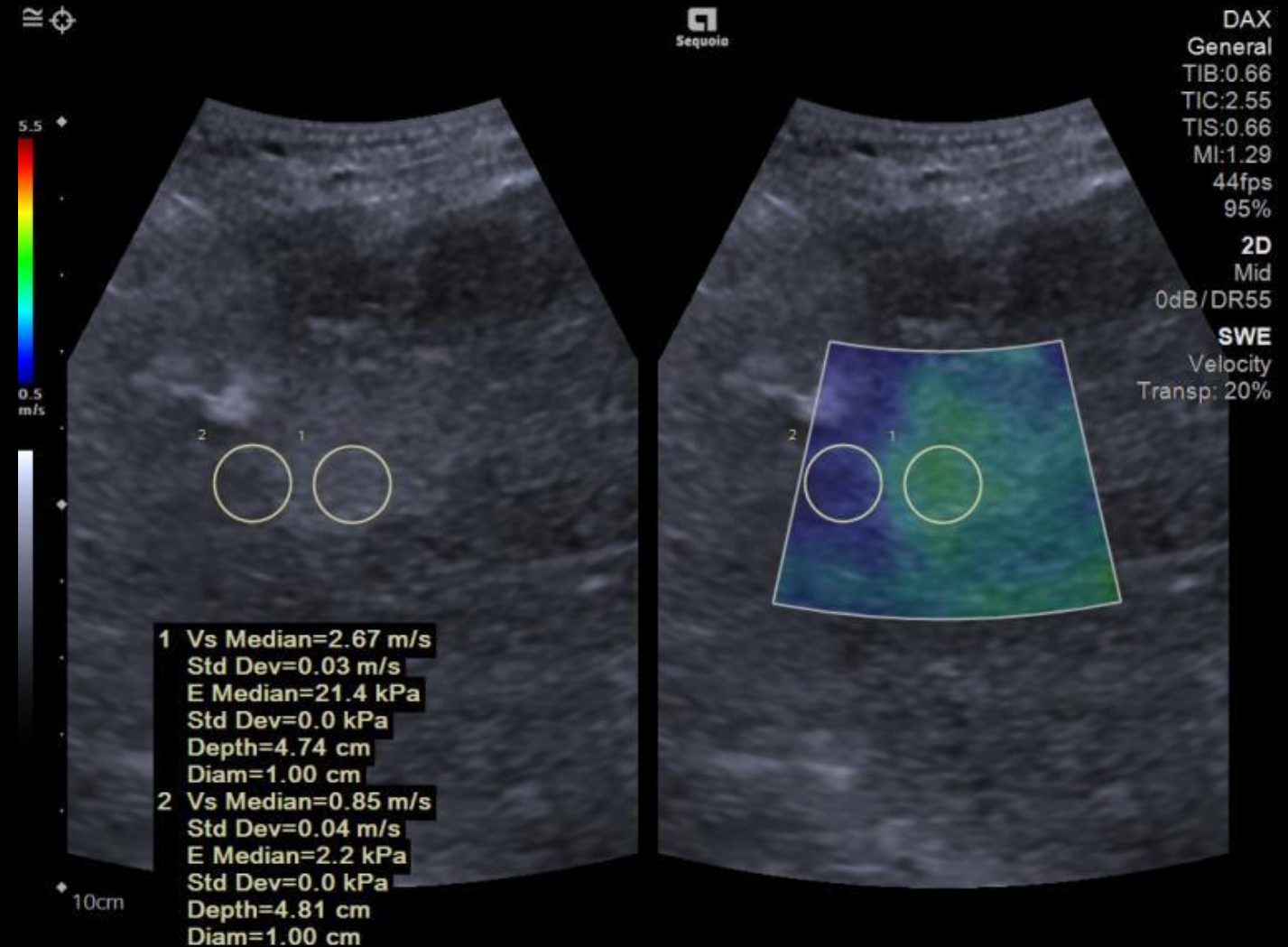
# One touch (UDFF + pSWE)



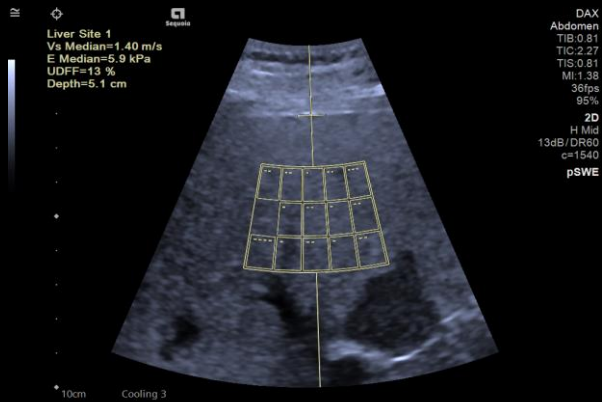


# 2D SWE: Assessment of focal liver lesions

- The ACUSON Sequoia system offers flexibility for user preference in liver elastography applications.
- 2D SWE can be used to assess stiffness heterogeneity in the liver, while primary liver tumors can vary in their stiffness characteristics, liver metastases are significantly stiffer.
- Studies have shown that the level of variability between consecutive acquisitions, assessed by means of IQR/Median ratio, is the most important quality criterion.



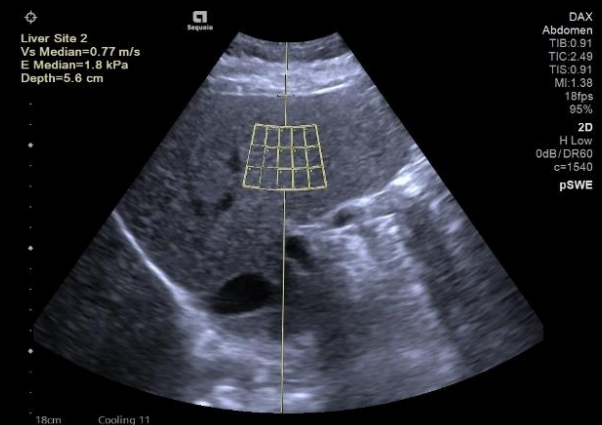
# Ultrasound technologies that support liver cancer screening, diagnosis, treatment & monitoring



## UDFF

### Ultrasound-derived fat fraction

- An accessible and quantitative ultrasound index to aid in the management of patients with hepatic steatosis. UDF shows good agreement with Magnetic Resonance Imaging Proton Density Fat Fraction (MRI-PDFF) in adults and children<sup>1</sup>
- Cost effective alternative to MRI-PDFF
- Complimentary to liver elastography
- Available on 5C1, 9C2 & DAX transducers



## Auto pSWE

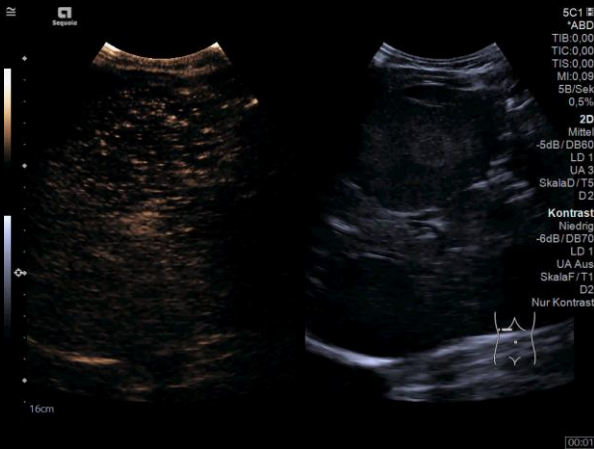
### Automated Point Shear Wave

- Reduce liver elastography exam time and operator variability by delivering up to 15 valid pSWE measurements in less than 5 seconds
- Automatically removes any invalid measurements
- Dots visually indicate stiffness value in each sub-ROI
- Available on 9C2 & DAX transducers

<sup>1</sup> Comparing ultrasound-derived fat fraction and MRI-PDFF for quantifying hepatic steatosis: a real-world prospective study - PubMed



# Ultrasound technologies that support liver cancer screening, diagnosis, treatment & monitoring



## CEUS

### Contrast Enhanced Ultrasound

- Contrast-enhanced ultrasound (CEUS) combines conventional ultrasound with microbubble contrast agents and specialized imaging software
- This advanced application provides blood flow and tissue perfusion information in real-time
- Perfusion characteristics (wash-in or wash-out) provide clinicians with relevant diagnostic information

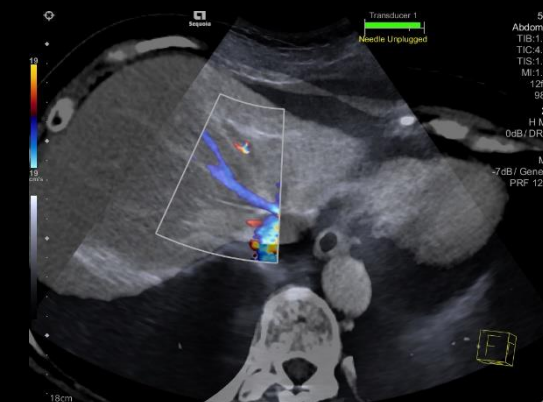
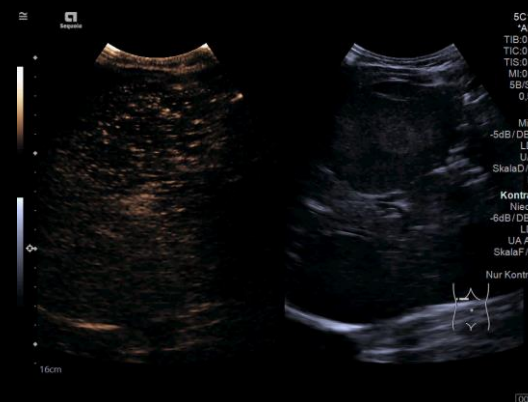
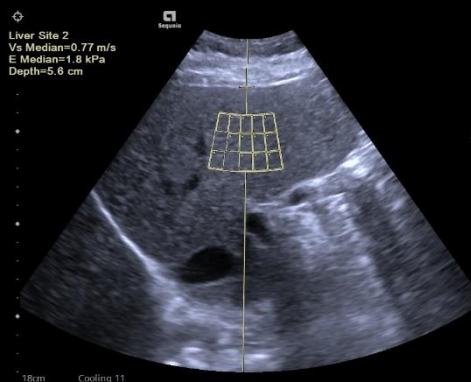
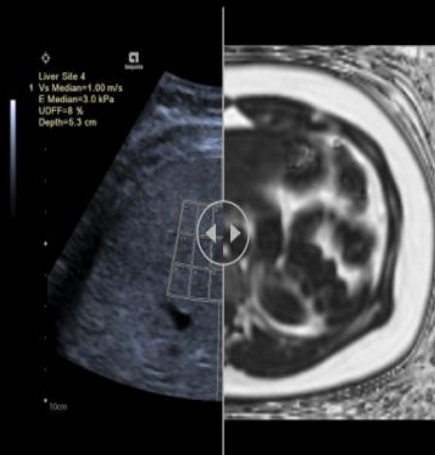


## Fusion

### Fusion Ultrasound & Cryoablation

- Anatomic precision on CT or MRI combined with live Ultrasound
- Biopsy planning and guidance
- Ablation therapy guidance
- Serial scan comparisons
- Isoechoic lesion detectability
- Multiple lesion discrimination

# Ultrasound technologies that support liver disease screening, diagnosis, treatment & monitoring



# Growing cancer incidence drives need for ultrasound

Breast cancer is the  
world's most prevalent cancer  
**7.8 million women**

diagnosed and living with  
breast cancer over  
the past 5 years.<sup>3</sup>



Globally, breast cancer  
now represents  
**1 in 4**  
of all cancers in women<sup>3</sup>



Since 2008, worldwide  
breast cancer incidence  
has **increased by  
more than**

**>20%**<sup>3</sup>



Worldwide, over  
**2.25 million**  
new breast cancer cases  
were diagnosed in 2020<sup>1</sup>

In countries with advanced  
medical care, the **5-year  
survival rate of early-stage  
breast cancers is**  
**80-90%**<sup>4</sup>



1-3 Data on File

# Unexpected visual clarity and confidence for breast care

## In women with dense breasts, cancer is harder to see on mammograms

For dense breasts, ultrasound may be used in addition to mammography for review of certain areas of the breast or findings that are suspicious



Ultrasound can be used for needle guidance by **providing confident needle visualization**



AI-powered measurements **improve measurement efficiency** and reduces variability

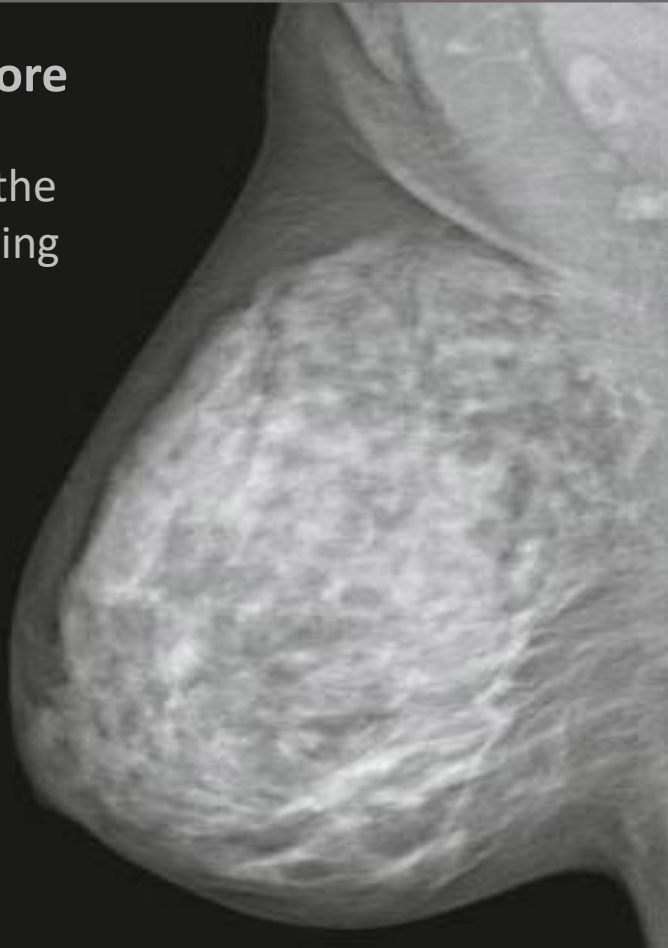


Next Generation 2D Shear Wave **overcomes challenges** associated with false negatives in breast lesion characterization

# Dense breast tissue

## A challenge for breast imaging

Overlying tissue is **more** prominent in dense breasts, **increasing** the risk of lesions **not** being detected.



