# STATEMENT ON THE LIST OF MAIN SIMILAR GOODS DELIVERED AND SERVICES RENDERED IN THE LAST 5-7 YEARS (F3.9)

Economic operator,

Forbis Solutions, Ltd

I, the undersigned, authorized representative of Forbis Solutions, Ltd, a company incorporated in England (registered no: 08723604), whose registered office is at Langdale House, 11 Marshalsea Road, London, SE1 1EN, acting via permanent establishment in the Republic of Lithuania at Tuskulenu str. 33C, LT-09219, Vilnius, (VAT payer no: 9000237895), declare under sole responsibility, under the sanctions applied to false public documents, that the data presented in the table below is true.

I declare that the information provided is complete and correct in every detail and I understand that the Beneficiary is entitled to ask any additional information for verification and confirmation of statements and documents accompanying the Tender.

Hereby, I authorize any institution, trading company, bank or other legal entity to provide information to authorized representatives of the National Bank of Moldova regarding any technical or financial aspect in connection with our activity.

#### LIST OF MAIN SERVICES RENDERED IN THE LAST 5-7 YEARS

No.	Number and object of the contract/ Type of services provided	Purposes of providing services	The role in the fulfilment of the contract (*)	Share fulfille d by the Tender er (%)	Performance indicators of the project (measurable) (***)	Name, headquarter /address of the Beneficiary /Client/ website	Period of contract (**)
0	1	2	3	4	5	6	7
1	Work order	Enabling	Solo	100%	100% of the	Šiaulių	29/11/20
	Nr. 0070 /	bank to	contractor		project	bankas,	17 –
	Developme	provide	(using		performed		27/06/20
	nt,	SEPA	joint		on time and	www.sb.lt	19
	implementat		resources		to budget		
	ion, and	payments in	with group		200		
	support of	full	company		Bank		
	FORPOST	compliance	Forbis		introduced		
	system	with RTS	UAB)		new		
	products	and SEPA			financial		
	related to	Inst			service of		
	provision of	rulebook			SEPA		
	SEPA				instant		
	Instant				payments		
	Payments				within 10		
					seconds and		
					24/7/365		
					with one		

1		T						
	2	Morte	Dec 1	6.1	1000	payment limit up to 100 000 EUR.		
	2	Master Service Agreement No. 6783 / For transition of Lithuanian, Latvian, and Estonian branchesto the Single Pan-Baltic Instance, so-called BALIN / Danske Bank AS	Developme nt, impementai on and migratioof three bank branches to the FORPOST Single Pan-Baltic Instance and to create possibility for Baltic branches of	Solo contractor (using joint resources with group company Forbis UAB)	100%	100% of the project performed on time and to budget. Danske Bank AS awarded Forbis Solutions Ltd as the Most Valuable Partner and in May 2018 had chosen Forbis	Danske Bank AS www.dans kebank.co m	06/01/20 16 - 30/06/20 18
			Danske Lithuani to operate together			Solutions as a finalist of Danske Bank Vendor Awards 2018 in Best Overall Performance category.		
	3	Work Order 0022 / Implementa tion of new generation of FOPROST products	Implementa tion, support and developmen t of FORPOST system products related to provision of SEPA Instant Payments	Solo contractor (using joint resources with group company Forbis UAB)	100%	100% of the project performed on time and to budget  Bank introduced new financial service of SEPA instant payments within 10 seconds and 24/7/365 with one payment	Signet bank AS https://ww w.signetba nk.com/en	20/12/20 19 – 30/09/20 20

4	Service provision agreement no Nr.P201506 08/01 on Implementa tion, support and developmen t and of banking system to fit Software-as-a-Service model	Customisati on of the system to fit to business model to provide multiple financial institutions with banking software.	Solo contractor (using joint resources with group company Forbis UAB)	100%	limit up to 100 000 EUR.  Fininbox received possibility to provide SaaS services for over 20 financial institution with wide range of products, including SWFIT, SEPA Credit Transfer, SEPA Direct	Fininbox UAB www.finin box.com	08/06/20 15 – present
5	Work Order 0050. SEPA Instant payments.	Implementa tion, support and developmen t of FORPOST system products related to provision of SEPA Instant Payments	Solo contractor (using joint resources with group company Forbis UAB)	100%	Debit and SEPA Instant Bank will have a possibility to provide their customers a new service - SEPA Instant payments within 10 seconds and 24/7/365	Medicinos bankas  www.med bank.lt	21/12/20 20 - present

# Methods for managing applied knowledge:

Gained experience and knowledge in above mentioned projects of implementation, development, data migration, warranty and support services for financial industry will be applied in the project of Instant Payment system delivery to the National Bank of Moldova according to the best industry standards such as ISO, ITIL and PMI project management methodology.

# Appendixes:

Copies of recommendations, according to F3.12.:

- Danske Bank Certification letter 2021;
- Danske Bank June 2018;

- Danske Bank Most Valuable Partner;
- Danske Bank Vendor award.
- Šiaulių bankas recommendation 2021.
- Medicinos bankas recommendation 2018 (plus translation);
- Medicinos bankas recommendation 2021.
- Signet Bank AS recommendation 2021.
- Fininbox UAB recommendation letter 2021.

