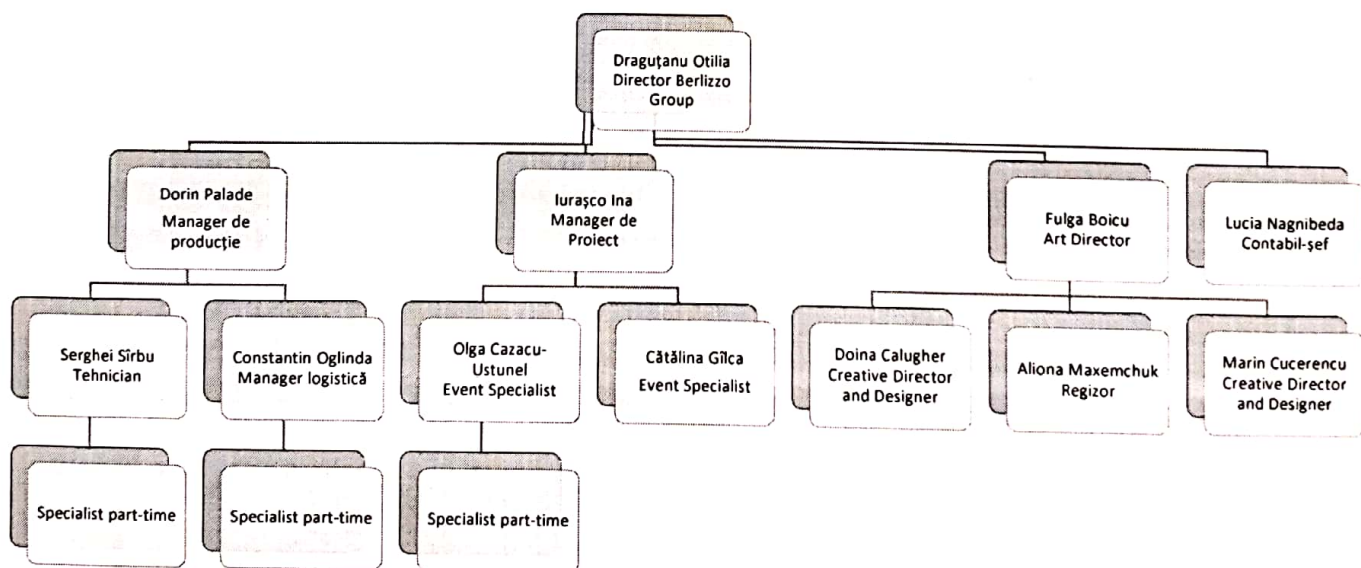


Lista membrilor echipei de organizare Berlizzo Events

1. Drăguțanu Otilia – Director Berlizzo Group
2. Fulga Boicu – Art Director
3. Dorin Palade – Manager de Producție
4. Iurașco Ina – Manager de Proiect
5. Marin Cucerencu – Creative Director and Designer
6. Doina Calugher - Creative Director and Designer
7. Aliona Maxemchuk – Regizor
8. Olga Cazacu-Ustunel – Event specialist
9. Cătălina Gîlca – Event specialist
10. Constantin Oglinda – Manager logistică
11. Serghei Sîrbu – Tehnician
12. Lucia Nagnibeda – Contabil-șef
13. Specialist part-time
14. Specialist part-time
15. Specialist part-time



Drăguțanu

CV Otilia Dragutanu

| | | |
|--|---|---|
| Name: | Otilia Dragutanu | |
| Position held: | CEO | |
| Nationality: | Republic of Moldova | |
| Contact details: | +37378333888, o.dragutanu@berlizzo.md | |
| Countries of activity: | Moldova, Romania | |
| Language proficiency: | Romanian, English, Russian | |
| Education and training: | <p>2012 – Training of trainers programme, Ascendis, Bucharest, Romania</p> <p>2012 – Strategic planning, process, methods and types of plans, Ukraine</p> <p>2012 – Strategic thinking, vision, mission and objectives, Ukraine</p> <p>2011 – Training in Financial Planning, SBC Consulting Moldova</p> <p>2010 – Management of Translation Companies, Budapest, Hungary</p> <p>2010 – Quality management in small enterprises, Budapest, Hungary</p> <p>Faculty of Foreign Languages, Alexandru Ioan Cuza University, Iasi, Romania, graduated in 2000.</p> | |
| Relevant experience (starting with the latest): | | |
| Period: From – until | Name of the activity/Project/ Funding organization, where appropriate: | Name of the position held and activities carried out/Description of the function fulfilled: |
| October 2002 – present | Anodilia SRL | <p>Owner and general manager:</p> <p>Planning, management and coordination of the company's activity. Formulation of policies, management of daily activities and planning of resource usage. Preparation and execution of business and marketing plans, and administration of funds. Employment, training and supervision of the company's</p> |

