



# Allmed Medical Products Co. Ltd.

Satisfying your needs, and making it better

3-Apr-20

[www.allmed-china.com](http://www.allmed-china.com)

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## Who we are

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## Business Philosophy

*Customer oriented,  
maximize value for customer.*

## Quality policy

*Go beyond your needs.*

## Corporate slogan

*Satisfying your needs,  
and making it better.*

## WE ARE ALLMED

- A company with a wide range of traditional wound care products.
- A company with the most integrated supply chain in China.
- The biggest contract manufacturer and exporter of traditional wound care products in China.

**Foundation**

Allmed Medical Products  
packing factory in Shenzhen

**Gauze factory**

Yichang Allmed  
from bleaching to  
folding

**Gauze factory (Relocation)**

Zhijiang Allmed (ZAM)  
from bleaching to sterilization

**Allmed Industrial park**

Sterilization center and  
Adhesive bandage  
factory

**New Spinning factory**

Xinjiang Allmed

**New Nonwoven factory**

Jingmen Allmed

**Non-woven factory**

Yichang Allmed (YAM)

**Weaving factory****Spinning factory**

Hubei Allmed (HAM)  
Moved to Xinjiang province in  
2017

**Packaging factory  
(Relocation)**

Dongguan Allmed (GAM)  
moved from SZ

**Listing**

In Shenzhen  
Stock  
Exchange

1992

1997

2001

2005

2008

2010

2013

2014

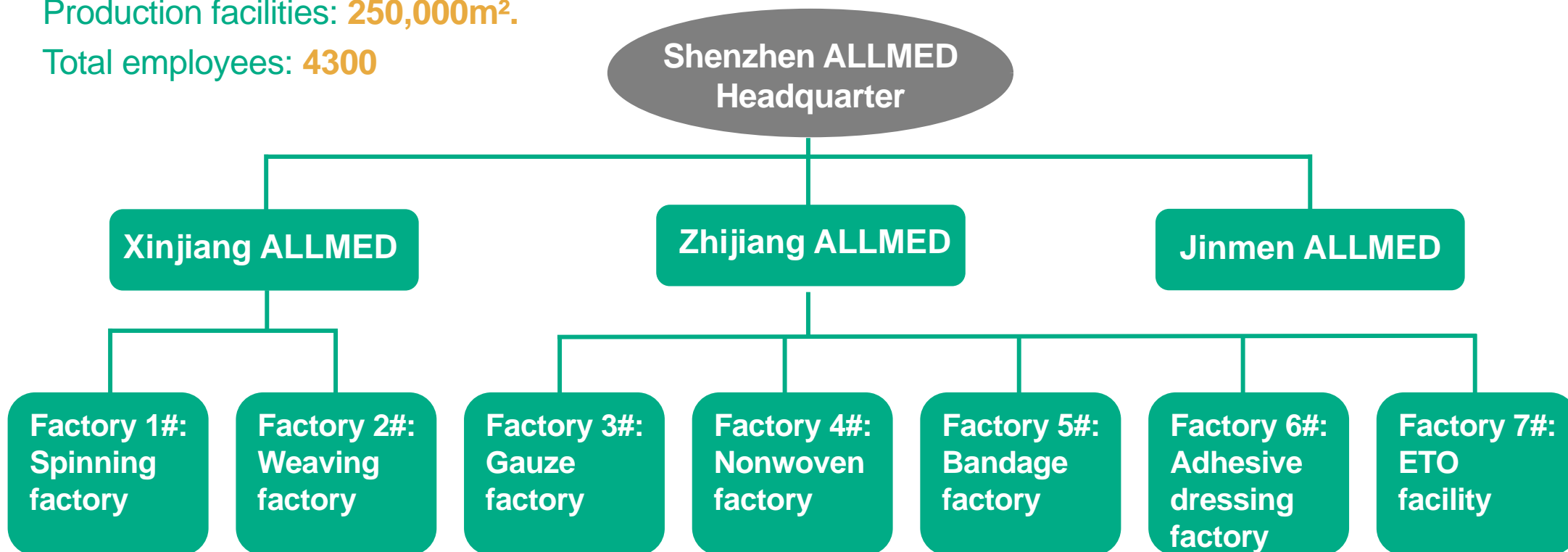
2017

2019

## Total 7 factories

Production facilities: **250,000m<sup>2</sup>**.

