ROMAN BAHNARU

PERSONAL INFORMATION

📍 Chisinau, Republic of Moldova

📞 +373 22291640   📱 +373 67253257

✉️ info@exldata.md

Sex Male | Date of birth 24/06/1982

WORK EXPERIENCE

2020 - present **Founder of the ExlTraining & Consulting SRL**

2018 - present **Trainer and Data Analyst Expert**
- Worked extensively in development of the Reports, developing interactive visualisation dashboards (Power BI dashboard), providing insights
- Consulting and manage collecting of the data
- Trainings

2017 - 2020 **Research Director** – Market Research Company
- Design, execute and manage Quantitative and Qualitative projects including, analyses, report writing and presentation
- Designing research questionnaires and moderator guides
- Interpreting data, writing reports, find insights and making actionable recommendations
- Selecting the most appropriate research methodology and techniques
- Designing "research products" that can be marketed to target clients

2014 – 2017 **Chair of EaPeReg Expert Working Group (EWG)** – Eastern Partnership
https://eufordigital.eu/

- Chair of the expert working group of the Eastern Partnership Regulators' Network - responsible for benchmark, regulatory governance and broadband development in the EaP region.
- In this position, I worked on the preparation of the meetings, reports, analyses, presentations. My work in EaPeReg, as well as my organisational and coordination skills, had a significant contribution to network consolidation.
- Among the main goals of the EWG was the benchmark of the best practices in EaP countries.

2012 – 2017 **Consultant** at National Regulatory Agency for Electronic Communications and Information Technology
www.anrceti.md

- Member of working group for Nationalization of indicators for Sustainable Development Goals (SDG)
- supervise statistical NRA outputs through written, graphical, or oral presentations/reports (e.g. Word, Excel or PowerPoint).
- Institutional contact point for adoption of the Strategy of development of national statistical system 2016-2020
- Collect data via extensive desk-based research (operator data, published material, Internet) using analytical tools/process and provide well-structured deliverables containing insightful analysis
- Economical analysis applying standardised methodologies in telecom sector (e.g.LRIC)

2005 – 2012 **Senior Lecturer** at Technical University of Moldova
www.utm.md

2009 - 2011 **Marketing Manager** at JSC Moldtelecom
www.moldtelecom.md

- Market research inhouse
- analytical reports
- economic analysis applying various methodologies

EDUCATION AND TRAINING

2018-	**PhD student,**
	Theme "Digital Economy governance in business"
	Academy of Economic Studies, Moldova www.ase.md

2013-2017	**Licentiate degree, Business administration and Management**
	Theme "Digital Economy in Republic of Moldova"
	Academy of Economic Studies, Moldova www.ase.md

2001-2006	**Master in telecommunication**
	Technical University of Moldova, www.utm.md

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
English				
B2	C1	B2	B2	B2
Russian				
C2	C2	C2	C2	C2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
Common European Framework of Reference for Languages

Communication skills Self-motivated, sociable, responsible, punctual, available to work in different social and multicultural environments, listening, communicating, basic politeness, respectful, assertiveness

Organisational / managerial skills Well organized, ability to coordinate small, medium, and big size teams, negotiation skills.

Job-related skills Analytical and problem-solving skills, qualitative and quantitative analysis, monitoring and reporting, attention to details, artistic and creative abilities

