

PERSONAL INFORMATION

ROMAN BAHNARU



📍 Chisinau, Republic of Moldova
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Sex Male | Date of birth 24/06/1982

WORK EXPERIENCE

- 2020 - present **Founder of the ExITraining & Consulting SRL**
- 2018 - present **Trainer and Data Analyst Expert**
 - Worked extensively in development of the Reports, developing interactive visualisation dashboards (Power BI dashboard), providing insights
 - Consulting and manage collecting of the data
 - Trainings
- 2017 - 2020 **Research Director – Market Research Company**
 - Design, execute and manage Quantitative and Qualitative projects including, analyses, report writing and presentation
 - Designing research questionnaires and moderator guides
 - Interpreting data, writing reports, find insights and making actionable recommendations
 - Selecting the most appropriate research methodology and techniques
 - Designing “research products” that can be marketed to target clients
- 2014 – 2017 **Chair of EaPeReg Expert Working Group (EWG) – Eastern Partnership**
<https://eufordigital.eu/>
 - Chair of the expert working group of the Eastern Partnership Regulators' Network - responsible for benchmark, regulatory governance and broadband development in the EaP region.
 - In this position, I worked on the preparation of the meetings, reports, analyses, presentations. My work in EaPeReg, as well as my organisational and coordination skills, had a significant contribution to network consolidation.
 - Among the main goals of the EWG was the benchmark of the best practices in EaP countries.
- 2012 – 2017 **Consultant at National Regulatory Agency for Electronic Communications and Information Technology**
www.anrceti.md
 - Member of working group for Nationalization of indicators for Sustainable Development Goals (SDG)
 - supervise statistical NRA outputs through written, graphical, or oral presentations/reports (e.g. Word, Excel or PowerPoint).
 - Institutional contact point for adoption of the Strategy of development of national statistical system 2016-2020
 - Collect data via extensive desk-based research (operator data, published material, Internet) using analytical tools/process and provide well-structured deliverables containing insightful analysis
 - Economical analysis applying standardised methodologies in telecom sector (e.g.LRIC)
- 2005 – 2012 **Senior Lecturer at Technical University of Moldova**
www.utm.md
- 2009 - 2011 **Marketing Manager at JSC Moldtelecom**
www.moldtelecom.md
 - Market research inhouse
 - analytical reports
 - economic analysis applying various methodologies

EDUCATION AND TRAINING

- 2018- **PhD student,**
Theme “Digital Economy governance in business”
 Academy of Economic Studies, Moldova www.ase.md
- 2013-2017 **Licentiate degree, Business administration and Management**
Theme “Digital Economy in Republic of Moldova”
 Academy of Economic Studies, Moldova www.ase.md
- 2001-2006 **Master in telecommunication**
 Technical University of Moldova, www.utm.md

PERSONAL SKILLS

Mother tongue(s) Romanian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	C1	B2	B2	B2
Russian	C2	C2	C2	C2	C2

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user
[Common European Framework of Reference for Languages](#)

Communication skills Self-motivated, sociable, responsible, punctual, available to work in different social and multicultural environments, listening, communicating, basic politeness, respectful, assertiveness

Organisational / managerial skills Well organized, ability to coordinate small, medium, and big size teams, negotiation skills.

Job-related skills Analytical and problem-solving skills, qualitative and quantitative analysis, monitoring and reporting, attention to details, artistic and creative abilities

Digital competence

	SELF-ASSESSMENT				
	Information processing	Communication	Content creation	Safety	Problem solving
	Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

Levels: Basic user - Independent user - Proficient user
[Digital competences - Self-assessment grid](#)

Experience in the usage of IT software packages – Advanced Level - MS Office 365 - Excel, PowerBI, Forms, Word, PowerPoint; SPSS, etc.);