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| | | employees. Ensuring compliance with tax, licensing and insurance rules. Supervision of client and supplier management. |
| September 2000- October 2002 | Pro TV, Chisinau | News reporter: News reporting |
| Recommendation no.1 | <i>Name: Doina Nistor</i> <i>Position: Project Director</i> <i>Organization: USAID CEED II</i> <i>Contact details – Address; phone no.; E-mail, etc.</i> <i>29 Sfatul Tarii St., "Le Roi", 5-th floor, Chisinau, Moldova, MD 2012</i> <i>+37369122603</i> <i>dnistor@ceed.md</i> | |
| Recommendation no.2 | <i>Name: Sergiu Lungu</i> <i>Position: Event Manager, PR & Sponsorship</i> <i>Organization: Efes Vitanta Moldova Brewery</i> <i>Contact details – 167 Uzinelor St., Chisinau, Moldova, MD-2023</i> <i>cellphone.:+373 795 000 41</i> <i>e-mail: sergiu.lunqu@md.anadoluefes.com</i> | |

CV Fulga Boicu

| | | |
|--|---|---|
| Name: | <i>Fulga Boicu</i> | |
| Position held: | Art director | |
| Nationality: | Republic of Moldova | |
| Contact details: | +37368816289, fulga.boicu@berlizzo.md | |
| Countries of activity: | Moldova, Italy | |
| Language proficiency: | Romanian, English, Russian, Italian | |
| Education and training: | <p>Communication and career planning course, Syslab Center, 2015</p> <p>Event management and marketing course, Accademia degli Eventi, Italy, 2011</p> <p>Faculty of International Relations, Moldovan State University, 2006</p> | |
| Relevant experience (starting with the latest): | | |
| Period: From – until | Name of the activity/Project/ Funding organization, where appropriate: | Name of the position held and activities carried out/Description of the function fulfilled: |
| 2017- present | Anodilia S.R.L. | <p><i>Art Director</i></p> <ul style="list-style-type: none"> -creating visual elements for events; -conducting research in order to understand target markets and industry trends; -looking how to improve design department processes; |

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| | | -hiring, training and supervising design staff. |
| March 2014 – 2017 | Anodilia S.R.L. | <p><i>Project manager:</i></p> <ul style="list-style-type: none"> -planning, management and coordination of projects. -daily activity management and resource usage planning. -drafting and execution of company's business and marketing plans, funds management. -employment, training and supervision of project managers. |
| July – September 2013 | Creator S.R.L. | <p><i>Manager at a furniture showroom</i></p> <ul style="list-style-type: none"> -management of the showroom's activity -client management -staff training and supervision |

CV Dorin Palade

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| Nume: | Dorin Palade | |
| Funcția pentru acest contract: | Manager de producție | |
| Naționalitatea: | Republica Moldova | |
| Informații de contact: | +373606111088, dorin.palade@berlizzo.md | |
| Țările în care a activat: | Moldova | |
| Limbi vorbite: | Româna, engleza, rusa | |
| Studii și calificări: | Licențiat în drept, Universitatea de Stat din Moldova, 2008 | |
| Experiența relevantă (începând cu cea mai recentă): | | |
| Perioada: Începând cu – până la | Denumirea activității/ Proiectului/ organizația finanțatoare, dacă este cazul: | Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit: |
| Noiembrie 2013 – prezent | Anodilia S.R.L. | <i>Manager de producție</i> -planificarea și coordonarea managementului evenimentelor; -repartizarea de sarcini membrilor echipei; -supervizarea activităților desfășurate de către echipa de organizare a evenimentelor; -asigurarea bunei executări a planului de management. |

