

PERSONAL INFORMATION

**Alexandru Badarau**



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💬 Replace with type of IM service – Facebook – Alexandru Badarau

Sex Male | Date of birth 07/12/1982 | Nationality Moldova

JOB APPLIED FOR  
POSITION  
PREFERRED JOB  
STUDIES APPLIED FOR  
PERSONAL STATEMENT

WORK EXPERIENCE

November 2016- present	<p><b>Executive Director</b></p> <p>NGO Moldova Lavender Association</p> <ul style="list-style-type: none"> <li>Managing activity of the Association;</li> <li>Finding new markets for export and performing the export operations;</li> <li>Planning activities and budgets;</li> <li>Representing the Association at different exhibitions;</li> <li>Annual Reporting;</li> </ul> <p>Business or sector: NGO</p>
October 2016 - present	<p><b>Deputy Executive Director</b></p> <p>OBD Group LLP</p> <ul style="list-style-type: none"> <li>Managing activity of the enterprise;</li> <li>Planning activities and budgets;</li> <li>Management outsourcing;</li> <li>Annual Reporting;</li> <li>Project Manager, Senior Business Consultant;</li> </ul> <p>Business or sector : Outsourcing services (bookkeeping, marketing, management), Business Consulting Services</p>
july 2013 – October 2016	<p><b>Freelance business consultant</b></p> <p>self-employed</p> <ul style="list-style-type: none"> <li>Providing financial consulting (costs analysis services, financial management, tax planning, budgeting);</li> <li>Business planning, Feasibility studies, Marketing Research;</li> <li>Support in fundraising, obtaining bank credits, grants;</li> </ul> <p>Business or sector – Business Consulting Services</p>
june 2011 – july 2013:	<p><b>Executive Director</b></p> <p>I.F.C. Group LLP</p> <ul style="list-style-type: none"> <li>-Management of the company;</li> <li>- Project Manager;</li> <li>- IFAD Project Manager for the Company;</li> <li>- Monitoring the client’s activity within IFAD program;</li> <li>- Reporting monthly, quarterly and annual activity of the company and IFAD</li> </ul> <p>Business or sector – Business Consulting Services</p>

<p>march 2010 – may 2011</p>	<p><b>Financial Consultant</b></p> <p>I.F.C. Group LLP</p> <ul style="list-style-type: none"> <li>- Providing financial consulting, costs analysis services;</li> <li>- Project Manager;</li> <li>- Business planning, Feasibility studies, Marketing Research;</li> <li>- Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources;</li> <li>- Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects;</li> <li>- Providing technical assistance to new enterprises registration. Financial management services;</li> <li>- Support in obtaining bank credits, grants, presenting business plans;</li> <li>- Monitoring and reporting rural businesses financed by the RISP/IFAD projects</li> </ul> <p>Business or sector – Business Consulting Services</p>
<p>february 2008 – march 2010</p>	<p><b>Manager of the Department: Financial and Business Planning Department</b></p> <p>ProConsulting LLP</p> <ul style="list-style-type: none"> <li>- Coordinating the activity of the Department;</li> <li>- Providing financial consulting;</li> <li>- IFAD/RISP Project Manager;</li> <li>- Business planning, Feasibility studies, Marketing Research;</li> <li>- Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources;</li> <li>- Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects;</li> <li>- Providing technical assistance to new enterprises registration. Financial management services;</li> <li>- Support in obtaining bank credits, grants, presenting business plans;</li> <li>- Monitoring and reporting rural businesses financed by the RISP/IFAD projects;</li> <li>- Monthly reporting to the managing director</li> </ul> <p>Business or sector – Business Consulting Services</p>
<p>august 2007 – February 2008</p>	<p><b>Senior Consultant</b></p> <p>Business Advisory Centre NGO</p> <ul style="list-style-type: none"> <li>- Team leader;</li> <li>- IFAD Project Manager;</li> <li>- Business planning, Feasibility studies, Marketing Research;</li> <li>- Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources;</li> <li>- Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects;</li> <li>- Providing technical assistance to new enterprises registration. Financial management services;</li> <li>- Support in obtaining bank credits, grants, presenting business plans;</li> <li>- Monitoring and reporting rural businesses financed by the RISP/IFAD projects</li> </ul> <p>Business or sector – Business Consulting Services</p>
<p>May 2007 – august 2007</p>	<p><b>Financial Consultant</b></p> <p>Business Advisory Centre NGO</p> <ul style="list-style-type: none"> <li>- Business planning, Feasibility studies, Marketing Research;</li> <li>- Identifying individuals/groups with entrepreneurial ability and willingness to start a business in rural area. Training them how to start and how to manage a business, finding financial resources;</li> <li>- Providing technical assistance on elaborating feasibility studies, business plans and new business's development in rural area, within RISP/IFAD projects;</li> <li>- Providing technical assistance to new enterprises registration. Financial management services;</li> <li>- Support in obtaining bank credits, grants, presenting business plans</li> </ul> <p>Business or sector – Business Consulting Services</p>