Total employees: **4300**



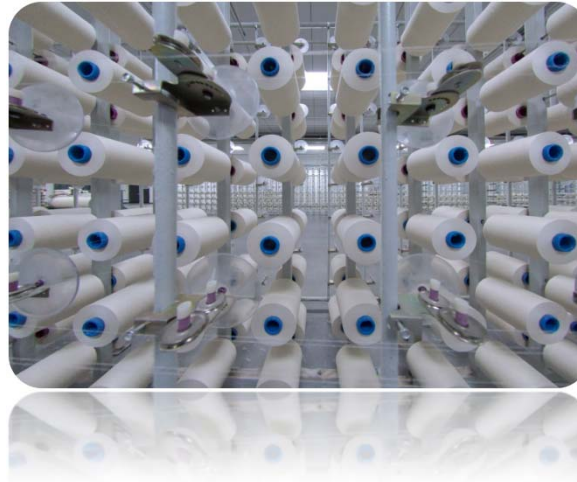


## Spinning Factory

**Monthly capacity: 62 machines, total 2600tons of different yarns**

Equipped with German-made rotor spinning, which is a leading technology for spinning mill, highly automated and efficient.





## Weaving Factory

**Monthly capacity: 80 million m<sup>2</sup>**

Allmed developed its own air-jet looms, which is the first company in the industry requests no sizing for the yarn, with the centralized air-conditioning and dust removal system in the factory, the quality, working environment and productivity are rated as leading position in the industry.



## Woven Gauze Factory

### Monthly capacity: 840 million pieces.

Manufactures from bleaching, slitting, folding to packing and steam sterilization, provides various woven gauze product including woven or heat bonded X-ray thread gauze, RFID tag gauze, lap sponges, etc.

Products can be packed in flat pouch and blister pouch in high efficiency.



## Non-woven Gauze Factory

### Monthly capacity: 600 tons.

One stop production starts from the very beginning of spunlace making, to folding and final packing, with 3 high advanced spunlace production lines.

Our Spunlace lines including parallel web and cross lapper web can produce fabric with various blend, screen and weight (24g-300g).





## EO Sterilization Factory

**Annual output products: 270,000 m<sup>3</sup>**

Sterilization chambers: 6 x 100m<sup>3</sup>, 2 x 55m<sup>3</sup>, 1 x 30m<sup>3</sup>

The whole process of sterilization, includes preconditioning, sterilization, desorption and testing, is all completed in this site and is the biggest sterilization center in medical dressing industry in China