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| <p>ianuarie 2012 - noiembrie 2011</p> | <p>ÎM "LKW-ALEKS SPEDITION" SRL</p> | <p><i>Manager Secția Logistică</i></p> <ul style="list-style-type: none"> -comunicarea cu clienți din țările Europei și CSI. -planificarea și managementul proiectelor de transport intranțional de mărfuri; -coordonarea activității șoferilor pe parcursul rutei de transport internațional de mărfuri; -încheierea contractelor și asigurarea laturii documentare a proiectelor. |
| <p>Recomandare nr.1</p> | <p><i>Nume: Grigore Ropot</i> <i>Funcție: Director al Secției Logistică</i> <i>Organizația: ÎM "LKW-ALEKS SPEDITION" SRL</i> <i>Informații de contact – Bulevardul Traian, 22, Chișinău, Moldova, MD-3400</i> <i>mob.:+373 60660409</i> <i>e-mail: g.ropot@lkw-aleks.com</i></p> | |

CV Ina Iurașco

| | | |
|--|---|--|
| Name: | <i>Ina Iurașco</i> | |
| Position held: | Event Manager | |
| Nationality: | Republic of Moldova | |
| Contact details: | +37360469555, ina.iurasco@berlizzo.md | |
| Countries of activity: | Moldova | |
| Language proficiency: | Romanian, Russian and English, Indonesian | |
| Education and training: | | |
| September 2006 – May 2010 | College of Construction Interior Design | |
| September 2010 – May 2012 | Indonesian University of Arts – Interior Design | |
| Relevant experience (starting with the latest): | | |
| Period: From – until | Name of the activity/Project/ Funding organization, where appropriate: | Name of the position held and activities carried out/Description of the function fulfilled: |
| August 2019 – present | "Anodilia" SRL | <p>Event Manager:</p> <p>Planning, management and coordination of the company's activity.</p> <p>Formulation of policies, management of daily activities and planning of resource usage.</p> <p>Preparation and execution of business and marketing plans, and administration of funds.</p> <p>Employment, training and supervision of the company's employees. Ensuring compliance with tax, licensing and insurance rules. Supervision of client and supplier management</p> |

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| September 2015 – April 2018 | Acvila Grup | <p>Clients Relation Manager</p> <p>Job duties responsibilities:</p> <ol style="list-style-type: none"> 1. Receiving and Processing orders 2. Following deadlines for orders 3. Promoting and proposing our products 4. Passive sales of our goods. 5. Logistic. |
| APRIL 2018 | CARPETA MD (PART OF ACVILA GRUP) | <p>DEPUTY DIRECTOR.</p> <p>JOB DUTIES AND RESPONSIBILITIES:</p> <p>AS THE DEPUTY DIRECTOR I HAVE BOTH INTERNAL AND EXTERNAL FACING RESPONSIBILITIES, RANGING FROM CLIENT AND PROJECT MANAGEMENT (BUSINESS DEVELOPMENT, FRAMING OF KEY APPROACHES, HIGH-QUALITY CLIENT DELIVERY, WRITTEN PRODUCTS) TO ADMINISTRATION (INFORMATION TECHNOLOGY, REPORTING, FACILITIES), AND HUMAN CAPITAL (HR/RECRUITING, MENTORING, CAREER PROGRESSION).</p> |

CV Marin Cucerencu

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| Nume: | Marin Cucerencu | |
| Funcția pentru acest contract: | Creative Director and Designer | |
| Naționalitatea: | Republica Moldova | |
| Informații de contact: | +37368777548, cartercm@ymail.com | |
| Țările în care a activat: | Moldova | |
| Limbi vorbite: | Româna, rusa, engleză, | |
| Studii și calificări: | 2012 – 2014 - Masterat în Științe Economice, Academia de Studii Economice a Moldovei; 2010 – 2012 – Masterat în Design și tehnologii tipografice, Universitatea Tehnică a Moldovei. | |
| Experiența relevantă (începând cu cea mai recentă): | | |
| Perioada: Începând cu – până la | Denumirea activității/ Proiectului/ finanțatoare, dacă este cazul: | Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit: |
| 2015 – prezent | Anodilia S.R.L. | <i>Creative Director and Designer</i> |
| Mai 2015 | WStudio | <i>Creative Director</i> |
| Iunie 2014 – Mai 2015 | O`Blanc | <i>Creative Director</i> |
| Septembrie 2010 | Universitatea Tehnică a Moldovei | <i>Lector universitar</i> |
| August 2012 – Iunie 2012 | Agenția de publicitate "PapaPrint" | <i>Senior Graphic Designer</i> |
| Noiembrie 2011 – Iulie 2012 | Agenția de publicitate "Halm Design S.R.L." | <i>Graphic Designer</i> |
| Iulie 2010 – Noiembrie 2011 | Editura LITERA | <i>Junior Graphic Designer</i> |

