

# Sebastian Ciobanu - CV (English Translation)

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## Personal Information

Date of Birth: February 1, 1984

Nationality: Romanian

Mobile: (+40) 731404023

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Address: Florilor 7, bl B7, ap 401, 077175 Stefanestii de Jos, Romania

## Work Experience

### Research and Reporting Officer

Raiffeisen Bank SA, Bucharest, Romania

September 1, 2005 - May 9, 2009

- Setting sales objectives, variable payment systems, and reporting systems
- Creating and developing logical business solutions
- Providing support for the data management team
- Optimizing management systems
- Controlling and monitoring business objectives
- Drafting test cases for report verification

### Principal Software Consultant

SAS Analytical Solutions SRL, Bucharest, Romania

May 2009 - September 30, 2022

- Business and requirements analysis from clients
- Developing relational and dimensional data models
- Developing ETL (Extract-Transform-Load) jobs
- Writing SAS-coded applications
- Implementing data warehouse projects using SAS solutions

- Managing campaign projects using SAS software

## **Principal Software Consultant**

Data 2Knowledge SRL, Bucharest, Romania

October 1, 2022 – Present

## **Education**

- Academy of Economic Studies, Bucharest, Romania (October 2003 – July 2008)
- Academy of Economic Studies, Bucharest, Romania (October 2008 – 2010)

## **Language Skills**

- Romanian: Native
- English: C2 (Proficient) in listening, reading, speaking, and writing

## **Digital Skills**

- SAS developer, Cloud architecture, Software architecture
- Python programming, Text analytics, Data management (ETL tools)
- SQL developer, SQL, Microsoft Excel

## **Communication and Interpersonal Skills**

- Excellent communication skills with clients gained through project participation
- Organizational and project management skills
- Continuous learning abilities

## **Relevant Experience**

Project Name: Big Data and Investigation Solution

- Period: March 2021 – December 2021

- Position: Data Scientist

- Beneficiary: Government Agency
- Description: Developing a big data system for investigation and implementing policies for data analysis

Project Name: Data Warehouse Solution

- Period: March 2016 – April 2018
- Position: Data Steward
- Beneficiary: BRD Groupe Societe Generale
- Description: Developing a data warehouse system and implementing data quality policies and processes

Project Name: Customer Data Analysis and Segmentation

- Period: December 2017 – August 2018
- Position: Data Steward
- Beneficiary: Regina Maria
- Description: Developing an analytical customer segmentation system

Project Name: Factory Big Data Digitalization

- Period: February 2015 – March 2016
- Position: Data Steward
- Beneficiary: Garrett (formerly Honeywell Garrett)
- Description: Developing a manufacturing process analysis system and predictive scrap analysis

Project Name: Analytical CRM

- Period: January 2015 – September 2015
- Position: Data Steward
- Beneficiary: Unicredit Bank
- Description: Developing a customer analysis system and campaign implementation