





To the general shareholders' meeting of

**BPC AG** 

6340 Baar

Report of the statutory auditor on the limited statutory examination of the financial statements for the year 2018

April 25, 2019 21117083/4+pdf+1/MLU



#### Report of the statutory auditor on the limited statutory examination

to the general shareholders' meeting of

BPC AG, Baar

As statutory auditor, we have examined the financial statements (balance sheet, income statement and notes) of BPC AG for the business year ended December 31, 2018.

These financial statements are the responsibility of the board of directors. Our responsibility is to perform a limited statutory examination on these financial statements. We confirm that we meet the licensing and independence requirements as stipulated by Swiss law.

We conducted our examination in accordance with the Swiss Standard on the Limited Statutory Examination. This standard requires that we plan and perform a limited statutory examination to identify material misstatements in the financial statements. A limited statutory examination consists primarily of inquiries of company personnel and analytical procedures as well as detailed tests of company documents as considered necessary in the circumstances. However, the testing of operational processes and the internal control system, as well as inquiries and further testing procedures to detect fraud or other legal violations, are not within the scope of this examination.

Based on our limited statutory examination, nothing has come to our attention that causes us to believe that the financial statements and the proposed appropriation of available earnings do not comply with Swiss law and the company's articles of incorporation.

Zurich, April 25, 2019

BDO Ltd

Simon Oswald

Auditor in Charge Licensed Audit Expert Manuel Lüthi

Licensed Audit Expert

#### **Enclosures**

Financial statements

Proposed appropriation of available earnings

Total shareholders' equity

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY

### **Balance sheet as at 31 December**

ASSETS			
in CHF No	tes	2018	2017
Cash and cash equivalents		391'222.01	1'016'489.35
Accounts receivable third parties		1'391'441.45	937'073.64
Accounts receivable group companies		2'551'270.99	2'351'594.03
Current account other group companies		4'250'021.90	2'488'136.14
Prepaid expenses and accrued income		310'472.78	271'159.09
Total current assets		8'894'429.13	7'064'452.24
Investments	1	236'300.11	233'575.12
Tangible assets		0.00	0.00
Loans issued and accrued interest group companies		839'584.08	2'615'293.21
Total non-current assets		1'075'884.19	2'848'868.33
		9'970'313.32	9'913'320.57
LIABILITIES AND SHAREHOLDERS' EQUITY			
		9 970 313.32	3 3 13 320.37
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF		2018	2017
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF Trade accounts payable group companies		<b>2018</b> 159'308.94	<b>2017</b> 772'079.76
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies		<b>2018</b> 159'308.94 6'232.90	<b>2017</b> 772'079.76 8'121.31
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities		2018 159'308.94 6'232.90 90'949.68	2017 772'079.76 8'121.31 118'387.16
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income		2018 159'308.94 6'232.90 90'949.68 5'349'592.68	2017 772'079.76 8'121.31 118'387.16 6'916'016.66
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities		2018 159'308.94 6'232.90 90'949.68	2017 772'079.76 8'121.31 118'387.16
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LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities  Total liabilities		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20 5'606'084.20	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88 7'814'604.88
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities  Total liabilities  Share capital		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20 100'000.00	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88 7'814'604.88
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities  Total liabilities  Share capital  Deferred translation profit (+) / loss (-)		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20 100'000.00	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88 7'814'604.88
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities  Total liabilities  Share capital  Deferred translation profit (+) / loss (-)  Legal retained earnings		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20 100'000.00 -23'486.57	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88 100'000.00 -44'414.23
LIABILITIES AND SHAREHOLDERS' EQUITY in CHF  Trade accounts payable group companies  Current accounts group companies  Other short-term liabilities  Accrued expenses and deferred income  Total short-term liabilities  Total liabilities  Share capital  Deferred translation profit (+) / loss (-)  Legal retained earnings  General legal retained earnings		2018 159'308.94 6'232.90 90'949.68 5'349'592.68 5'606'084.20 100'000.00 -23'486.57	2017 772'079.76 8'121.31 118'387.16 6'916'016.66 7'814'604.88 100'000.00 -44'414.23

