



ANNEX 13

Total Cost of Ownership (TCO)

TOTAL COST OF OWNERSHIP (TCO)

Table 1: TCO summary – [the table that aggregates the cost components, detailed in the other tables below in this form, including for a period of 5 years after the warranty period (one-time and recurring costs).]

Note: This table will be completed by the Tenderer separately for each lot and the indicated amounts will be without VAT

Total cost of ownership (TCO)

No	Name	Period under contract	Year 2	Year 3	Year 4	Year 5	Year 6	TOTAL, without VAT (EUR/MDL/USD)
1	Licenses for the offered IT solution * (including one year of manufacturer support)	€ 469,156.80	n/a	n/a	n/a	n/a	n/a	€ 469,156.80
2	Standard support from the manufacturer for offered software licenses, after the first year of warranty period**	n/a	€ 111,471.66	€ 120,389.39	€ 130,020.54	€ 140,422.18	€ 151,655.96	€ 653,959.72
3	Complementary licenses required to run the offered IT solution (including one year of support)	These licenses are covered as part of Lot 1 Complimentary licenses. Hence, separate quotes are not provided. Kindly refer	n/a	n/a	n/a	n/a	n/a	

No	Name	Period under contract	Year 2	Year 3	Year 4	Year 5	Year 6	TOTAL, without VAT (EUR/MDL/USD)
		Lot 1 for details.						
4	Support for complementary licenses required to run the offered IT solution after the first year of warranty**	n/a	These licenses are covered as part of Lot 1 Complimentary licenses. Hence, separate quotes are not provided. Kindly refer Lot 1 for details.					
5	Implementation services of the IT solution	€ 640,534.54	n/a	n/a	n/a	n/a	n/a	€ 640,534.54
6	Training services	Included	n/a	n/a	n/a	n/a	n/a	€ 0.00
7	Warranty services related to implementation services of the offered software solution	As a special gesture and value-added commitment to the Bank, JMR shall provide one (1) year of warranty support from the Go-Live date at no additional cost.	n/a	n/a	n/a	n/a	n/a	
8	Services for additional developments and change requests during the implementation and warranty period (Lot I –	€ 23,369.68	n/a	n/a	n/a	n/a	n/a	€ 23,369.68

No	Name	Period under contract	Year 2	Year 3	Year 4	Year 5	Year 6	TOTAL, without VAT (EUR/MDL/USD)
	2000 man-hours; Lot II – 1000 man-hours)							
9	Post-warranty services for implementation services, after expiry of warranty period	n/a	This is covered as part of Standard Oracle AMC/Support.					
10	Development services based on change requests, estimated at 1000 man-hours after the warranty period	n/a	€ 4,673.94	€ 4,673.94	€ 4,673.94	€ 4,673.94	€ 4,673.94	€ 23,369.68
TOTAL COSTS, without VAT		€ 1,133,061.02	€ 116,145.59	€ 125,063.32	€ 134,694.48	€ 145,096.12	€ 156,329.89	€ 1,810,390.42

Note: For item No. 9: Upon expiry of the warranty period, and subject to the Bank maintaining valid annual Oracle AMC/support coverage, product support shall be provided directly by Oracle through its standard support channels, including the Oracle My Oracle Support (MOS) portal. The Bank will be able to log service requests directly with Oracle, and Oracle will provide support, issue resolution, patches, updates, and product guidance in accordance with its standard support policies, service levels, and issue severity classifications.

As Oracle's standard support framework is generally sufficient to address the ongoing product support requirements of most customers, JMR has not included any additional post-warranty support services in the current commercial proposal.

However, should the Bank require dedicated post-Go-Live assistance from JMR beyond Oracle's standard support services, including operational support, application advisory services, knowledge transfer, issue coordination, stabilization support, enhancements, or other project-specific requirements, JMR

would be pleased to provide such services. The scope, duration, resource requirements, service levels, and associated commercial terms for any such optional services may be discussed and mutually agreed upon at a later stage based on the Bank's evolving operational needs and business requirements.