Culture

Overview

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Factories

Global Market

Sales Turnover



Johnson & Johnson

Medtronic

smith&nephew  
Global products

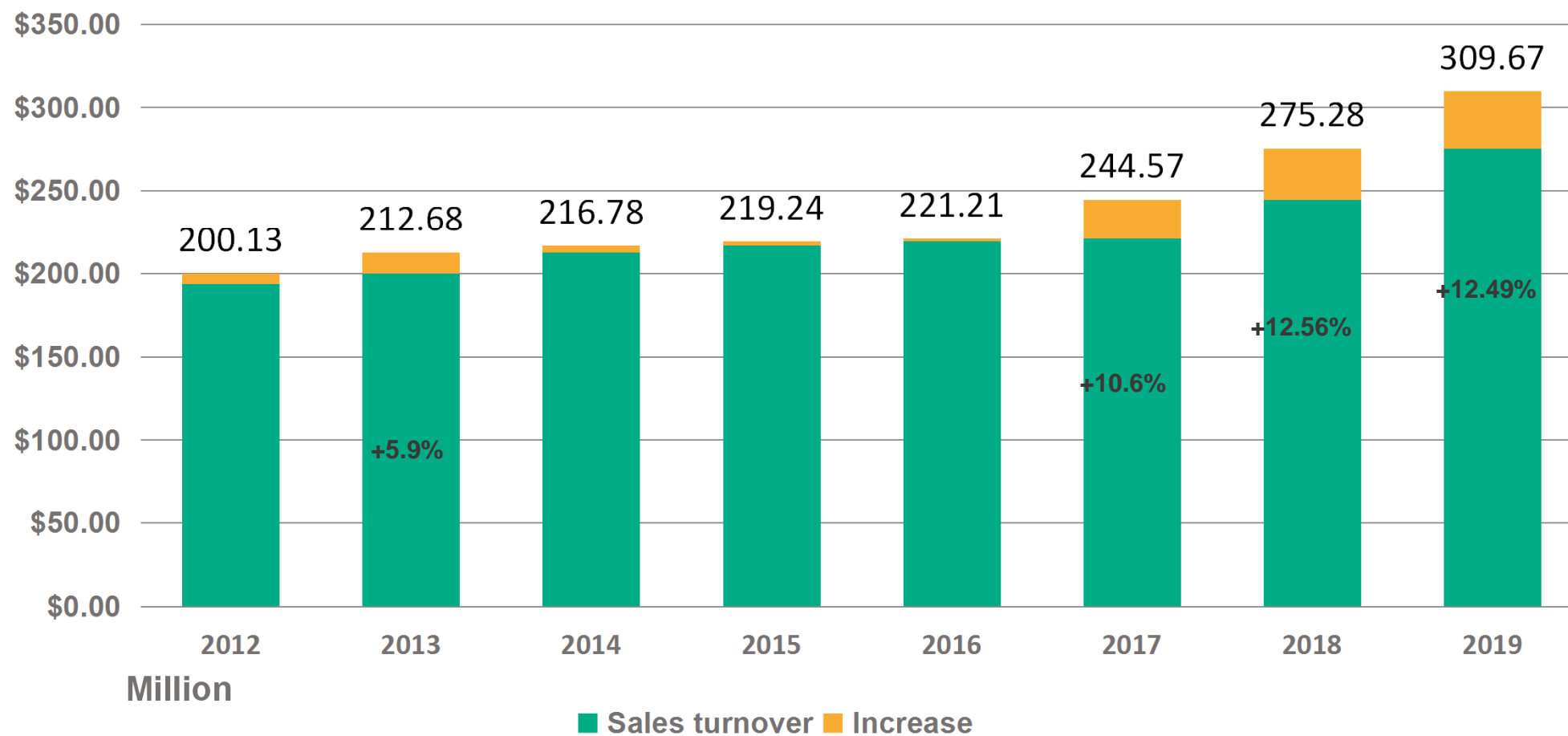
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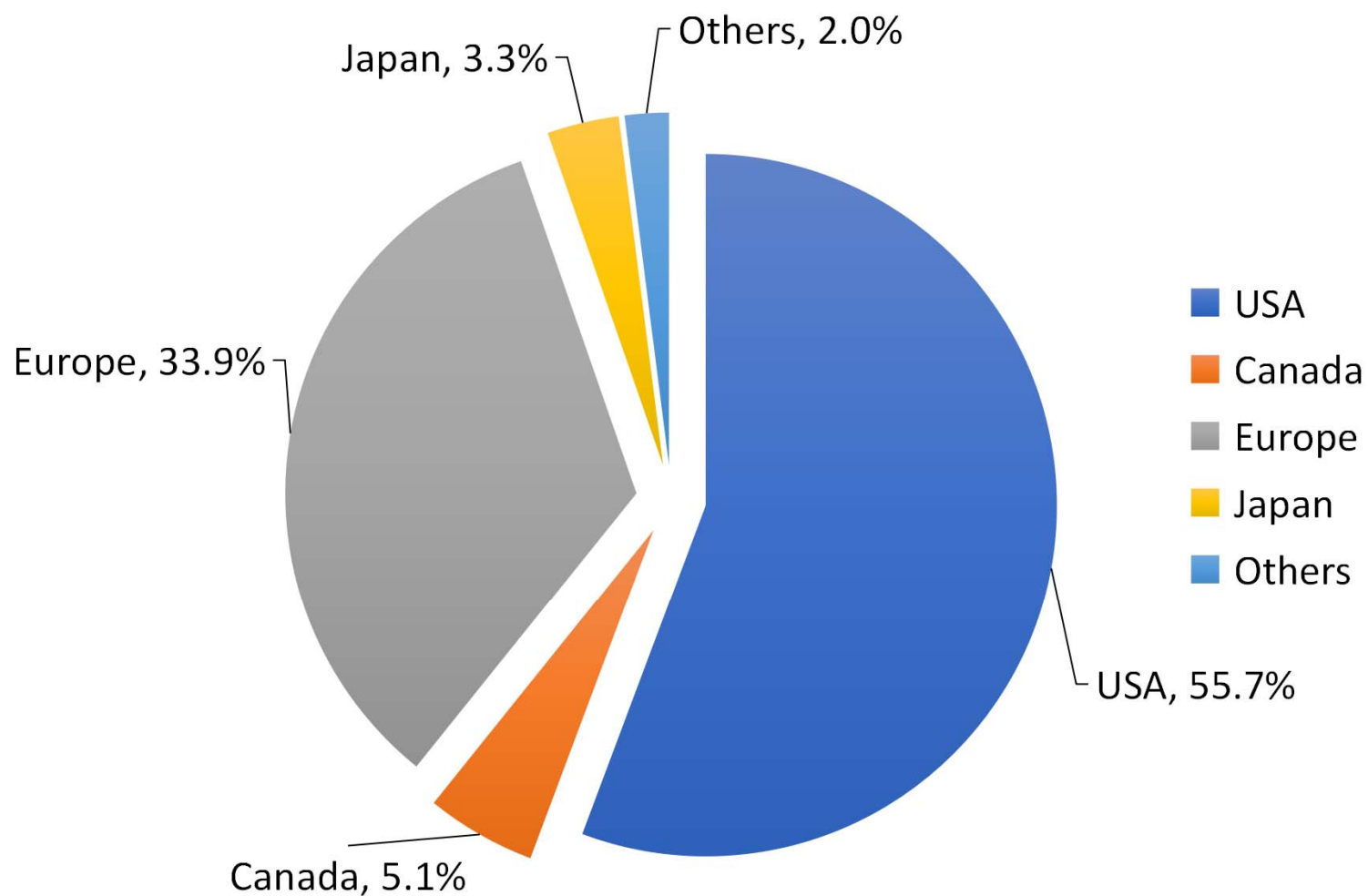


