



# DANIEL GĂINĂ

## ABOUT ME

Young and motivated Event Manager with a background in Economics and Diplomacy, experienced in planning and coordinating corporate and high-level events. Strong interest in business and strategic communication, with a structured approach, attention to detail, and a clear results-oriented mindset.

## CONTACT ME

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## PROFESIONAL EXPERIENCE

### Event Manager

*Berlizzo Events* | 2023 - 2025

- Coordinated on-site event logistics and operations
- Managed BTL client projects and event execution
- Maintained client relationships and communication
- Prepared commercial offers and project proposals

### Sales Manager

*Rare People* | 2025-2025

- Identification of potential clients and investors for specific projects
- Negotiation of contract terms and conditions
- Representation of the company's interests in attracting strategic partners

### Sales Manager/Logistics Coordinator

*Protocol Group* | 2025-present

- Corporate sales of products
- Logistics and transportation management for delegations

## EDUCATION

University of European Political and Economic Studies  
"Constantin Stere"

*Bachelor's Degree in Business & Management* | 2022 - 2025

- Vice President – Student Senate
- Represented students in communication with university administration
- Initiated and implemented student-focused projects

*Bachelor's Degree in International Relations* | 2023 - Present

- Promoted academic mobility opportunities

## COURSES & TRAINING

- Growing Entrepreneurs – Youth4Entrepreneurship (October 2022)
- Innovative Mentorship for Young Entrepreneurs – Youth4Entrepreneurship (February 2023)
- Financial Management of Social Enterprises (September 2023)
- E-Commerce & Digital Marketing (October 2023)
- Electoral Capacity Building Program - CICDE (September 2024)

## PERSONAL INTERESTS

- Music
- Poetry
- Dance
- Classical fashion
- Culinary arts
- Handmade candle making