**MAMMOGRAPHY**

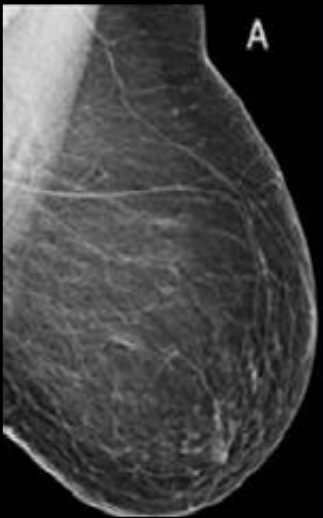


**ULTRASOUND**

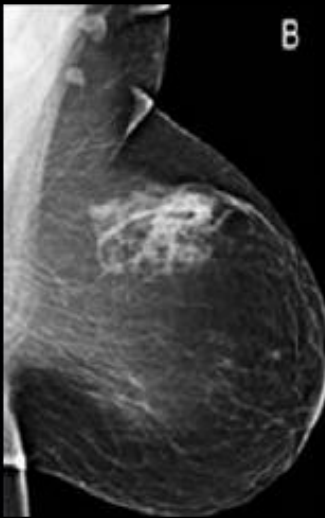
Combining ultrasound and mammography addresses this challenge by providing comprehensive clinical information.

# Understanding the risk breast density and best practice for imaging

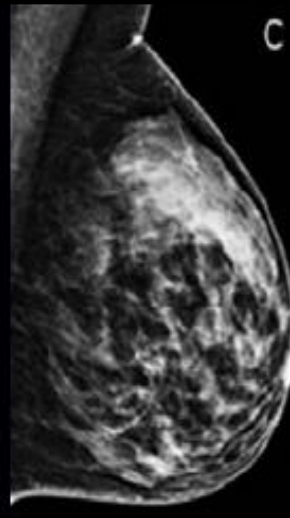
## Radiologist classify breast density using a 4-level density scale<sup>1</sup>



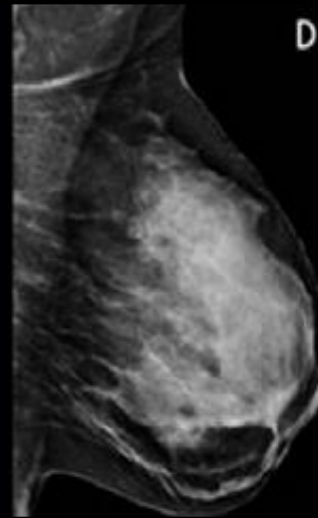
**Birads A**  
Almost entirely fatty



**Birads B**  
Scattered areas  
of fibroglandular  
density



**Birads C**  
Heterogeneously  
dense



**Birads D**  
Extremely dense

# 40-50%

Of women over the age  
of 40 have dense breasts

# 3x

Breast cancer is three times more  
likely in women with extremely  
dense breasts than fatty breasts<sup>2</sup>

# 27%

Of breast cancers are missed  
in women with dense breasts  
due to lesion obscuration<sup>3</sup>

<sup>1</sup> Sprague BL, Gangnon RE, Burt V, et al. Prevalence of mammographically dense breasts in the United States. J Natl Cancer Inst. 106(10), 2014.

<sup>2</sup> Yaghjian L, Colditz GA, Collins LC, et al. Mammographic breast density and subsequent risk of breast cancer J Natl Cancer Inst. 2011;103(15):1179–1189.

<sup>3</sup> Breast cancer detection using sonography in women with mammographically dense breasts. Okello J, Kisebo H, et al. Med Imaging. 2014 Dec 30; 14():41



# Expanded insights features designed to aid clinical confidence

## Modality compare

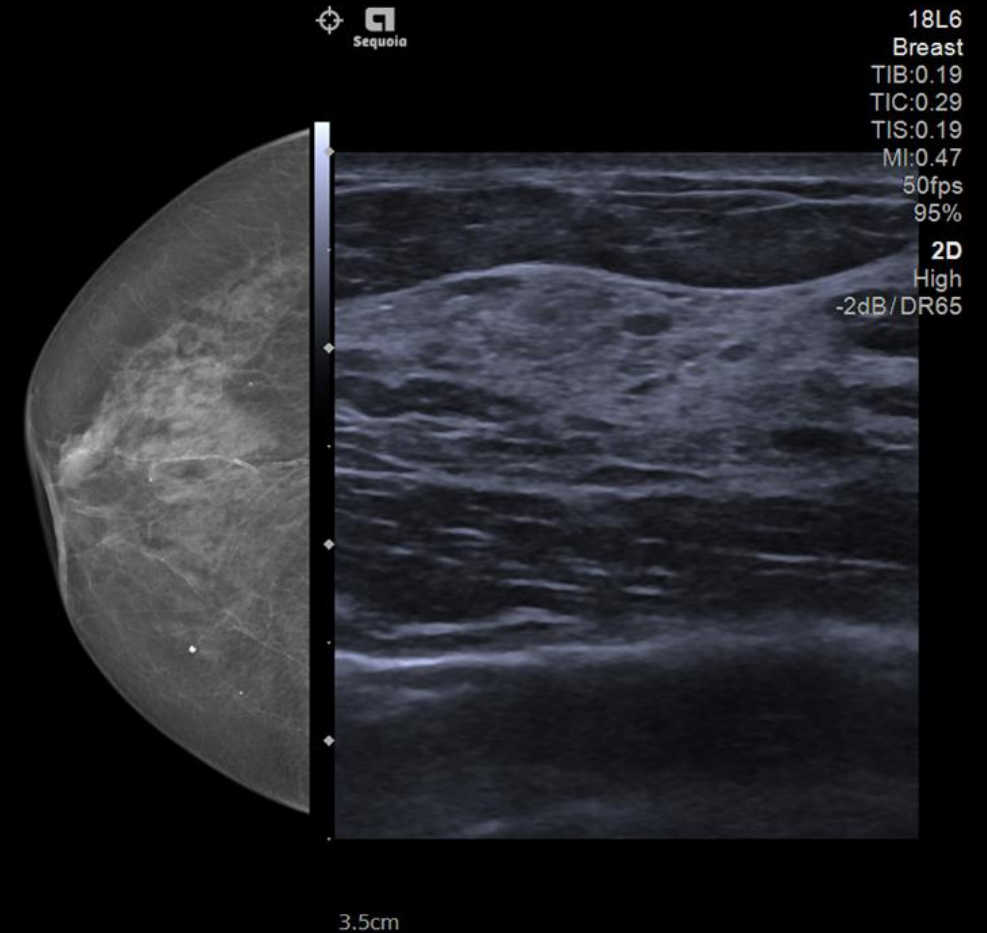
Increase diagnostic confidence during exams by allowing technologist or physician precision when correlating indeterminate pathology, isoechoic lesions or during biopsies

---

Improve procedural efficiency by potentially eliminating excessive correlation time during biopsies or serial exams

---

Potentially avoid additional cost by eliminating the need for additional viewing equipment in the procedure rooms, increase efficiency by eliminating excessive correlation time



# Unexpected visual clarity and confidence for breast care

## HLX High-frequency linear transducer



Our highest frequency linear transducer, optimized for imaging breast

Delivers resolution and penetration in one high frequency transducer

- Next Generation 2D SWE
- InFocus Imaging
- UltraArt
- Needle Enhancement
- Slow flow color
- Freehand 3D
- Gesture detection
- Trophon compatible

\* Data of file



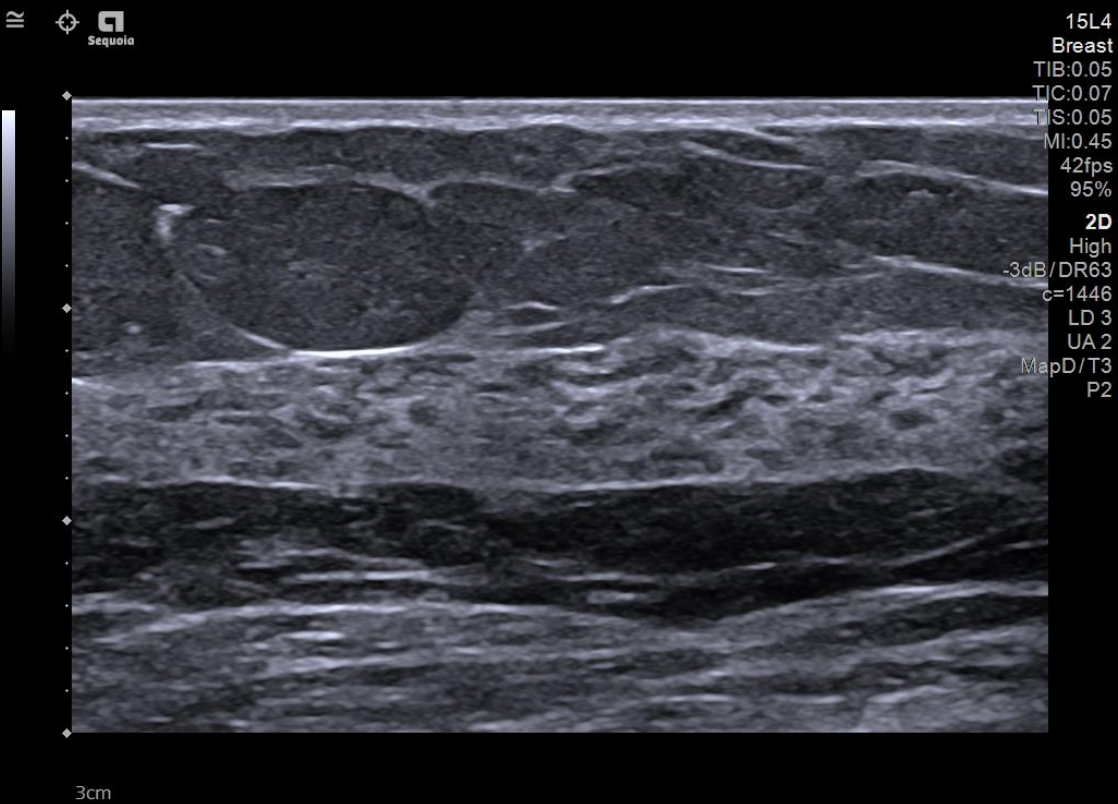
HLX  
Breast  
TIS:0.58  
MI:0.91  
19fps  
95%  
2D  
Res  
3dB/DR75  
c=1446  
LD 1  
Compound  
UA 4  
MapL/T4  
P2  
C  
Low  
-2.5dB  
Slow  
P2/LD3  
PRF 504  
S2/Pr4  
MapA/F2  
2D + Color

# Expanded insights features and technologies that are designed to aid clinical confidence

## 15L4 Linear transducer



The Versatile 15L4 has **25% deeper 2D penetration\*** providing superb imaging quality and supporting confident clinical decision making



\* Data of file

# Volume Imaging expanded insights features and technologies that are designed to aid clinical confidence

## 7VC2 Abdominal volume transducer



The volume transducer, 7VC2 has **45% deeper 2D penetration\*** and **30% higher VPS** combined with advanced rendering addressing clinical needs in obstetric imaging