Date: 15/06/2021

Forbis Solutions, Ltd,

<sup>\*)</sup> To specify the role of the Tenderer in the execution of contract, which may be: a single contractor or contractor leader (leader of the association), associated contractor, subcontractor.

<sup>\*\*)</sup> To specify the starting date and the initial (extended) date to finalize the contract.

<sup>\*\*\*)</sup> To specify the main measurable key performance indicators of the project, reflecting its major benefits. These are to be expressed in % or other quantitative indicators. There may be also included qualitative indicators.



Danske Bank A/S Lithuania Branch Saltoniškių g. 2, LT-08500 Vilnius, Lithuania 2021-06-08 Nr. 7417

## Certification letter

Hereby, we certify that Forbis Solutions, Ltd, provided to Danske Bank A/S services of implementation, support, development and transition of IT platforms of Danske Bank branches in Lithuania, Latvia and Estonia to one single platform based on FORPOST system. The new banking system, known as the Baltic Single Instance FORPOST, merged existing banking systems, with complex data migration and a wide range of financial products and services, including instant payment functionality in all three countries.

The contract was signed in January 2016, with successful going live of first Lithuanian branch in December 2016, Latvian in July 2017; and the last Estonian branch went live in April 2018. The final acceptance note for Balin project for additional products and related development was signed in April 2019.

Sincerely,

Ramūnas Bičiulaitis General Manager Danske Bank A/S Lithuania Branch

Rasa Bacevičienė Contact person

Tel: +370 5 2156494

E-mail: rasa.baceviciene@danskebank.lt



#### RECOMMENDATION LETTER

Jun 2018

We are in cooperation with Forbis Solution Ltd for more than 20 years and could confirm them as reliable partner and banking IT system FORPOST provider.

FORPOST system contain all necessary universal banking functionality and could adjusted to any other business and compliance requirements in efficient mode.

## Major facts:

1998 FORPOST system implemented as core banking solution in Lithuania Development Bank (Lietuvos vystymo bankas AB)

2001 SAMPO bank PLC acquired decided to continue use and development of FORPOST as central platform to support universal banking service. Wide range of FORPOST banking products, including core system, Internet Banking, deposit management system, lending solution, trade finance and card management where implemented.

2005 SAMPO bank PLC acquired MARAS bank in Latvia and decided to implement FORPOST for Latvia branch banking service. Implementation successfully completed within 9 month.

2007 Dankse bank A/S acquired banks in Finland, Estonia, Latvia and Lithuania.

2008 Dankse bank A/S decided to continue use and development of FORPOST in Lithuania and Latvia braches.

2015 Danske bank A/S decided to consolidate IT banking systems in Baltics branches using Lithuanian branch FORPOST system as Baltic Single Instance solution. Project was implemented within 3 years on time, budget and without negative impact to the customers.

2018 April as appreciation of our cooperation, Danske Bank A/S Lithuania branch awarded Forbis Solutions Ltd as the "Most Valuable Partner" and in May 2018 had chosen Forbis Solution as a finalist of Danske Bank Vendor Awards 2018 in Best Overall Performance category.

Giedrius Trukšinas

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giedrius.truksinas@danskebank.lt





# To "Forbis" Team making Danske Bank Baltic Single Instance a Reality

Go-Live 3rd of April, 2018



Plan A, because there is no Plan B... © Forbis, 2016



Giedrius Trukšinas
BALIN IT Architecture
& Operations

26

Laurynas Pacenka BALIN IT Functional Development



Darius Jasinskis BALIN Chairman



Tadas Karkalas BALIN Stakeholders & Change Management

Str

Benas Bagdonas BALIN Business Roll-Out



# Best Overall Performance

Vendor Awards 2018

Vendor Awards finalist

Forbis Solutions Ltd

Company

Date: 23 May 2018

Danske Bank



2021.06.03

#### Recommendation letter

Hereby, we certify that Forbis Solutions, Ltd, provided to AB Šlaulių bank services of implementation, support and development of FORPOST system products related to provision of SEPA Instant Payments.

The subject and the main objective of the respective contracts and work orders was implementation of range of related products:

- New generation of Product Management System, including new pricing model used for billing and tariff management;
- Implementation of integration solution Forbis Connection Gate (FCG) which enables REST API web services for integration purposes;
- SEPA Instant payment management functionality, including liquidity management, transaction monitoring in compliance with Anti-Money Laundering regulation, and other products dedicated to support proper operation of instant payments;
- The system was customised as on the core system level, as on user and customer interfaces as well, with respective changes introduced in the Šiaulių bank mobile application and Internet banking web application.

The total value of the combined products and services exceeded 1 000 000 (one million) euros.

The work order for SEPA Instant was signed on November 2017; the period of the combined services was up to June 2019.