october 2006 – may 2007	<p><b>Junior Consultant</b></p> <p>Business Advisory Centre NGO</p> <ul style="list-style-type: none"> <li>- Business planning, Feasibility studies, Marketing Research;</li> </ul> <p>Business or sector – Business Consulting Services</p>
September 2005 – September 2006	<p><b>Senior bank-accountant</b></p> <p>BC Moldova Agroindbank SA . Leova subsidiary</p> <ul style="list-style-type: none"> <li>- Providing banking services to businesses and individuals - bank-account-services, bank deposits, credit card operations, transfers etc.;</li> <li>- Responsible for ATM operation;</li> <li>- Responsible for internal banking correspondence</li> </ul> <p>Business or sector – Banking Services</p>
march 2005 – September 2005	<p><b>Bank-accountant</b></p> <p>BC Moldova Agroindbank SA . Leova subsidiary</p> <ul style="list-style-type: none"> <li>- Providing banking services to individuals - bank-account-services, bank deposits, credit card operations;</li> </ul> <p>Business or sector – Banking Services</p>
october 2004 – march 2005	<p><b>Accountant</b></p> <p>Impresia Vicol LLP, Leova town</p> <ul style="list-style-type: none"> <li>- Primary accounting operations record (release-receipt) of goods, writing invoices etc.</li> <li>- Working in 1C-Accounting, making daily reports;</li> </ul> <p>Business or sector - Trade</p>

EDUCATION AND TRAINING

2001-2006 Free International University of Moldova, Chisinau Faculty Economics, Finance and Banking. 2001-2003 studied Economics, subjects studied in English language, 2003-2006 – studied Finance and Banking in Romanian language.

PERSONAL SKILLS

Responsible, communicative, punctual, teamwork, analytical skills, negotiation skills,

Mother tongue(s) Romanian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
Russian	C1	C1	C1	C1	C1
English	C1	C1	C1	C1	C1

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user  
[Common European Framework of Reference for Languages](#)

**Communication skills** ▪ good communication skills gained through my experience as sales manager in banking, business consultant and practicing debating.

**Organisational / managerial skills** ▪ leadership (currently responsible for a team of 5 people),

**Job-related skills** ▪ good command of financial instruments, business planning and analytical thinking.

**Digital competence**

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Independent user	Independent user	Independent user	Independent user	Independent user

Levels: Basic user - Independent user - Proficient user  
[Digital competences - Self-assessment grid](#)

▪ good command of office suite (word processor, spread sheet, presentation software)

**Other skills** ▪ responsible

**Driving licence** B

**ADDITIONAL INFORMATION**

- Publications** Jan - Oct 2017 – Certified in International Trade – by Institute of Export and International Trade from London;
- Presentations** May - Oct 2017 – Certificate Manager Training Programme – by WiFi, training at WKO (Austrian Chamber of Commerce);
- Projects** Oct 2017 – Training „Project Management for Consulting” – by PCMI Limited, UK, organized by BAS Program – EBRD;
- Conferences** Aug 2017 – Training in Project Management of European funded Projects – Institute of Labour Chisinau;
- Seminars** Jun 2017 – Certificate Manager Training Programme – by GIZ, training at RWTH Aachen University, Germany;
- Honours and awards** 2008-2009 – TAM-BAS EBRD – training Coaching Skills;
- Memberships** TAM-BAS EBRD – training Financial and Cost analysis;
- References** SRISP Program World Bank – training on Environmental impact of economic activity;
- Citations** 2007-2008 – Alt Invest – Financial analysis;
- Courses** Alt Invest – Business Planning;
- Certifications**

**ANNEXES**