\* Data of file



# Addressing variations image fully focused from near field to far field

## 9C2 Curved transducer

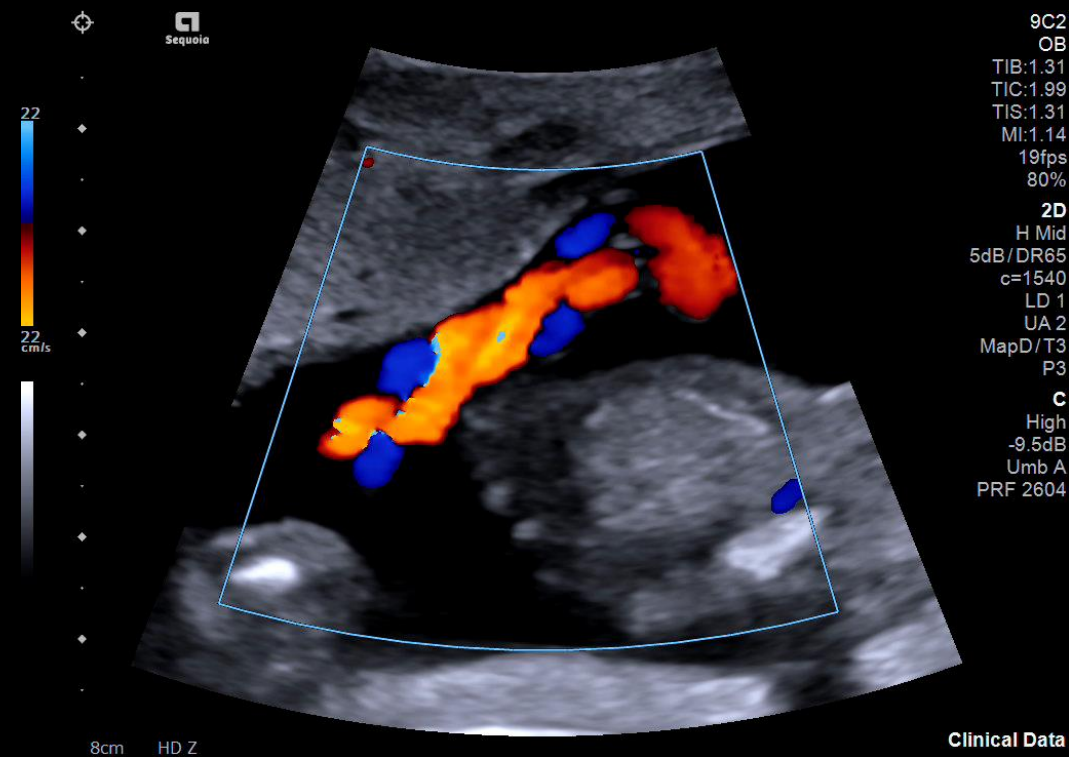


## 9C2 Curved transducer

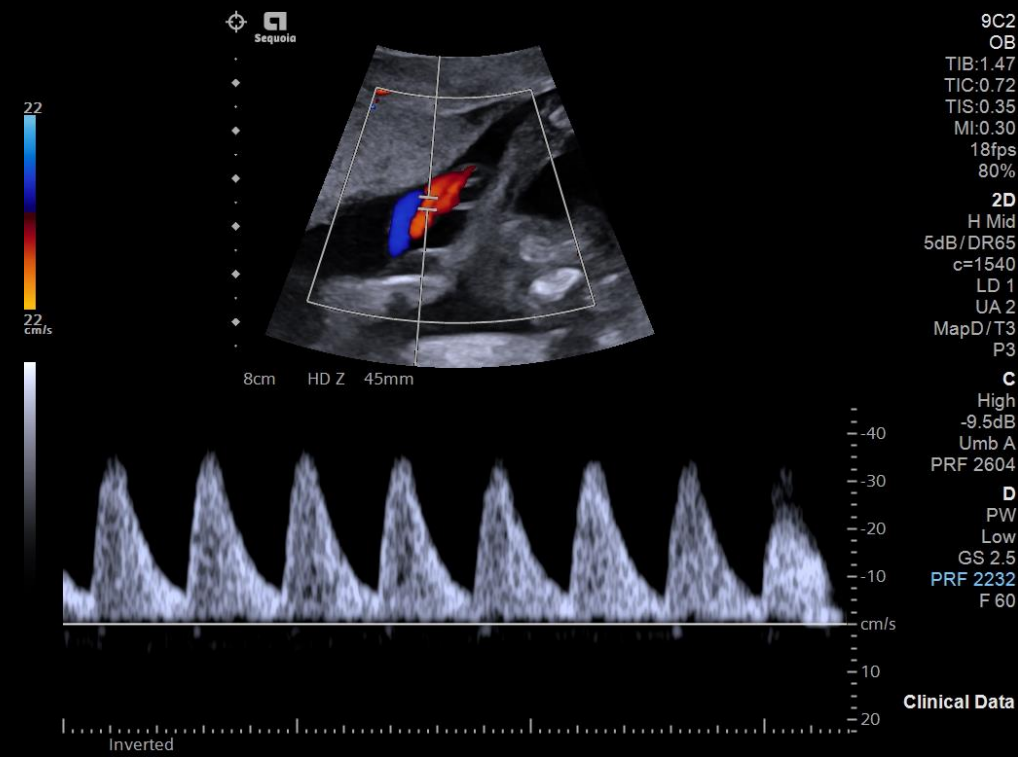


# Highest resolution color flow, sensitivity and penetration

## 9C2 Curved transducer



## 9C2 Curved transducer



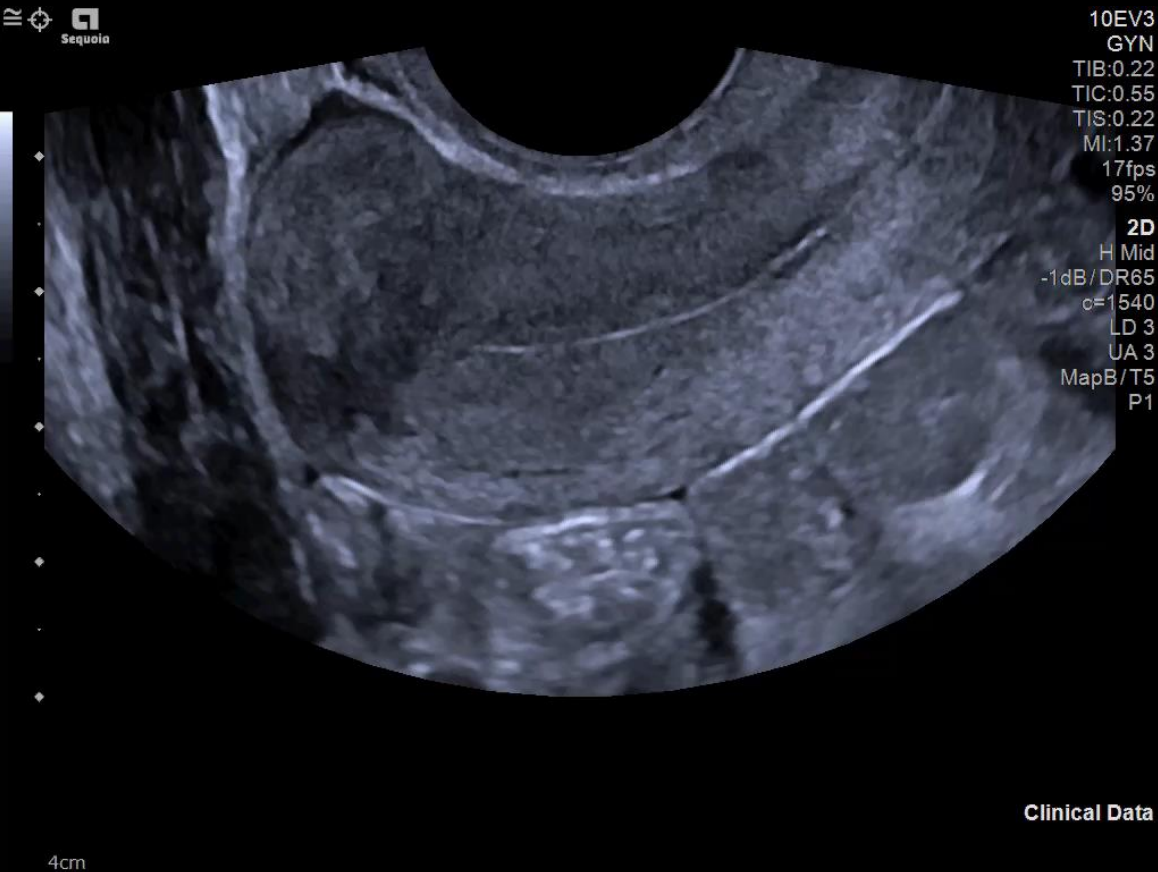


# Addressing variations image fully focused From near field to far field

## 10EV3 Endocavity Transducer



The 10EV3 wide bandwidth, single crystal, ergonomic form factor and **30% deeper 2D penetration\***

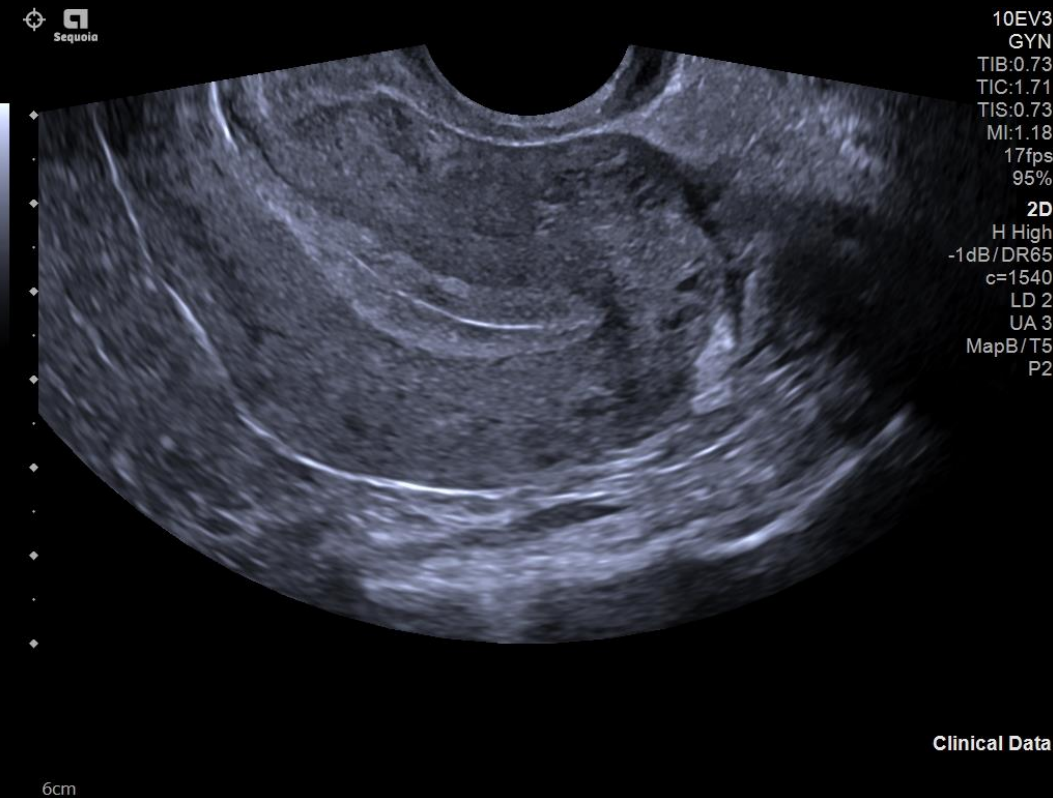


\*Compared to 9EC3

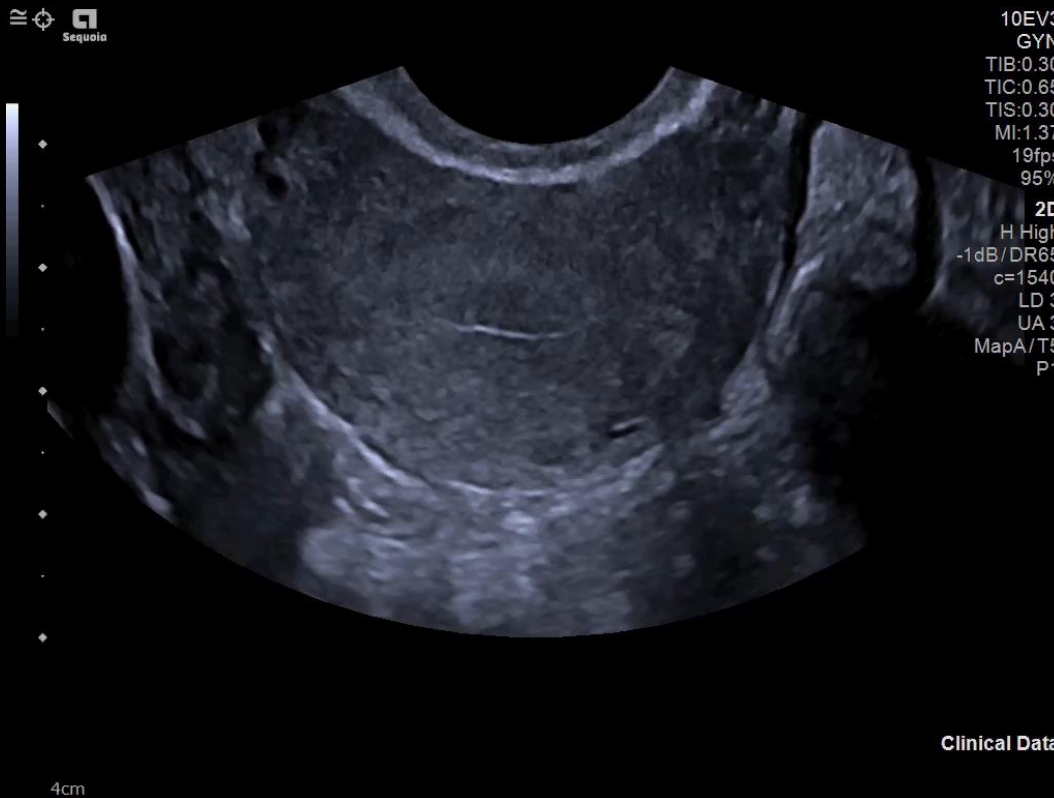
# Addressing variations image fully focused

## From near field to far field

10EV3 Endocavity Transducer



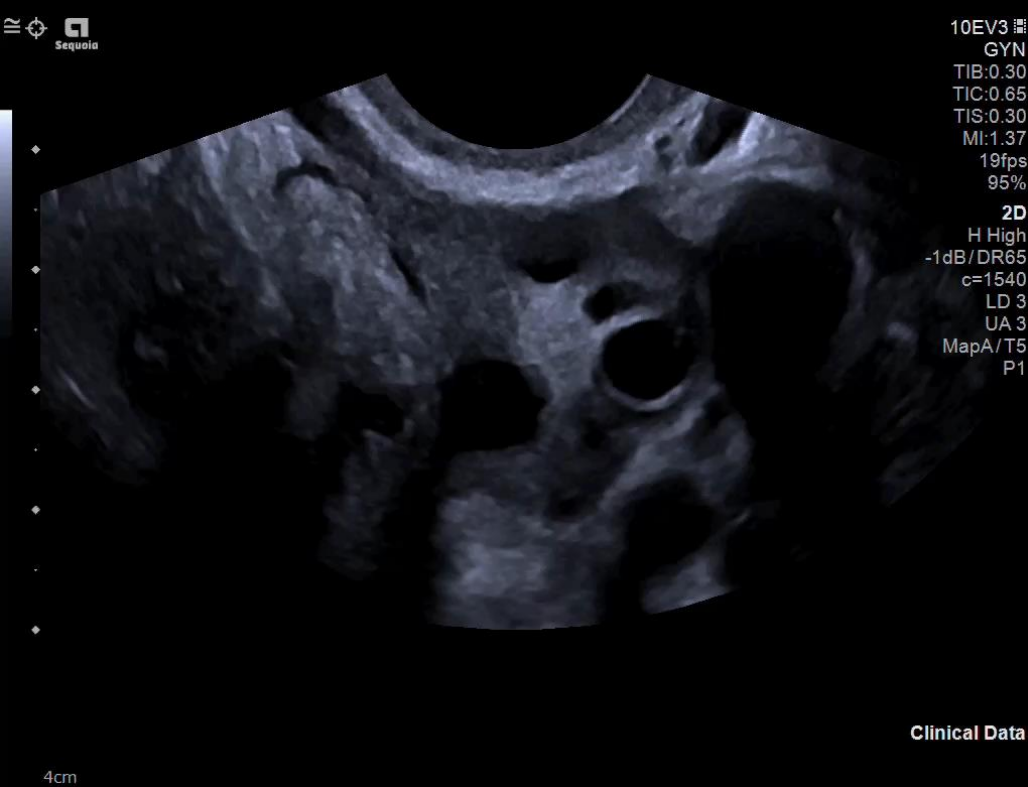
10EV3 Endocavity Transducer



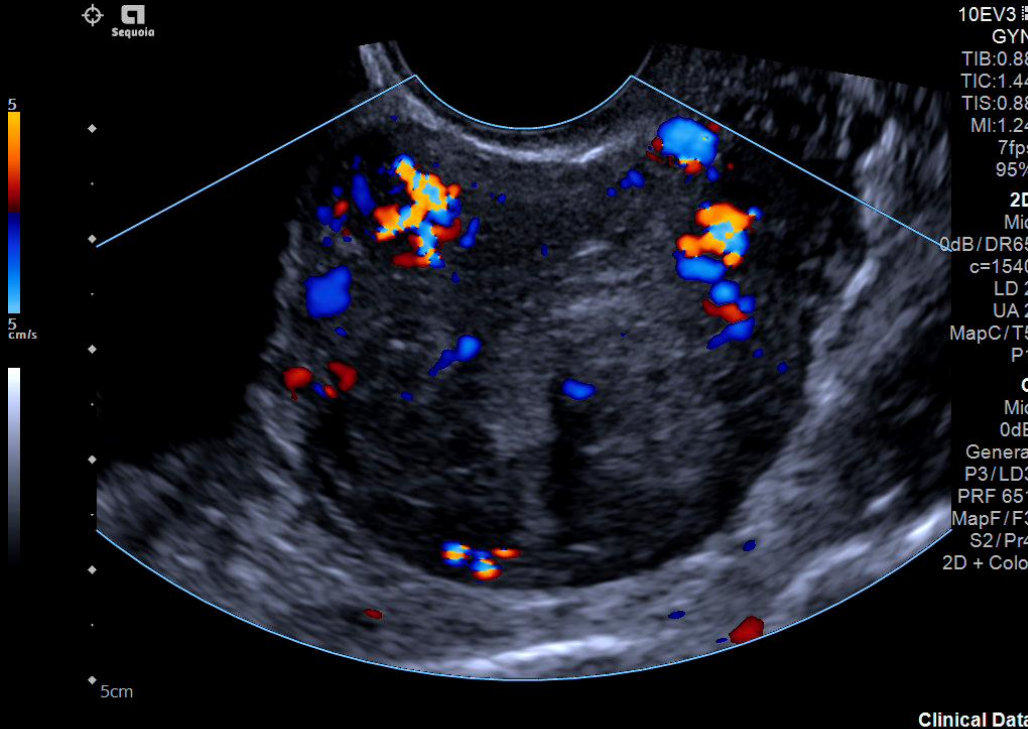
# Addressing variations image fully focused from near field to far field