** For 10 years of use, if licenses are not perpetual.*

*** If the Tenderer is unable to specify the cost of the support offered by the manufacturer at the time of submission of the tender, he shall indicate the cost/percentage value to be applied annually for the next 5 years to the list cost of the licenses offered by the Manufacturer.*

TOTAL, without VAT, of which (total amount and % rate - 6 years):	_____ EUR/MDL/USD	_____ %
- Licenses for the offered IT solution (r1+2)	EUR/MDL/USD	n/a
- Complementary licenses required to run the offered IT solution (r3+4)	EUR/MDL/USD	n/a
- Implementation, training and warranty services (r5)+(r6)+(r7)+(r8)	EUR/MDL/USD	n/a
- Post-warranty services and development during the post-warranty period (r9)+(r10)	EUR/MDL/USD	n/a

Table 2: Licenses for the offered software solution

[All licenses delivered will include in their cost one year of support and maintenance]

Note: The Tenderer must present the cost of the licenses related to the solution in a licensing agreement model, which provides the applicable price for a license offered in this tender. When changing the number of licenses, caused by changes in the NBM activity (+/-10% of the licenses), the same unit price will be applied for new users (if the number increases) and remaining users (if the number decreases).The licensing agreement will be valid for the entire period indicated in the TCO (the 6-year period after the final acceptance of the solution). All amounts will be indicated in EUR/MDL/USD, excluding VAT.

Goods	Q-ty	Period	Price per unit	License price	Support and maintenance		Discount for licenses		Discount for support and maintenance		TOTAL LICENCES (EUR)	TOTAL SUPPORT AND MAINTENANCE (EUR)
					%	EUR	%	EUR	%	EUR		
1. Licenses for software solution*												
Licenses for the production environment												
Oracle Financials	20	Perpetual Licenses	n/a	€ 469,156.80	22 %	€ 103,214.50	License discounts , if any, are determined solely by Oracle in accordance with its commercial policies. Accordingly, JMR has quoted the license costs based on the Oracle	License discounts, if any, are determined solely by Oracle in accordance with its commercial policies. Accordingly, JMR has quoted the license costs based on the Oracle quotation received and is unable to separately disclose or commit to	€ 469,156.80	€ 103,214.50		
Oracle Hyperion Planning Plus	20											
Oracle Project Costing	5											
Oracle Inventory Management	10											
Oracle Mobile Supply Chain Applications for Oracle Inventory Management	10											
Oracle iProcurement	50											
Oracle Purchasing	50											
Oracle Supplier Lifecycle Management	50											
Oracle Sourcing for Oracle Purchasing	10											
Oracle Procurement Contracts for Oracle Purchasing	10											
Oracle Contract Lifecycle Management for Public Sector	10											
Oracle Order Management	10											

Goods	Q-ty	Period	Price per unit	License price	Support and maintenance		Discount for licenses		Discount for support and maintenance		TOTAL LICENCES (EUR)	TOTAL SUPPORT AND MAINTENANCE (EUR)
					%	EUR	%	EUR	%	EUR		
							quotation received and is unable to separately disclose or commit to a specific discount percentage.			a specific discount percentage.		
				€ 469,156.80		€ 103,214.50					€ 469,156.80	€ 103,214.50

* For 10 years of use, if licenses are not perpetual.

Table 3: Complementary licenses required to run the offered IT solution

[The Tenderer will include in the tender price all the costs of the licenses necessary to run the offered IT solution, except for the licenses necessary for the operating systems. **All amounts will be indicated in EUR/MDL/USD, excluding VAT.**]

Goods	Q-ty	Period	Price per unit	License price	Support and maintenance		Discount for licenses		Discount for support and maintenance		TOTAL LICENCES (EUR)	TOTAL SUPPORT AND MAINTENANCE (EUR)
					%	EUR	%	EUR	%	EUR		
Complementary licenses required to run the IT solution*												
Licenses for the production environment												
These licenses are covered as part of Lot 1 Complimentary licenses. Hence, separate quotes are not provided. Kindly refer Lot 1 for details.												

* All licenses delivered will include in their cost one year of support and maintenance.

Table 4: Implementation services and warranty services (for 12 months)

All amounts will be indicated in EUR/MDL/USD, excluding VAT.

Type of service	% in total services	Cost, EUR
I. Implementation services		
EBS Application Implementation Cost	96%	€ 640,534.54
II. Training services		
...	%	Included in Implementation Services
III. Warranty services (12 months))		
Warranty services (maintenance and support)	%	Complimentary
IV. Services for additional developments and change requests during the implementation and warranty period		
Lot II – 1000 man-hours	4%	€ 23,369.68
Total		€ 663,904.22

Table 5: Requirements for infrastructure specifications [Infrastructure specifications will be indicated for each lot separately. All amounts will be indicated in EUR/MDL/USD, excluding VAT]

The component	Recommended	Suggested quantity
Name and description of the required infrastructure component	Recommended model for the component, recommended features	Suggested quantity for the component (number of units)
Please refer to the attached annex for sizing details.		

*Note: If the Tenderer considers it necessary to present its offer in another structure, it will **additionally** present another table with the structure it considers representative. At the same time, the tables presented in Annex no. 3 „Details of the financial tender for implementation services” of „The Specifications” are to be completed in **fully on a mandatory manner**.*

Signed:

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