CV Doina Calugher

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| Nume: | Doina Calugher | |
| Funcția pentru acest contract: | Creative Director and Designer | |
| Naționalitatea: | Republica Moldova | |
| Informații de contact: | +37361050501, doina.calugher@berlizzo.md | |
| Țările în care a activat: | Moldova | |
| Limbi vorbite: | Româna, rusa, engleză, spaniola | |
| Studii și calificări: | 2015 – Licențiată în Design interior, Universitatea Tehnică a Moldovei 2017 – Mesterat în design de interior, Universitatea Tehnică a Moldovei | |
| Experiența relevantă (începând cu cea mai recentă): | | |
| Perioada: Începând cu – până la | Denumirea activității/ Proiectului/ finanțatoare, dacă este cazul: | Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit: |
| 2018- prezent | ANODILIA S.R.L. | <i>Creative Director and Designer</i> -realizarea conceptelor și materialelor de brand conform brand-book-ului; -întocmirea schemelor de amplasare în cadrul evenimentelor; -machtetarea imaginilor; -elaborarea materialelor grafice. |
| 2017-2018 | Calugher Company SRL | <i>Designer de interior</i> -realizarea proiectelor de design de interior, peste 15 proiecte. |
| 2016-2017 | Andibam Grup SRL | <i>Designer de interior</i> -realizarea proiectelor de design de interior, peste 30 de proiecte. |

CV Aliona Maxemchuk

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| Nume, prenume: | Aliona Maxemchuk |
| Funcția pentru acest contract: | Regizor |
| Informație de contact: | T +373-69070653 Email: aliona.maxemchuk@gmail.com |
| Studii: | 1999-2004 Academia de Muzica, Teatru si Arte plastice Specialitatea: Regie Estrada și Manifestări Publice |
| Experiență relevantă: | 2000-2004 Regizor-pedagog Liceu "Univers Moldova", spectacole teatralizate 2003-2005 Regizor, Director adjunct bazar de odihna "Sadova" 2004 Regizor- pedagog studiou teatral p-ru adolescenți, spectacolul " заводной апельсин" 2005-2006 Regizor pedagog liceul "Bz. Hertli", spectacole teatralizate 2005-2006 Regizor, scenarist agenția «Starcom service», Evenimente de promovare " Philip Morris", "Nestle ", "Sandra" 2006-2010 Prezentator si scenarist tombole Reteaua de Magazine " Zoluska" 2011-2013 Prezentator "Velohora ", evenimente "Om" 2013-2015 Regizor- Voluntar "Hospise Angelus Bal" 2016-2017 Regizor- Voluntar evenimente de colectate a fondurilor "Salvați Viața"; Conferinta de caritate "Salvati Viata" 2013-2018 Regizor in colaborare Berlizzo Events 2011-2018 Regizor proiectul Din Inima, Moldova Fashion Days |

CV Olga Cazacu-Ustunel

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|--|---|---|
| Name: | Olga Cazacu | |
| Position held: | Event Manager | |
| Nationality: | Republic of Moldova | |
| Contact details: | +373 69264088, olga.cazacu@berlizzo.md | |
| Countries of activity: | Moldova | |
| Language proficiency: | Romanian, English, Russian, Turkish | |
| Education and training: | Date: June 2014 Bachelor degree in Finance Faculty – Academy of Economics Studies of Moldova | |
| Relevant experience (starting with the latest): | | |
| Period: From – until | Name of the activity/Project/ organization, where appropriate: | Name of the position held and activities carried out/Description of the function fulfilled: |
| August 2019 – present | "Anodilia" SRL | <ul style="list-style-type: none"> -Providing on-site leadership for project team by building and motivating team members to meet project goals, adhering to their responsibilities and project milestones -Full project life cycle ownership: successful project delivery will include full implementation from initiation to deployment for one major or several minor initiatives simultaneously -Managing all aspects of multiple related projects to ensure the overall program is aligned to and directly supports the achievement of strategic objectives -Reporting on project success criteria results, metrics, test and deployment management activities -Working creatively and analytically in a problem-solving environment demonstrating teamwork, innovation and excellence -Maximizing each sales opportunity with the existing and prospective customers while developing and maintaining key client relationship -Developing a strong product knowledge as well as customer knowledge -Participates in company and industry events and conferences -Works on special projects and contributes to team effort -Good communication and collaboration skills to |