## Highest resolution color flow, sensitivity and penetration

10EV3 Endocavity Transducer

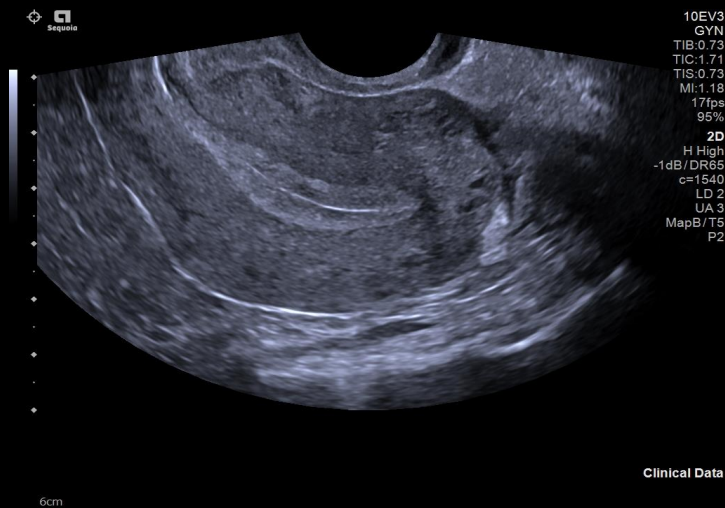
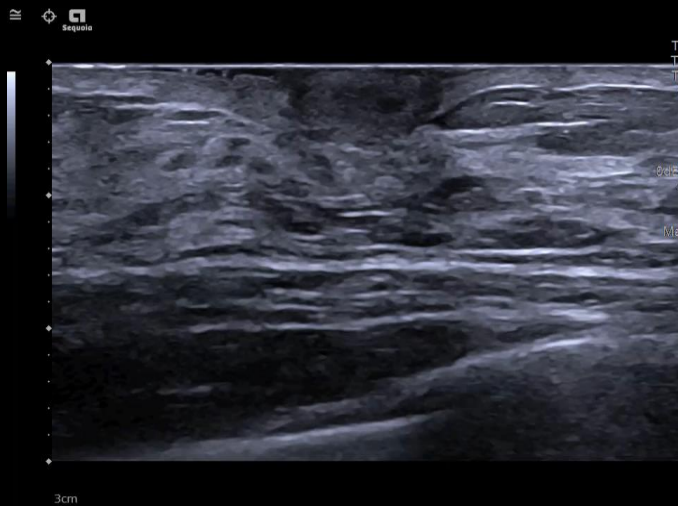


10EV3 Endocavity Transducer





# Expanded insights and intelligent imaging with a system designed to aid clinical confidence



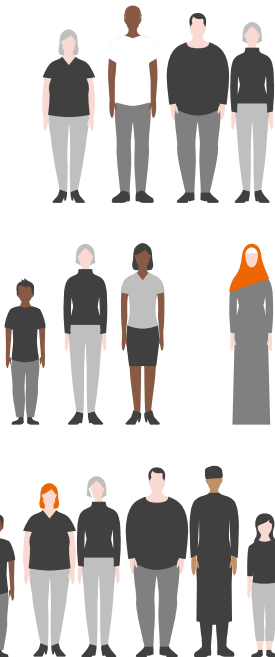
# The burden of musculoskeletal related conditions

Approximately

**1.71 billion**

people have musculoskeletal conditions worldwide. (Global Burden of Disease (GBD)) countries.<sup>1</sup>

Because of population increases and ageing, **the number of people with musculoskeletal conditions is rapidly increasing.**<sup>2</sup>



Musculoskeletal conditions significantly limit mobility and dexterity, leading to **early retirement from work, lower levels of well-being and reduced ability to participate in society.**<sup>3</sup>

The disability associated with musculoskeletal conditions has been **increasing and is projected to continue to increase in the next decades.**<sup>4</sup>



**149 billion YLDS**



Musculoskeletal conditions are also **the biggest contributor** to years lived with disability (YLDs) worldwide with approximately 149 million YLDS, accounting for 17% of all YLDs worldwide.<sup>5</sup>

# Benefits of musculoskeletal ultrasound



It is comparatively a **lower cost, real-time, dynamic imaging modality** that can be utilized in the clinic or in the field.



Ultrasound can provide **immediate verification of findings** suspected on physical exam.



**Easy comparison** with the unaffected side can serve as a control in assessing for pathology.



Dynamic studies allow for the **evaluation of pathology during movement.**



**Ultrasound can be utilized for needle placement** in treatment of the patient.

## Where is it used?

- Radiology
- Emergency Department
- Sports Medicine

- Rheumatology
- Anesthesiology
- Oncology

- Pediatrics
- Orthopedics
- Interventional Procedures





# Unprecedented visual precision for musculoskeletal care

## HLX High Frequency Linear Transducer



Our highest frequency linear transducer ever, experience an **unexpected combination of resolution and penetration**—so you no longer have to sacrifice one for the other.

**Small footprint** gives access to tight spaces.

Ergonomic design and light **weight helps reduce strain and pressure** during scans.

- Next Generation 2D SWE
- InFocus Imaging
- UltraArt
- Needle Enhancement
- Slow flow color
- Freehand 3D
- Gesture detection
- Trophon compatible



# Addressing variations image fully focused

## From near field to far field

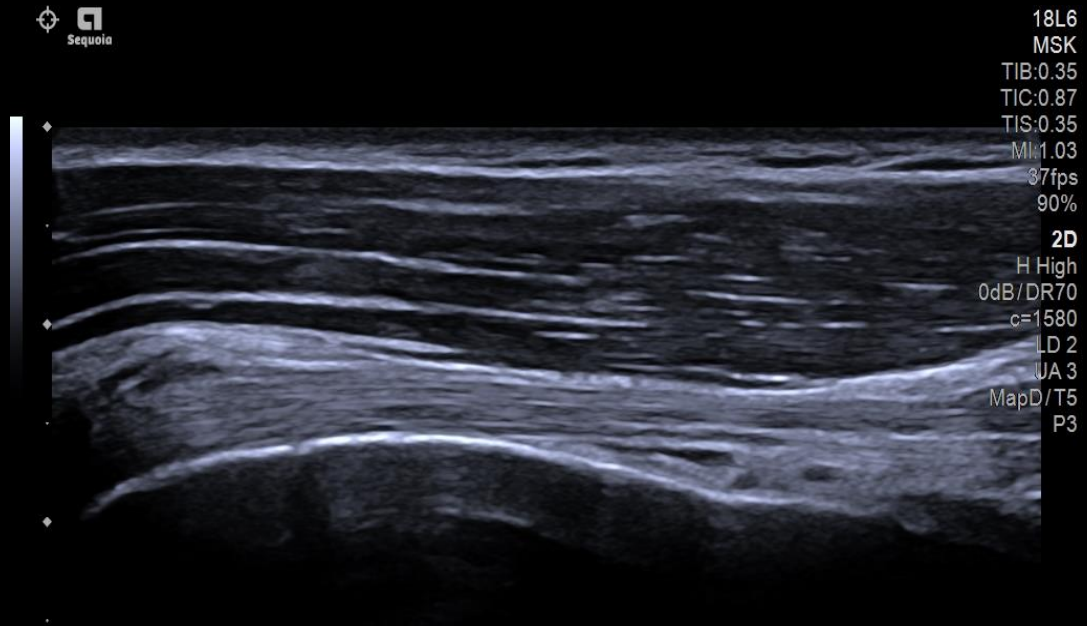
### 18L6 High Frequency Linear Transducer



Sagittal view of a Biceps Tendon utilizing the 18L6 transducer.

**It has a fine pitch of 0.1mm** which provides good lateral resolution and greater steering capabilities which improves compounding.

**The large field of view of 57.5 mm** clearly demonstrates the superb delineation of the tendon fibers.



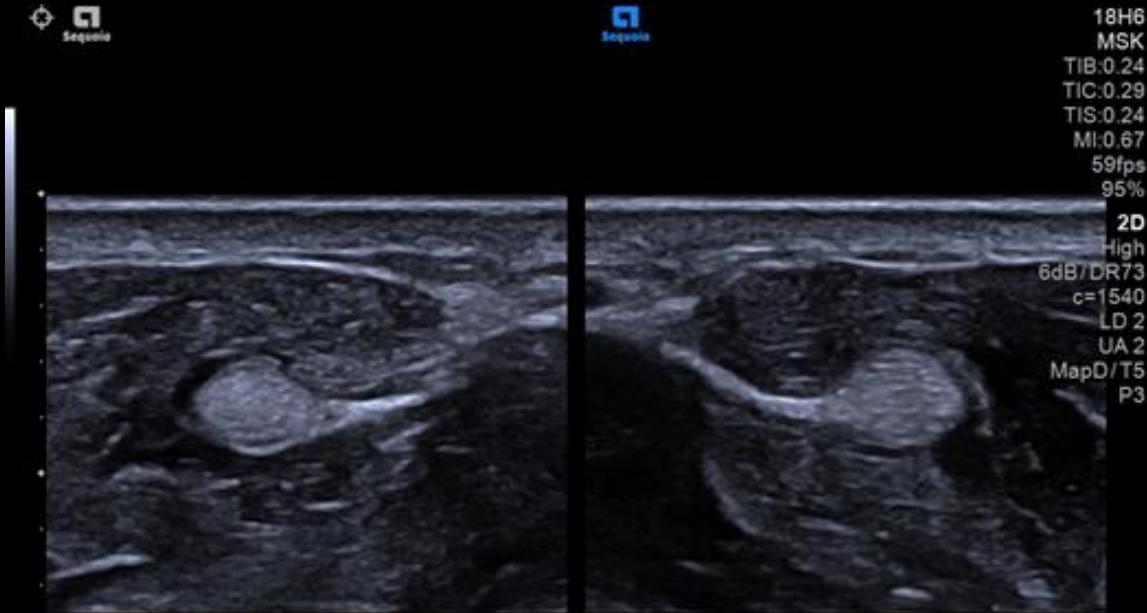
# Addressing variations image fully focused

## From near field to far field

### 18H6 Hockey Stick Transducer



InFocus Coherent Image Forming  
**produces high resolution images**  
with uniform focus and simplifies  
image acquisition workflow



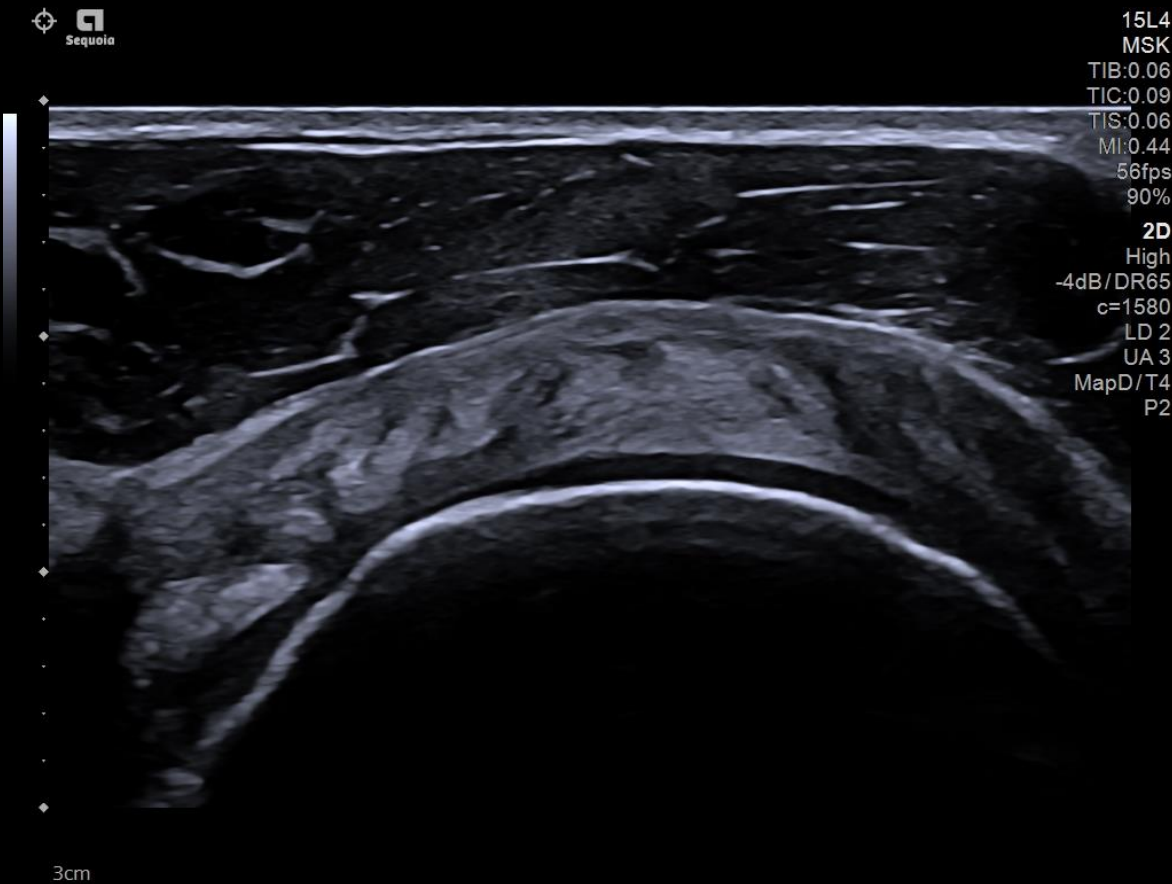
# Addressing variations image fully focused