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
Digital competences - Self-assessment grid
Experience in the usage of IT software packages – Advanced Level - MS Office 365 - Excel, PowerBI, Forms, Word, PowerPoint; SPSS, etc.);
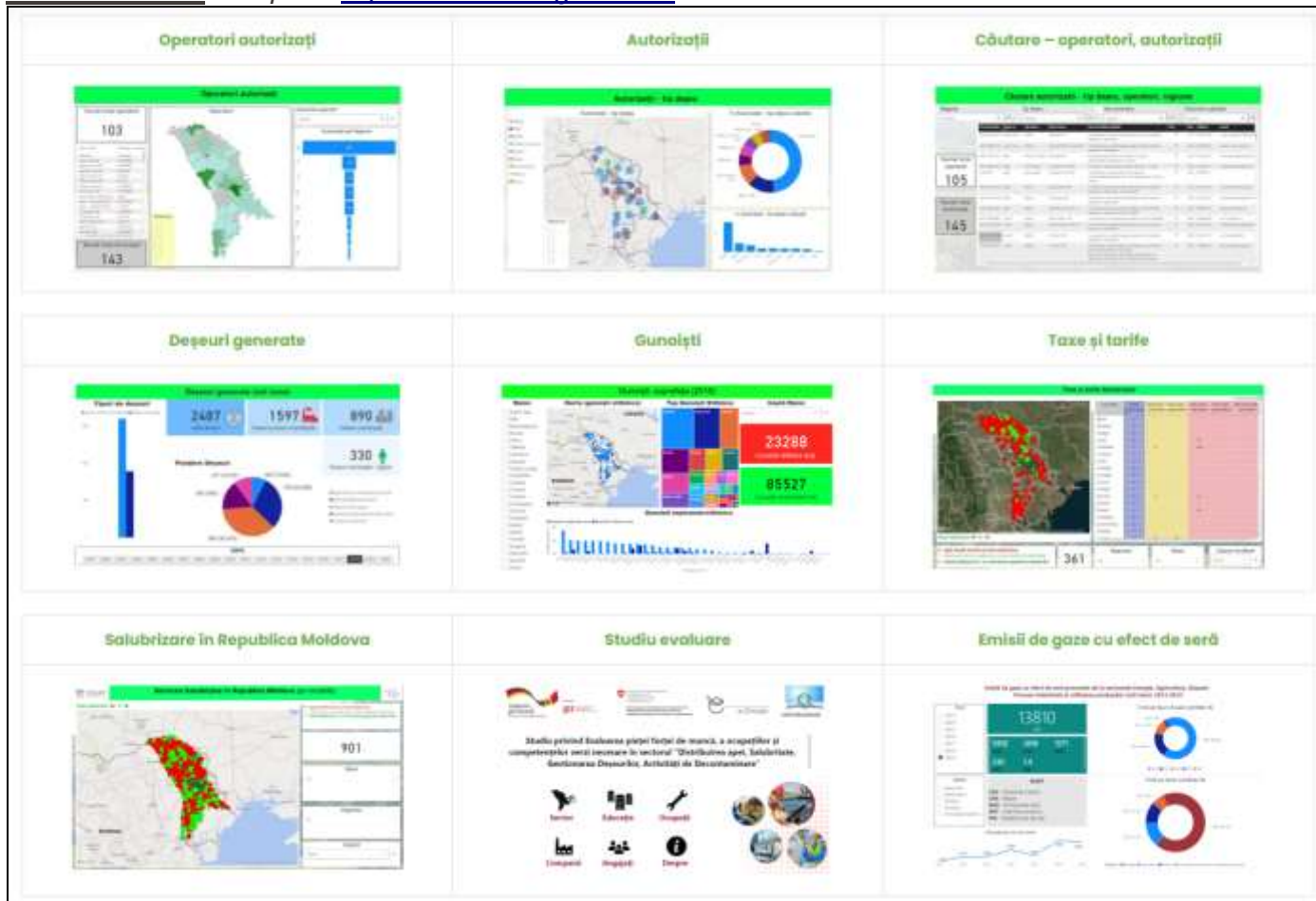
Driving licence B

ADDITIONAL INFORMATION

Relevant projects

- Studiu Evaluare forța de muncă - https://e-circular.org/statistici/studiu-evaluare/
- The study "e-Waste generation in Chisinau" - https://e-circular.org/wp-content/uploads/2020/06/Studiu-privind-generarea-%C8%99i-gestionarea-DEEE-urilor.pdf
- Waste Statistics -+ https://e-circular.org/statistici/
- Trainings related to Separate Waste Collections
- Public Opinion Study
- Satisfaction and Loyalty focus groups
- ANRCETI reports *(till 2016):*https://www.anrceti.md/fileupload/62
- Etc.

Portfolio Presentation

DASHBOARDS *examples -* [*https://e-circular.org/statistici/*](https://e-circular.org/statistici/)

Studiu evaluare forta de munca - https://e-circular.org/statistici/studiu-evaluare/

Operatori Autorizati - https://ecostraseni.md/operatori-autorizati/