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| | | <p>work with other team members</p> <ul style="list-style-type: none"> -Building and maintaining client relations -Proactively pursue new business and sales opportunities -Solve problems for clients and customers by developing innovative and tailored sales solutions -Be a brand ambassador and reflect company values at all times. |
| JAN 2019 TO AUG 2019 | COMPLEX VATRA | <ul style="list-style-type: none"> -Planning event from start to finish according to requirements, target audience and objectives -Coming up with suggestions to enhance the event's success -Preparing budgets and ensuring adherence -Supervise all staff (event coordinators, caterers etc.) -Approve all aspects before the day of the event -Ensure event is completed smoothly and step up to resolve any problems that might occur -Analyze the event's success and prepare reports -Communicating, maintaining and developing client relationships -Managing supplier relationships -Managing operational and administrative functions to ensure specific projects are delivered efficiently -Providing leadership, motivation, direction and support to your team -Travelling to on site inspections and project managing events. |
| OCT 2017 TO OCT 2018 | MONDRIAN DOHA HOTEL, QATAR, DOHA | <ul style="list-style-type: none"> -Maintain a friendly, cheerful and courteous demeanor at all times, while providing personalized service to hotel guests. -Communicate effectively with guests and fellow team members. -Be proficient at all Guest Service systems and processes. -Supervise, train, coach and retrain Guest Service Team on systems, processes, procedures and guest interaction. -Oversee and ensure accountability in all aspects of Guest Service Team's performance. -Responsible for all front office activity during scheduled shifts. |

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| | | <ul style="list-style-type: none"> -Monitor and adjust room availability status. -Welcoming guests in a friendly and professional way. -Providing information about facilities, programs and other services -Review arrival lists to create welcome notes for our guests. -Excellent organizational and time-management skills -Provid assistance to guest service agents with tasks, including helping guests, arranging transportation of luggage, and answering questions. -Check supply and created inventory reports for supervising service agents. -Complete miscellaneous tasks quickly and correctly. -Follow up the Glitch Log and provide a courtesy call to the complaint guest. -Arrange shuttle schedule on a daily basis, and informed guests of accurate times of arrival and departure. -Receive and handle guests complaints and coordinated with Duty Manager to resolve issues. -Ensured room availability to maximize occupancy. -Identified opportunities to upgrade customer service with latest technology <p>Achievements:</p> <ul style="list-style-type: none"> -Supported the Front office team by providing 5 stars services. This included completing staff rotas, as well as working with the management team on ad hoc tasks as required. |
| FEB 2016 TO SEPT 2017 | COMPLEX VATRA | <ul style="list-style-type: none"> -Revising the company Audience Development Plan and supplementing it with a new marketing and PR strategy witch is responsible for implementing Development of PR & Marketing materials from concept, sourcing/ editing copy & proof-reading, developing a marketing communications plan including strategy, goals, budget and tactics. -Develop media relations strategy, seeking high-level placements in print, broadcast and online media. -Create content for press releases, by line |

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| | | <p>articles and keynote presentations.</p> <ul style="list-style-type: none"> -Evaluate opportunities for partnerships, sponsorships and advertising on an on-going basis. -Devising and implementing social media strategy and subsequent schedules. -Managing guest lists for concerts and events -Perform front-of-house role at all concerts and events -Primary guest liaison at events -Plan and manage guest events including guest receptions and be first point of contact for all operational level agencies |
| MAY 2015 TO SEPT 2015 | GLORIA GOLF RESORT HOTEL, TURKIYE ,ANTALYA, BELEK | <ul style="list-style-type: none"> - Welcoming customers by escorting them to the table, suggesting items; - Solving complaints by building customer confidence, providing excellent service; - Liaising with members of staff and handling guests; - Anticipate guests needs respond promptly and acknowledge all guests concerns; - Monitor and maintain cleanliness sanitation and organization of assigned work areas; - Confirm reservation in system and review all noted information -Concierge service, ticket issuing and confirmation, accommodation, transportation -Handling guest inquiries in a courteous and efficient manner and report guest complaints to supervisors if no immediate solution could be found and assure follow up with guests. |