## From near field to far field

### 15L4 Linear Transducer



Dynamic Range Increased by up to 18dB, improving image clarity and penetration\*



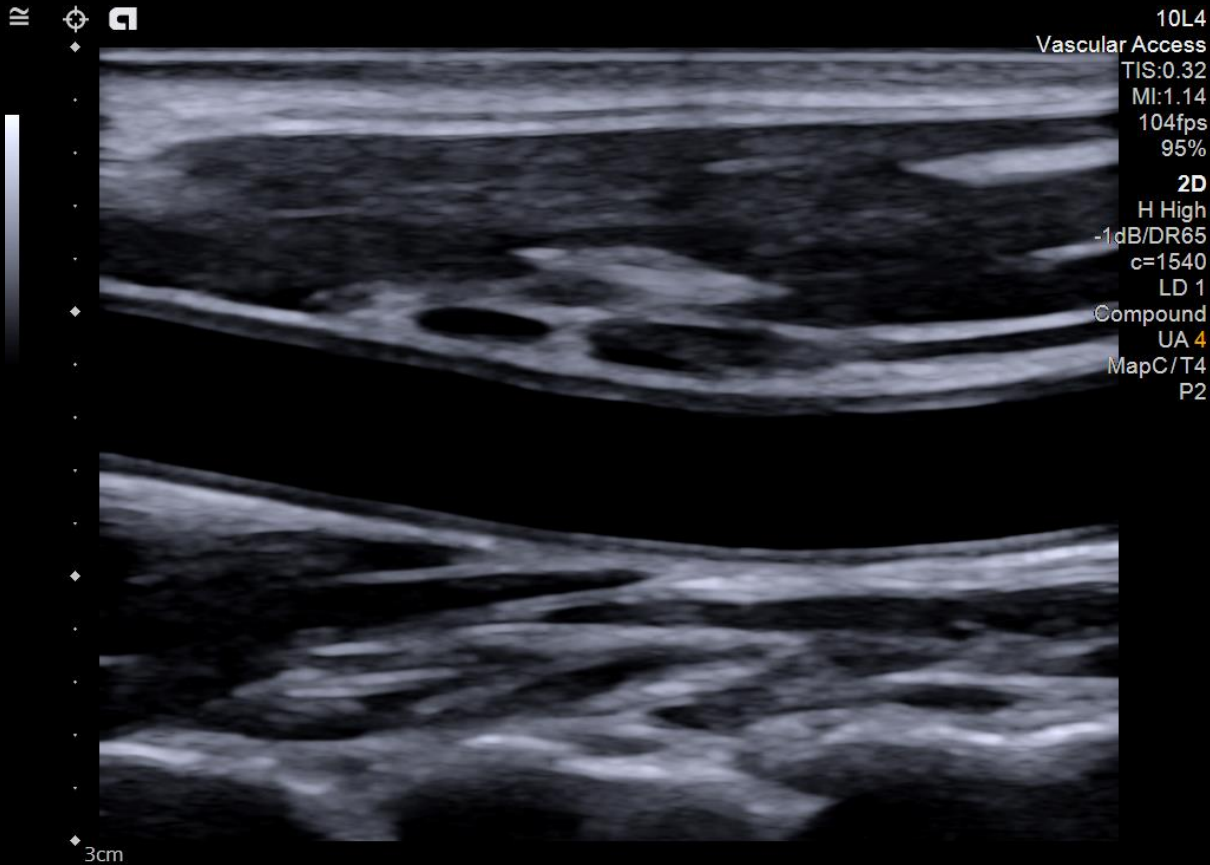
\* Compared to the ACUSON S3000 Ultrasound system

# A versatile addition to your MSK transducer options

## 10L4 Linear Transducer



**Re-optimized 10L4 transducer** includes improved near field imaging, a more uniform pixel presentation, and better contrast resolution.





# Expanded Insights features designed to aid clinical confidence

## Fusion Imaging

### Fusion Imaging

.....

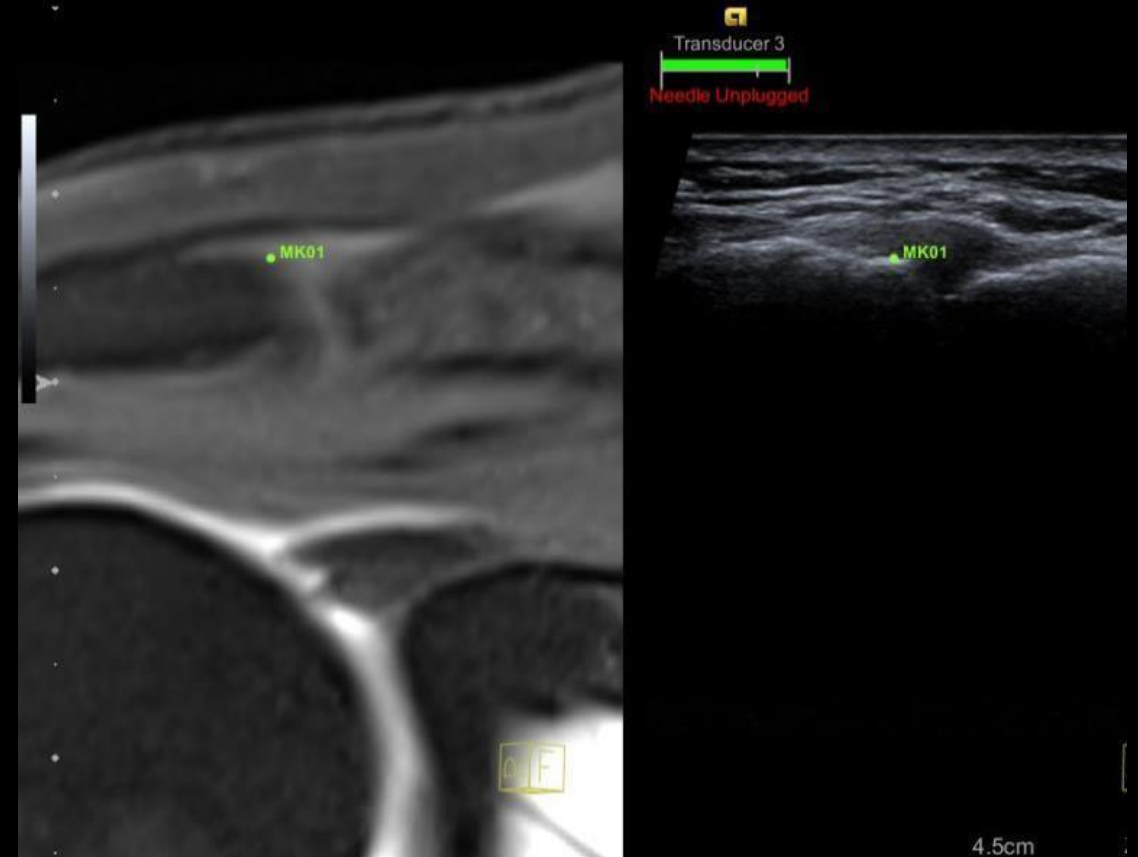
Increase diagnostic confidence during complex interventional procedures by combining the anatomic precision on CT or MRI with live ultrasound, potentially helping to correlate indeterminate pathology or isoechoic lesions

.....

Improve procedural efficiency with exclusive, flexible tools for rapid and accurate alignment

.....

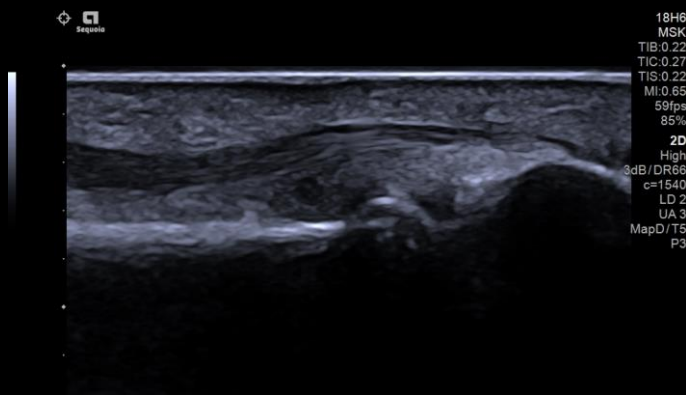
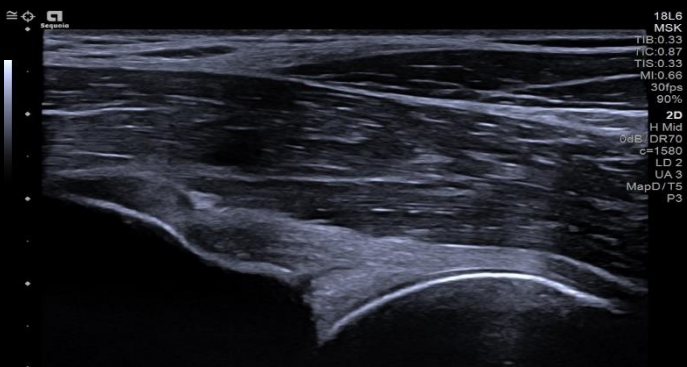
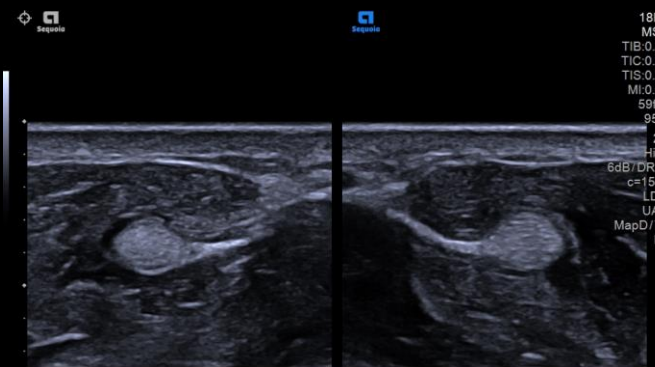
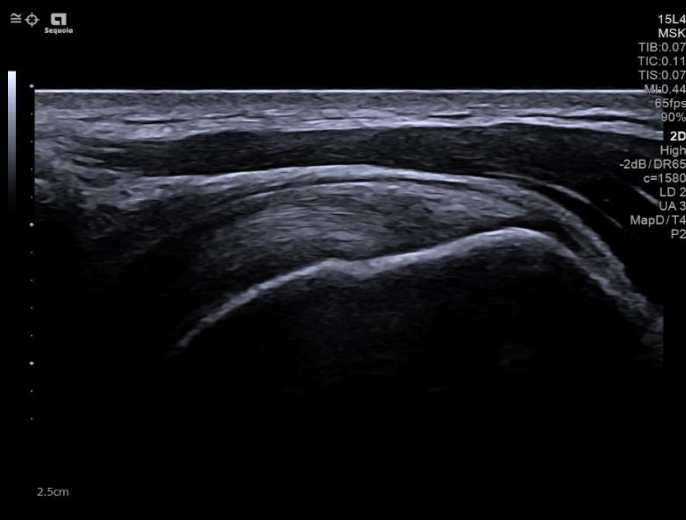
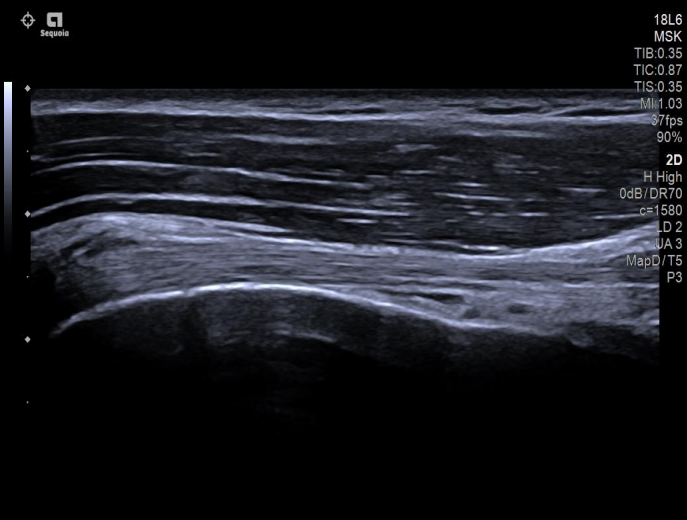
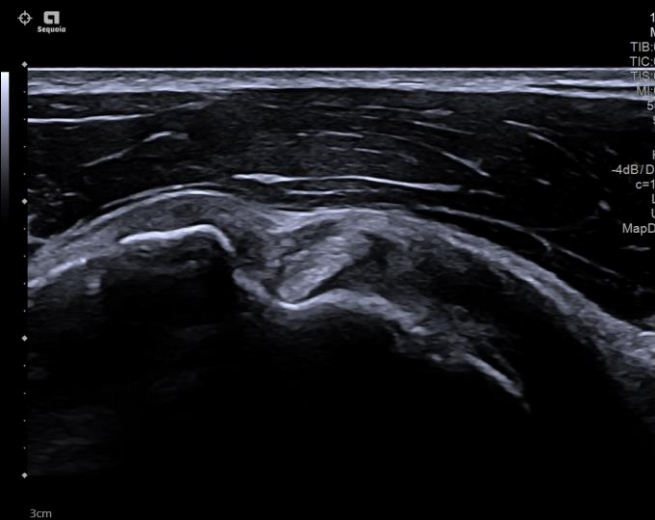
Potentially avoid additional procedure cost, dose exposure and time by increasing access to real-time ultrasound imaging in interventional procedures





# Addressing variations image fully focused

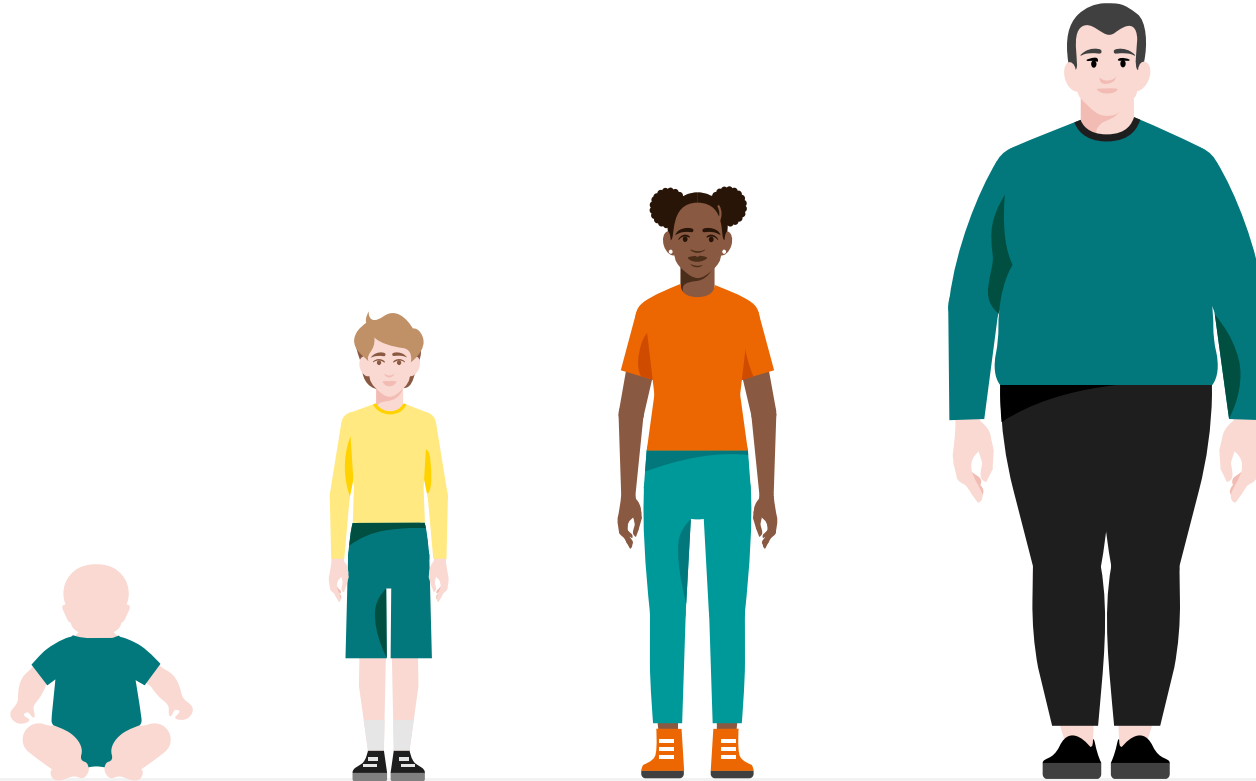
## From near field to far field



# Pediatric ultrasound has unique challenges and advantages

## Ultrasound advantages

- Reduced radiation exposure
- Portability
- Temporal resolution
- Diagnosis without need for additional imaging



