#### "COMPANIA MBC" S.R.L.

MD-2064, mun.Chisinau, Mircea cel Batrin, 20/3 of. 89 c\f 1008600028191; cod TVA 0505509 OTP Bank SA MOBBMD22 MD85MO2224ASV78762077100

# **CV KEY PERSONNEL**

# Tatiana Topal – Engineer Estimator

Certificate of Technical and Professional Certification - Valid until 09 June 2026

- Year of Birth: 1987

- Studies in the Field: Technical University /

- Years of Studies: 2006 - 2010

- Specialty: Construction and Civil Engineering

- Professional activity:

- 2010 - 2020 Aldebars Engineer Estimator.

- 2020- Present MBC SRL Engineer Estimator



# Current Responsibilities within the MBC Company:

- Elaboration of expenditure estimates for construction works according to:
- Projects, sketches, on-site measurements of work volumes presented by site managers;
- Preparation of quotations offer for participation in open public tenders as well as for requests for offers;
- Preparation of estimates for water and sewage works, electricity
- Requesting price offers from material suppliers and including them in the quotations;
- Activity price analysis and compliance with budget norms.

### Special skills:

### 1. Technical Knowledge

- Construction Methods and Materials: Understand construction techniques, materials, and their properties.
- Engineering Principles: Familiarity with civil, structural, and mechanical engineering concepts.
- Blueprint Reading: Ability to interpret architectural and engineering drawings and specifications.
- **Knowledge of Building Codes**: Awareness of local, national, and international building standards and regulations.

### 2. Estimation and Analytical Skills

- Quantity Takeoff: Accurately measure materials, labor, and equipment needed from blueprints.
- Cost Estimation: Develop detailed cost breakdowns, including direct and indirect costs.
- Value Engineering: Propose cost-effective alternatives without compromising quality.
- Risk Assessment: Identify and quantify potential risks and incorporate contingencies.

### 3. Software Proficiency

- Estimation Tools: Expertise in software like AutoCAD, PlanSwift, Bluebeam, or CostX.
- Project Management Tools: Proficiency in tools like Primavera P6, Microsoft Project, or Procore.
- Spreadsheet Skills: Advanced skills in Microsoft Excel for custom calculations and data analysis.

### 4. Financial and Business Acumen

- **Budgeting**: Develop and manage project budgets.
- Market Knowledge: Understand material costs, labor rates, and market trends.
- Negotiation: Work with suppliers and subcontractors to get competitive pricing.

# 5. Communication and Interpersonal Skills

- Client Interaction: Clearly explain estimates and cost variations to clients and stakeholders.
- **Team Collaboration**: Work closely with project managers, engineers, and procurement teams.
- **Documentation**: Prepare detailed reports, proposals, and bid submissions.

### 6. Time Management and Organizational Skills

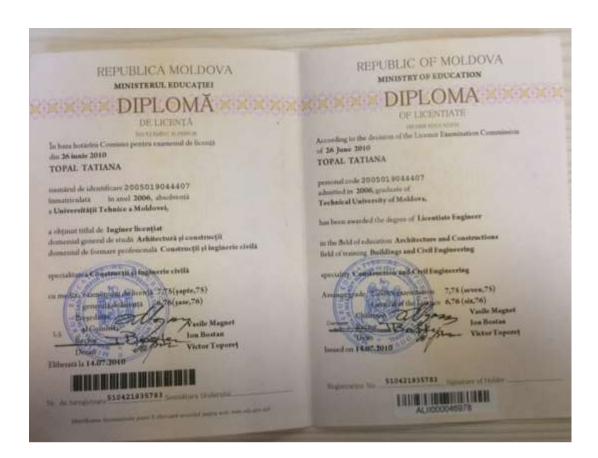
- Deadline Adherence: Deliver accurate estimates within tight deadlines.
- Multitasking: Handle multiple projects simultaneously.
- Attention to Detail: Ensure precision in measurements, calculations, and documentation.

# 7. Problem-Solving and Decision-Making

- Adaptability: Adjust estimates based on unexpected changes or constraints.
- Strategic Thinking: Analyze project feasibility and recommend practical solutions.

# 8. Industry-Specific Knowledge

- **Specialized Construction Areas**: Expertise in residential, commercial, industrial, or infrastructure projects, depending on the company's focus.
- Green Building Practices: Knowledge of sustainable and energy-efficient building methods, if applicable.



COMPANIA MBC SRL

**ADMINISTRATOR** 

VLADISLAV BOTNARENCO \_\_\_\_\_