CV Cătălina Gilca

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|--|--|---|
| Name: | Cătălina Gilca | |
| Position held: | Event promotion specialist | |
| Nationality: | Republic of Moldova | |
| Contact details: | +37379600572, catalina.gilca@berlizzo.md | |
| Countries of activity: | Moldova | |
| Language proficiency: | Romanian, Russian, French, English | |
| Education and training: | | |
| October 2019 | Workshop „Facebook ADS” at Purple Company | |
| September 2016 – June 2019 | State University, Republic of Moldova Faculty of Journalism and Communication Sciences, specialty Communication and Public Relations | |
| Relevant experience (starting with the latest): | | |
| Period: From – until | Name of the activity/Project/ Funding organization, where appropriate: | Name of the position held and activities carried out/Description of the function fulfilled: |
| August 2019 – present | “Anodilia” SRL | Event promotion specialist: -Development of online, ATL and BTL promotion plans -Creating, promoting & executing various public and events -Content management -Copyright |
| October 2018 - May 2019 | SC Beatrice-Com SRL | Social Media Manager: Content management (including website) Deliberate planning, strategy and goal setting Development of brand awareness and online reputation |

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| MAY 2018 – AUGUST 2018 | Public organisation „Ca lumea” | Social Media Manager: Management of facebook and instagram web pages of the organisation |
| OCTOBER 2016 – JUNE 2017 | Public organisation „Societatea Orbilor din Moldova” | Editor-in-chief of the magazine "Acasă" |

CV Constantin Oglinda

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|--|--|---|
| Nume: | Constantin Oglinda | |
| Funcția pentru acest contract: | Manager logistică | |
| Naționalitatea: | Republica Moldova | |
| Informații de contact: | +37367431869 | |
| Țările în care a activat: | Moldova | |
| Limbi vorbite: | Româna, rusa, engleză | |
| Studii și calificări: | 2011 – 2016 Universitatea Tehnică a Moldovei, facultatea Electroenergetică, specialitatea Managementul calității | |
| Experiența relevantă (începând cu cea mai recentă): | | |
| Perioada: Începând cu – până la | Denumirea activității/ Proiectului/ organizația finanțatoare, dacă este cazul: | Denumirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit: |
| Noiembrie 2015 - prezent | ANODILIA S.R.L. | <i>Manager logistică</i> -verificarea echipamentului de traducere; -gestionarea și repartizarea corectă a deplasărilor în cadrul echipamentelor; -coordonarea cu tehnicienii - implicarea în procesul de organizare al evenimentelor. |

CV Serghei Sîrbu

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| Nume: | Serghei Sîrbu | |
| Funcția pentru acest contract: | Director tehnic | |
| Naționalitatea: | Republica Moldova | |
| Informații de contact: | mob: 069652728 | |
| Țările în care a activat: | Moldova | |
| Limbi vorbite: | Româna, engleza, rusa | |
| Studii și calificări: | <p>2010- 2014 –Universitatea Agrara, Facultatea Inginerie si Transport Auto</p> <p>1998 –2010 – Liceul Teoretic Constantin Stere, or. Soroca</p> | |
| Experiența relevantă (începând cu cea mai recentă): | | |
| Perioada: Începând cu – până la | Denimirea activității/ Proiectului/ organizația finanțatoare, dacă este cazul: | Denimirea funcției și activitățile desfășurate /Descrierea rolului îndeplinit: |
| 2017 - prezent | Berlizzo Events & BTL Agency | Director Tehnic |
| 2012- 2017 | Compania DVV SHOW | Director Tehnic |
| 2010– 2012 | Compania DVV SHOW | Tehnician |

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| <p>Evenimente realizate:</p> | <p>Conferinta APL GO MOLDOVA 2019</p> <p>Zilele Vasluiului</p> <p>Gala Premiilor Nationale</p> <p>Concert Akord Opus</p> <p>Concert Moldovlaska</p> <p>Gala AIPA Ministerul Agriculturii</p> <p>Emir Kusturitsa</p> <p>Boney M</p> <p>Conferinte electorale</p> <p>Ziua vinului Milestii Mici</p> <p>Ziua Vinului Vinaria Poiana</p> <p>Forumul Presei economice "Power Business Society"</p> <p>Evenimentul de lansare a Asociației Patronale a Companiilor Financiare Alternative (ASCFA)</p> |
| <p>Recomandare</p> | <p><i>Nume: Vladimir Sadovic</i></p> <p><i>Funcție: Manager</i></p> <p><i>Organizația: Live Beat Production SRL</i></p> <p><i>mob.: +069129261</i></p> <p><i>e-mail: Sadovicvv@gmail.com</i></p> |