

Contact

www.linkedin.com/in/elena-decencu (LinkedIn)

Top Skills

Product Planning
Software as a Service (SaaS)
Product Road Mapping

Languages

Dutch (Elementary)
Spanish (Limited Working)
Russian (Native or Bilingual)
French (Limited Working)
Romanian (Native or Bilingual)
English (Full Professional)

Elena Decencu

Product Manager @ Sonr | Product Development, Communication
Chişinău, Moldova

Summary

As a Product Manager at Simpals with a strong focus on Quality Research, I utilise my analytical and communication skills to deeply understand user needs and challenges. By analysing market trends and customer feedback, it helps our products not only to be innovative but also competitive.

Experience

Sonr
Product Manager
January 2023 - Present (1 year 8 months)
Chişinău, Moldova

Floral Soul
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January 2020 - December 2022 (3 years)

EBS Integrator
Business Development Manager
July 2021 - April 2022 (10 months)
Chişinău, Moldova

As a Business Developer Manager at EBS Integrator, here are one of my many responsibilities:

- Identify new sales opportunities and nurture existing client relations;
- Provide accurate forecasts for annual, quarterly, and monthly revenue streams;
- Account-based sale activities such as sending quotes, negotiating sales prices and discounts;
- Collaborate with all internal teams in order to deliver excellent service to our clients.

DUX Translations
Project Manager

April 2019 - January 2020 (10 months)

County Dublin, Ireland

As a Project Manager, I am responsible for every translation project processed by DUX Translations.

My tasks at DUX Translations include:

- planning, monitoring and delivering multilingual projects, including translation, proofreading, DTP, Braille, transcription and voiceover;
- coordinating a team of in-house and freelance translators;
- recruiting and negotiating with new translators and proofreaders;
- organizing translation, proofreading and QA tasks, performing LSOs and software QAs;
- communicating with client terminologists and language specialists; liaising with project managers;
- terminology management and maintaining of translation TMs;
- communicate with clients regarding project status, queries from translators and other issues;

"StarNet"

Manager

January 2014 - March 2019 (5 years 3 months)

Education

H.N. Werkman College