**1–6-year-olds** have the **highest likelihood of requiring sedation** for diagnostic imaging.<sup>1</sup>

**10x** more radiosensitive than adults.<sup>2</sup>

**47%** of premature termination of MRI exam on children due to fear, anxiety and claustrophobia.<sup>3</sup>

**254 million** Worldwide children aged 5-19 projected to be obese by 2030.<sup>4</sup>

**Pediatric ultrasound** must address a wide range of patients.



# An innovative solution for neonatal imaging

## 11M2 MicroConvex transducer



Single crystal transducer with a **small footprint** delivering superb **detail and temporal resolution** for managing tiny acoustic windows and isolated scanning

- Workflow enhancing
- Slow Flow color
- Freehand 3D
- UltraArt
- Gesture Detection
- Wide FOV, up to 35%

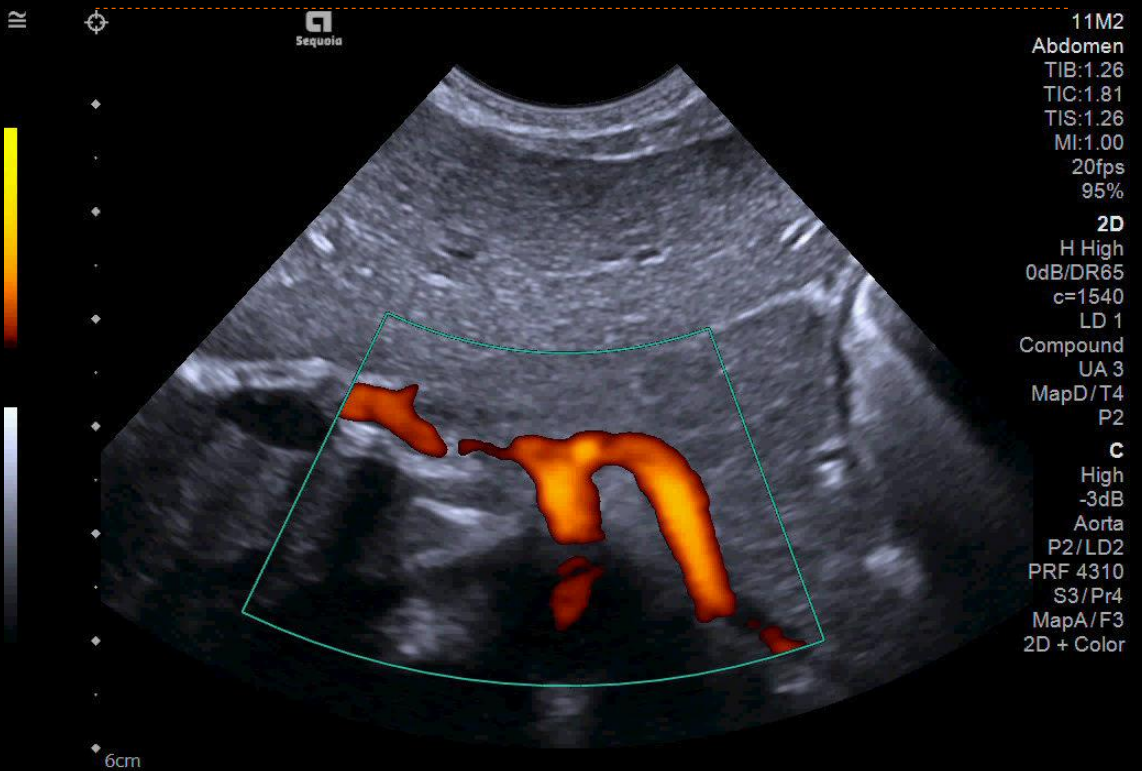


# Addressing variations in imaging

11M2 MicroConvex transducer



11M2 MicroConvex transducer





# Small footprint, matrix solution for pediatric imaging

## 5Z1 Matrix Array transducer

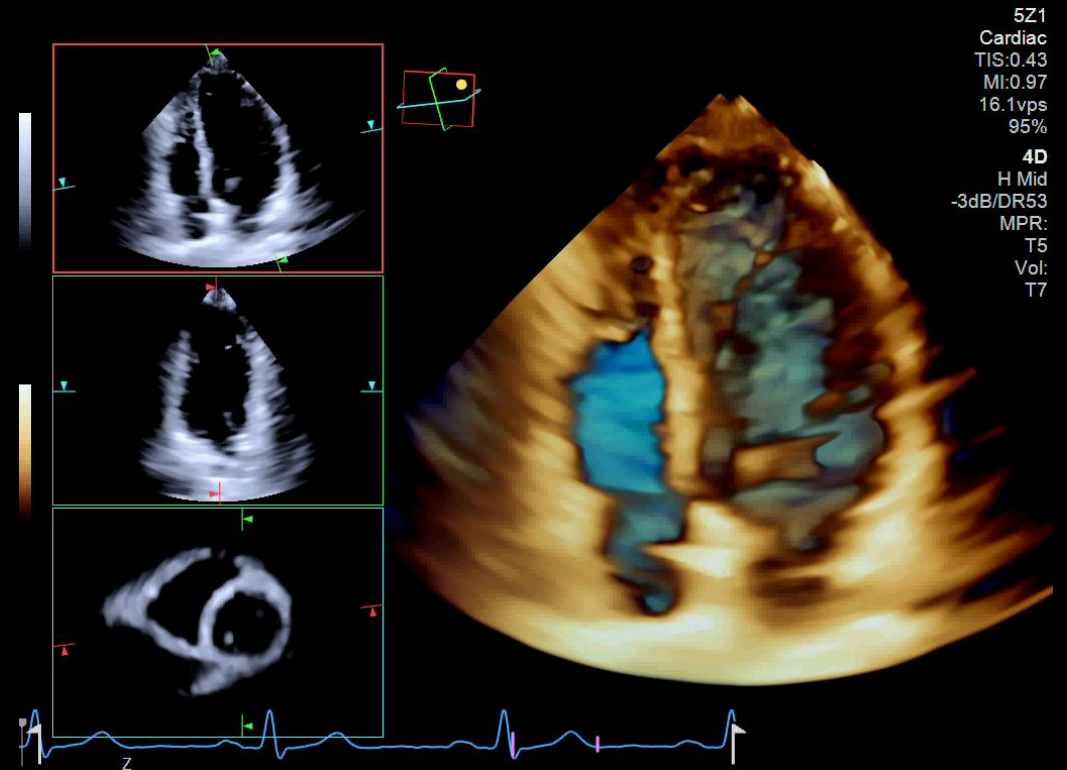


**Matrix array transducer for Pediatric abdomen, gynecology, and cardiac imaging**

Ergonomic design with a **small footprint**

Active electronics for instantaneous **full volume transthoracic echo (TTE)**

2D Bi-Plane+, 2D Bi-Plane Color, 4D Volume, 4D Color

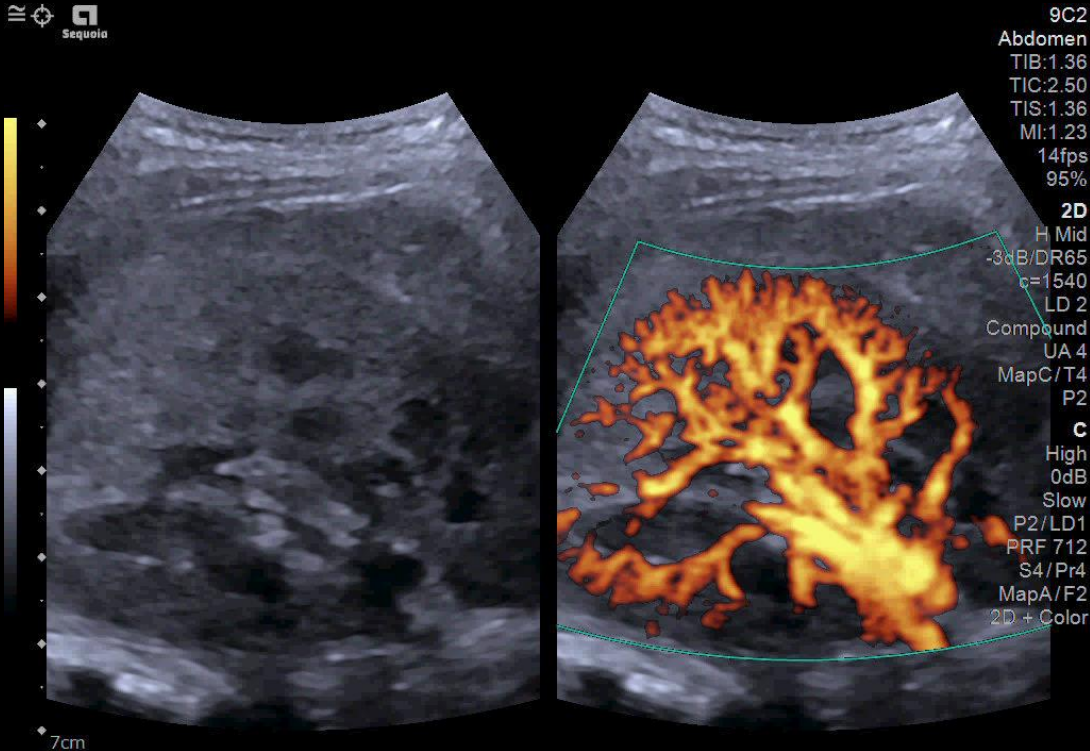


# The latest transducer introduction for pediatric imaging

## 9C2 Curved Transducer



High-resolution abdominal imaging in the pediatric population –**with greater than 15% color penetration than conventional transducers\***



\* Data of file



# Auto pSWE and UDFF: Expanded insights features designed to aid clinical confidence

## 9C2 Curved Transducer

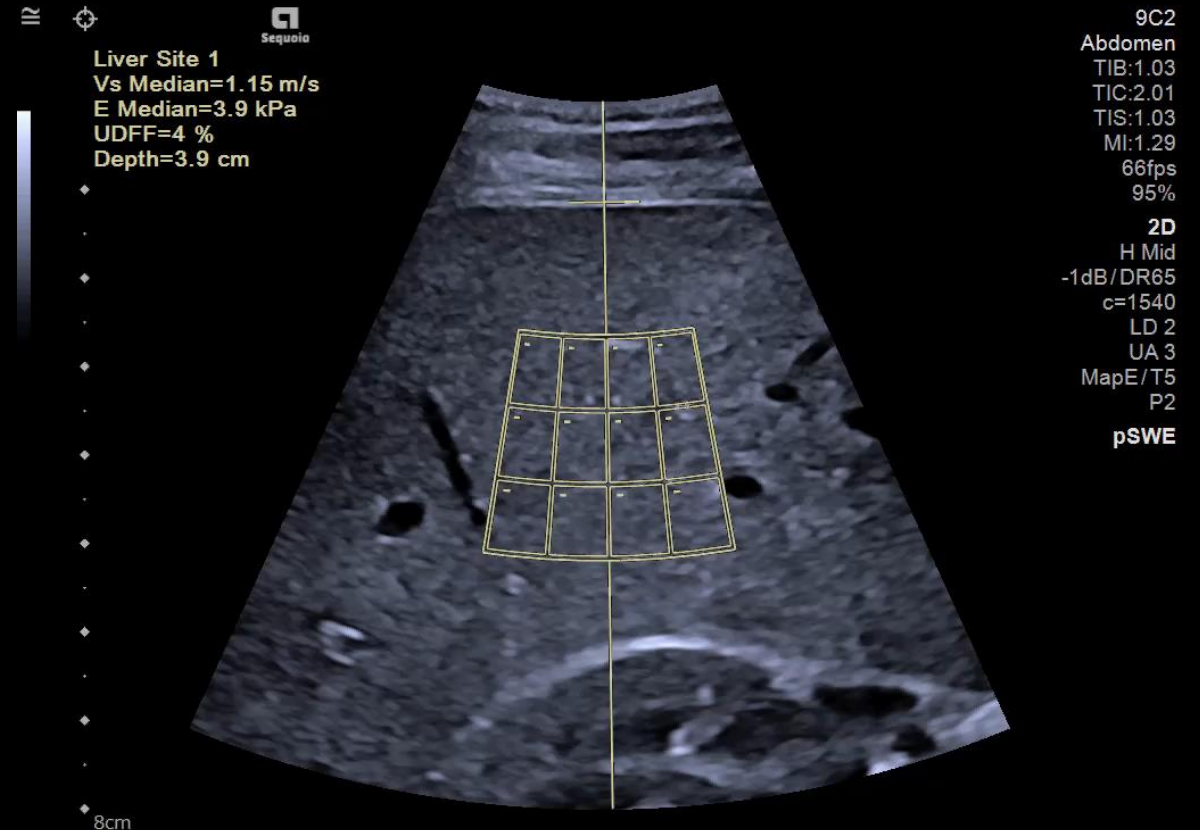


### Auto pSWE

Reduce liver elastography exam time and operator variability by **delivering up to 15 measurements in less than 5 seconds\***

### Ultrasound-derived fat fraction

**UDFF delivers a similar clinical utility** to Magnetic Resonance Imaging Proton Density Fat Fraction (MRI-PDFF) for determining hepatic steatosis