Medicom®



Over 60 customers worldwide | \$275 million Annual sales turnover





**2018 Net Sales by Geography**



## What we do

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Product series

Product sales proportion





- Woven gauze swabs
- Non-woven swabs
- Impregnated gauze



- Fluffy Sponges
- Abdominal Pads
- Drain Sponges



- X-Ray Gauze Swabs
- X-Ray nonwoven Swabs



- OR Towels
- Laparotomy Sponges



- Neuro Sponges
- X-Ray Detectable Balls



- Elastic / Conforming Bandages



- Adhesive Bandages / Dressings

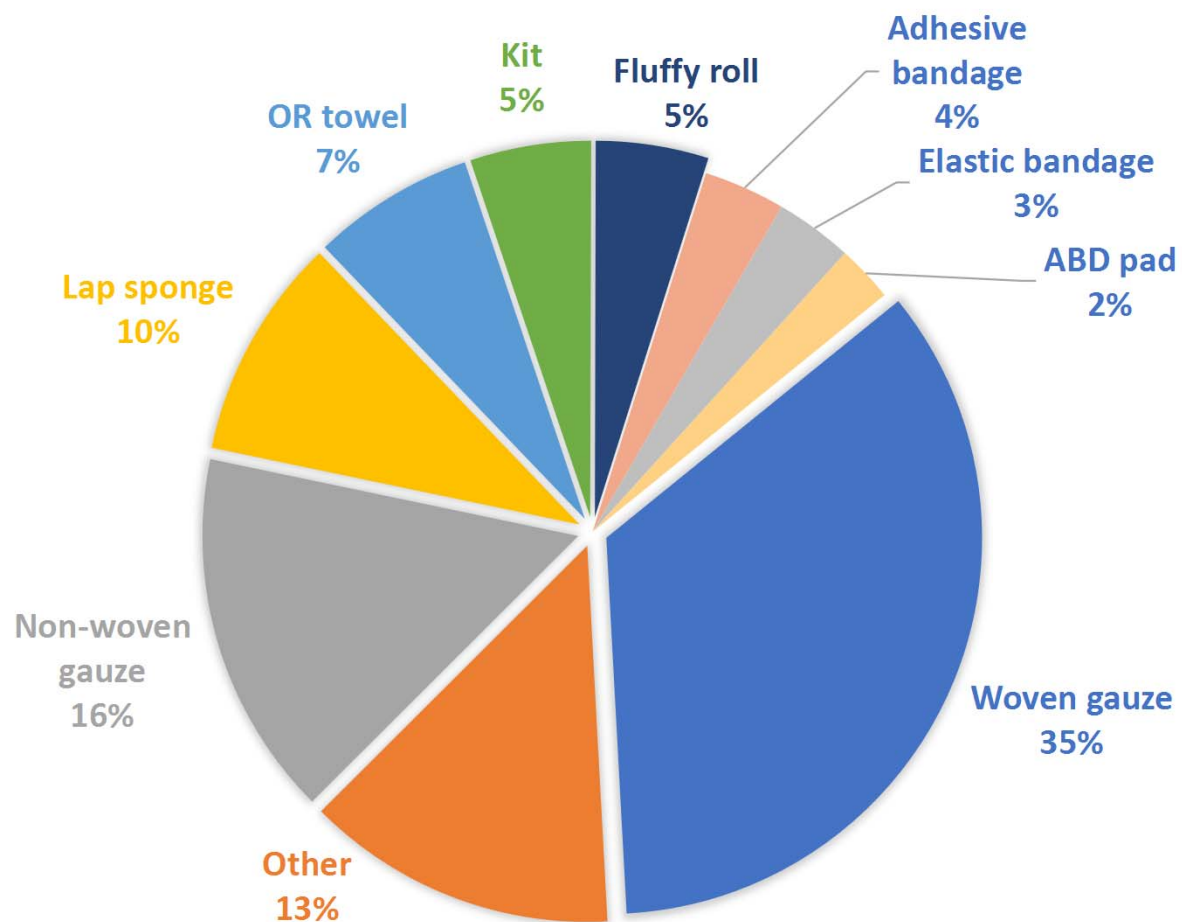


- Kits



- Disposable Nursing Pads
- Disposable Drapes / Under Pad





NET SALES BY PRODUCT CATEGORY





## Why Allmed

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Supply chain

Quality

Social Compliance

Central Laboratory

Service

Supply chain

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raw material



spinning



weaving



bleaching



folding



packaging



sterilization



delivery

Allmed always pays great effort on **efficiency improvement and automation**, by introducing the most advanced imported equipment , or developing customized equipment independently.

Supply chain

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## Quality systems

Complete quality system and a professional quality team.