Sincerely,

Giedrius Trukšinas

Head of IT Division

Tel:+370 686 29910

E-mail:giedrius.truksinas@sb.lt

#### UŽDAROJI AKCINĖ BENDROVĖ

# **MEDICINOS BANKAS**



## FORBIS SOLUTIONS, LTD

UAB Medicinos bankas jau daugelį metų – nuo 2001-ųjų – bendradarbiauja su bendrove "Forbis Solutions". Bankas savo klientams teikia platų produktų ir paslaugų spektrą.

Norėtųsi atkreipti dėmesį į aukštą bendrovės "Forbis Solutions" specialistų kompetencijos lygį ir kokybišką techninį palaikymą. Bendrovė nuolat seka šiuolaikines tendencijas ir tobulina tiek platformą FORPOST, tiek atskirus produktus, kas mums, kaip bankinių paslaugų teikėjui, leidžia laiku reaguoti į laiko iššūkius ir siūlyti rinkai inovatyvius laiko dvasią atitinkančius produktus bei paslaugas.

Bendrovę "Forbis Solutions" Jums galime rekomenduoti kaip patikimą ir atsakingą verslo partnerį, su kuriuo planuojame toliau sėkmingai bendradarbiauti.

Administracijos vadovė

Dalia Klišauskienė

# **Private Limited Liability Company**

### **MEDICINOS BANKAS**

04/07/2018 S/OC/2018-2028

FORBIS SOLUTIONS, LTD

Private Limited Liability Company 'Medicinos bankas' has been cooperating with Forbis Solutions for many years – since 2001. The Bank provides its customers with a wide range of products and services.

We would like to draw your attention to the high level of competence of the Forbis Solutions specialists and quality technical support. The Company is constantly tracing modern trends and improving both the FORPOST platform and the specific products, which allows us, as a banking service provider, to duly respond to the challenges of the time, and to offer innovative products and services that meet the spirit of the time.

We can recommend Forbis Solutions as a reliable and responsible business partner, with which we plan to continue our successful cooperation.

Head of Administration /Signature/ Dalia Klišauskienė

# **MEDICINOS BANKAS**

Forbis Solutions, Ltd Tuskulenu str. 33C 09219 Vilnius, Lithuania 2021-06-03 No. S/00/2021-1374

#### Recommendation letter

Hereby, we certify that Forbis Solutions, Ltd, provided to UAB Medicinos bankas (Company code 112027077) services of implementation, support and development of FORPOST system products related to provision of SEPA Instant Payments.

The subject and the main objective of the respective contracts and work orders was implementation of new generation of Product Management System, including new pricing model used for billing and tariff management; and SEPA Instant functionality.

The total value of the combined products and services is deemed commercially sensitive information and not to be disclosed.

The project started at December 2020 and currently is the stage of testing and is planned to be executed by the end of 2021.

Sincerely,

Šarūnas Kraujalis

Director of Payments Department

cera

Contact person: Šarūnas Kraujalis

Tel: + 370 61414678

E-mail: sarunas.kraujalis@medbank.lt



#### Recommendation letter

Hereby, we certify that Forbis Solutions, Ltd, provided to Signet Bank AS services of implementation, support and development of FORPOST system products related to provision of SEPA Instant Payments.

The subject and the main objective of the respective contracts and work orders was implementation of range of related products:

- New generation of Product Management System, including new pricing model used for billing and tariff management;
- Implementation of integration solution Forbis Connection Gate (FCG) which enables REST API web services for integration purposes;
- SEPA Instant payment management functionality with other products dedicated to support proper operation of instant payments;
- Upgrade of Internet banking web application with implementation of one payment form for instant and regular SEPA and SWIFT payments, and fraud monitoring system for enhanced analysis of customer behaviour pattern to prevent fraudulent activities.

The total value of the combined products and services is deemed commercially sensitive information and not to be disclosed.

The work order for SEPA Instant was signed on December 2019; the period of the combined services was up to September 2020.

Sincerely,

Head of IT

Giedrius Lukšys

(name and authorized signature)

Contact person

Tel: +37129614552

E-mail: Giedrius.Luksys@signetbank.com



#### Forbis Solutions, Ltd

#### Recommendation letter

Hereby, we certify that Forbis Solutions, Ltd, provided to Fininbox UAB services of implementation, support and development of customised cloud based information system instance. The subject and the main objective of the respective Service provision contract and series of work orders was implementation of a new instance to fit Fininbox business model.

Fininbox is a banking software and infrastructure service provider for smaller financial institutions and Fintech start-ups. Established in 2015, the company focuses on providing complex banking system software, IT infrastructure and IT back-office outsourcing as a monthly service with competitive pricing.

During the project of implementation and development, Forbis implemented new generation of product management system, including new pricing model, multi branching, core banking and payment workflow, as well as all the products and subsystems related to provision of payments – SWFIT, SEPA Credit Transfer, SEPA Direct Debit and SEPA Instant Payments.

The total value of the combined products and services during the contract is over 1 000 000 (one million) euros.

The project started at June 2015 and currently is in the process of upgrading the system to a new front-end, developed using new technological solution. Completion of MVP implementation is planned to be executed by the end of 2021.

Sincerely,

Tadeuš Šturo

Director

14/06/2021

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