



[OU] Reference letter

1 mesaj

Buhai, Dumitru <BUHAID@ebrd.com>

14 august 2025 la 17:03

Către: "vlahdumitru@gmail.com" <vlahdumitru@gmail.com>

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Dear Dumitru,

I would like to take this opportunity to formally acknowledge and commend your work as Project Manager from the implementing organisation, the Association of IT Companies in Moldova (ATIC), for the Assignment financed by the European Bank for Reconstruction and Development.

The Assignment aimed to support the growth of ICT companies as consultants for SME digitalisation, by addressing modern business challenges such as online localisation, digital tools, e-commerce, and technical aspects of the web environment. The activities covered a range of topics including Artificial Intelligence, Product Development, Sales & Marketing, Cyber Security, International Markets, Business Analytics, and strategies to boost business traction, gathering a total number of 26 participating company-beneficiaries.

Your role was essential to the project's success. Specifically, you:

- Organised and managed the training schedule to ensure a logical flow and effective delivery of content.
- Contributed to the promotion of the activity & participants' registration.
- Coordinated trainers, experts, and participating ICT companies to align content with beneficiaries' needs.
- Oversaw all logistical arrangements, including venue preparation, equipment, and participant support.
- Maintained smooth communication between the financing and implementing organisations, promptly resolving operational issues.

Throughout the Assignment, you demonstrated excellent organisational skills, clear communication, and the ability to coordinate multiple stakeholders effectively. Your professionalism, reliability, and attention to detail were crucial in ensuring that the objectives were met to a high standard.

This email serves as a formal reference for your work and can be presented to any third party interested in your professional background and capabilities. I am confident that your skills and commitment will be an asset to any future endeavour you undertake.

Best regards,

Dumitru Buhai

Analyst

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SME Finance & Development Group

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