


**“COMPANIA MBC” S.R.L.**  
MD-2064, mun.Chisinau,  
Mircea cel Batrin, 20/3 of. 89  
c/f 1008600028191; cod TVA 0505509  
OTP Bank SA MOBBMD22  
MD85MO2224ASV78762077100

## CV KEY PERSONNEL

### Tatiana Topal – Engineer Estimator

Certificate of Technical and Professional Certification – Valid until 09 June 2026

<ul style="list-style-type: none"><li>- Year of Birth: 1987</li><li>- Studies in the Field: Technical University /</li><li>- Years of Studies: 2006 - 2010</li><li>- Specialty: Construction and Civil Engineering</li><li>- Professional activity:</li><li>- 2010 –2020 Aldebars Engineer Estimator.</li><li>- 2020- Present MBC SRL Engineer Estimator</li></ul>	
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### Current Responsibilities within the MBC Company:

- Elaboration of expenditure estimates for construction works according to:
- Projects, sketches, on-site measurements of work volumes presented by site managers;
- Preparation of quotations - offer for participation in open public tenders as well as for requests for offers;
- Preparation of estimates for water and sewage works, electricity
- Requesting price offers from material suppliers and including them in the quotations;
- Activity price analysis and compliance with budget norms.

### Special skills:

#### 1. Technical Knowledge

- **Construction Methods and Materials:** Understand construction techniques, materials, and their properties.
- **Engineering Principles:** Familiarity with civil, structural, and mechanical engineering concepts.
- **Blueprint Reading:** Ability to interpret architectural and engineering drawings and specifications.
- **Knowledge of Building Codes:** Awareness of local, national, and international building standards and regulations.

## 2. Estimation and Analytical Skills

- **Quantity Takeoff:** Accurately measure materials, labor, and equipment needed from blueprints.
- **Cost Estimation:** Develop detailed cost breakdowns, including direct and indirect costs.
- **Value Engineering:** Propose cost-effective alternatives without compromising quality.
- **Risk Assessment:** Identify and quantify potential risks and incorporate contingencies.

## 3. Software Proficiency

- **Estimation Tools:** Expertise in software like **AutoCAD**, **PlanSwift**, **Bluebeam**, or **CostX**.
- **Project Management Tools:** Proficiency in tools like **Primavera P6**, **Microsoft Project**, or **Procore**.
- **Spreadsheet Skills:** Advanced skills in **Microsoft Excel** for custom calculations and data analysis.

## 4. Financial and Business Acumen

- **Budgeting:** Develop and manage project budgets.
- **Market Knowledge:** Understand material costs, labor rates, and market trends.
- **Negotiation:** Work with suppliers and subcontractors to get competitive pricing.

## 5. Communication and Interpersonal Skills

- **Client Interaction:** Clearly explain estimates and cost variations to clients and stakeholders.
- **Team Collaboration:** Work closely with project managers, engineers, and procurement teams.
- **Documentation:** Prepare detailed reports, proposals, and bid submissions.

## 6. Time Management and Organizational Skills

- **Deadline Adherence:** Deliver accurate estimates within tight deadlines.
- **Multitasking:** Handle multiple projects simultaneously.
- **Attention to Detail:** Ensure precision in measurements, calculations, and documentation.

## 7. Problem-Solving and Decision-Making

- **Adaptability:** Adjust estimates based on unexpected changes or constraints.
- **Strategic Thinking:** Analyze project feasibility and recommend practical solutions.

## 8. Industry-Specific Knowledge

- **Specialized Construction Areas:** Expertise in residential, commercial, industrial, or infrastructure projects, depending on the company's focus.
- **Green Building Practices:** Knowledge of sustainable and energy-efficient building methods, if applicable.



COMPANIA MBC SRL

ADMINISTRATOR

VLADISLAV BOTNARENCO