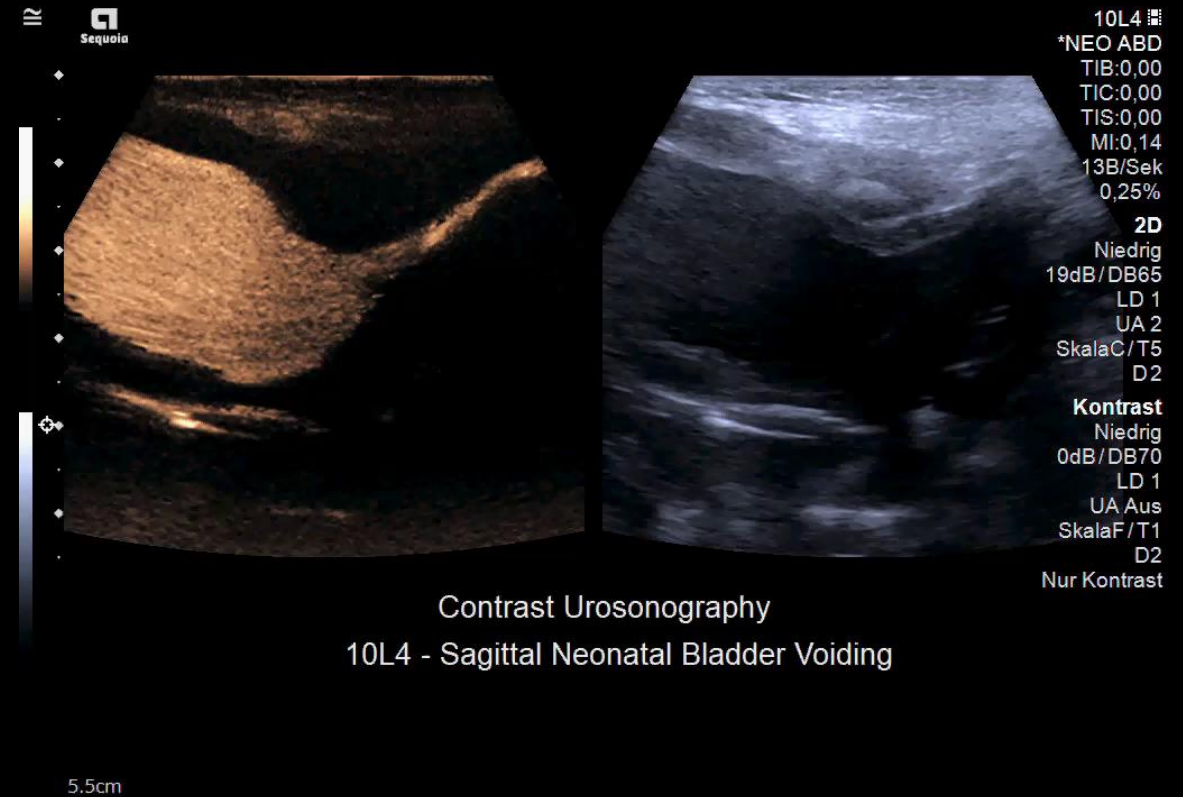


\* Data of file

# Contrast-enhanced voiding urosonography (ceVUS) is a valuable alternative to VCUG for pediatric urinary tract evaluation

## Advantages of ceVUS:

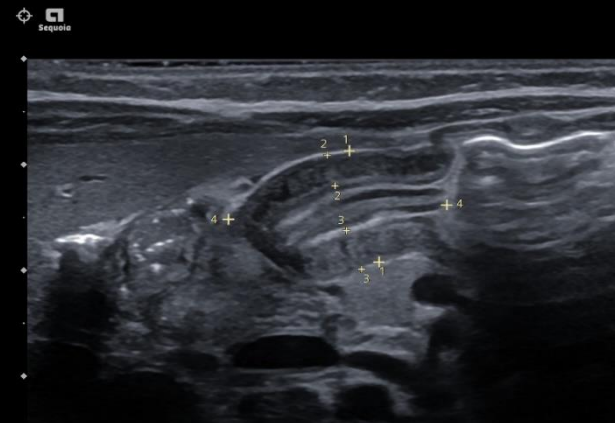
- No ionizing radiation
- Higher sensitivity than VCUG
- Detects higher grades of reflux than VCUG



# Versatile pediatric transducers optimized to perform a variety of clinical use cases



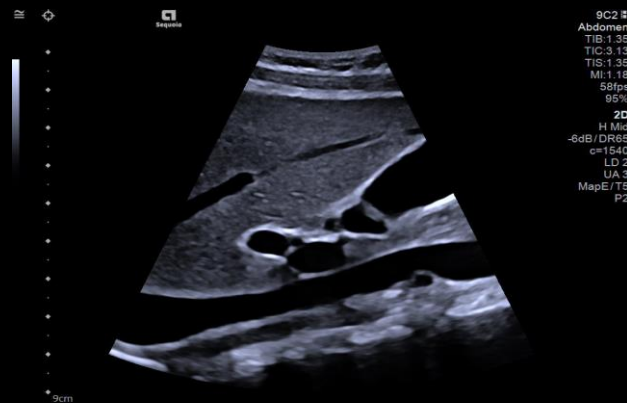
Sagittal Liver, Kidney – 3 years



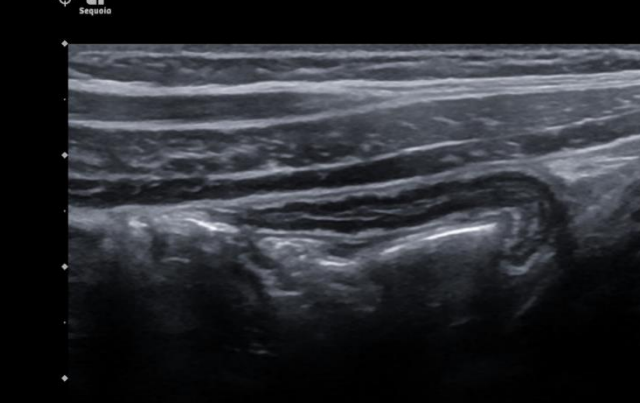
Pyloric Stenosis– 4 weeks



Sagittal cranial LT Lateral – 3 months



Sagittal Liver, IVC – 7 years



Normal appendix– 6 years



Coronal cranial – 3 months

# Correlation of obesity to chronic disease

## Linked to more than 60 chronic diseases<sup>1</sup>

### 60-70% Hypertension

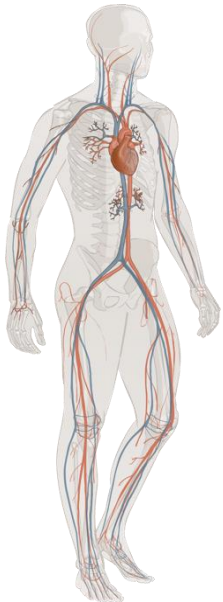
In adults is attributable to adiposity<sup>2</sup>



Deep Vein Thrombosis (DVT)

**2.5x**

More likely to develop DVT



Peripheral Artery Disease (PAD)

**1.5x**

More likely to develop PAD<sup>3</sup>

### Stroke

Primary risk factor is obesity and overweight<sup>4</sup>

**1 in 4**

will have a stroke in their lifetime<sup>1</sup>



12.2 M

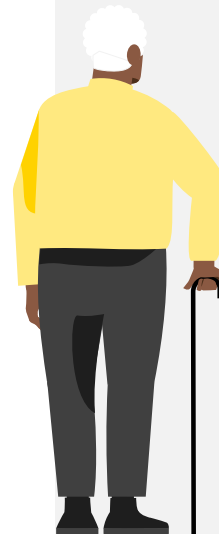
new strokes per year<sup>2</sup>

101 M

living with stroke aftermath<sup>4</sup>

6.5 M

die from stroke annually<sup>3</sup>

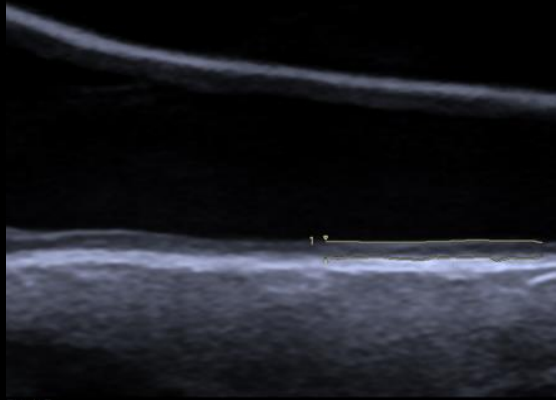


**\$451 billion**

estimated worldwide costs of stroke<sup>5</sup>



# ACUSON Ultrasound systems offer the technology you need for confident assessment

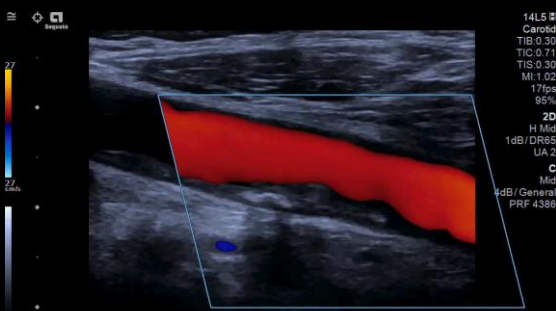


5cm Z  
Auto Intimal Media Thickness (IMT) with Preview Function

## Auto IMT

### Intima Media Thickness Measurement

- Establishes cardiovascular risk profiles
- This technology will help to establish risk profiles, and to classify patients with intermediate vascular disease



Color Doppler - Sagittal Common Carotid Artery

## Carotid Ultrasound

- Screening patients for atherosclerotic buildup of plaque within these vessels which increases the risk of stroke
- Useful diagnostic tool for assessing cervical carotid artery disease



# ACUSON Ultrasound systems offer the technology you need for confident assessment

## Auto Doppler

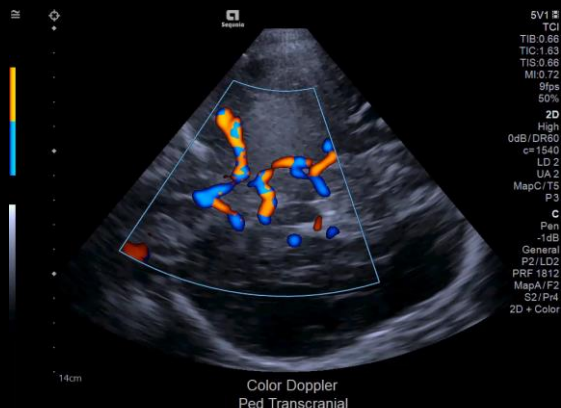
- Enables automated placement with angle adjustment for Color and PW with no user interaction
- Reduction in keystrokes and operator variability potentially improving time to diagnosis



## TCD Ultrasound

### Transcranial Doppler Imaging

- Low-cost exam to detect medical conditions that affect blood flow in the brain
- Early and accurate detection of arterial occlusion guides emergency management in patients with acute ischemic cerebrovascular accident



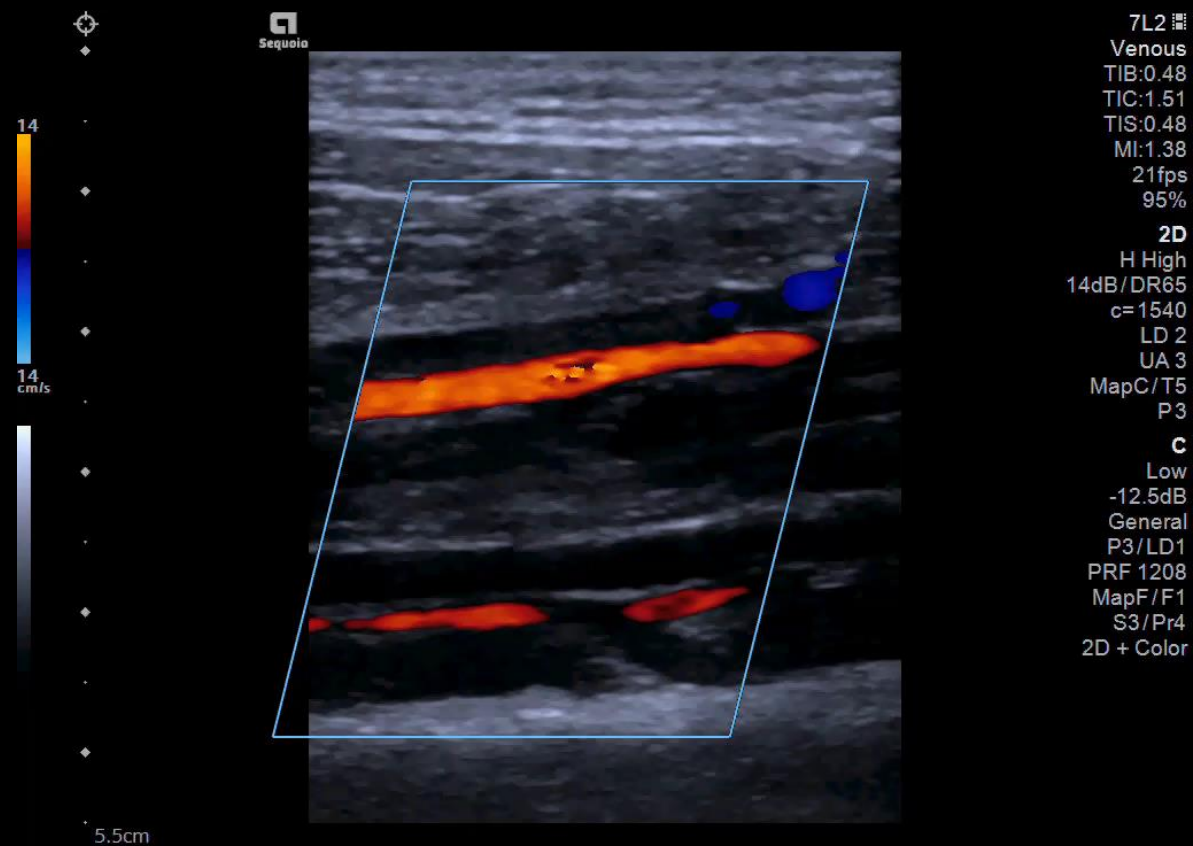
# Increased versatility with a low frequency linear transducer alternative

## 7L2 Deep linear transducer



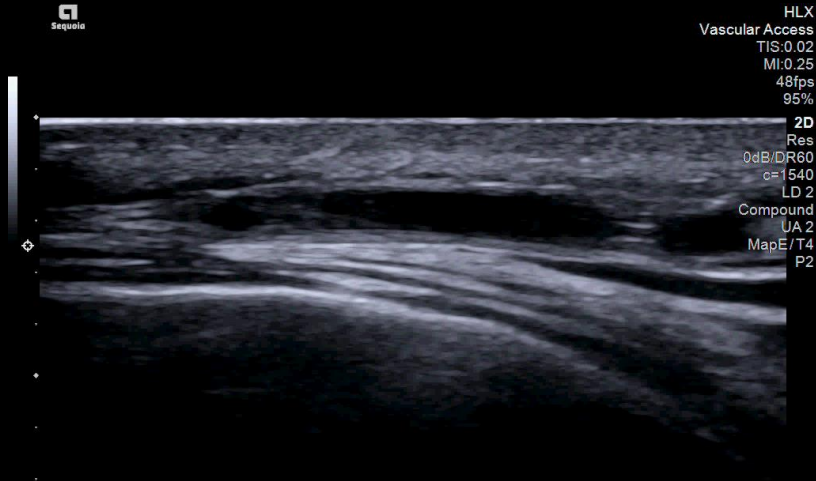
Single crystal transducer **58% deeper color** mode penetration than the conventional 9 MHz linear transducer.\*