4'364'229.12

9'970'313.32

2'098'715.69

9'913'320.57

## BPC AG, Baar

### Income statement

	(01.01 31.12.)	(01.01 31.12.)
in CHF	2018	2017
Sale licenses	9'002'583.25	3'228'667.14
Sale services	7'152'615.17	7'302'268.44
Other operating income	5'456'188.55	3'068'536.64
Total operating income	21'611'386.97	13'599'472.22
Cost licenses	-4'501'291.63	-1'614'333.57
Cost of sales	-4'181'709.58	-3'227'070.25
Purchase expenses	-508'720.45	-159'362.32
Personnel expenses	-8'080'965.15	-6'606'280.72
Rental expenses	-202'840.06	-143'871.96
Maintenance expenses	-97'397.44	-1'421.42
Legal and administration expenses	-280'667.04	-206'951.43
Travelling expenses	-821'053.50	-821'220.85
Depreciation	0.00	-1'482.01
Total operating expenses	-18'674'644.86	-12'781'994.54
Operating result (EBIT)	2'936'742.11	817'477.68
	0001170.00	111000.05
Financial income	220'179.92	11'369.85
Foreign currency exchange profit (+) / loss (-)	-123'340.17	10'658.32
Financial expenses	-482'915.82	-168'979.90
Profit for the year before taxes (EBIT)	2'550'666.04	670'525.96
Direct taxes	-306'080.27	-66'953.48
Profit for the year	2'244'585.77	603'572.48

#### Notes to the financial statements 2018

#### **Principles**

#### **General aspects**

These financial statements were prepared according to the principles of the Swiss Law on Accounting and Financial Reporting (32nd title of the Swiss Code of Obligation), in particular Art. 957 to Art. 962 (commercial accounting and financial reporting).

The board of directors has to recognise issues that have an effect on the amount of the declared assets and liabilities as well as contingent liabilities at year-end and on expenses and income in the reporting period. The board of directors decides the use of the existing valuation and accounting options on its own. For the benefit of the company, depreciations, amortisations and provisions may be created, which are more than operationally necessary.

#### 1. Investments

Company	Domicile	Capital in local currency		Share in capital rights in	•
		2018	2017	2018	2017
Participation BPC Europe SA	(Switzerland)	CHF 50'000	CHF 50'000	50	50
Participation BPC BT (Asia Pa	acific, Singapore)	CHF 1	CHF 1	100	100
Participation BPC Philippines	, Inc.	USD 120'000	USD 120'000	60	60
Participation Smart Project Li	mited (Sri Lanka)	USD 1'000	USD 1'000	100	100
Participation BPC Technologi	es India Private Ltd.	INR 5'000	INR 5'000	1	1
Participation PT MOBILE TUN	NAI INDONESIA	IDR 900'000'000 IDR 900'000'000		30	30
Participation BPC SV MEXICO	O S.R.L. DE C.V. (Mexico)	MXN 300	MXN 0	30	0

#### 2. Full-time equivalents

The company has over 80 employees and contractors worldwide.

The annual average number of full-time equivalents for the reporting year was 77 (PY 32).

#### 3. Joint liability group VAT

The Company is a member of the value-added-tax group of BPC AG, Baar and SmartVista AG, Baar in Switzerland and is thereby jointly and severally liable to the federal tax authorities for value-added-tax debts of that group.

#### 4. Foreign currencies

Starting on 01.01.2016 books of the company are maintained in USD. At period-end, assets and liabilities are revalued into CHF applying the current rate method (Shareholders' equity at historical rate, all other assets and liabilities at period end rate, profit and loss at average rate).

	2018	2017	
Period-end rate USD/CHF	0.985784	0.974475	
Average rate USD/CHF	0.987292	0.98461	

# Proposed appropriation of the available earnings (in CHF)

The appropriation of the profit is proposed to the general meeting as follows:

At the disposal of the general meeting	2018	2017
Retained earnings 01.01.	1'993'129.92	1'389'557.44
Profit/Loss for the year	2'244'585.77	603'572.48
TOTAL	4'237'715.69	1'993'129.92
Proposal on profit appropriation	2018	2017

Proposal on profit appropriation	2018	2017	
Allocation to general legal retained earnings	0.00	0.00	
Distribution of profit	0.00	0.00	
To be carried forward	4'237'715.69	1'993'129.92	
TOTAL	4'237'715.69	1'993'129.92	

Since the general legal retained earnings has reached 50% of the share capital, there will be no further allocation to the legal reserves.