

Contact

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www.linkedin.com/in/dmitri-namasco (LinkedIn)

Top Skills

Sales

Negotiation

Interpersonal Communication

Languages

Romanian (Professional Working)

Russian (Native or Bilingual)

English (Professional Working)

Certifications

Sales Foundations

Asking Great Sales Questions

Selling with Empathy during Uncertain Times

Foundation Angel Investing Course

Dmitri Namashco

CEO at Mozaic | angel syndicate investing 25-100K EUR in CEE founders at pre-seed & seed

Moldova

Summary

Entrepreneurial and results-oriented professional possessing exceptional communication and leadership skills and a strong background in fundraising, investor relations, dealflow generation, portfolio management, financial modelling, bussines development, sales.

Experience

Mozaic

CEO

July 2022 - Present (3 years 2 months)

Mozaic helps tech startups to raise their first capital from angel investors.

Mozaic Investors operates as an investment syndicate where it develops and curates a private investors network and a reliable pool of startups.

Dreamups

Project Manager

July 2022 - January 2024 (1 year 7 months)

Managing UpNext by Dreamups - traction accelerator and incubator of the most promising tech startups from the Republic of Moldova.

ProCredit Bank Moldova

2 years 2 months

Business Client Adviser

November 2020 - June 2022 (1 year 8 months)

ProCredit Bank is a development-oriented commercial bank. It offers excellent customer service to small and medium enterprises and to private individuals who would like to save. Personally, managed different portfolios of very small and small enterprises.

Onboarding

May 2020 - October 2020 (6 months)

AIESEC

2 years

Local Committee President

February 2019 - January 2020 (1 year)

Chisinau, Moldova

AIESEC in Chisinau is a local chapter, opened in 2008, of a global platform for young people to explore and develop their leadership potential through international volunteering and professional experiences.

Responsibilities:

- selecting, developing, tracking, and managing the executive board team of 7 people;
- establishing AIESEC in Chisinau's strategy for 2019-2020;
- overseeing the implementation of the local projects coordinated by AIESEC in Chişinău.

Local Committee Vice President Finance and Legal Assistance

February 2018 - January 2019 (1 year)

Chisinau, Moldova

Managed the department responsible for budgeting, legal, reporting, accounting and overall sustainability of the organization.

Education

Academia de Studii Economice din Moldova

Bachelor's degree, Finance and Banking · (2017 - 2020)