

CURRICULUM VITAE

Ana Chirita

- Over 21 years of experience in project management and work with international organizations, businesses, donors and government institutions
- Proven track record of successful fundraising, implementation and completion of national programs, projects and activities
- 16 years of experience in the ICT sector with an excellent knowledge of the industry key priorities and direct involvement into activities related to better fiscal and legal environment, trade and market development and educational initiatives
- Result oriented person with proven interpersonal, communication and networking skills within business, donor and Government community

Working Experience:

- **National Association of ICT Companies. Strategic Projects Director** March 2019-Present
ATIC Strategic Projects Director has primary responsibility of all strategic activities of ATIC in relation to cooperation with various donors, community, private companies, Government stakeholders, any other partners in the interest of implementation of ATIC vision and mission and developing strategic goals.
ATIC Strategic Projects Director coordinates and supervises all ATIC projects, negotiates with the donors any new projects, coordinates the activities with ATIC members and ATIC board.
- **Seed Forum Moldova- Country Representative** March 2016-Present
Experience in Entrepreneurship Programs, Women Support Initiatives, Investment and Green Programs
- **National Association of ICT Companies. Executive Director** September 2009-March 2019
Build the capacity of the Association in terms of strategic, marketing, operational, visionary, financial and activity development according to the priorities identified by the stakeholders. Develop and manage projects and programs of an equivalent of up to 2 mln USD/year . Manage and lead projects with an average of 25 staff/project in the following areas: trade and market development, educational projects, as well as tax and legal issues. Build connections with Government institutions, Donor Organizations, Business stakeholders, Community leaders and other relevant stakeholders. One of the biggest projects implemented- Tekwill (served as Senior Project Coordinator).
Qlab Moldova ESI EE. Executive Director.
Lead the work of the Center. Develop organizational strategies. Develop training programs. Coordinate the work of the organization. Monitor and Evaluate the activities.
- **E-Government Center. e-Education Project Manager** for Ministry of Education as a Short Term Consultant.
Develop Technology Roadmap for the Educational sector, including lists of priorities, e-services, information systems and open Government initiatives; implementation plan, monitoring and evaluation reports for the delivery of the next e-education services for 2012-2013; e-education Services portfolio for 2012-2014
February 1-August 11, 2013
- **Chemonics International. ICT Industry Advisor**
Lead tasks for the projects related to ICT Industry: launch the first Moldova ICT Summit in 2010, organize the Cisco Academies Conference, develop marketing and export oriented materials, analyze the development aspects of the ICT Industry, manage reports within
December 2009-July 2010

Relative Experience:

- **Technical University of Moldova. Board Member Strategic Council for Institutional Development** 2020-Present
- **Seed Forum Moldova. Country Representative** 2016-Present
Volunteer Experience in developing iHub Moldova- 800 m2 coworking space in the center of Chisinau
- **Student Alliance from Moldova.** President. Develop and implement strategies and plans for the projects and for the organization. Elaborate and implement projects concerning Students and their Activity and Participation with a focus on strategic planning, leadership, communication and democracy. Coordinate organization's activity. Lead 2 projects of 120,000 EUR financed by MATRA, as well as other smaller projects of up to 50,000 USD total. January 2006-January 2010
- **National Youth Council from Moldova.** Board Member. Responsible for youth programs. Develop projects regarding youth participation, youth exchange, youth information, etc. Writing and updating different types of reports. April 2005-April 2007

Education:

- **Academy of Economic Studies,** Masters Degree Business Administration (avg. grade= 9.34) 2009- 2014
- **Technical University from Moldova,** Undergraduate Studies. Specialty: Informational Technologies(French Language) (avg. grade=9.14) 2004-2009
- **Deer Creek High School,** OK, USA. Won a scholarship at the Future Leaders Exchange Program sponsored by the US Government. GPA – 4.2. 2003-2004
- English - Romanian Academic Lyceum "**Mircea Eliade**"(avg. grade 9.7) 1993-2004

Relevant Lead Projects:

Tekwill Project Coordination (8.9 mln EUR)
EU4Moldova: Startup City Cahul Coordinator (5.4 mln EUR)
Moldova ICT Summit 2010-2025 organized by the National Association of ICT Companies- coordinator of the event.
Seed Forum Global Accelerator- Local Coordinator
She's Next Accelerator by Visa- Mentor
Capacity Building initiatives(trainings, master classes, certifications)
Improving education related activities- information campaigns, internship programs, trainings, code camps, etc.
EdTech related consultancy over the past 15 years
Policy White Book Development(3 editions)- coordinator of the project from ATIC side
Legislative Interventions projects in fiscal, education, author rights, labor, etc area lead

Export and trade development programs

Language skills:

Romanian	native
Russian	fluent
English	fluent
French	good
German	basic