## Quality Standard

- ISO13485
- ISO13485 (Sterilization)
- FDA register
- CE
- FMA register (Japan)
- FDA audits in 2013 and 2016, no observations

## Quality control

- Allmed strictly follows the quality standard in all of the production activities, as well as the up-to-date laws and regulations in each custom's country.



Supply chain

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## Dressing Material Physical & Chemical testing

USP, BP, EN14079, EN1644

## Microbial testing

Bio-burden, Sterility, Pathogen (USP, ISO11737)

## Common Packaging Function Testing

Seal strength, Integrity, Burst

## Environment Testing

Air Settling, Hands, Working Table, Particle





Supply chain

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## Social Compliance Audit from customers and 3rd parties every year.

We have passed the social audits by customers such as:

- BUNZL, Carrefour, CMC, CVS, J&J, McKesson, Sear, Safeway, Walgreen, etc.
- Audited by BSCI, UL, SGS, ITS, ELEVATE, etc.



ELEVATE

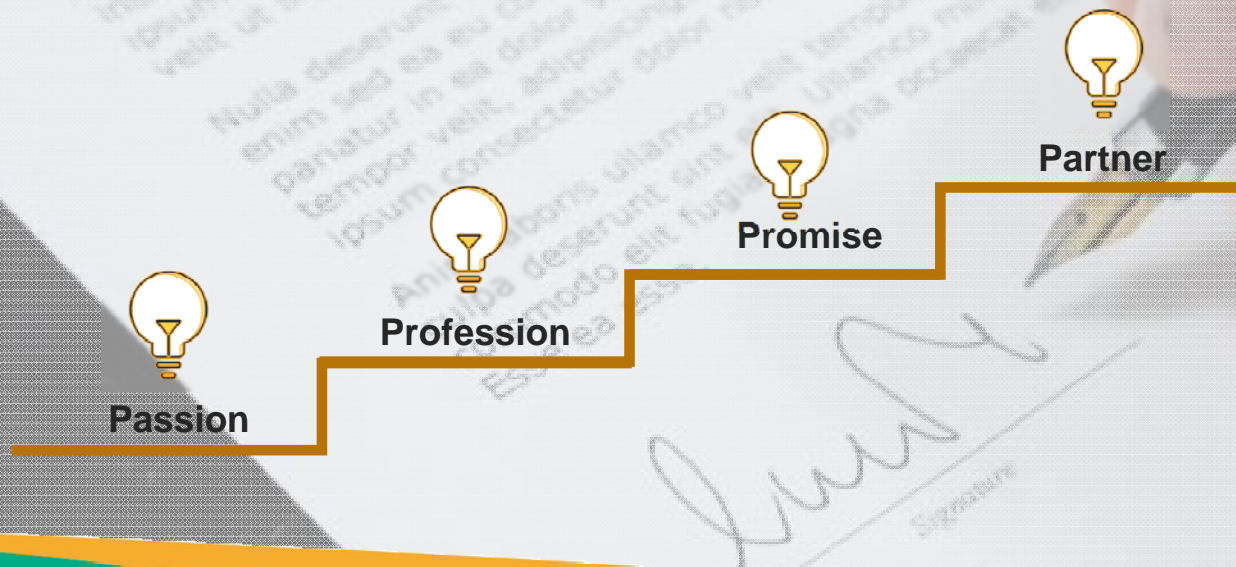


## Customer oriented


The spirit of satisfying customer needs, and making it better is reflected in all aspects of our corporate culture.

## Professional technical and sales team

All customers are satisfied with our quality, delivery, technical support and fast turn-around.





A low-angle photograph of a modern, multi-story building with a glass and concrete facade. The building has a curved, cantilevered upper section. The sky is blue with some clouds. The text 'We Care, We Can Thank you!' is overlaid in a teal, cursive font.

*We Care, We Can  
Thank you!*