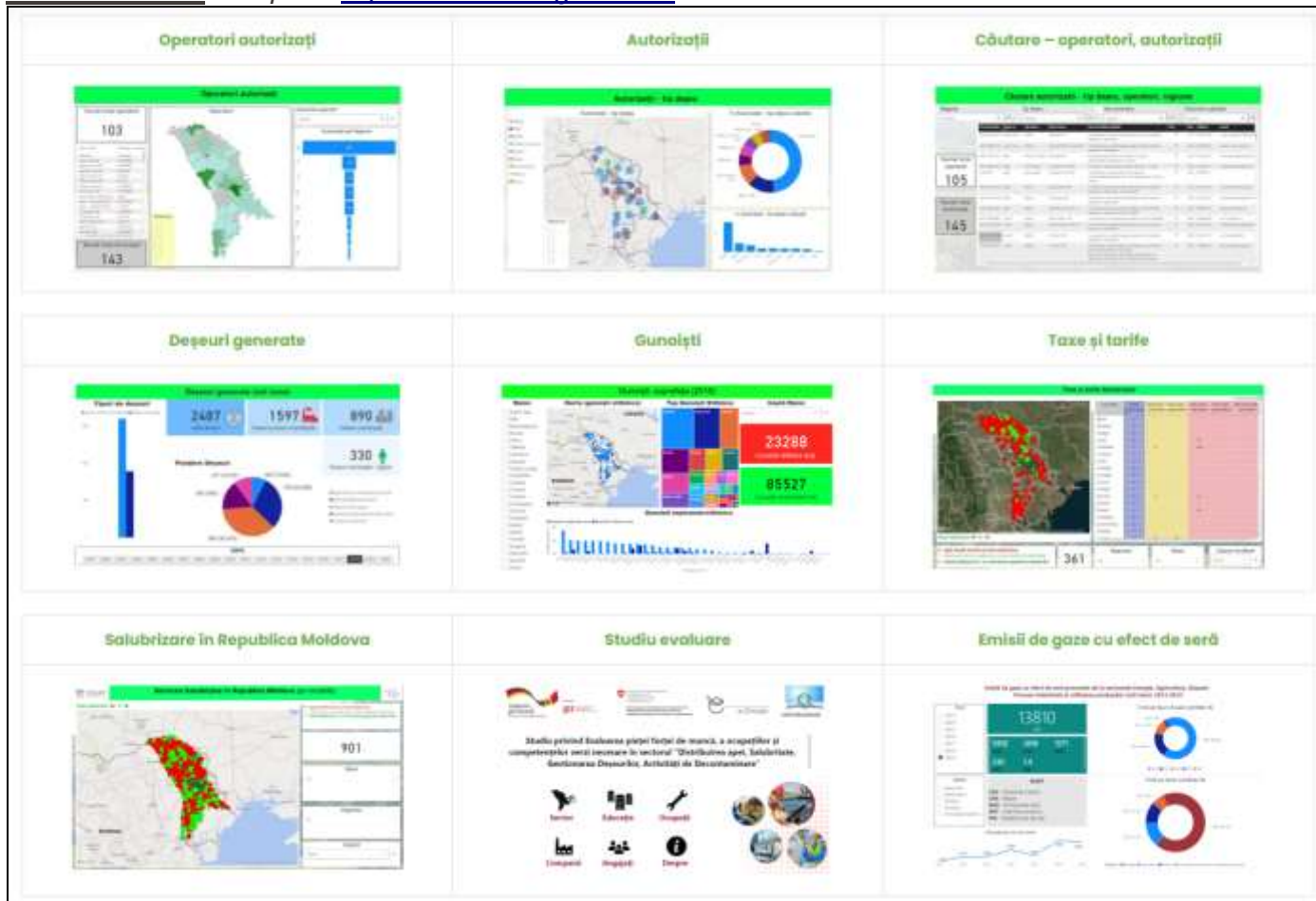
Driving licence B

ADDITIONAL INFORMATION

- Relevant projects
- Studiu Evaluare forța de muncă - <https://e-circular.org/statistici/studiu-evaluare/>
 - The study “e-Waste generation in Chisinau” - <https://e-circular.org/wp-content/uploads/2020/06/Studiu-privind-generarea-%C8%99i-gestionarea-DEEE-urilor.pdf>
 - Waste Statistics → <https://e-circular.org/statistici/>
 - Trainings related to Separate Waste Collections
 - Public Opinion Study
 - Satisfaction and Loyalty focus groups
 - ANRCETI reports (till 2016): <https://www.anrceti.md/fileupload/62>
 - Etc.

Portfolio Presentation

DASHBOARDS examples - <https://e-circular.org/statistici/>



Studiu evaluare forta de munca - <https://e-circular.org/statistici/studiu-evaluare/>

Studiu privind Evaluarea pieței forței de muncă, a ocupațiilor și competențelor verzi necesare în sectorul "Distribuirea apei, Salubritate, Gestionarea Deșeurilor, Activități de Decontaminare"

Sector Educație Ocupații

Companii Angajați Despre

Operatori Autorizati - <https://ecostraseni.md/operatori-autorizati/>

Tip deșeu

- Altele
- Anvelope
- DBA
- DEEE
- Hirtie și carton
- Medicale
- Metal
- Municipale
- Plastic
- REP DEEE
- Sticlă

Denumire operator	Tip deșeu	Link autorizație	Raion
Bersava-Grup SRL	Altele		CHIȘINĂU
Beta-Clean SRL	Altele		Cahul
BioProdPești SRL	Altele		Ungheni
Daconis SRL	Altele		CHIȘINĂU
Entuziaș Cooperativa de Producție	Altele		CHIȘINĂU
Fabrica de sticlă din Chișinău LS	Altele		CHIȘINĂU
Glass Container Company IM	Altele		CHIȘINĂU
GMC Innovation SRL	Altele		CHIȘINĂU
Gospodăria comunală Nisporeni IM	Altele		Nisporeni
Grand Connect Lux SRL	Altele		Ialoveni
Green Environmet SRL	Altele		Ungheni
IipaI SRL	Altele		CHIȘINĂU
Kat-Reciclare SRL	Altele		CHIȘINĂU
Kirkland Grup SRL	Altele		CHIȘINĂU
Moldrac Group SRL	Altele		CHIȘINĂU
OboImpex SRL	Altele		CHIȘINĂU
Prest Energy SRL	Altele		CHIȘINĂU
Protera Grup SRL	Altele		CHIȘINĂU
Ritopal SRL	Altele		CHIȘINĂU
Rusu Mihail II	Altele		CHIȘINĂU
Salubris Grup SRL	Altele		Cruteni
Ecoplastic Lux SRL	Anvelope		CHIȘINĂU
GMC Innovation SRL	Anvelope		CHIȘINĂU
Japan Lux SRL	Anvelope		Tiraciu
Kirkland Group SRL	Anvelope		CHIȘINĂU

Microsoft Power BI