Deeper penetration when needed for more difficult exams



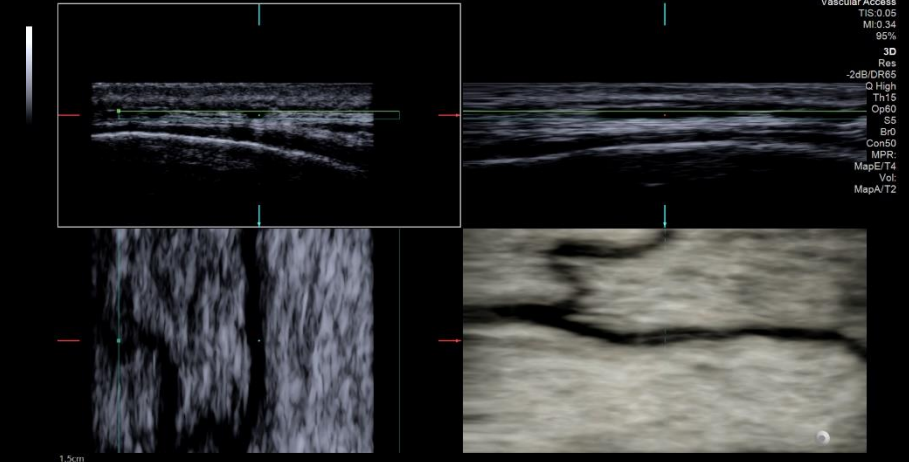
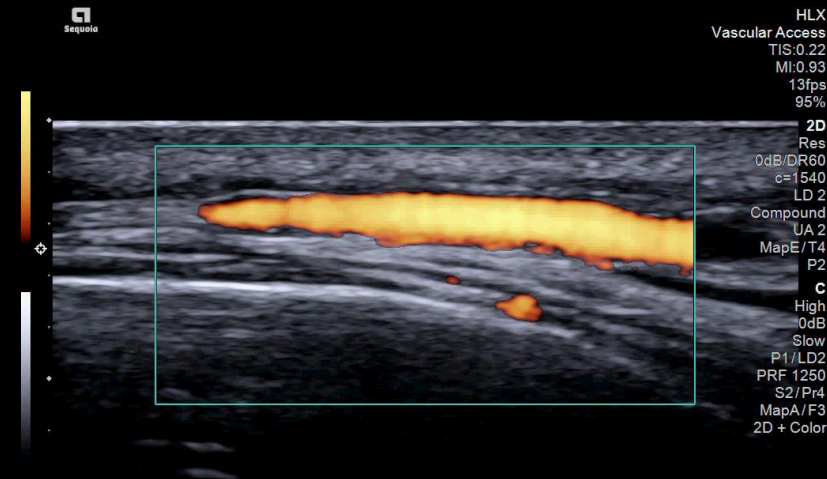
\*Compared to ACUSON S Family 9L4 transducer

# HLX transducer provides superior near field imaging of superficial vessels (radial, temporal)



## Optimized for superficial vascular applications

- Our highest frequency linear transducer
- Slow Flow technology to visualize smaller, slower flow vessels
- Freehand 3D allowing spatial visualization of vessel branches not seen in 2D

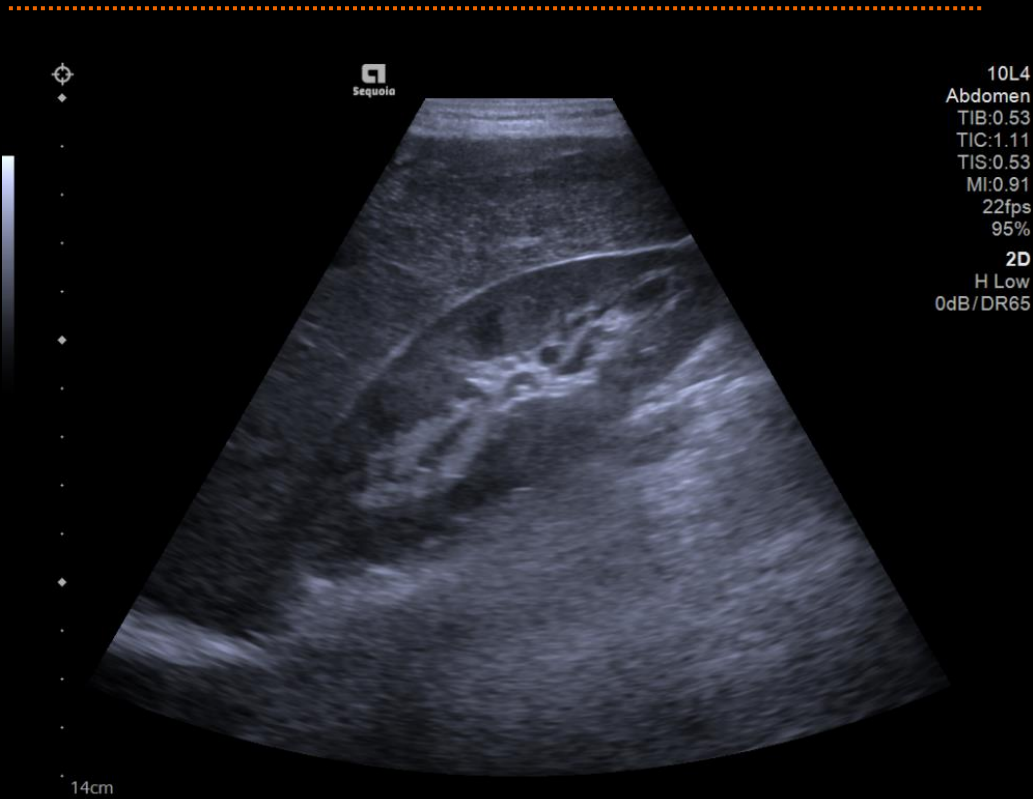


## Helps reduce strain & pain

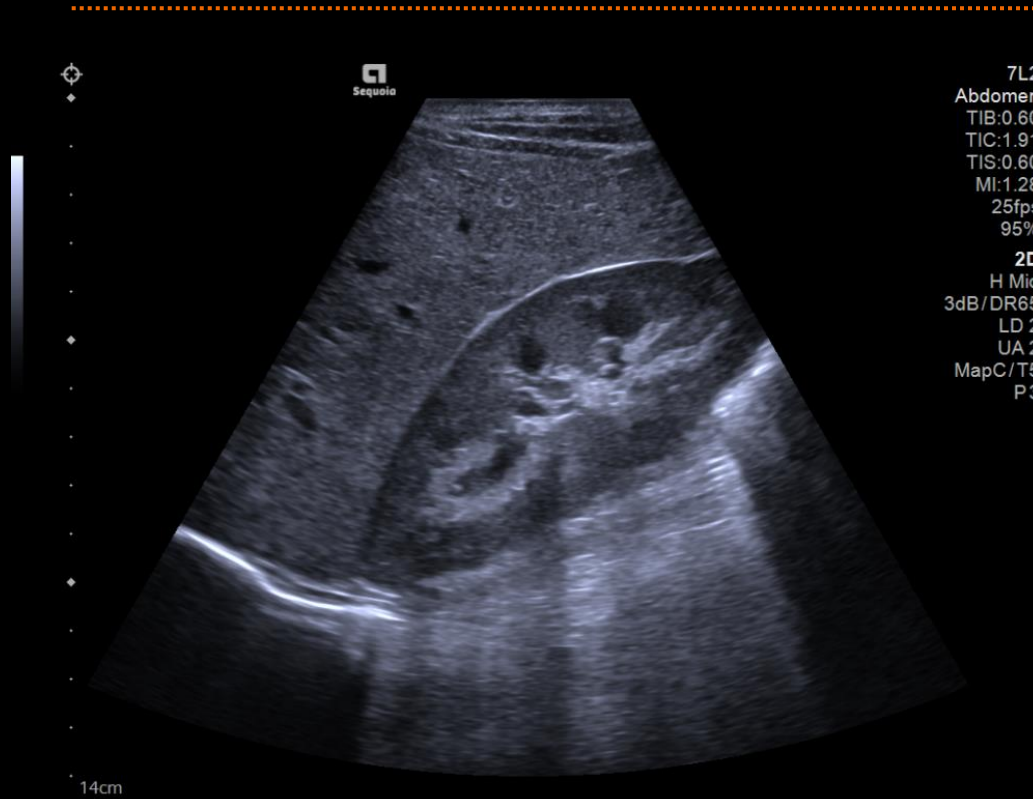
- Small footprint for tight access
- Ergonomic grip and narrow shape for constant light pressure
- Complements the vascular portfolio with the 14L5 and 10L4 probes

# Increased versatility with a low frequency linear transducer alternative

ACUSON Sequoia (10L4)



ACUSON Sequoia (7L2)



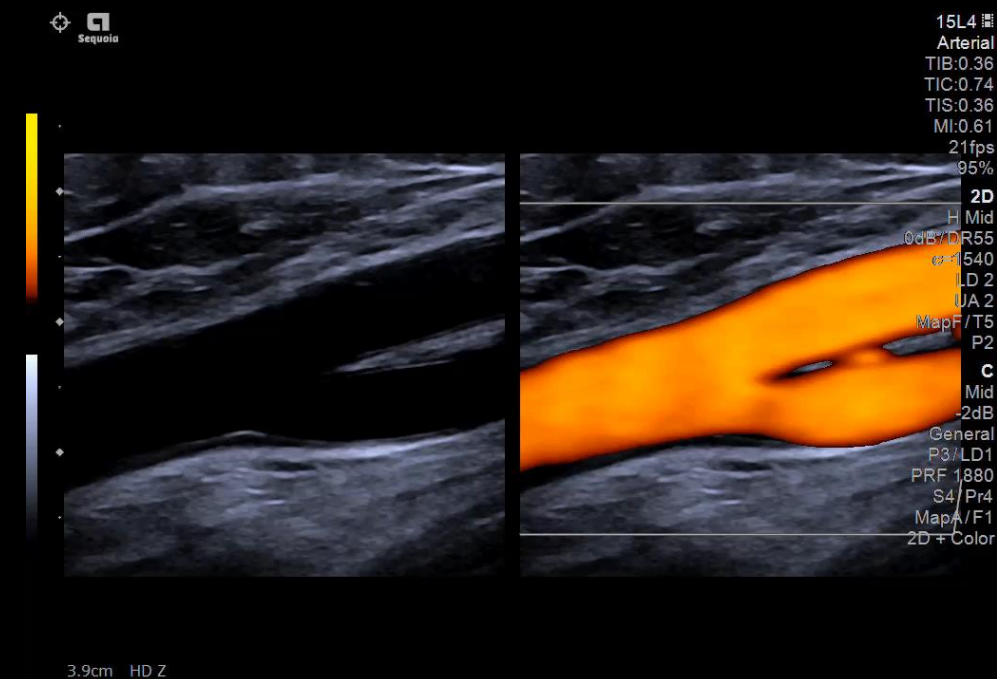
The 7L2 transducer provides **35% deeper** B-mode penetration\*

\*Compared to ACUSON S Family 9L4 transducer



# Highest resolution color flow, sensitivity, and penetration

ACUSON Sequoia (15L4)



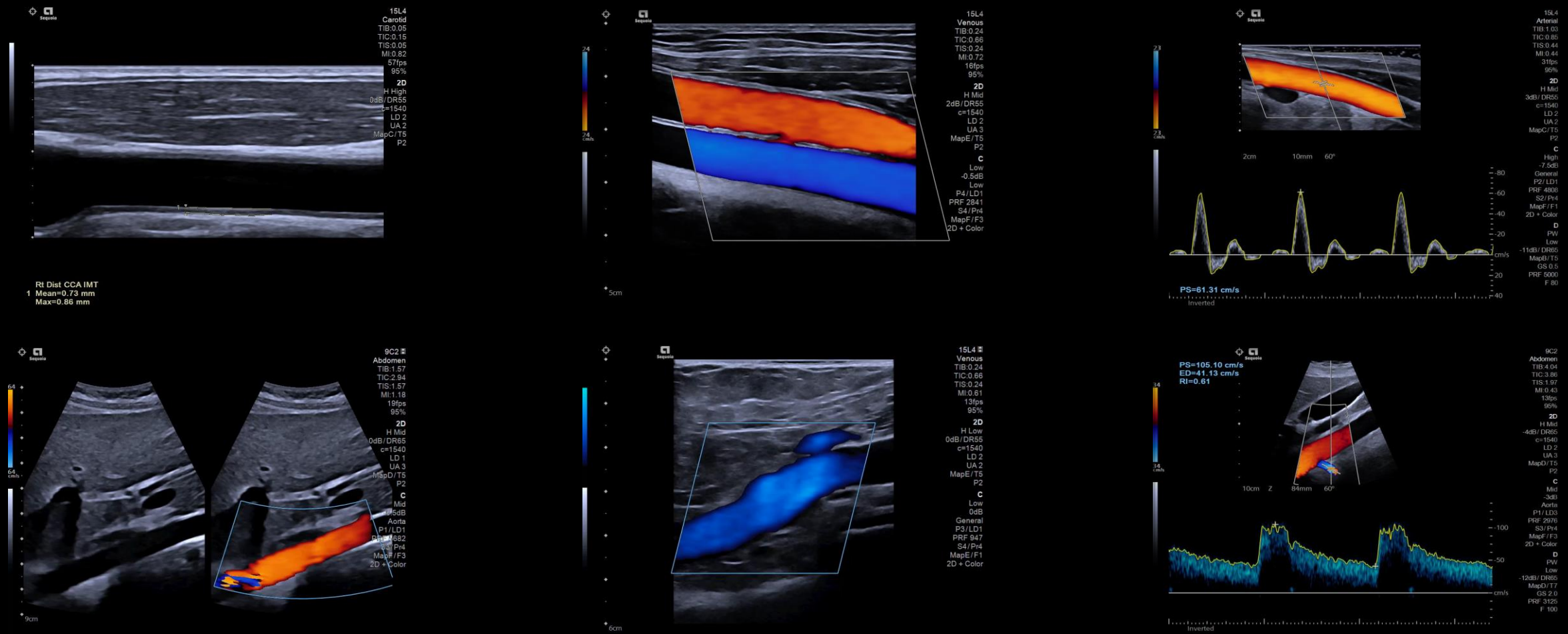
ACUSON Sequoia (5C1)





# Addressing variations image fully focused from near field to far field

## Highest resolution color flow, sensitivity, and penetration



# ACUSON Sequoia is designed to help you improve diagnostic confidence and patient outcomes



## Intelligent Imaging

Experience powerful imaging and reduced variability with automation in each major mode and a wide selection of advanced transducers.

- InFocus Imaging
- UltraArt
- Freehand 3D
- Advanced transducers



## Expanded Insights

Expand your expertise with advanced tools and AI innovations designed to improve diagnostic confidence and patient outcomes.

- AI Abdomen
- AI Cardiology
- 2D Next-Gen SWE
- UDFF



## User Driven Design

Embrace advanced productivity with AI powered tools and an intuitive design for the ultimate user experience.

- Walk-up Usability
- Workflow
- Gesture Detection





Thank you



# ACUSON Sequoia



# The ACUSON family enables improved access to care across departments



**Maximize** return on investment

**Standardize** workflow

**Enable** unparalleled Remote Service

**Protect** from cyber threats

ACUSON Sequoia   ACUSON Redwood   ACUSON Juniper   ACUSON Maple   ACUSON P500

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